

The Billboard



THE WORLD'S FOREMOST AMUSEMENT WEEKLY • 25 CENTS

JULY 29, 1950



Members of the newer and older forms of show business got together recently when the Mutual network's ace disk jockey, Bob Poole, sat in with the Ringling-Barnum circus band. Fronting the band, which he has been doing for 32 years, is Merle Evans, musical director for the Big Show. Poole's platter-chatter and glib-tongued nonsense show is known in some 350 cities as "Poole's Paradise." He handles two coast-to-coast shows daily and has been No. 2 dee-jay on The Billboard poll for two years. This year he won the Radio Mirror poll as the favorite disk jockey of the fan mag's readers.



I Wanna Be Loved
My Foolish Heart
My Destiny
Roses
Stardust

BILLY
Eckstine


M-G-M RECORDS
THE GREATEST NAME IN ENTERTAINMENT
701 N. WENTWORTH AVE. NEW YORK 16, N.Y.

Personal Management: MILTON EBBINS

Direction: WILLIAM MORRIS AGENCY XXX

The Board THE CLOCK TV LOOKS

2c Per Print Is BMI Film Fee for Tele

Covers Synch Rights

NEW YORK, July 22.—Broadcast Music, Inc. (BMI) is offering tunes to TV-film producers at a base rate of 2 cents per song for each film print into which the tune is synchronized. BMI's basis for this rate is the United States Copyright Act, which sets "mechanical" royalties at the 2-cent figure. Some BMI nubbies are strongly opposed to this TV-film deal, which puts film synchronization of a song on the same footing as a recording or transcription. As one BMI dissenter puts it, "Publishers have always gotten pretty fair money for synch rights—in the hundreds and thousands. We don't expect to get the same kind of dough for TV-films as we do for Hollywood musicals, but it seems dangerous to indoctrinate film makers with the idea that the 2-cent statutory rate should apply to films. The whole thing is moving synchro from trade practice into the province of the copyright act."

The BMI-TV department, headed by Henry Katzman, is offering packagers the following deal: For songs out of BMI's own pubby, packagers pay \$2 per—the \$2 being an advance against royalties on the 2-cent-per-print (*See BMI'S LOW PRICE on page 11*)

New Faces Decorate Stem Clubs As Big Name Fame Continues

NEW YORK, July 22.—A couple of new acts, some up and comers and a couple of familiar acts who haven't been seen here for some time are getting breaks in the big time cafes for one reason or another. The major reason is the continued shortage of name performers.

For example the Copacabana, now going with Mindy Carson and Romo Vincent, will follow with Gilbert and Miller, a couple of boys who have been doing good jobs out of

town but have never worked here. They're coming in August 3. With them on the bill will be Betty Reilly and the young dance team, Rita and Allen. This bill will probably stay there until September 7, when Joe E. Lewis is due for a 10-weeker. Spot has hopes that Jimmy Durante (*See Big Name Shortage on page 38*)

Bing's Firm Into TV Film Making

HOLLYWOOD, July 22.—Bing Crosby Enterprises will move into the TV film syndication field, according to firm Prexy Everett Crosby. Der Bingle's brother-manager last week signed a contract with Jerry Courneya for the production of 52 quarter-hour animal TV films. Crosby firm will make reels available to local and national TV bankers. Two movie chimpanzees are featured in the first two reels, satirizing Sherlock Holmes and Dr. Watson. Production is currently under way at the World Jungle Compound, Thousand Oaks, Calif. Crosby firm is currently engaged in TV film production, handling *Firebird Theater* for Procter & Gamble. Accor—Edwin Crosby, other tele feyns will soon be added to his syndie's releasing sked.

Cuba Tries Tax Slice as Vaude Hypo

Britain May Also Cut

WASHINGTON, July 22.—In a move to spur vaudeville, Cuba has added an exemption to the movie tax for theaters charging under \$120 if they present stage shows. Commerce Department reported this week.

The exemption from the 20 per cent tax on gross theater receipts goes to all theaters charging under (*See CUBA MOVIE TAX on page 38*)

NBC Plans To Go Full Time In January

Only Few Hours Open

NEW YORK, July 22.—If plans now in the works materialize, NBC will be the first TV network to inaugurate fulltime service. NBC now is working on starting its web operations in the morning, probably at 10 a.m. on January 1 next. If the plans go thru it will mean, of course, that NBC will be the first of (*See WEB SETS PLAN on page 37*)

Waxers Comb Europe's Long Hair Output

Indies Sparked Move

By Hal Weisman and Bill Simon
NEW YORK, July 15.—Growth of the classical music market, which received its greatest stimulus with the introduction of LP and tape recording, has blasted Europe wide open as a source for American discing. Today thanks to some opportune deal-setting abroad, there are numerous longhair indie competitors in the local market by launching large-scale diskings that could never have been produced profitably here several years ago, even by major labels. Now even the majors are looking into their own international linkings to boost their rep (*See EUROPE NURTURES, page 10*)

MCA Grapples Moto-Polo

Videomen Think Agency Rasslin' Price Is Stiff

HOLLYWOOD, July 22.—Hollywood television stations are currently trying to break the headlock MCA has on telecast wrestling, but appear to be making little headway. Stations are yapping over the steep rates MCA is demanding for the allegedly human elephants.

MCA (which recently signed all (*See Videomen Think on page 37*))

Grunt and Groan Gals Now on Film For Telecasters

HOLLYWOOD, July 22.—Fem wrestling, banned in tele's three most important States (New York, Illinois and California), is being made available to TV stations via film. Clyde Baldschun, Coast veepee of McConekey Artists Corporation, signed multiple rights contracts with 18 leading gal grunt 'n' groaners and is filming their bouts at Phoenix (Ariz.) Gardens. Gals under contract include world champ Clara Mortensen; Mexico's champ, Rita Martinez; Germany's champ, Heidi Reinhardt, plus champs from Italy and Finland. Baldschun directs the filming. (*See Grunt and Groan on page 37*)

New Sport May Be Follow-Up To Roller Derby

HOLLYWOOD, July 22.—Television, which built the roller derby to a major box-office attraction, is now attempting to repeat with another new sport, a Coast concoction called Moto-Polo. The new attraction has been kicking around this area for several months, but a video build-up is scheduled to start this month via KLAC-TV.

Moto-Polo seems likely to have the bloodthirsty appeal wrestling has, only more so. It's a combination of soccer, football and polo. It's played on a field the size of a football gridiron, with three players on each team. The players sit in 1,000-pound autos, encased in steel hoops. The object of the game is to score by driving a huge 200-pound inflated ball, over a goal line. If some of the cars turn over a few times, so much the better.

KLAC-TV starts airing its coverage July 26, action originating in Culver City Stadium. Experiment is being bankrolled by Tony Holzer, West Coast operator, who now sponsors other shows on the same station.

Music Corporation of America (MCA), which has been enlarging its sports activities lately, and which introduced the roller derby into TV, also has the new suicide attraction.

D.C. FM Station To Cut Own Disks

WASHINGTON, July 22.—WCFM, FM station here, is starting its own disk label and will shortly issue several classical works on LP. Its first recording will be the Pulitzer prize-winning Symphony No. 3, by Charles Ives. The work will be cut by the National Gallery Ork, directed by Richard Bales.

Two additional works are scheduled for cutting. The line will be distributed nationally by Wesley Smith's Musart Distributing Company, New York.

Clara Bow's Biog Augurs Comeback

HOLLYWOOD, July 22.—Clara Bow, the "It" girl of the '20s, is planning a showbiz comeback. Film flamm-o great has penned a book based on her life and has appointed Al Paschall as personal rep for all sales rights to the book. Paschall, producer of Ralph Edwards's *Truth or Consequences*, first met Miss Bow when she was the mystery voice in a Mr. and Mrs. Hush contest several years ago. La Bow's future plans will depend on trade and public reaction to her life story.

Martha Raye To Get 75C for 8 Outdoor Shows

NEW YORK, July 22.—Martha Raye, zany comedienne with a flicker-bud background, has been set for her first alfresco appearances with dates at the New York State Fair, Syracuse, September 2-5 and the Brockton (Mass.) Fair, September 5-16. Brockton will pay the come- (*See Martha Raye on page 47*)

In This Issue

Burlesque	44	Musical Machines	109
Carnival	45	Music Fun Charts	110
Circus	46	Night Clubs	36
Circus-Adm.	47	Parks and Pools	60
Cine Machines	101	Plans for Filmstars	86
Fairs & Excesses	66	Reckless	43
Final Curtain	48	Shirley Temple	43
Generalities	49	Shadow Puns	43
Honor Roll of Hits	111	Shakespeare	43
Let's Kick	49	Sideline Stars	43
Let's Kick	49	Vaudeville	43
Merchandise	49	Yardbirds	43
Musicals	49		

The Billboard Main Office: 2168 Patterson Street, Cincinnati 22, Ohio. Subscription Rate: One year, \$12 in U. S. A. and Canada, Foreign Countries, \$20. Entered as second class matter July 4, 1927, at New York, N. Y., as Second-Class Mail Matter. Copyright 1950 by The Billboard Publications Company.

Age Security, For All Show Folks Okayed

Conferees Vote 100% Boost

WASHINGTON, July 22.—Extension of Social Security to all show people still outside the system was reaffirmed this week by House and Senate conferees following the near completion of a compromise version of the omnibus Social Security Bill (HR 6000).

Conferees also agreed to boost benefits nearly 100 per cent for all persons now under Social Security, to exclude tips from income subject to Social Security taxation, and to continue the responsibility of band-leaders for provisions affecting side-men. (See separate story in Music Department.)

According to Sen. Walter George (D., Ga.), chairman of the conferees, the compromise version of HR 6000 will be ready for submission to both houses of Congress by July 28.

The conferees voted to blanket into the Social Security set-up all self-employed persons with the exception of a few classes of professional workers. Those show people now exempt by being classed as independent contractors would come into Social Security as a result of the agreement.

New people coming into the Social Security system under the self-employed provision will pay a tax of 2 1/2 per cent on the first \$3,600 of their incomes. They will become eligible for the same benefits as regularly employed individuals.

The present scale of benefits will be virtually doubled at the time of their retirement for persons now working. Pensioners already drawing Social Security checks will get an average increase of 7 1/2 per cent.

A House provision which would have forced reporting of tips and Social Security deductions from them was dropped. The insistence of Senate members of the compromise group on the ground that it would be too difficult to administer.

Filming Plans Jell For "Vanities" Pic

HOLLYWOOD, July 22.—Pix scripter Art Cohn will write and co-produce with Harold Steinman the film featuring the Skating Vaniates roller troupe. Cohn, whose screen credits include *Stromboli*, will handle here when Steinman late this summer when the roller show's chief returns from London. Vanities is currently in the midst of its European tour, this week having its eight-week booking at London's Empire Pool extended 14 days.

While across the pond, Steinman has raised British coin for the filming. According to plans, the film will be filmed in London, Paris and Zurich while the troupe continues on its European tour. Filming will get under way after the skaters resume their European trek following a return to this continent to play the Exhibition Provinciale in Quebec in September.

During the Cohn-Steinman conferees, a Hollywood film director and two U. S. leading men will be picked to co-star with the Vanities featured performers, such as Gloria Nord. Complete Vanities cast will participate in the film.

HARTFORD, Conn., July 22.—Michael J. Daly, motion picture theater operator in Connecticut for 30 years, has been named manager of the 1200-seat Center Theater, Hartford.

Broadcasters Meet To Plan Industry Defense Council

WASHINGTON, July 22.—Plans for a nation-wide broadcasters defense council, *The Billboard*, July 22 will be outlined here Tuesday (25) to a group of New York station executives at National Association of Broadcasters (NAB) headquarters. The meeting was called today by William E. Ryan, general manager of NAB, following a White House request signed by John R. Steelman, assistant to President Truman.

Steeleman called for the NAB to

"take immediate steps to organize the entire broadcasting industry in some manner in which it would be instantly available to the government when required." Present draft of the plan to be submitted to the Tuesday meeting calls for radio and television broadcaster representation immediately in the following major defense areas: Military, civil mobilization, censorship, information, and production (manufacturing).

NAB's Justin Miller will make appointments to the national council which will be composed of leading radio and TV broadcasters. The council will be made up of special panels devoted to each area in which aid can be given by the industry to the government.

The NAB will be represented at the Tuesday meeting by the following: General Manager Ryan; Ralph W. Hardy, NAB's government relations director; Robert K. Richards, NAB's director of public affairs, and Charles A. Batson, television director.

Steeleman in his message to NAB stated that the "problems facing us now are somewhat different than those which have been in the past because of the growing importance of television. We will be especially interested in a program which can use both media to the fullest extent possible." Steelman took the opportunity to voice the President's thanks to the broadcast industry for its co-operation in getting the President's message across this week warning the public against hoarding.

Plans To Ask Probe of Webs

WASHINGTON, July 22.—Rep. Harry Schmitt (D., Calif.), president of the official request to three federal agencies for a full-scale investigation of the four major networks, he told *The Billboard* today. Schmitt is attacking the webs and the National Association of Broadcasters (NAB) in a speech on the House floor.

Schmitt, author of bills to restrict webs, said that if his speech results in no independent action, "within 10 days" he will ask Justice Department, Federal Communications Commission (FCC), and Federal Trade Commission (FTC) to probe the webs for monopoly violation. (See PLANS WEB on page 37)

Survey Supports Claim Rasslin, Fattens on TV

HOLLYWOOD, July 22.—Ott stated claim that video tapes wrestling gates was again substantiated this week by a study of official attendance reports for four local arenas. To determine the effect of video blackout in two arenas and lensing at two others, *The Billboard* checked the figures of the State Athletic Commission for the last 13 weeks. (Vid coverage of wrestling was resumed 13 weeks ago after an anti-video blackout of several months' duration.)

Commission figures revealed that town's largest arena, Olympic Auditorium, with no video coverage, was doing spotty biz, depending on the attraction. Olympic, heretofore, had weekly coverage by KTLA. Hollywood Legion Stadium, which beamed wrestling via Don Lee's KTSI, is way off—and in the red—despite no-tele coverage of the same event, and at Ocean Park Arena is healthy despite regular tele airings over KBCA-TV. Most recent card was a complete sell-out. Long Beach, however, telecasting over KTLA, reports that biz is as good or better than in the pre-video days. Pasadena Auditorium, airing over KLCATV, is slightly off in contrast to pre-tele days. Drop is blamed not on video, but on lack of name wrestling talent to attract payers.

Figures showed an immediate spurt in attendance for several weeks following video ban. Thereafter, gates dropped below telecasting days, a factor attributed solely to loss of build-up provided thru television.

Europe Hipsters Latch on to BG, Especially His Early Recordings

By Benny Goodman

(Editor's note: Benny Goodman, the king himself, herewith delivers himself on a number of impressions of the European music scene. Benny played on the Continent for six weeks.)

NEW YORK, July 22.—My recent six-week tour of Europe proved to be an education, and enlightening. I found that continental interest in popular music, while still at a rather high level, had declined somewhat since the peak years immediately following the war. In many ways this gradual decline of popular music appreciation there parallels pop music history in our own country.

I found complete justification for the theory that our appeal to the European market was greatly determined by records. In this matter I was quite fortunate. Virtually every country and town we played knew my records well—but by the early days of the trio and even further back to those 1928 and 1929 recordings which were released under the name of Benny Goodman's Boys and which

featured the late Glenn Miller and Jimmy McPartland. Their knowledge of my recordings, as well as all types of jazz recordings, was amazing. Thru study of these recordings, they have accumulated detailed data to a point where they are familiar with all personnel, of the dates and changes of men in the recording bands, the arrangers, background rifts and fine-point musical details.

This study of recordings has geared the European jazz lovers to accept American-played jazz music strictly as a concert idiom. I think they would have been horrified if we played for dances on the tour.

And the record knowledge guided the choice of material our sextet played on the tour. The material was decidedly away from the modern, away from bop. After *You're Gone*, *The World Is Waiting for the Sunrise*, *Body and Soul*, *Flying Home*, *Air Mail Special*, one *O'Clock Jump* and others of a similar vintage were the demanded items, and these were (See *Europe Hipsters Latch* on page 13)

FRB Expected To Re-Enact Regulation W

Ruling Seen in September

WASHINGTON, July 22.—Stiff curb on showbiz construction installment buying of radio and TV sets are in sight as congressional committees prepare quick action on the economic control program outlined to Congress by President Truman this week.

Further in the distance are sharply hiked taxes, with price controls and rationing—a threatened possibility only if inflation makes them necessary.

Government-insured and financed construction credit has already been tightened, and further limitations will come when Congress enacts legislation embodying the President's recommendations. A bill carrying out his plans will be approved by a Senate committee and sped to the floor where a few weeks' delay is expected.

Allocation and requisition authority contained in the legislation will channel steel and other construction materials in tight supply to defense plants, with non-essential users getting what is left.

Should the present emergency continue long, TV may be halted right where it is, regardless of whether Federal Communications Commission (FCC) thaws the freeze. Any opening of TV channels by FCC would be of only academic interest if there is no steel available for station construction.

The economic control legislation contains provisions for federal aid in building up steel production, but it will be many months before any new capacity could be added to the steel industry.

Credit controls along the line of those of the old Regulation W are to be put into effect by the Federal Reserve Board (FRB) as soon as Congress enacts the control bill. Credit curbs are likely to be in effect by September.

For radio and TV sets, it can be (See FRB Expected on page 36)

The Billboard

The World's Foremost Amusement Weekly

Founded 1894 by W. H. Donaldson

Editor: Roger S. Littford Jr.

W. H. Evans, Editor in Chief, Pres. & Treas.

Lawrence W. Catto, Secy.

Editors

Joseph C. Colds, Jr., Editor in Chief, New York

B. Schreiner, Editor in Charge, Machine Editor, Chicago

H. D. Sullivan, Editor, Editor, Chicago

Ben Aron, Editor, Editor, Chicago

Managers and Divisions

E. W. Wagner, Assistant Manager

Main Office & Printing Division

2160 Patterson St., Cincinnati 21, Ohio

W. D. Littlefield, Gen. Manager Eastern Division

1454 Broadway, New York 10, N. Y.

M. L. Reuter, Gen. Manager Western Division

184 W. Wacker, Chicago 1, Ill.

Phone: CH 6781

Sam Abbott, Gen. Manager West Coast Division

8000 Sunset Blvd., Hollywood 28, Calif.

Phone: HOLLYWOOD 9-3431

F. B. Joerling, Gen. Manager Southwest Division

399 Aracata Blvd., San Antonio, Tex.

Phone: CL 6143

C. J. Lettsch, Advertising Director

Karnes, Advertising Manager, Chicago

M. L. Reuter, Advertising Mgr., Chicago

B. A. Bruns, Advertising Mgr., Cincinnati

2160 Patterson St., Cincinnati 21, Ohio

Subscription rates payable in advance. One year, \$10 in U. S. A. and Canada. All foreign

change of address should give old as well as new address and be accompanied by a check. Send the monthly magazine of automobile merchandising, one year, \$2.



AM RATE CUTS

Stations Chill NBC's 1-2 P.M. Switch; 7-8 Change OKayed

CHICAGO, July 22.—Chances of NBC getting key affiliates to agree to yield the 1 to 2 p.m. hour appear virtually non-existent, following a meeting between top NBC execs and the managers of 30-odd affiliates here this week. On the other hand, NBC seems assured of getting its second request granted, one whereby the affiliates will give 7:30 to 8 p.m. to NBC as network time.

Principal stumbling block in NBC's path to the 1 to 2 slot, which is now station time, is the recalcitrance of a handful of key market affiliates. Even should NBC get other stations to go alone, it is doubtful that advertisers would buy networks without these basic outlets. It is reported that NBC Executive Vice-President Charles R. Denny, who presented NBC's proposal to the affiliates, virtually admitted following a polling of the attending managers, that getting the hour seemed most unlikely, and thereupon urged the stations to consider ceding NBC half the time originally requested. Some compromise may ultimately be effected.

Denny, who spoke after Niles Trammell, NBC board chairman, and Joseph H. McConnell, NBC president, told the stations that NBC has firm orders now waiting, subject only to station approval. He declared that the network and the stations shared a

community interest—that of strengthening the NBC position—and urged them to give NBC's request every consideration.

Off-the-record comment by station managers present was that they could not see their way clear to canceling local accounts, paying full card rate and almost invariably involving long-term advertisers, in favor of NBC business, paying about one-third of card rate. On the other hand, the station execs are amenable to the evening change NBC is seeking.

This switch would transpose the present station time, 7:30 to 8, with the preceding half hour, which NBC now is programming. NBC feels its competitive position will be improved if it can schedule the last half hour against CBS. If this goes thru, *One Man's Family* and *News of the World* (both sponsored by NBC), will go into the second half hour. They air from 7 to 7:30.

Speidell Due To Get Into Colgate Act

NEW YORK, July 22.—Speidell Jewry, which has emerged into a major outfit mainly thru adroit use of radio and TV, this week took a step further into the big time by preparing to ink with NBC for every fourth edition of the web's big-name Sunday night variety show, as yet untitled. Colgate is set to bankroll three of every four shows, which will air from 8 to 9 p.m. and Speidell has just about wound up negotiations to take over the fourth. Deal is contingent on NBC getting the account an additional TV time slot.

Talent on the show will be on a rotating basis, with Eddie Cantor and Fred Allen each set for one show monthly so far. Which of the comics will air under the Speidell banner was not set at the week-end. The agency is Sullivan, Stauffer, Colwell & Bayles.

J. J. Gillin, WOW's President, Dies at 45

OMAHA, July 22.—John J. Gillin Jr., 45, president and general manager of WOW here, and a leader in the radio industry for a quarter of a century, died here this week.

Gillin, who joined WOW as an announcer, successively became program director, commercial manager, general manager and, in 1943, station president. He started the radio while at Creighton College, where he acquired a law degree. Under his management WOW became one of the top U. S. radio operations, operating a TV adjunct and KODY, North Platte, Neb., as well.

Gillin became a director of the National Association of Broadcasters (NAB) when he was 29 years old, the youngest executive ever to hold such a post. Subsequently, his many activities in behalf of radio gained him industry-wide recognition. Variety, theatrical trade paper, recently named him radio's outstanding man of the year.

Surviving are his widow and two children, John J. 3d, 13, and Joan Marjorie, 18.

Berle Bait

HOLLYWOOD, July 22.—NBC-TV has dangled a long-term security deal before Milton Berle in a drive to lure the tele-gasser to the web. Discussions are still in the preliminary stage, but the deal was confirmed by Berle, here on a two-week vacation. Berle said, however, that ABC and CBS had also talked deals with him and that no decision is imminent.

Agencies Get Crack at TV Show for Elgin

NEW YORK, July 22.—TV once again is proving the key to new accounts for agencies. This was made clear this week when Elgin Watches asked agencies to submit formats for a year's schedule of 5-minute filmed programs.

J. Walter Thompson, the client's agency, has already prepared a series of ideas for the film TV "ridibits," as they are called, but evidently the watch account wants to see what the other advertising firms have to offer. Elgin intends for its distributors to partially sponsor the short video movies. The account generally spends about 6000 a year in radio and TV.

Buick Cars Buys CBS-TV '51 Time

NEW YORK, July 22.—Long range TV planning was exhibited this week when Buick Motors purchased the Wednesday night 9-10 slot on CBS-TV for delivery early in 1951. Toni has already nailed the 9-9:30 p.m. time segment that evening for 13 weeks on CBS-TV.

No program as yet has been selected, but there is mention of an hour dramatic series to be directed by Alfred Hitchcock. Last summer Buick's initial dip into TV was on Elgin-TV with Elgin and Johnson. Kidner will handle the billings.

Korea Crisis Helps Webs Nip ANA Push

Upturn in Listening Cited

NEW YORK, July 22.—In a dramatic turnabout, the drive to slash radio time charges this week seemed grinding to a halt, with current rates likely to be maintained for a much longer period than had been anticipated. The major reason for the reversal is the Korean situation. The trend was sharply underlined this week in an address by NBC Board Chairman Niles Trammell before representatives of 30 key affiliates at a meeting of the NBC brass in Chicago. Trammell emphasized two points. One was a survey made showing the swift upturn in AM news listening as a result of the military operations. The other was the conviction held by an increasing number of top manufacturers and sponsors that they face a situation like that in the last war, in which they will have a minimum of merchandise to sell and a handful of tax dollars to spend. This money must inevitably find its way to AM, since TV is nearing the sellout stage.

All these factors, combined with legal complications, have served to abort the drive by the Association of National Advertisers (ANA) to pin down the webs on AM rate slashes. The networks, at the week's end, had all but blown up ANA's plan to make next Wednesday (28) D-Day for the (See WAR HALTS AM on page 37)

Pause That Jingles

NEW YORK, July 22.—CBS will begin using jingling jingles as station breaks this fall. Featuring the theme, "The Stars' Address Is CBS," the jingles will use the music of Ray Bloch and his orchestra and the Riddlers Quartet. Hy Zaret and Lou Singer did a similar chore for WNEW, New York, and Joan Kramer and Alex Whitney are doing the lyrics.

Stone Ankle As WSM's Mgr.

NASHVILLE, July 22.—Harry Stone, one of the top station managers in broadcasting, has resigned as executive and general manager of WSM here, it was learned this week. Stone is now reported on terminal leave until October 1.

Stone joined WSM 22 years ago and in terms of service ranks as one of the top veterans in the industry. He had started in radio in 1921, with WCBQ, Nashville, now defunct. He is credited with building WSM to its present place of prominence as one of the leading stations in radio, both regionally and nationally. It was under his management that WSM aired *Grand Ole Opry*, the No. 1 hillbilly show in broadcasting.

Stone is understood to be planning to go into business for himself as radio consultant. Together with Jack Stepp, WSM program director, Stone wrote *Chattanooga Shoe Shine Boy*, for some months the No. 1 pop tune in the country.

Jack DeWitt Jr., WSM president, has assumed Stone's duties.

Thomas Offered TV Spot in K-F Show

HOLLYWOOD, July 22.—Kaiser-Frazer Corporation has offered Danny Thomas a starring spot on a once-a-week videotape. Terms of the deal are still nebulous, but the show would emanate from New York, with the gasser reportedly getting \$7,500 per taping for his own show.

Understood Thomas is balking at doing a regular weekly show, preferring instead to move into NBC-TV's *Comedy Theater* series for Colgate and do a show every fourth week. William Morris Agency is handling the Thomas negotiations.

GRAND OPENING THIS WEEK

Thursday
on the

STARLIGHT ROOF

of the

Waldorf-Astoria Hotel

PHIL SPITALNY

and his
Hour of Charm
All-Orchestra
featuring

EVELYN

and her
Magic Violin

Swezey Sells ABC N'Awlins As Radio Hub and Talent Mine

NEW YORK, July 22.—The possibility of developing New Orleans as a point of origin for major radio programs is under consideration here by ABC. The idea originated with Bob Swezey, former MBS exec in New York, and now vicepres and general manager of WDSU, New Orleans. During a recent visit to Manhattan, Swezey met with execs of ABC, with which WDSU is affiliated, and first broached the subject.

He said this week that New Orleans virtually has been untapped as a source of radio talent, and that the city has long been a hothouse for development of showbiz personalities. He now is in the process of preparing several new shows utilizing local personnel, and will bring waxed audition samples to New York shortly for consideration by ABC.

The network, for its part, welcomes the idea enthusiastically in the belief that New Orleans as a city has a distinctive flavor which can be captured in radio shows, and has the peculiar talent types to put those shows over.

With the rebirth of interest in Dixieland music, several shows fea-

turing "New Orleans music" have hit the webs in recent weeks. One of these, *Battle of Bands*, already originates from New Orleans on ABC, with the Papa Celestin and Sharkey Banana groups supplying the talent.

One type of home-grown show on which Sweezy is particularly high will feature Cajun comics, whose humor and styles are peculiar to New Orleans, but which he thinks could very well catch on nationally. Other shows will feature local talent of other sorts, including musical, which will best project the personality of the Crescent City.

Nash, Sylvania
Buy on CBS-TV

NEW YORK, July 22.—CBS-TV this week nailed down two more time sales on Friday nights. Beginning in the fall Nash-Kelvinator will program the 10-10:30 spot and Sylvania electric products, the 10:30-11 seg-

Nash-Kelvinator was close to buying Winner Take All, but both CBS-TV and Sylvania wanted a stronger show in the slot. Nash Motors also bought the 10:30-11. Thursday time on CBS-TV last week for its Airflyte Theater. Geyer, Newell & Ganger handles the Nash billings; Cecil & Presbrey is the Sylvania agency.

SAG Votes Demands On TV Film Thesps

HOLLYWOOD, July 22.—Screen Actors Guild (SAG) voted overwhelmingly in favor (2,757 to 80) of the Guild's contract demands covering thespians in TV films. Balloting was via secret mail referendum. SAG called results of its election another rebuff to Television Authority (TVA) in the continuing jurisdictional dispute between the Eastern and Western talent unions covering TV performers.

TVA proposed that pay for actors in TV films should be patterned after the form established by American Federation of Radio Artists (AFRA) for thespians in radio, who are paid on a fee-per-performance basis. TVA pay proposals are patterned after the form established by the Guild in the movie industry where a minimum salary of \$55 per eight-hour-day for a single role in a single picture has been set. Guild charges TVA proposals would undercut existing conditions for film thespians and in many cases would reduce take-home pay.

ABC, Cowan Plan Syndicated Big-Name Disk Jockey Show

NEW YORK, July 22.—A deal is in the making between ABC and the Lowy package office to develop a new syndicated disk jockey show featuring a top-name film personality. Altho Cowan previously handled the Tommy Dorsey e.t., the partnership with ABC is predicated on a somewhat different syndication basis. The deal which is to take effect in September or October would have all the ABC c-and-o outlets utilizing the program at the start. Should the response be favorable, it would be made available to ABC affiliates. The Cowan office and ABC will share in the proceeds.

Another difference between the projected plan and previously syndicated stanzas is in format. The older shows included the waxed com-

CBS-TV Mulls Pic Of Sat. Grid Games

NEW YORK, July 22. — CBS-TV this week was considering programming an entire filmed version of a football game this fall, the Sunday afternoon after the Saturday it is played. Never before presented on TV, the idea is the result of the conflicts in the scheduling of football games on the ESSO football series to be presented on CBS-TV Saturday afternoon starting late September.

CBS-TV decided to present the Navy-U. S. C. and Army-Penn State on Saturday afternoons, instead of Columbia-Penn and Navy-Northwestern. The web feels there would be considerable interest in seeing the games Sunday which couldn't be shown those Saturdays. With Red Barber as the sportscaster, the contest may be photographed on 16mm film. Execs believe that many sponsors would be interested.

Because it is televising the Saturday afternoon games, with Barber on play-by-play, CBS has had to go out and build itself an entirely new staff for its AM football Radio Round-Up.

Connie Desmond will be the key man, aided by Vince Scully and three or four other sportscasters including Bill Campbell of WCAU in Philadelphia. Another new addition to the staff for football will be Curt Gowdy, Yankee baseball broadcaster who will do pre and post-game commentary on the TV series and the 3:30-6:45 *Sports Review* show Saturdays this fall.

DuMont Completes Plans for 2 Wk. Nites

NEW YORK, July 22.—DuMont this week completed its plans for two nights a week, starting in the fall. Schedules have been set for Friday and Saturday nights, with the latter to go all-out for efforts to compete with the variety type shows being highlighted by CBS and NBC.

DuMont's backstop Saturdays will be the Madison Square Garden events, to be followed by wrestling from Chicago. This will keep the web on the air Saturdays until after midnight.

Friday night schedule will sandwich in an hour of whodunits between two hours of variety-musical shows. Teeing off from 8 to 9 will be Buddy Rogers in a new stanza followed by Hands of Deatiny and Inside Detective, 9 to 10, and Cavalcade of Stars, shifting from Saturday nights, 10 to 11.

Divorce Plans For BAB, NAB Taking Shape

WASHINGTON, July 22. — A preliminary blueprint for divorcing the Broadcast Advertising Bureau (BAB) from the National Association of Broadcasters (NAB) will be studied formally by the NAB board's special committee on BAB at a two-day meeting here starting Thursday (27). The committee was authorized by the NAB board of directors at its last meeting to formulate the divorcement plans so the BAB separation might be made next spring. The committee reportedly expects to have its plans completed for submission to the NAB board's next meeting in the fall.

The plan which will be studied next week calls for a full-time director and sizable budget. Meanwhile, NAB General Manager William Ryan is preparing to name a successor to Maurice Mitchell, who has resigned from the BAB directorship to go to NBC August 15. Continuing to head the list of prospects for the post is Edgar Kobak, former president of Mutual (*The Billboard* July 22).

Plans, currently call for no change in the \$17,500 annual salary of the BAB directorship. There is some talk that the BAB committee, when it formally meets here next week, might consider recommending that BAB remain tied to NAB despite the fact that committee had originally set out to find a plan for divorce. At present, there is no widespread move in the committee to recommend against BAB's separation, but the idea is nevertheless being suggested as an outside possibility to help strengthen the over-all organization of NAB.

L. Lewis Files Suit Against NBC in N.Y.

NEW YORK, July 22.—NBC this week faced an infringement suit over its new tele show, *Lights, Camera, Action*. The plaintiff is Lester Lewis who, in his action in New York Supreme Court, claims that *Lights* is an infringement of his two-year-old show over ABC television, *Hollywood Screen Test*.

Lewis, filing suit both as an individual and for Lester Lewis Associates, seeks an injunction, damages and an accounting of profit. Lewis claims that he asked NBC to voluntarily discontinue *Lights* but that so far no attempt has been made to do so.

The idea of both shows is to give unrecognized talent a chance to do its stuff before the cameras with the allure of an eventual crack at Hollywood.

Lester Lewis Associates has obtained a show cause order from New York Supreme Court Justice James B. M. McNally. The preliminary injunction motion will be heard July 24.

Lorillard Ready To Smoke Up 2 TV Nets

NEW YORK, July 22.—The P. Lorillard Tobacco Company will be pitting two of its products against each other on TV this fall. While Embassy Cigarettes is making its pitch on CBS, Old Golds will be banging away via NBC. This is the result of a time switch this week, which calls for Embassy's mystery show, The Web, to move on CBS from the 9:30 to the 10:30 period Tuesdays. Autolite is taking over the 9:30 p.m. slot for Syracuse.

Lorillard's Old Golds will continue to air the *Amateur Hour* on NBC from 10 to 11 p.m. Tuesdays.

BRIEF AND IMPORTANT

Cooper To Do New "We, the People" Radio Version

Wyllis Cooper has been signed to script and direct the radio version of "We, the People" for Gulf Oil. The program, formerly simulated and now being done in separate versions for AM and TV will concentrate more on a documentary approach for radio and will feature one person or idea, rather than a group. Cooper previously was with CBS-TV where his contract was cancelled by mutual consent. Young & Rubicam is the agency.

"Info Please" To Be Peddled on Wax Next Fall

"Information Please" is expected to be peddled on transcriptions next season. The show has now been put together so that it can be sold simply enough to stations and yet bring in enough dough to satisfy the talent who have taken cuts. Dan Galen-Paul owns the show. Clifton Fadiman will continue as quiz master.

Coulter May Get Post on P&G Operetta Series

Doug Coulter, currently production supervisor on the Anchor Hecks TV series, Broadway Open House (NBC), may be assigned a new post as executive producer on the Procter & Gamble operetta series. The program, acquired by NBC from Bernie Schubert, will air Monday nights, alternating with Robert Montgomery. Web will decide shortly whether Coulter will assume the new spot.

TV "Hit Parade" Reported Signed and Sealed

American Tobacco Company last week was reported signing with NBC for the video version of "Your Hit Parade" to tie off on a regular weekly basis October 1. Show will run into the 10:30 to 11 p.m. period Sundays, following "Saturday Night Revue." Deal is said to be contingent on the sponsor's satisfaction with the three remaining tests of the show still to be aired. Agency is Batten, Barton, Durstine & Osborn.

Fuller Exits Coast Y&R for Post With NBC-TV

Sam Fuller, production supervisor in the Hollywood office of Young & Rubicam Agency, has resigned his berth to join the New York production staff of NBC-TV. He left last week-end to take over the job, reporting direct to NBC-TV topper Pat Weaver. Fuller will supervise the up-coming Colgate Comedy Theater Sunday night series which headlines Eddie Cantor, Fred Allen, Ed Wynn and probably Jimmy Durante.

Pierce Leaving Coast NBC for Post With KMED

Jennings Pierce, veteran Coast NBC man for many years chief of the web's Western station relations and public service departments, resigned last week to become general manager of KMED, Medford, Ore., outlet. Pierce takes over the job August 1. Station is an ABC supplementary affiliate. No successor has been named as yet. Pierce was with NBC for 23 years and was responsible for many of the public service, educational and farm broadcasts originating on the Coast.

First Marx "Life" Simulcast for August 17

First Groucho Marx "You Bet Your Life" simulcast will be made at MC, Hollywood, August 17, preparatory to the comic's return to the air in early fall. Plans call for Marx to build a backlog of six radio and TV shows and to trek for a personal appearance at the De-Sto dealers' convention in Atlantic City this October. Video version will be shot at NBC studios on Simsbury from either Filmore or Hal Roach. Radio airer will be cut simultaneously on tape with both versions edited for airing.

Philip Morris Shows Soap Times To Avoid Bump

To avoid a conflict which would have two talent shows back-to-back, Philip Morris Cigarettes last week had two of its video shows swap time periods, effective this fall. "Truth or Consequences" will take over the 9 to 9:30 p.m. Monday period, starting October 16, replacing the Horace Heidt talent show. Heidt will get the 10 to 10:30 Thursday period, originally slated for "Truth or Consequences." This will avoid having the Heidt show follow Arthur Godfrey's "Talent Scouts."

Mason Candy Sponsoring Cartoon Telefilm

Mason Candy last week signed to sponsor a cartoon telefilm on ABC from noon to 12:15 p.m. Saturdays. Show is titled "Chester the Pup" and will originate in Chicago, starting October 7. ABC also is close to a sale on tele version of the radio veteran, "Can You Top This?" A Chicago winery has an option on the show, which will go into the 9:30 p.m. Tuesday slot.

AFRA, Portland Talks in Second Week, With Strike Voted

Approval already having been given for strike action by its national board, the American Federation of Radio Artists (AFRA) last week continued into its second week of joint negotiations with KOA, KALE, KEX, KGW, KWJJ and KXL, Portland, Ore. The union voted to take strike action, if necessary, because the broadcasters' counter to a demand for raises was to ask that announcers take salary cuts.

DuMont To Sign New Two-Year Pact With IATSE

DuMont, New York, has reached an agreement with the International Alliance of Theatrical and Stage Employees (IATSE), and is expected to sign a new two-year contract early next week. The web's five-year pact with the stagehands expired this month.

Hovis, Ltd., Sponsors Beecham Show

Hovis, Ltd., British bread firm, has signed to sponsor Sir Thomas Beecham's longhair d. j. show which prems on WQXR, New York, from 8:05 to 9 p.m., August 2. The 26-week deal, which was negotiated through the New York office of Colman, Prentiss & Varley, England, will spread the word about the initial advertising campaign in America. The Beecham series is transcribed in England by Towers of London, Ltd.

Sanka Insisting On Out at CBS

NEW YORK, July 22.—The Sanka division of General Foods this week made its second appeal to CBS to get it off the hook for its 13-week commitment next fall. The sponsor originally canceled *The Goldbergs*, Saturday evenings, 8:30-9 p.m., but at the end of its cycle this spring, re-purchased the time.

CBS, however, refused the initial appeal made by Sanka because it, in turn, had got commitments from its stations for the time. Opinion is, among execs at the web, that Sanka will have to program the time, probably with a low-budget show. Young & Rubicam is the agency.

FCC Studies Ad Rule After Clearing CBS

WASHINGTON, July 22.—Federal Communications Commission (FCC) will continue studying the feasibility of revising the chain broadcast rules to ban webs representing stations in the sale of national spots, the commission announced this week in clearing CBS of charges of violating existing rules. At the same time, FCC dismissed protests against the web in its handling of religious and political matters.

Granting renewals to all CBS stations, FCC said evidence in the spot ad record "is insufficient" for finding that rep practices of webs violate the present rules, adding that the matter of revising the rules is still under consideration.

In a letter to the New York Democratic Committee, FCC wrote that CBS was within its right in refusing the Dems free time to answer what the web considered a non-political speech by Gov. Thomas E. Dewey. An FCC letter to the American Council of Christian Churches (ACCC) re-

QuickieSoapOpera Rings Bell System

NEW YORK, July 22.—A new twist on radio shows is a five-minute soap opera strip being premed by the Masterson, Reddy & Nelson package outfit, titled *Love on the Line*. The program calls for a cast of two, the boy and the girl. ABC is planning to offer the show around.

Drama is provided in the form of a telephone conversation between the duo, each day's episode culminating with some basic problem still unsolved. The Friday episode, however, would set things straight for the week, opening the way for a new complication to tie off on Monday. First sample platter has been cut. Now if they can only do a one-minute soap.

CBS-TV Looks West For Fight Beamings

NEW YORK, July 22.—CBS-TV this week projected itself sharply into the bigtime TV fight picture when it decided to televise its Wednesday night 10 p.m. bouts from either the Chicago Stadium or the Olympic Stadium, Detroit. Sponsored by Pabst, the fistfights last year were televised from St. Nicholas Arena, which presents mainly good club fighters.

Since the Olympic Stadium holds more than 14,000 and the Chicago Stadium 18,000, they present boxing cards comparing favorably with Madison Square Garden's. All three arenas are promoted by the International Boxing Club.

lected the group's demand that WCSB, New York, be forced to change its practices on rail-cue broadcasts. FCC said there is no evidence CBS discriminated against ACCC.

GRAND OPENING THIS WEEK

Thursday, on the

STARLIGHT ROOF of the WALDORF-ASTORIA HOTEL



VIOLA and her Drums

"This gal's innate showmanship is something to behold . . . a terrific drummer who can duet the 'Famous Kops' . . ." *Daily Variety* Cosmoat Grave Review.

This One



EUROPEAN RECORDS

Major Source For U. S. Wax Thru Tie-Ups

Talent Costs Much Lower

(Continued from page 3)

toire quickly at a minimum outlay. Two major pop diskeries, Decca and MGM, observing the profitable direction of several Johnny-come-lately indies, are likely to begin tapping their own foreign affiliates for long-hair wax for a market they have heretofore eschewed as too limited.

Among indies that have grown thru such international links are Vox, Westminster, Remington, Continental, Haydn Society, Period, Griffon, Renaissance, Cetra-Soria, Tempo, Dial and Varisty. RCA Victor and Columbia have long-standing ties on the Continent. Mercury, London and Capitol also have extensive sources there.

Costs Cae Action

The reasons for turning to foreign sources are simple. Costs of artists, musicians and actual recording are much lower than rates that prevail here, and quality is frequently better. With tape, and with air transportation, there's no longer the problem of masters deteriorating in transit, or long costly waiting for replacement of defective parts. Many of the performances issued here were taped there in the course of a radio performance. A large number were acquired surreptitiously—radio library services. But even custom-cut performances are relatively inexpensive. Deals have been made with some musicians whereby the cash part of their remuneration was figured at 35 cents an hour, although this is hardly the norm. Many name artists, however, have been known to cut for \$25 for a complete, large-scale work, simply to gain recognition on this side. Some American singers have made special trips across and cut for peanuts in order to be listed on some of the complete opera recordings that have recently become the rage with LP buyers here.

Most of the tapes acquired, either from libraries or European diskeries, are leased on a royalty basis, but advance cash outlays rare. The local outfit's principal expense is dubbing the LP masters from the tapes and pressing the disks. In some instances the diskeries have reciprocal deals, but with most of the indies it's a one-way track. In several cases, indies have put themselves in the black with foreign wax, then cut their profits into recording domestically. Few of the longhair indies have cut the big part of their schedule locally. Allegro is perhaps the only one of any importance to cut here exclusively.

Longhair Sales Up 33%

Trade estimates currently rate the increase in longhair unit sales at more than 33% per month, with the percentage of 33% r.p.m. disks, and the percentage should go much higher this fall. Unquestionably, with more and more repertoire required, Europe has provided the only practical solution as far as diskeries, dealers and the music-buying public are concerned. The possible effect on local musicians as artists is something else again. Whether the broader general interest in classical music will eventually benefit local talent remains to be seen. (See Europe Nutures, on page 14)

Decca Blanket Put 'Round Irene, Rose In Wax Coverage

NEW YORK, July 22.—What constitutes saturation coverage by a diskery of a top tune is illustrated by the Decca (including the Decca and Coral labels) six-way coverage of Goodnight Irene and nine-way slicing of La Vie En Rose.

On Irene the waxery has the original Gordon Jenkins-Weavers dishing for the pop field, Ernest Tubbs and Red Foley for the country-pop market, Lenny Dee on a country-style organ solo, and Gunter Lee Carr for the rhythm and blues market, all on the Decca label, while Cliff Steward in pops and Jack Shook and Dottie Dillard with Owen Bradley's work for country and pop on the Coral label.

Rose was done for the Decca label by Bing Crosby for vocal pop, Guy Lombardo for dance pop, Victor Young for instrumental pop, Louis Armstrong for rhythm and blues as well as pop and jazz devotees, Nara Morales for Latin-American, and Greta Keller and Tohoma for two types of authentic Gallic interpretation. Coral's pair of diskings on the tune feature an Owen Bradley organ solo version instrumentally and Connie Haines treating the song in English and French for the only domestic female version of the song.

Dirty Disk Ban To Include Mail, Auto Shipments

WASHINGTON, July 22.—Having all but closed the door on common carrier shipments of obscene disks, Congress is now moving to lock any possible use of the mails for distributing such records. Legislation banning auto shipments is hanging fire. The Senate Judiciary Committee this week approved a bill to amend the U. S. Criminal Code so as to keep out of the mails every conceivable item of pornography. The aim is to make sure no loophole exists for mailing dirty disks or films.

Already enacted is a law specifying a ban on express shipments of obscene records, but the House Judiciary Committee is sitting on a Senate-passed bill putting criminal penalties on crossing a State line in an auto containing more than two dirty disks.

Varsity Disks Pocket Operas

NEW YORK, July 22.—Eli Oberstein's Varsity disk line, currently embarking on a low-price longhair project, will shortly issue a series of pocket-size records on its \$1.99 Royale label. Diskings were procured by Obie from Italian sources and include packages containing the operas from *Serenade* as Carmen, *The Barber*, *Seville*, *Don Pasquale* and *The Marriage of Figaro*. The \$1.99 LP longhair line will include some 30 disks.

The Varsity 99-cent LP longhair line has been expanded to include such material as Tschalkovsky's *Romeo and Juliet*, the same composer's piano concertos, *Les Ballets* excerpts, Bizet's *L'Arlesienne* Suite and Schubert's *Unfinished Symphony*.

Victor Ups 45's Tag to 79c; Decca Line Set at 75c Plus Tax

NEW YORK, July 22.—Effective Monday (24), the retail price of RCA Victor 45's r.p.m. pop disks is hiked to 79 cents (75 cents plus tax). Current price, an effect since 45s were introduced in April, 1949, has been 69 cents, tax included. The price of Red Seal 45s remained at 95 cents.

A Victor spokesman gave as the reason for the price hike, which now pegs the RCA disks at parity with all other diskeries' 45s, the high cost of producing the 7-inch disks. This is not to be taken to mean, he pointed out, that the increase was prompted by any recent rise in production or material costs, but rather that a re-evaluation of cost factors indicates that the 69-cent figure has not permitted a reasonable profit for the manufacturer.

No change is contemplated in Victor's LP prices at the moment, tho the spokesman indicated that the company might see fit, at some time in the future, to rearrange LP pricing. Victor's current 10-inch 45 pricing, should the current balance prove unsatisfactory.

NEW YORK, July 22.—Decca Records this week set the price levels for its soon-to-be-released 45's r.p.m. disk line at 75 cents plus tax for its pop series and 95 cents plus tax for its single disks. The diskery's salesmen thruout the country began soliciting 45 orders yesterday (21), with the initial shipment of the doughnut disks skedded for around August 15. Diskery also created its cataloging system for the line. The current 78 r.p.m. catalog numbers will be preceded by a nine on 45s copies.

Decca's decision to apply the standard pop price of 75 cents plus tax to 45s series came coincidentally with the RCA Victor company's decision to raise the price of its doughnut disk pop lines to the 75 cent mark from its previous 65 cent level or other adjoining 45s. The 75-cent tag will apply to all pop, country, rhythm and blues, jazz and international waxes.

The price established on the Decca line will also hold for the company's subsidiary labels, Coral and Brunswick.

Capitol Cages Star Thrushes Dirty Disk Ban By Long Pacts

Starr and Whiting Signed

HOLLYWOOD, July 22.—Capitol Artists-Republic Records, long on the list in the dark as to whether Jo Stafford will follow Paul Weston to Columbia, moved swiftly to throw contractual fence around her new high-voltage teen singer. His pact was inked with Kav Starr for five years, Margaret Whiting was resigned for seven years, and negotiations are continuing for a renewal of Peggy Lee. Deal for Miss Starr, which reportedly places her in a higher royalty bracket, was closed by her manager, Hal Stanley, with Personal Manager Billy Burton arranging reinking of Miss Whiting.

Both pacts are unusually long as artist-industry agreements go. Miss Starr joined Cap in early 1947, while Miss Whiting had been with the label for approximately six years. Conkling has long contended that teen idols of tremendous importance to a diskery and, in the pop field, frequently outsell male balladists. Indicative of the great sales power wielded by Jo Stafford and Miss Whiting individually passed the \$100,000 annual royalty mark at Capitol during 1948 and again in 1949.

Miss Starr, a steady seller for the label, has taken a sudden and swift upsurge in popularity during recent months, delivering with Hooper-Deo, Bonaparte's Retreat and Mississippi.

D. J. Interviews Banned in Philly

PHILADELPHIA, July 22.—American Federation of Musicians' (AFM) ruling that bandleaders are not to make disk jockey appearances, even for only an interview, was suddenly invoked by Local 274 here, which is made up of Negro musicians only. The ruling was suddenly invoked by the Negro musicians here in doing interviews on jockey shows.

Local 274 gave no special reason for its action. The union office merely pointed to the ruling in the books, and made it necessary for Hot Lips Page, the first to be hit by the ruling, to cancel interviews scheduled with the d.j.'s during his lay last week at the Showboat.

Since there are a half dozen or more spots using Negro music on the radio, the ruling hits for at least the spot and the disk jockey. By and large, the other musical rooms around town feature recording singers, and the public helps business, and without it may make it too expensive to bring in a record name. Also huddling with the union officials is the radio club for the air. Interviews are the local record distributors. The d. j. shows are about the only revenue for radio exploitation for their names.

For the time when requests for sheet music come in to jobbers. Deal with writers was made via standard Songwriters Protective Association contract. Al Brackman handled the negotiations.

Low-Price Film-TV Music

All Unstrung

WASHINGTON, June 22.—Earl (Father) Hines had just finished playing an imaginative version of a pop tune at a local club this week when a friend complimented him on his variations on the melody. "I had to do that," Hines replied. "There are 18 strings missing on the piano, and it about drives me crazy trying to figure out ways to play around them."

Current Rate Two Cents a Tune Per Pic

"Syne" or "Mechanical"?

(Continued from page 3)

film (i.e., 1¢, however, the packager asks for a "considerable" number of tunes for a considerable number (not specified), then he is asked to take a tie-in deal—once tune from a BMI affiliated publisher for each tune he gets from the BMI owned-and-operated firm. For each affiliate's tune, he must pay an advance of \$50 if the tune is a "standard," \$10 if it is a current pop. BMI criterion for a standard is any BMI tune that is not current. The BMI department makes the deal and collects the advances for the BMI pubby and the affiliates, but affiliates sign the licensing agreements with the users.

The \$50 and \$10 rates also apply to affiliates' tunes offered without the tie-in with the BMI pubby's songs.

The BMI rate arrangement, based on the 2-cent statutory rate, is the broadcast-owners licensing organization's design for tune availability for TV against the day that TV becomes the dominant broadcast medium. BMI envisions (as do other interested parties such as James C. Petrillo) filmed programs equaling and eventually outstripping live shows on video, and is preparing for the eventuality. Of an estimated 450 prepared to syndicate live and filmed TV shows, BMI is reportedly in communication with 250.

Insofar as music is concerned, the BMI attitude is that there is no difference between AM or FM radio and TV. Music is intrinsically auditory, not visual, regardless of the medium of presentation. Platters and discs are used in radio broadcasting with no music payments to the pubber; outside of the regular statutory rate for platters, a 25 or 50-cent per-station extra for commercial a.e.s., and the \$10 annual fee for library service. Besides, publishers get paid for performances on TV, which will mount as the medium expands. There's an extra payment for live TV shows, so why heavy synchro charges for filmed shows? Further, there are now 100 TV stations in 41 markets, and the film producer can sell to only one user in a market. To make any money his costs must be low. If he makes a 15-minute flick on a \$1200 budget, he can't very well pay \$500 for music. In sum, BMI feels, TV is a form of broadcasting, and TV films aren't Hollywood—as yet.

To date, most BMI pubbers are going along with the plan. A few, as indicated above, see it as a dangerous precedent move. Connoisseurs of the 10-year battle between BMI and ASCAP view this as another tactic to furnish BMI's stockholders with low-priced music, to consolidate BMI as the broadcasting industry's gilt-edged insurance policy against ASCAP.

from disk artist ranks. Taps feels wax names give flicker a ready-made audience. Series of disk-nargie pix followed the same pattern as the Ballroom, which reportedly netted studio a terrific b.o. return on its production investment. Now in the plan and skeddadd for release is the disk-nargie flick, When You're Smiling. Both Crosby and Laine were featured in the latter.

"Pie in Basket" Gets New Crust

NEW YORK, July 22.—National Records is editing the introductory lines out of its Florence Wright etching of Pie in the Basket, in an unusual bid to render the etching suitable for air play. Tune, a nursery type ditty, is getting heavy disk coverage, and National, encouraged by the response, is taking the blue material out in the hopes of keeping out in front.

London Riding Crest, Issues New Catalog

NEW YORK, July 22.—London Records, currently riding the biggest business wave in its three-and-a-half year history, due to its three-for-one swap plan, has issued new, complete individual catalogs for its 45 r.p.m. and long-playing lines. The diskery has also replaced its release cards with new bi-monthly listings which include disks in all categories and speeds on a single sheet.

Both of the new catalogs run to 12 pages. They are available to dealers and distributors for relay to customers at no charge.

Film-TV Rate Not Yet Final, BMI Contends

2 Cents a Limiting Device

NEW YORK, July 22.—Trade interpretation of Broadcast Music, Inc.'s (BMI), low priced film-TV print policy, as outlined in companion story, doesn't jibe with the analysis of uppechelon BMI brass. Later feel the low-price structure is temporary rather than permanent, and designed to hasten crystallization of an industry-wide synchro pattern.

BMI pundits point out that its TV licenses are for only limited terms and that films cannot be used after terms expire. They also point out that BMI-affiliated pubbers have, with no objections from BMI, been making deals for flat sums comparable to payments made to American Society of Composers, Authors and Publishers (ASCAP) pubbers.

BMI states that it knows it could not, even if it wanted to, turn back long-established patterns of synchro payments or put its pubber a mill's at a disadvantage with ASCAP firms. Feeling at BMI is that BMI, having managed to stay out of the hassles which led to the Leibel decision and the ASCAP decree, now has a temporary policy which will enable it to (See BMI's Low-Price, page 13)

Les Brown's Ridin' High on 1-Niter Trek

\$65,426 Gross So Far

NEW YORK, July 22.—Les Brown, Columbia recording artist and for the past three years maestro on the Bob Hope show, has been scoring heavy grosses on his current tour of one-nights. With only 24 of his string of 75 or 80 dates completed, Brown has racked up a gross of \$65,426.40 so far. The orkster still has 44 more dates on his schedule, taking him into the first week of September.

Here are the grosses thus far: June 16 and 17, Salt Lake City, \$6,795.60; 18, Elk Mountain, Wyo., \$1,737.10; Lincoln, Neb., \$1,848.50; 20, Denver, \$2,185.80; 21, McCook, Neb., \$1,740.22; 22, Salt Lake City, \$2,447.50; 23, Omaha, \$3,420.24; 24, St. Joseph, Mo., \$1,804.25; 25, Sioux City, Ia., \$1,921.80; 26, Forestburg, S. D., \$1,670.27; Hatfield, Minn., \$1,270.60; 28, Clear Lake, Ia., \$2,687.50; 29, Austin, Minn., \$2,380.80; 30, St. Paul, \$4,427.20; July 1, Davenport, Ia., \$2,960.2; 2, Sauk City, Wis., \$2,493.2; 3, Marion, Ia., \$2,627.50; 4, Des Moines, \$2,964.00; 5, Rochester, Ind., \$2,924.40; 7, Leamington, Ont., \$2,041.8; Cincinnati, \$3,641.9; 9, Russell's Point, O., \$2,170.25; 10, Youngstown, O., \$1,908.75; 11-12, Pittsburgh, \$5,421.60.

Brown, before he winds up, will criss-cross the country, hitting the following States: New York, Pennsylvania, Ohio, Kentucky, Michigan, Kansas, Oklahoma, Texas, Arizona, Utah and, finally, the Coast. He's been working in the main on a \$1,000 guarantee against 60 per cent of the gross.

Much of the tour still remains to be done, but if the early returns continue this will be Brown's best trek yet. Admission price has varied from \$1.25 to \$1.80, with \$1.50 the average. His Columbia Dance Parade albums, incidentally, shows up in fourth place on the best-selling LP pop albums chart.

Laine & Crosby For 'Sweet Sue'

HOLLYWOOD, July 22.—Jonie Taps, who moved from music ranks to Columbia Pictures producer, is currently prepping another low-budget musical. Flicker is tentatively titled Sweet Sue and is being written to feature Frankie Laine and Bob Crosby. Taps is currently negotiating for both artists, who will get featured speaking parts in the production. Flicker will also use a number of disk artists, none of whom have been signed as yet.

Sue will be the third in a series of low-cost musicals cast directly

GRAND OPENING THIS WEEK

Thursday, on the

STARLIGHT ROOF of the WALDORF-ASTORIA HOTEL



PHIL SPITALNY

Conducting THE HOUR OF CHARM ALL GIRL ORCHESTRA.

"Never in my many years of experience have I publicly endorsed a particular act so warmly. THIS IS THE EXCEPTION." Statement by F. E. Smith, Vice-President, Managing Director, Los Angeles Ambassador Hotel.

Indie Diskers Wail Over Rise In Vinyl Cost, Slow Pressing

NEW YORK, July 22.—The rise in the cost of virgin vinyl this week, the first effect of the Korean war on the disk business, has added to the woes of indie diskers who were already complaining about the poor summertime service they were getting from pressing plants. In the unprecedented upsurge in vinyl prices in the last two weeks, many indies felt they would miss out on the gravy unless the plants maintained boomtime staffs and schedules.

The plants however, have been beset by vacations, and several owners who had trimmed their staffs in anticipation of a summer slump were finding frantic efforts to rehired experienced pressmen. The vital vinyl,

an essential war product, meanwhile rose 2½ to 3 cents per pound in a week.

Pressers, who anticipate further curtailment of virgin vinyl disk use, were concerned with the effect on production of LP and 45 r.p.m. platters, both of which are composed of 100% virgin vinyl. One plant, noting a 1-cent increase in its own cost of producing an LP disk, raised its pressing price two cents. Current LP prices normally range between 58 and 60 cents for a 12-inch, and 37 to 39 cents for a 10-inch. One plant operator feels he may be forced to emphasize 45's, since they use less material. Ten 45's can be made from a pound of vinyl, while only two or three 12-inch disks can be made from the same amount. He seemed anxious to him there could be no reduction in the retail prices of LP disks under the present circumstances.

Pressers do not expect any shortages for some time in synthetic shellac, which was at a big premium during the last war. One plant reported that, for reasons he could not explain, his orders for unbreakable 78 r.p.m. disks show an upward leap last week.

Rackmil Sees Disk Biz Profits Due for a Rise

NEW YORK, July 22.—Decca Prexy Milton R. Rackmil feels the disk industry is heading for a highly profitable fall season. In addition to his belief that the industry is finally close to steady stabilization following the Decca diskery's decision to enter the 45 r.p.m. market, Rackmil believes that the threatened cutback on video production, due to the Korean situation, should serve as a sizable boost for the disk market potential. He points out that if TV production is forced to a slower pace, dealers will turn to other aspects of their business, including records.

Rackmil doesn't believe the war threat will hurt disk production in the same manner that it was hit in the last war. The discovery of synthetic materials and the widespread use of them in the industry, as well as the great supply of them in the production, should help to keep disk production moving at current pace without too much difficulty, he feels.

Rackmil believes that Decca's hyped fall season will be the first step toward the introduction of a new line. He also pointed out that there has been an earlier than usual indication of a pick-up in business in the diskery's current sales following the traditional summer slump. Diskery's business is at so brisk a level that it is Chicago and Bridgeport plants have added night shifts to meet production demands.

Cap Folk Chief Goes Nashville

HOLLYWOOD, July 22.—Capitol will realign its artist-repertoire forces so as to headquarter its Western-hillbilly act and chief in Nashville, hub of the nation's folk music. Jim Conkling, Cap's veepee in charge of a and r., put Dee Kilpatrick in charge of diskery's Western-hillbilly act, and r., centering his activity in Nashville. Lee Gillette, who has been in charge of that phase of Cap's catalog, moves over to the pop division, where he will serve with Lou Busch as Cap's pop disk and a. and r. triumvirate.

Move is believed to make Cap the disk's major label to headquarter its Western-hillbilly chief at Nashville, also other diskery's folk toppers spend a considerable portion of their time in the mountain music mecca. Gillette will still take care in some of the Western-hillbilly activities centered on the Coast but most of his work here in that field will be handled by Ken Nelson. Kilpatrick, formerly served as Cap's A.L.A. Calif. branch manager and recently was moved to Nashville to serve as a and r. rep and supervise sales in that area.

Maestros Remain Security Keepers

WASHINGTON, July 22.—Band leaders will continue to be responsible for Social Security and withholding provisions affecting sidemen as a result of a decision this week by Senate-House conferees on the provision legitimizing the old Form B contracts of the American Federation of Musicians (AFM).

"The conferees, composed of members of the House Ways and Means committee and the Senate Finance Committee, are due to report the entire Social Security bill to both houses next week.

The conferees dropped the House language in HR 6000 which provided that "if an individual either alone or a member of a group performs service for any other person under a written contract expressly reserving that such person shall have complete control over the performance of such service and that such individual is an employee such individual with respect to such service shall, regardless of any modification not in writing, be deemed an employee of such person."

In reporting the bill originally, the House committee said that the work of the conferees was to reverse the Supreme Court decision in *Bassett v. Birmingham*, which outlawed the Form B contracts.

Caravan Kidiskery Takes Over Mayfair

NEW YORK, July 22.—Caravan Kidiskery last week took over the manufacturing, packaging, and distribution of the Mayfair record line. Deal was made between Herb Plattner and Hugo Perette, of Mayfair, and Lawrence G. Gould, of Caravan, and is, in effect, a lease arrangement whereby Plattner and Perette will be able to confine their own activities to the writing and recording of disks.

All districts now handling either or both lines will be retained, and the arrangement will enable both lines to get coverage in certain territories where only one was represented previously. The Mayfair execs meanwhile plan to expand the scope of their independent Scripts and Scores package outfit.

Mayfair's line will consist of 25 titles, 12 of which are available on 45 r.p.m. disks. Both lines will retain current prices of 98 cents for 78 r.p.m., and 79 cents for 45 r.p.m.

Admiral Looks For New Handle

NEW YORK, July 22.—Admiral Records is looking for a new name, and is launching a contest among the nation's disk jockeys. The move is the result of requests by the Admiral Corporation, producer of radio, phonograph and television records, in what it considers a related field.

The company, headed by N. R. Carrano, has set the deadline for the decision at August 31. The winning jockey will receive an Admiral radio-phonograph and a contract to be the radio outfit. In case of duplication in names, the letter bearing the earliest postmark will win.

Philly Dealers Ask Disk Title After Spinning

PHILADELPHIA, July 22.—In a move to make radio plugs of recordings more meaningful in terms of sales for the record retailers, the Philadelphia Record Dealers' Association will call upon local disk jockeys to repeat the title of a song after playing the record. Nat Fisher, operator of the local 101.5 FM station, president of the association, said that such announcement would be of service to both the prospective record buyer and to the record retailer.

Fisher said many dealers are faced with the problem of identifying a song by the first line or first few words of a chorus. That is the way many persons identify a record after hearing it played on a jockey show. While records are announced before the spinning begins, Fisher said that prospective record buyers don't show interest in the side until it is played. By that time the listener doesn't remember the title. For the dealer, it means making a lot of time setting through catalogs and sometimes it means playing a dozen or more in the hope that one may be the right one.

The association is now announcing the title after the spinning doesn't imply commercialization. The problem, however, is getting the listener to remember the title and after hearing the record. Disk jockeys will also be asked to identify their theme songs.

Seeco Records Buys Out Lina Latin Label

NEW YORK, July 22.—Seeco Records, owned by Chicago diskery, has bought out Lina Records, another Latin label, and inaugurated a bonus plan in New York to clean out the latter's stock.

The Lina line, started last year by Murray Shapiro and composer Leopoldo Gonzalez, included about 50 disks and several artists' acts. These will be sold immediately to Seeco.

In New York, where Seeco has its own distributor, Prexy Sidney Siegel has offered dealers a bonus plan whereby they get 25 Lina disks free with every 100 of Seeco disks purchased at regular net price. The deal will be in effect from July 20 thru August 20.

King Told To Pull Moon Mullican Disk

NEW YORK, July 22.—Miller & Miller, distributor for Columbia Music, have served notice on King Records to withdraw their Moor, Mullican country edition of *Goodnight, Irene*.

King allegedly cut the tune without a license from Cromwell and wrote credits on the label read "arranged by Mullican-Mann"—presumption being the tune is in the public domain.

Suit Tests Right To Musical Gems By Photo-Offset

NEW YORK, July 22.—A suit in United States District Court for the Eastern District of New York tests the right to musical gems by photo-offset. The case, brought by G. Ricordi Company, the outcome of which could mean the ending of certain long-established publisher practices, was disclosed this week when the defendant, International Music Company, was given an extension until Friday (4) to enter its answer.

The complaint charges International Music Company with the use of the photo-offset method, and offering it for sale under the International Impression, a process which costs less than \$50,000 damages. Their position is that labor and expense of making engraved plates of the multi-plated work entitles them to exclusive rights to their edition.

The Ricordi edition of *Falstaff* has been on the market many years, Ricordi having owned the copyright for the original term and the 28-year renewal period until the opera passed into the public domain a few years ago.

It has been a common practice in the trade for publishers to reproduce, via photo-offset, editions originally printed by other publishers. In almost all cases, the material is not protected by copyright, so that no legal infringement is involved. The question of unfair practice, however, has now been brought before the court, and its determination will set a pattern for the future.

Counsel for plaintiffs is Arthur Garmaize; for defendant, Phillips, Ulizer, Benjamin and Krim.

Shapiro on Own, Has Dinah, Frank

NEW YORK, July 22.—Nat Shapiro excited his post as Eastern prexy of the United States Mercury Records this week to start his own record promotion business. His first clients are Dinah Shore and Frank Sinatra, whose disk promotion formerly was handled by Howie Richmond. Shapiro's plans are to operate on a one-of-a-kind basis; i.e., he will not have talent competitive to Miss Shore or Sinatra or other accounts he takes on.

Mercury has not made a replacement, but Mercury exec Art Faldague has indicated that promotion hereafter will be handled out of Chicago, the diskery's home office, on a national basis.

Shapiro and Prior to that he worked for the Atlantic, National and Keynote diskeries. In addition to his lack venture, he is co-authoring a book on the music business scheduled for publication early in 1951.

Uke Book Publisher Beats The Big Drum

NEW YORK, July 22.—You Can Play the Ukulele, exec instruction book carrying Arthur Godfrey's picture and endorsement, now in its third printing, is being promoted direct to the consumer via an ad in the current Life magazine.

Book, written by WCBS program director and uke expert Don Ball and illustrated by Broadcast Music Inc. (BMI) has had a net sale of 25,000 copies to date, and the favorable dealer response—recorders sans strings—has prompted the publisher to broaden promotion at both the consumer and dealer levels. In addition to regular music outlets, Sears-Roebuck has taken on the uke book.

Sacred Singers Hunted by Cap

HOLLYWOOD, July 22.—Dave Dexter, head of Capitol's rhythm and blues artist-repertoire department, is launching an all-out drive for sacred singers. Dexter is currently beating the bushes in the Midwest and South for new talent and recording those artists already under contract. One of Cap's best-sellers in this field remains the St. Paul Church of Los Angeles, headed by the Rev. John Branham. Choir of 170 voices was inked three years ago by Cap, with all its past diskings currently being reissued on 45 r.p.m. Dexter also has chosen to work in LP release of the choir.

With the St. Paul aggregation serving as a cornerstone for the label's position in the field, Dexter recently added new names to his catalog. Recent entries include Mt. Zion Church of God in Christ Church (35 voices), led by Rev. T. J. Sadler. Recent work is being used as background for another newcomer to label, Rev. A. Daniels, blind preacher of Portland, Ore., who enjoys considerable following through the Northwest Sides will be released late this month.

Also scheduled for late July release are initial sides waxed by Sister Goldie Haynes, of East St. Louis, Ill., who Dexter recorded here recently during her visit to the Coast. Inked six months ago was Sally Martin, of Los Angeles, who appears in hall-parade parks thruout the South. Dexter recently renewed her pact and inked her daughter, Cora, to release mother-daughter duets. Anna Jackson, of Atlanta contralto, has been with Cap for a year. Dexter expects to expand his current singer roster during his recent junket.

Decca Goes Latin In Double Play

NEW YORK, July 22.—Decca Records, definitely back in Latin-American disk business, is concentrating on repertoire designed to straddle both the export market and the local rumba coterie. Louis Sebok, Decca's international department chief, was recently joined by Latin music man Johnnie Camacho, who will aid in this phase of the program.

The diskery's first issue, under the new plan, includes several pop tunes performed in Latin style. These include *La Vie En Rose*, *I'll Always Love You*, *My Foolish Heart* and *Copacabana*. Mainstay of the new line will be Noro Morales.

In the near future, the diskery will also revise and activate its 10,000 series, aimed at the Mexican trade on both sides of the border.

Currently Decca is building up a backlog of masters, prior to going on a biweekly Latin release schedule.

Art for Music Sake Hypes Choral Disks

NEW YORK, July 22.—Key Records indie outfit specializing in longhair choral works on LP disks, is making a bid for dealer display by reproducing great art masterpieces in full color on all new disk covers.

First release, featuring modern works sung by the Augustana Choir, will feature a four-color reproduction of Kandinsky's *Yellow Surroundings*, thru the courtesy of a New York museum.

Diskery head Robert Rolantz has named Lura Stover as music director for the diskery, and several commercial oratorios have been scheduled for fall release. An abridged version of the *Matthew Passion*, sung in English, and cut to fit a 12-inch LP, will be released in September. A 400-voice choir and soloist performed the piece.

Europe Hipsters Latch on to BG, Especially His Early Recordings

(Continued from page 4)

the things we played. They called for Roy (Eldridge) to do his solo of *Little Chair*, with the recording with Gene Krupa's band before the war, and it was a nightly feature.

I was overwhelmed with the tremendous response we were accorded—press parties, newswire cameras, flowers, bands meeting us at airports and stations, reporters and gathering of the press. The tour started off in Stockholm where we played three concerts, the last of which served up one of the top thrills of the tour. This was the Royal Swedish Opera House, which is as plush a hall as any I've ever seen, and we were received with the same type of tumultuously accorded the great classical artists.

I don't want to sugar-coat the trip. The most of it was pleasurable, there were a few ridiculous episodes which proved to me that promoters are promoters no matter where they are. For instance, one character booked us for four weeks in a small town in a small country and played us on these dates within a radius of 75 miles to boot. The sole promotion he handed us was a single newspaper clipping from the town. The results are best forgotten. The point is, a stupid promotion in Europe is just as bad as one here, the venue is playing a spot for the first time.

Tho we had very little difficulty with money and money exchange, I should like to caution any musician or performer who is thinking of a European tour. Money exchange is the primary problem on such a tour. Each country on the Continent has its own money regulations with regard to how much can be taken out of the country. We ended up in one country buying up just about anything we could get our hands on just to spend the excess national currency. I've got a house full of stuff for which I'm still trying to find practical use.

Our closing concert at the Palais Chailiot in Paris gave us a few truly fine moments. We had been warned that we might be booted off the stage because of a number of previous and disappointing jazz concerts. I was moderately surprised when we found a "carriage trade" house to greet us. Aside from a positive reaction, the crowd was so quiet that when Mrs. Goodman began to whisper during one of our numbers, some customers

BMI'S LOW-PRICE

(Continued from page 11)

stay on the sidelines while basic questions are thrashed out.

The ASCAP decree requires that performance and synchro rights be granted simultaneously and that performing rights cover the same period of time and exhibit outlets as the corresponding synchro rights. How ASCAP will apply this in the case of TV stations not licensed by ASCAP has not yet been determined. The 2-cent-per-print gimmick, it is given to understand, is a device to compel regular accounting by film producers and add enforcement of the limitation on the time during which the film can be used.

Meanwhile, BMI hopes its policy will increase TV-synchro use of BMI tunes.

Cherry Rising

NEW YORK, July 22.—Don Cherry, rising young singer who was inked to a Decca pact as a single last week, is being personally managed by Howie Richmond, proprietor of Cromwell Music pubbery. Reports of last week indicated that Lester Lewis managed the new warbler, but it was learned that Lewis represents Cherry for radio and television only.

in the next box shusher he still, incidentally, we met many friends in Paris, with Lena Horne, Sidney Bechet and many others in attendance at the concert.

On the other hand, I found that in Italy getting booted was a welcome thing. Apparently the Italians show their approval by booing in a rhythmic chant. When we finished our first Italian concert, I was completely bewildered by the crowd's booing until the concert hall's manager came over to me in the wings and urged me to take curtain calls in recognition of the crowd's approval.

Of one thing I am quite certain. I am looking forward to the next trip. This one was certainly one big kick.

Adventure To Issue 20 Kidiks on 45

NEW YORK, July 22.—Adventure Records, the kidiskery, intends to issue its entire line of 20 titles on 45 r.p.m. disks this fall. Currently, the company, headed by Sol Goodman, has six doughnut discs among the new material issued will be an album cut by radio-TV star, Lanny Ross.

Goodman also has inked a deal with Tell-Well Press of Kansas City, Mo., whereby Adventure secured the disk rights to children stories published in book form by that outfit. Deal calls for a disk version of the book line leader, *Smoky Pokey*, and an option on all other titles.

According to Goodman, the diskery is on the hunt for such exclusive, copyrighted material to offset competition by lower-price labels.

AGMA Hits Hi C In Met Pact; Wage Chill Melts

NEW YORK, July 22.—Five months of negotiations between the American Guild of Musical Artists (AGMA) and the Metropolitan Opera Company were completed last week with the signing of a two-year basic agreement. In view of the Met's reorganization and roster trimming this year, the new benefits gained by AGMA represent a major victory for the AFT-affiliated union, which represents artists in the opera, concert and ballet fields.

Agreement calls for coverage of operatic singers and dancers under the New York State unemployment insurance laws, and under the federal Social Security Act when this latter law is amended. The Met, as a non-profit organization, had not been subject to these laws under the old AGMA contract.

The clause in the previous two-year contract, which had frozen minimum salaries, was modified to pave the way to pay increases to chorus, dancers and principals—also payment to principals for rehearsal weeks, additional radio fees, and an increase in out-of-town subsistence. Also, the Met guaranteed a minimum 20-week season in New York.

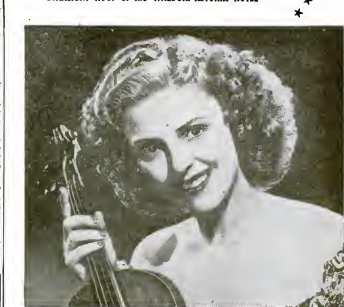
Especially significant was the understanding reached that the Met "is and is to remain a predominantly American organization." The Met management agreed to maintain the current ratio between American and non-American singers during the next two years.

As a result of lengthy discussions, the Met has re-engaged a number of chorists, principals and dancers who had been discharged previously.

GRAND OPENING THIS WEEK

Thursday, on the

STARLIGHT ROOF of the WALDORF-ASTORIA HOTEL



EVELYN and her Magic Violin

"... and thrilled by the superb technique of Evelyn coaxing inspiring music from her magic violin." J. E. Benton, Vice-President, Managing Director, Los Angeles Ambassador Hotel.

Europe Natures Longhair; Major Source for U. S. Wax

(Continued from page 10)

So far dozens of new artists have won their breaks here thru imported masters. Modern composers have also benefited.

Biggest foreign-born catalog is that of London, the local branch of English Decca. Beside England, this diskery has Decca offices in France, Italy, Holland, Austria, Germany, Switzerland, Scandinavia and Belgium—all productive of frr wax. It also has American importing rights to the German-made pressings of Deutsches Grammophon. London disks have paved the way here for such artists as Kathleen Ferrier, Ernest Ansermet and Paul Schoffer, as well as Renata Tebaldi, Suzanne Danco and Gerard Souzay, who will debut next season. English Decca reciprocates with the U. S. by issuing American Decca diskings throughout the world, and also issues American-made London and Capitol pops in Great Britain.

Capitol's comparatively new classical catalog is composed almost entirely of cuttings from Telefunken in

Germany. This deal is reciprocal. The diskery has rights to private arrangements for recordings made in Italy and France.

Vox-Polydor Tie-Up

Vox's deal with Polydor, the largest French indie, was made at the close of the war, and has expanded in scope as that diskery patched its pre-war links with other European and South American countries. Vox pays for many of the large-scale works cut in Paris, and Polydor has first option on any wax cut here by Vox. Alto principally longhair. Vox introduced Edith Piaf here thru her Polydor disk. Vox also has American rights to the 100-title catalog of the French Discophiles Francaises. A co-operative deal with the latter diskery gives Vox access to tapes cut by Berlin Radio. First big plumb in this deal has been the complete cutting of the Bach St. Matthew Passion. Recently Vox acquired the rights to the 80 items in the Boite a Musique catalog, which specializes in chamber music. Also, some items will be leased from the small English label, Neglected Masters. Other items have been obtained from the Munich Radio and from private agents in Vienna.

Cetra-Soria, which specializes in operatic works and early Italian music, obtains most of its material from Cetra, Italian diskery owned by the National Italian Radio. This label is responsible for the introduction here of Tagliavini, Elmo, Tajò, Stignani, Tassinari and other singers now familiar to American audiences. The label's American president, Dario Soria, returned last week from an extended visit to Italy where he arranged for a large series of complete opera cuttings. Cetra's earlier operatic sets have found the local market most fertile.

Material from Italian Cetra that doesn't fit into the Cetra-Soria program may be issued here by Tempo Records. Tempo releases standard symphonic works, semi-classics and Italian pops. Tempo's American pop wax is pressed by Cetra and subsidiaries in Italy.

Renaissance, owned here by Michael Von Mandel, former Telefunken manager for the Far East, is now cutting much of its stuff here, but got its initial break thru an affiliation with the Swiss Elite label. Now it has ties with Austraphon of Vienna, and with independent agent-producers in Germany and Denmark.

Period French Outlet

Period Records is the American distributor for French L'Oiseau Lyre, which has the complete Bach Well-tempered Clavier and other collector's items. That diskery presses LP's in France. Period also has an arrangement with French Pacific, and with sources in Israel. William Avar, Period president, is now in Europe setting new recordings and future sources.

Festival Records, a small Boston label, gets tapes cut at the annual Salzburg Festival in Austria. Mozart's Coronation Mass has been its biggest plumb.

Haydn Society, with a fast-growing catalog of Haydn and Mozart works, has its main office in Vienna, but does most of its pressing here, thru representatives in Boston. Large orchestral and choral works are included.

Griffon has a new tie with Societe Industrielle de Reproduction Sonore, a French classical outlet. It also has an arrangement with a Russian trade representative thru which it is obtaining the complete Tchaikovsky opera, "Ivige Dame, and performances by the violinist David Oistrakh. Griffon has also contracted for some symphonic wax to be cut in Vienna by American conductor Jonathan Sternberg. Dial, which specializes in modern classics, has obtained works by

Schoenberg, Berg and others cut by Blue Star, in France. It also gets classical stuff from French Vogue, and gets some jazz material from French Jazz Selection and Swedish Metronome.

Continental Aerie

Continental and its Aerie Remington diskery have individual ties with talent agents in Stockholm, Paris, Vienna, Munich and Berlin. Cuts made by these agents are also furnished by two agencies in London. The low-price Remington line will issue 45-minute opera productions gleaned from these sources, some of which will feature Aerie. The line will be flown over for the seasons.

The new Westminster label sends its own musical director, Dr. Henry Swoboda, to Vienna to conduct dates with the Vienna Philharmonic and other groups. Swoboda is there now, with his own tape equipment. The diskery is now signing European artists to exclusive contracts in the States. The bar and pianist Paul Badura-Skoda are the first to have inked papers. This diskery has just set distributor with the Belgium and South America. All disks are pressed in Vienna.

Savey and Atlantic have European arrangements for popular type wax. The former has its own offices in France and England. Atlantic has obtained material from the Star disk chief Julius Bard is currently touring Europe picking up masters and songs. Syrens gets its masters directly from its parent company in Poland. Israel gets Hebrew-language disks from the country of the same name.

EMI-Victor Deal

Electrical Musical Industries (EMI) of England, continues to rate as one of the most important international recording operations. Its HMV label is a leader in most European countries and has a strong hold on HMV has reciprocal ties with RCA Victor, and still supplies a fair amount of classical material for the local diskery, though the concentration of name talent in this country has somewhat reversed the trend in recent years. Victor's International department is heavily dependent on HMV sources in Italy, Greece and Scandinavia.

EMI is also parent company of British Columbia, and Columbia and Pathe elsewhere in Europe. This wing is affiliated exclusively with American Columbia, and is responsible for most of the French, Viennese and British cuttings issued on that label.

MGM has its own label in England under EMI auspices, and is entitled to any masters cut for the English MGM label. So far these have been few and far between, but with MGM slated to go classical soon, this deal is expected to gain in importance.

EMI's Parlophone label has an ancient deal with American Decca which entitles the local firm to either import or press the music for that label in England, or Odeon in France. Except for some small-scale importing, Decca hasn't taken advantage of the sup., but may some day, pending outcome of its current anti-trust action in the Department of Justice. Decca is also cutting some of its own stuff in England, but mainly of pop and semi-pop nature. These recent sessions are supervised by Wally Moody, who represents the diskery's interest in that country.

Mercury Uses Tono Staff

Mercury's LP catalog is being fed by an exchange deal with Tono, the largest indie in Scandinavia. Main name here is the Danish State Radio Orchestra, and the local label has begun a build-up of violinist Endre Wolf and pianist Victor Scholer. First Tono wax will come out here in the fall. Diskery also has an exclusive deal with the Bavarian State Radio for the bulk of the latter's tape library. These are obtained on a royalty basis, and include sittings by the Danish State Orchestra. The Dutchman was the first issue here,

Mercury, too, has access to some of the classics produced by French Blue Star. The diskery's much-bruited deal with Etsa in Czechoslovakia is currently inactive, being involved in litigation.

Eli Oberstein's low-price Varsity and Royale labels are now getting material from Selmair in Paris. These are mainly classics and semi-classics performed by artists drawn from the Paris Conservatoire, according to Oberstein.

Beside the European ties, many of the local diskeries are also affiliated with labels and offices in South America. Much of the material released by Secco, Verne, Victor, Columbia, Peerless, Catamo, Capitol, and Coda is gleaned from imported Latin masters. There have even been attempts to invade the local market by Hawaiian and Filipino labels.

Unquestionably, the recent Petrillo recording ban helped direct attention to these foreign sources. Today, in view of such extensive foreign tie-ups, such a ban would probably be much less effective. And the above list is hardly a complete one.

MUSIC BOURNE TO LIVE

"I HADN'T ANYONE 'TIL YOU"

by **VIC DAMONE**

Mercury 5429

ABC MUSIC CORP. 1629 Ave. NY, NY

"I'M BASHFUL"

SANTLY-JOY, INC.

1619 Broadway New York, N. Y.

TONIGHT

TONI ARDEN

with Percy Faith Orch. & Choir.

Columbia

RUSS CASE ORCHESTRA

with Ray Charles Vocal

Capitol

TONY MARTIN

with Henri Rene Orchestra

RCA Victor

and more coming

MILLER MUSIC CORPORATION

A-RAZZ-A-MA-TAZZ

Key Brown Mercury

Jimmy Durante MGM

Georgia Gibbs Capitol

Margaret Whiting Coral

J. J. ROBBINS & SONS, Inc.

1619 Broadway N. Y. C.

Another BMI Pin-Up Hit!

TELL HER YOU LOVE HER

PUBLISHED BY DUCKNESS

RECORDED BY

Vaughn Monroe (VHM)

Beatrice Allen-Elton (VHM)

Louise & Scotty (VHM)

Alvin Roberts-Duffy Day (Decca)

Connie Bennett-Jack Heston (Decca)

Licensed exclusively by

BROADCAST MUSIC, INC.

THE LITTLE GENERAL

says...

HELP YOURSELF TO JUKE BOX GRAY

WITH "PROFESSOR SPOONS"

BY

BOB HANNON AND JOHNNY RYAN

Decca 27105

GENERAL MUSIC

400 Madison Ave., N. Y. C., PL 3-7342

PUNKY PUNKIN

THE HAPPY PUMPKIN

Cause... he's a JACK-O-LANTERN instead of being a pumpkin piell

PAXTON MUSIC

1111 Broadway, New York 16, N. Y.

FROSTY the SNOW MAN

The Hottest Man on Ice

Copyright 1950 by Hill and Range Songs, Inc.

N. Y. All Rights Reserved.

THE ROMANTIC INTERNATIONAL HIT

LA VIE EN ROSE

DECCA brings you 7 great interpretations



BY

GUY LOMBARDO

COUPLED WITH

"IT ALL BEGINS AND ENDS WITH YOU"

ON DECCA 27127



BY

VICTOR YOUNG

COUPLED WITH "THE RIVER SEINE" (LA SEINE)

ON DECCA 24816

BY **BING CROSBY**

COUPLED WITH "I CROSS MY FINGERS"

ON DECCA 27111



BY

LOUIS ARMSTRONG

COUPLED WITH

"C'EST SI BON" (IT'S SO GOOD)

ON DECCA 27113



SUNG IN FRENCH

By

TOHAMA

coupled with

"PIGALLE"

on

DECCA 40054

By

GRETA KELLER

coupled with

"SI BIEN"

on

DECCA 40063

SUNG IN SPANISH

By

NORO MORALES

coupled with

"QUERIDA MIA"

on

DECCA 21313



America's Fastest Selling Records!



MUSIC—AS WRITTEN

Lou Levy Gets Three From Cromwell

Lou Levy acquired three new rights to "Goodnight, Irene," "Happy Feet" and "Irene, Tzena, Tzena" for Leeds, Ltd., from Howie Richmond. Cromwell Music head.

Arnold Shaw Making Nationwide Scouting Tour

Arnold Shaw, Duchess Music Corporation chief, left on a one-month cross-country tour, new. He'll scout talent and contact jockeys in key cities, with a final two-week stopover in Los Angeles.

RCA Victor Gets New Low Price Ordering Plan

RCA Victor custom record sales division has introduced a new low price and ordering policy, according to Manager James P. Davis. Revised price applies to order of shellac-type and plastic pressings of all speed disks, and lessens the differential between prices for initial orders and prices for reorders.

Command Diskery Moves to Hollywood

Command Records, owned by Murray Siedman, has moved its main office from Buffalo to Hollywood. The office in Buffalo has been taken over by East Coast Sales, an independent distributor. Siedman was formerly manager of the Capitol distributing branch in Buffalo, but left that company early this year to set up his own label.

Mogul Takes Over "Love Song" From Robbins

Ivan Mogul has taken over "Our Love Story" from the J. J. Robbins publicity. Tune has been cut four ways—by Tex Benke, Herb Jeffries, Vera-Ann and Roy Schell. Robbins turned the tune over at the request of the English publisher, Unit Music, when Robbins was unable to fulfill a promised plug commitment owing to the upsurge of "It Isn't Fair."

Tempo Sets Up Low-Price Disk Subsid Label

Tempo Records, after 13 years of maintaining its \$1 disk price, moves into the competitive price range with Theme, a 75-cent subsid label. According to Tempo Prexy Col. Irving Fogel, separate talent rosters will be retained for both disks with no interchange of artists to be permitted. An entirely new catalog will be built for Theme. Fogel said, to consist of 75 per cent domestic artists, with remainder composed of foreign-made fare.

New York:

Songwriting team Benny Benjamin and George Weiss have been inked to do a pair of sides for Mercury. Team will do two of their own songs with organ and vocal group aid. Tunes are "Can Anyone Explain" and "It All Begins and Ends With You." . . . Mercury also has created a new duo by coupling Kittyallen and Billie Holiday for a disk date due for next week. The two-piece will tackle a pop version of "Our Lady of Fatima." . . . Shapiro-Bernstein publicity last week obtained the tune "Honestly, I Love You" from orkster Lee Barron, who recorded it for MGM some months ago. . . . Billy Fick and Bernie Ackerman have formed a new pubbery, Baguette Music.

Victor Records last week inked the Cities Service Quartet to a waxing pact. Diskery's deal with Phil Spitalny has not yet been inked but completion of the pact is expected to take place early next week. . . . Organist Ethel Smith sails aboard the Queen Mary July 29 for England, where she is skedded to play a two-week engagement at the Palladium Theater in London beginning August 7. Prior to the departure, Miss Smith recorded three "Voice of America" broadcasts. . . . Movie star Arlene Dahl is making a series of personal appearances on behalf of the MGM diskery's albuming of the "Three Little Words" flicker, in which she is featured. Songwriter Harry Ruby also is touring on behalf of the flicker and album. The movie is based on the careers of Ruby and his tune-smithing partner Bert Kalmar.

Signature Records shipped its first LP disks last week. . . . Fred Collins, sales manager for Donald Gabors' new Playhouse 99-cent LP line, inked seven distributors for the label last week. Wally Wolke's distributor list for his Parade Record line has jumped from nine to 22 since the recent NAMM show. . . . Herman Lubinsky, Savoy Records topper, inked Coast pianist Don Byrd to a term contract. . . . Atlantic Records has signed orkster Jose Cortes to record Latin, pop, polka and standard material. On his first date, two sides will feature thrush Rosalind Paige, and two Latin-type sides will feature Monica Boyer. . . . Gordon B. Thompson, Lido Records, has acquired the Canadian rights to "Love You Blues" and "Apple, Cherry, Mince and Chocolate Cream." Both are published here by Hal Miller's Allen Music firm.

Children's Record Guild, which landed 17 distributors at the NAMM show, has now upped the number to 23. . . . Orkster George Towne opened a two-week engagement at Palisades Park Monday (24). . . . Thrush Patti Page opening this week at the Thunderbird, Las Vegas, for two weeks prior to her stint at Ciro's. . . . Irving Berman, Manor-Arcos record chief, and personal manager of thrush Savannah Churchill, has picked up the option on his managerial deal for another two years. . . . The Bach Guild has been organized to produce Bach chorale music, and similar works on disk. . . . Belgium is making its first new diskery. Among the talent engaged is conductor Johannes Sternberg and Australian soprano Lorna Sydney. First disks will be released by September 1. . . . Ted King, manager of Ohio Record Sales, London-owned distrib in Cincinnati, was in town last week for confabs with London sales chief Rudy Tolnay. . . . Mr. and Mrs. Marty Bennett, of Bennett Distributing Company, Jamaica Plain, Mass., also in town negotiating for additional LP lines. . . . Atlantic Records has completed an arrangement with Joseph W. McCord, who is in town last week, to handle the latter's will import and distribute Atlantic disks for Belgium and The Netherlands.

Vaughn Monroe into the Waldorf-Astoria's Starlight Roof September 7, following a vacation during which the ork will play only the Saturday night Camel air shows.

Hollywood:

Dick Haymes has turned down a Hollywood Bowl offer to star in its production of "Vagabond King," opening August 15, because the engagement would conflict with his Las Vegas, Nev., niety stand and concert tour booked by Music Corporation of America. . . . Frank De Vol was commissioned by the Olman arrangement six military-style segments for the high school college band market. . . . Songstress Ginny Simmons returns to the music biz after a three-year absence with an ABC, week 15-minute Sunday night show sponsored for 52 weeks by Botany Mills. Show will also feature the Buddy Cole Trio. The former Kay Kyser chirp who went out on her own is sans disk affiliation. Her last wax deal was with Sonora Records. Prior to that she was on the now defunct ARA label.

Capitol Records has tied in with "Ice Capades" for a "Bozo the Clown" sequence. In return for the plug, Cap will exploit the blade show by providing special dealer windows in "Capades" towns prior to and during the show's run. . . . Curt Massey followed a Thanksgiving season disk session for London with a waxing fest aimed at the yuletide mart. Decca is going all-out to boost Jerry Gray's Palladium opening, adding to the promotion being turned in by the dancery and Grey's flick, Red Doff. During the baton's break-in date at Salt Lake's Lagoon, ork broke Stan Kenton's 1948 record by attracting 2,683 paid admissions at \$1.25 per person.

Larger diskeries sans radio-TV web affiliation are closely eyeing wax-radio-tebe package deals reportedly being offered to talent by web-tied labels. Package pacts, the former claim, are being used to lure talent from the unaffiliated diskeries. Purpose of the scrutiny is possible tour bus booking. . . . Columbia approved the year-old Kay Brown's Mercury recording pact. . . . At Gayle and ork, currently at Casper's Westside Club, moves August 1 to Elko (Nev.) Stockmen's Hotel for a six-week run. Booking by MCA. . . . Janet Greene, who penned Xavier Cugat's current Columbia release "Strange Mood," huddling here with Orkster Aaron Gonzales on music for the forthcoming "Fairytale." . . . Paramount's KTLA picked up Harry Owens' option, inking the pineapple baton and his Royal Hawaiians to an exclusive pact. . . . Specialty's Camille Howard is back from three-month tour for a series of diskings sessions. . . . Patti Page, currently at Las Vegas's Thunderbird, makes her Coast debut at Hollywood's Ciro's August 4. . . . Capitol will release a Jimmy McHugh album waxed by Frank DeVoll and ork by mid-September.

Philadelphia:

Eddie Seletso has added Ruth Newman to his Seletosones combo for the group's scheduled park and club dates. . . . "Whitney" Varrallo, local drummer, is coming back to a three-year stretch in Cuba and Miami Beach with Mal Malina. Seletso is putting his drumsticks aside to take over the operation of the cocktail lounge in the Fredonia Hotel in Atlantic City.

Bellevue-Stratford Hotel discontinued its dance band for the supper sessions during the summer, also cutting the dinner music ensemble from five to three. . . . Bernie Berle turned rumba maestro, set for the Green Valley Country Club dances during the summer. . . . Don Nicholas takes over the stand at suburban Media Inn. . . . David L. Miller, Paul L. Miller and James E. Fleming Jr., represents the new combine owning the local Falda Record label. . . . Frank Lussel, until recently president of the local musicians' union, joined with Winnie Brown, former tax collector, in opening a restaurant in West Philadelphia.

Reese DuPree celebrates a half-century as a dance promoter in November. . . . Buddy Williams booked for a return date at Steel Pier, Atlantic City, around Labor Day. . . . George Davis, making his first pitch in the songwriting field with "Conspiracy," sharing composer credits with Paul Knüttel, gets Lee Morgan to introduce the song on the Top Tunes label.

On the Sound Track:

Co-producers Rudolph Polk and Bernard Lubner are producing nine short subjects featuring classical artists, to be released by 20th Century-Fox. . . . Fox completed legends two each by Artur Schnabel and Jascha Heifetz. . . . Jan Peerce and Madeline Corner will co-star in the next flick. . . . Merlins Skiles will score "New Mexico," with musical supervision by Lud Gluskin. . . . Hans Sommer, who pen original music for the Charles Boyer starring "First Finger," was one of composer's earlier work had been commissioned by Max Reinhardt and Conductor Bruno Walter. . . . The Sunshine Boys, vocal-instrumental group, were inked by Columbia Pictures to blend talents in Smiley Burnette's next flick. . . . Usual Hollywood practice in ork scenes of having musicians simulate their playing with mugs dubbed in later will be changed in a scene of Paramount's "Mr. and Mrs. Anonymous." For the first time in many years, Paramount's Irvin Talbot will baton his ork for a direct recording during the filming. Director George Stevens ordered this innovation for the sake of realism. . . . Nathan Levinson, of Warner's sound department, has developed a new technique in balancing brass and string combinations in recording. Sounds will be passed thru a reverberating chamber separately and then combined to produce an even balance between both sections. Chamber method gets its first trial in the WB musical, "The West Point Story." . . . WB's musical, "Just Off Broadway," has been renamed "Lullaby of Broadway."

P. R. Drive by Philly AFM

PHILADELPHIA, July 22.—New administration overseeing activities of Local 77, American Federation of Musicians (AFM), headed by Prexy Charles McCord, will be in town at an union in a public relations program. Good will will be promoted both from within and without, with the first step in the campaign aimed at the membership. Since the union building is now free of mortgages, the site, valued at six figures, will be redecorated by McCord. It will also serve as an in-town clubhouse for the membership.

"The Most Imitated
Band in the Land"

Walter Winchell
Says:

"Tex Beneke crew is
the only band legally
entitled to render
Glenn Miller's delightful
arrangements."

Tex Beneke

And His
Music In The Miller Mood
The Dance Band All America Loves

Don Thanks to
Mr. J. H. McCABE
Hotel STAYLER
(NYC)
and
Mr. WEBER
'Beach Walk'
Edgewater Beach Hotel
CHICAGO
for 8 Pleasant Weeks

Latest
RCA-VICTOR
Record

"The Tunnel of Love"

backed with
Whispering Rain

RCA Victor
20-3830



Personal Management
DON W. HAYNES

Direction of
MUSIC CORPORATION OF AMERICA

Hit Tunes + Star Talent

RING UP M-G-M SALES!



JUDY GARLAND

Friendly Star ★ Get Happy

(Both from the M-G-M Technicolor picture "Summer Stock")

Available 2 Record Speeds
78 R.P.M. M-G-M 30254
45 R.P.M. M-G-M K30254

ART LUND

You Wonderful You
(From the M-G-M Technicolor picture "Summer Stock")
M-G-M Non-Breakable 10750



BILL FARRELL

You're Not In My Arms Tonight
'Deed I Do
Available 2 Record Speeds

78 R.P.M. M-G-M K10757
45 R.P.M. M-G-M K10757

World-Famous Guitarist
VICENTE GOMEZ
THEME MUSIC FROM "CRISIS"
Revolution March
Village Square
(From the M-G-M picture "Crisis")
M-G-M Non-Breakable 10756



M-G-M RECORDS
THE GREATEST NAME IN ENTERTAINMENT

701 SEVENTH AVE., NEW YORK 19, N.Y.

M-G-M RECORDS ARE BETTER THAN EVER!

The Billboard MUSIC POPULARITY CHARTS

PART I

The Nation's Top Tunes

Based on reports received last three days of Week Ending July 21

The nation's 10-top tunes, THE HONOR ROLL OF HITS, is determined by a scientific tabulation of various degrees of each song's popularity as measured by survey features of The Billboard's Music Popularity Chart.

HONOR ROLL OF HITS

(Trade Mark Reg.)

This Week By Jay Livingston and Ray Evans Last Week
1. **MONA LISA** Published by Famous (ASCAP) 1

From the Paramount film, "Caprice Carey, U. S. A."

Records available: Dennis Gray-H. Rene Orly, V 20-5755; H. James Orly, Col (78)81576-6, (1351)-558; M. "Kimp" Orly-H. Rene Orly, Cap 1501; A. Long-L. Holmes Orly, MGM 10489; C. Spivak Orly, London 619; V. Young Orly, Dec 27048; B. Cely, Capitol 1154; L. Noble, Coral 60250; Alexander Brothers, Mercury 54457.
Electrical transcription libraries: Norman Closter's Orly, Theatrical; Dean Hudson, Lang-Worth.

2. **I WANNA BE LOVED** By John W. Green, Billy Rose and Edward Heyman Published by Supreme (ASCAP) 3

Records available: T. Bennett-M. Manning, Col (78)81582-5, (531)-444; Andrews Sisters-H. Jenkins Orly, Dec 27007; B. Cely, Col 30491; D. Estaline, MGM 10716; Fontaine Sisters-H. Winkler Orly, V 20-5772, (451)-3772; O. D'Arin, J. Garber Orly, Dec 27014; (451)-1044; B. Cely-H. Hobb, Col 20779; R. McKinley Orly, V 20-5780-4, (451)-4907; O. Washington, Mer 8181; O. Bessie, Coral 60241; C. Williams Orly, Varsity 240.
Electrical transcription libraries: Fran Warren, Theatrical; Eugene Balis, Lang-Worth.

3. **BETWICHED** By Richard Rodgers and Lorenz Hart Published by Chappell (ASCAP) 2

Records available: J. August-J. Mure's Harmonicats, Mer 5595; Chuck Cabell, Atlantic 10031; O. Day, Col 30498; Betty Goodman-Helen Forrest, Harmony 1012; L. Green Orly-Honey-dreamers, V 20-5776, (451)-5776; G. Jenkins Orly, Dec 24955; Andra Pevay, V 20-5617; Dave Ross, MGM 30120; R. Ross Orly, Coral 60182; B. Sweeney, York 1473; M. Torpe-T. Ruggia Orly, Cap 10500; C. Waller, Liberty 251; B. Goodman, Col (1351)-442; J. McKee, Varsity 240.
Electrical transcription libraries: Dave Ross Orly, Standard; Kay Arman, Associated; Claude Gordon Orly, Capitol; June Christy-Johann Quintet, Theatrical; Russ Morgan, Lang-Worth.

4. **THIRD MAN THEME, THE** Published by Chappell (ASCAP) 4

From the Paramount film, "The Third Man"

Records available: O. Apelin, National 9104; Cate Vienna Quartet, Col (1351)-444; T. Fields Trio, V 20-5780-6, (451)-5222; H. "Sugartone" Garland, Dec 46121; A. Karas, London 5391; G. Lombardo, Dec 24859; R. McKinley Orly, V 20-5780-7, (451)-5222; A. Rey, Col (78)810, (451)-820; A. Pevay, Capitol, Coral 60148, B. Smith, Dec 24908; H. Slachow, Mer 5373; J. Turner Orly, Regent 173; H. Winkler, Col 50706; B. Pollack Orly, Modern 205; F. Martin Orly, V 20-5782, V. Young Orly, Dec 27048; B. Smith Orly, Int'l 6001; Frank Gottschalk, Tempo 470.
Electrical transcription libraries: M. Manhattan, Theatrical; Dick Jurgens, Associated; Jerry Gray Orly, Standard; Ben Pollack Orly, Lang-Worth.

5. **HOOP-DEE-DOO** By Frank Loesser and Milton Obeyesee Published by E. H. Morris (ASCAP) 6

Records available: Ames Brothers, Coral 60209; P. Come-The Fontaine Sisters-M. Ayres Orly, V 2-5747; O. Gay-Melrose-H. Wyle Orly, V 20-5787, (1351)-591; R. Morgan Orly, Dec 24964; K. Starn-F. D'Arin Orly, Cap 980; M. DeLuna, Mer 13070; F. Vanden Col 38799; Paulette Sisters-Harmony Bells Orly, Dana 2077; L. Duddy Smith, MGM 10702; L. Wells Orly, Mer 5415; G. Winkler-Harmony Bells Orly, Dana 696; H. Ashley, Varsity 247.
Electrical transcription libraries: Bob Eberly, World; George Wright, Theatrical; Claude Gordon Orly, Capitol; Bob Orly, Standard; Ben Pollack Orly, Lang-Worth.

6. **COUNT EASY STAR** By Bruce Capricorn and Sammy Gallop Published by Ramo (ASCAP) 9

Records available: R. Anthony, Cap 859 and 970; H. Sabitt, Coral 60214; Blinders, Dec 48158; O. Haymes-A. Shaw, Dec 27042; M. Jeffries, Coral 60214; (1351)-555; H. Winkler Orly, V 20-5780-8, (451)-5221; Ramo, National 9111.
Electrical transcription libraries: Bob Crosby, Standard.

7. **TZENA, TZENA, TZENA** By Miffie Leichter and John Lomax Published by Spencor (BMI) 8

Records available: A. Blank-Harmonia Tris, Riviera 136; G. Jenkins-The Weavers, Dec 27077; G. Jenkins, M. Melrose-H. Wyle Orly, V 20-5780-9, (451)-5222; H. Miller Orly, Chorus, Col 5885; The Weavers, Dec 27055; V. Gannon, Mercury 5454; W. Sisk Orly, Columbia 12475; G. Cate Orly, Coral 60241; R. Flanagan Orly, V 20-5780-10, (451)-5247.
Electrical transcription libraries: Russ Morgan, Lang-Worth, Dean Hudson, Lang-Worth.

8. **GOODNIGHT, IRENE** By Miffie Leichter and John Lomax Published by Spencor (BMI) 5

Records available: J. Allison, Cap 1132; Alexander Brothers, Mer 5448; R. Foley-E. Tubb, Dec 48255; G. Loe Lee Carr, Dec 48167; J. Shaw-H. Winkler Orly, V 20-5780-11, (451)-5247; G. Jenkins-The Weavers, Dec 27077; F. Sinatra, Col (78)81592, (1351)-5718.
(No information on electrical transcription libraries available as The Billboard goes to press.)

9. **SENTIMENTAL ME** By Jim McNeely and Jimmy Cash Published by Kalkreuth-Cash (ASCAP) 5

Records available: Ames Brothers, Coral 60175; H. Anthony Orly-H. DeWitt, Cap 925; S. Glimo, Mer 8174; K. Griffin, Rance R-215; R. Morgan, Dec 24904; Ray-o-Vaca, Dec 48241; R. Maye Quintet, Dana 2074; R. Vally, V 20-5780-12, (451)-5247.
Electrical transcription libraries: Dick Jurgens Orly, Associated; Claude Gordon, Capitol.

10. **SAM'S SONG** By Jack Elliot and Low Quelling Published by Sam Weiss (ASCAP) 1

Records available: J. "Fingers" Carr, Cap 942; G. & B. Crosby-M. Malinck's All Stars, Dec 27132; H. Geller Orly-The Time-Timers, Mer 5450; T. Harp-M. Klen's Confirmed Band-Four Hills and a Mix, Col (78)81587, (1351)-495; C. "Shanty" Hogan-B. Wayne-J. Pies Orly, London 495; F. Martin Orly, V 20-5780-13, (451)-5247; L. Noble, Coral 60250; V. Young Orly, Dec 27053.
Electrical transcription libraries: Bob Crosby, Standard.

*Jenkins, Decca Records; Miller, Columbia Records; Diamond, Mercury Records; Cates, Coral Records; Flanagan, Victor Records, and other disks use lyrics by Gordon Jenkins and new music and arrangement by Spencor Ray, copyrighted by Chappell Music. Mills Music claims it owns copyright in music and has other lyrics by Mitchell Parish which have not yet appeared on record. The Zionist Organization of America has also made claims to the music.

WARNING

The title "HONOR ROLL OF HITS" is a registered trade-mark and the listing of the hits has been copyrighted by The Billboard. Use of either may not be made without The Billboard's consent. Simply write or wire Publisher, The Billboard, 1564 Broadway, New York, and permission will be immediately granted.

This week's

New Releases

... on RCA Victor

Release 60-30

Ships Coast to Coast, Week of July 30

POPULAR

Here come the **DANCE BANDS** again!

TOMMY DORSEY

I've Forgotten You
No Other Love 20-3869—(47-3869)*

DENNIS DAY

All My Love
Goodnight, Irene 20-3870—(47-3870)*

THE FONTANE SISTERS with HUGO WINTERHALTER and HIS ORCHESTRA

Can't We Talk It Over
I Had a Talk With the Wind and the Rain 20-3871—(47-3871)*

PEREZ PRADO

More Mambo Jambo
Mambo De Chalanoga-Mambo 20-3873—(47-3873)*

TONY MARTIN and FRAN WARREN

Take a Letter Miss Smith
Till We Meet Again 20-3874—(47-3874)*

COUNTRY

HANK SNOW

I Cried But My Tears Were Too Late
The Night I Stole Old Sammy Morgan's Gin 21-0356—(48-0356)*

TEXAS JIM ROBERTSON

Jaw, Jaw, Yap, Yap, Yap!
It Hurts Me To See You With Somebody Else 21-0365—(48-0365)*

RHYTHM-BLUES

TAMPA RED

It's Good Like That
New Deal Blues 22-0094—(50-0094)*

POP-SPECIALTY

JOHNNY VADNAL

The Baseball Polka
Polka Recipe 25-1167—(51-1167)*

*45 r.p.m. catalog numbers

NOTE: All records in this panel are listed alphabetically by song title.

Going Strong...

\$ Bewitched

Larry Green and the Honeydreamers 20-3726—(47-3726)* 7

\$ Bonaparte's Retreat

Gene Krupa 20-3766—(47-3766)*
Pee Wee King 21-0111—(48-0114)*

\$ Count Every Star

Hugo Winterhalter 20-3697—(47-3221)* 7

\$ Cuddle Buggin' Baby

Eddie Arnold 21-0342—(48-0342)* 7

\$ Hoop-Dee-Do

Perry Como 20-3747—(47-3747)* 7

\$ I'm Bashful

Mindy Carson 20-3801—(47-3801)*

\$ I'm Movin' On

Hank Snow 21-0328—(48-0328)*

\$ I Wanna Be Loved

Fontane Sisters 20-3772—(47-3772)* 7

\$ I Thought She Was a Local

Sammy Kaye 20-3828—(47-3828)*

\$ La Vie En Rose

Tony Martin 20-3819—(47-3819)* 7

\$ Valencia

Tony Martin 20-3755—(47-3755)* 7

\$ Why Should I Cry?

Eddy Arnold 21-0300—(48-0300)*

Coming Up...

★ ... indicates records which have enjoyed better than average initial consumer acceptance and stand an excellent chance of entering the top selling hit category. The trade is advised to watch these records carefully in order to maintain stocks consistent with demand.

★ The Phantom Stage Coach

Vaughn Monroe 20-3818—(47-3818)*

No. 9 Disc Jockey Pick, Billboard, July 22.

No. 4 Retailers Pick, Billboard, July 22.

No. 3 Operators Pick, Billboard, July 22.

★ Sam's Song

Freddy Martin 20-3798—(47-3798)*

No. 3 Disc Jockey Pick, Billboard, July 15.

★ Thanks, Mr. Florist

Vaughn Monroe 20-3773—(47-3773)*

No. 20 Most Played Disc Jockey Records, Billboard, July 15.

★ Gone Fishin'

Three Suns with Texas Jim Robertson 20-3824—(47-3824)*

No. 5 Country & Western Disc Jockey Pick, Billboard, July 15.

★ I Cross My Fingers

Perry Como and Fontane Sisters 20-3846—(47-3846)*

No. 1 Disc Jockey Pick, Billboard, July 22.

No. 3 Retailers Pick, Billboard, July 22.

No. 2 Operators Pick, Billboard, July 22.

The stars who make the hits
are on

RCA VICTOR Records

RCA VICTOR DIVISION

RADIO CORPORATION OF AMERICA, CAMDEN, NEW JERSEY

JAN FEB MAR

The APRIL MAY JUNE *Swing's* JULY AUG SEPT to OCT NOV DEC *"45"*

THE HIT OF THE
SUMMER!

VERA LYNN

and
LEE

LAWRENCE

DUET

"CHERRY
STONES"

with
Bob Farnon and his orchestra
backed by
"YOUR HEART AND MY HEART"

No. 729

75¢ plus tax

LONDON
RECORDS

The
Billboard

MUSIC POPULARITY CHARTS

PART
II

Sheet Music

Based on reports received last three days of Week Ending July 21

BEST-SELLING SHEET MUSIC

Tunes listed are the national best sheet music sellers. List is based on reports received each week from all the nation's sheet music jobbers. Songs are listed according to greatest number of sales; (F) indicates tune is in a film; (M) indicates tune is in legal musical; (R) indicates tune is available on record.

POSITION	Works Last This to date/Week/Week	Publishers
7	3 1. MONA LISA (F) (R)	Farnon
10	1 2. THIRD MAN THEME (F) (R)	Chappell
14	2 3. BENTCHICK (R)	Chappell
10	5 4. I WANNA BE LOVED (R)	Supreme
9	11 5. COUNT EVERY STAR (R)	Paxson
13	6 6. HOOP-DEE-DOO (R)	E. H. Morris
15	4 7. OLD PIANO ROLL BLUES, THE (R)	Leeds
4	14 8. PLAY A SIMPLE MELODY (R)	Berlin
21	6 9. MY FOOLISH HEART (F) (R)	Santly-Jay
2	12 10. GOODNIGHT, IRENE (R)	Spencer Music Corp.
3	10 11. SAW'S SONG (R)	Sam Weiss
16	7 12. SENTIMENTAL ME (R)	Kaicher-Rocher
1	— 13. I CROSS MY FINGERS (R)	United
3	9 14. SOMETIME (R)	Witmark
7	13 15. I DON'T CARE IF THE SUN DON'T SHINE (R)	Farnon
1	— 15. LA VIE EN ROSE (R)	Farnon

ENGLAND'S TOP TWENTY

POSITION	Works Last This to date/Week/Week	English	American
15	2 1. MY FOOLISH HEART	Son	Santly-Jay
6	1 2. BENTCHICK	Chappell	Chappell
30	3 3. DEARIE	Campbell-Connelly	Laurel
12	4 4. THAT OLD PIANO ROLL BLUES	Leeds	Leeds
11	5 5. OH, YOU SWEET ONE	Southern	General Music
11	6 6. LET'S DO IT AGAIN	Leason	Robbins Music
7	8 7. I REMEMBER THE CORN FIELDS	Arcadia	Leeds
15	7 8. C'EST SI BON	Peter Maurice	Leeds
27	10 9. JEALOUS HEART	New World	Azzuli-Rose
7	9 10. DADDY'S LITTLE GIRL	Yale	Beacon
6	10 11. TWO ON A TANGENT	Pix, Ltd.	"
11	12 12. QUICKSILVER	E. H. Morris	E. H. Morris
2	19 13. IF I LOVED YOU	Williamson	"
4	14 14. A LOAD OF NAY	John Fields	"
19	15 15. CHATTANOOGIE SHOE SHINE BOY	Pix, Ltd.	Azzuli-Rose
10	17 16. ME AND MY SHADOW	Francis Gray	Bowery
2	18 17. YOUR HEART AND MY HEART	Lawrence Wright	Pickwick
27	15 18. DOWN IN THE GLEN	L. Wright	Mills Music
5	— 19 THE NIGHT THE FLOOR FELL IN	Southern	"
2	19 20. SUNSHINE CAKE	Victoria	Burke-Van Heusen Associates

*Publisher not available as The Billboard goes to press.

INTERESTING FIGURES



Simple Arithmetic Proves that
you Save \$3.00 on Subscription

The Billboard
2160 Patterson Street
Cincinnati 22 Ohio

Please enter my subscription to The Billboard for one year
(52 issues) \$10

Name \$10 enclosed ☐

Address Bill me ☐

City State Zone

Occupation or business

JO STAFFORD

Two Smash Sides!

"GOODNIGHT, IRENE"

coupled with

"OUR VERY OWN"

78 rpm No. 1142 • 45 rpm No. F1142

KAY STARR

TENNESSEE

"AIN'T NOBODY'S BUSINESS BUT MY OWN"

coupled with

"I'LL NEVER BE FREE"

78 rpm No. 1124 • 45 rpm No. F1124

RAY ANTHONY

America's Favorite Dance Orchestra

"CAN ANYONE EXPLAIN?"

with Ronnie Deauville and Betty Holliday

"SKYCOACH"

78 rpm No. 1131 • 45 rpm No. F1131

RED INGLE

"YOU CAN'T BE FIT AS A FIDDLE (When You're Tight As A Drum)"

coupled with

"TURN YOUR HEAD LITTLE DARLIN'"

78 rpm No. 1076 • 45 rpm No. F1076

TEX RITTER

HOT AS TODAY'S HEADLINES!

"THE FIERY BEAR"

coupled with

"THE PLEDGE OF ALLEGIANCE"

78 rpm No. 1141 • 45 rpm No. F1141

TOP TUNES OF THE DAY

On 78 and 45!

78 45

RPM RPM

POPULAR

- "MONA LISA" Nat "King" Cole.....1010 F1010
 "NOLA" and "JEALOUS" Les Paul.....1014 F1014
 "BONAPARTE'S RETREAT" Kay Starr.....936 F936
 "SOMETIME" and "NO OTHER LOVE" Jo Stafford.....1053 F1053
 "CLOSE YOUR PRETTY EYES" and "FOOL'S PARADISE" Margaret Whiting-Jimmy Wakely....1065 F1065
 "SAM'S SONG" and "IVORY RAG" Joe "Fingers" Carr.....962 F962
 "PLAY A SIMPLE MELODY" Jo Stafford.....1039 F1039
 "MISSISSIPPI" Kay Starr.....1072 F1072
 "BLIND DATE" and "HOME COOKIN'" Margaret Whiting-Bob Hope.....1042 F1042
 "I LOVE YOU BECAUSE" Jan Garber.....983 F983
 "COUNT EVERY STAR" Ray Anthony.....979 F979
 "HOOP-DEE-DOO" Kay Starr.....900 F900

WESTERN

- TEX WILLIAMS
 "Happy Feet".....1087 F1087
 LEON PAYNE
 "I Couldn't Do A Thing Without You".....1093 F1093
 RAMBLIN' JIMMIE DOLAN
 "I'll Sail My Ship Alone".....952 F952
 JIMMY WAKELY
 "Under The Anheuser Bush".....1024 F1024
 JESS WILLARD
 "New Panhandle Rag".....1101 F1101
 EDDIE KIRK
 "Sugar Baby".....1048 F1048
 JIMMY WAKELY
 "Sugar Plum Kisses".....1066 F1066
 BILLY WALKER
 "Alcohol Love".....1097 F1097
 HANK THOMPSON
 "Take A Look At This Broken Heart Of Mine".....1016 F1016
 TEX RITTER
 "I've Got Five Dollars And It's Saturday Night".....1071 F1071



The Billboard

MUSIC POPULARITY CHARTS

PART III

Radio Popularity

RECORDS MOST PLAYED BY DISK JOCKEYS

Records listed here in numerical order are those played over the greatest number of record shows. List is based on replies from weekly survey among disk jockeys throughout the country. Unless shown in this chart, either available records of tunes listed here are found in the *Hotter, Bigger, More Music Popularity Chart, Part 3*. (P) indicates tune is from a film; (M) indicates tune is from a legit musical.

POSITION	Weeks Last This	to date Weeks Weeks	
8	1	MONA LISA	Nat. "Kismet" Gold and the Trio Cue 781010 455F-1010-ASCAP
12	2	1. I WANNA BE LOVED	Andrews Sisters G. Jenkins Ork Dec 27007-ASCAP
3	5	GOODNIGHT, IRENE	G. Jenkins-The Weavers Dec 27007-ASCAP
10	4	COUNT EVERY STAR	R. Anthony Cue 781010 455F-1010-ASCAP
3	5	TZENA, TZENA, TZENA	M. Miller Ork Cue 781010 455F-1010-ASCAP
4	6	TZENA, TZENA, TZENA	G. Jenkins and the Weavers Dec 27007-ASCAP
23	4	SENTIMENTAL ME	Amey Brothers Cue 48140 Cue 48173-ASCAP
6	8	BONAPARTE'S RETREAT	K. Starr-F. Delo Ork Cue 781010 455F-1010-ASCAP
23	9	HOOP-DEE-DOO	K. Starr-F. Delo Ork Cue 781010 455F-1010-ASCAP
32	8	BEWITCHED	G. Jenkins Ork Cue 781010 455F-1010-ASCAP
6	30	1. I WANNA BE LOVED	D. Eckstein MGM 10716-ASCAP
10	12	BEWITCHED	O. Day Cue 781010 455F-1010-ASCAP
3	33	SAM'S SONG	J. "Fingers" Carr Cue 781010 455F-1010-ASCAP
6	30	VIE EN ROSE, LA	P. Weston Ork Cue 781010 455F-1010-ASCAP
3	35	SIMPLE MELODY	Gary and Gien Crosby-M. Matlack's All Stars Dec 27131-ASCAP
9	19	COUNT EVERY STAR	H. Watterlinter Cue 781010 455F-1010-ASCAP
6	27	1. I WANNA BE LOVED	Fontaine Sisters-H. Watterlinter Ork Cue 781010 455F-1010-ASCAP
17	15	MY FOOLISH HEART	G. Jenkins Ork Cue 781010 455F-1010-ASCAP
14	19	HOOP-DEE-DOO	P. Weston Ork Cue 781010 455F-1010-ASCAP
3	29	ROSES	R. Anthony Ork Cue 781010 455F-1010-ASCAP
1	21	SAM'S SONG	Gary and Gien Crosby-M. Matlack's All Stars Dec 27131-ASCAP
2	25	TZENA, TZENA, TZENA	V. Davis Mercury 77815-ASCAP
17	23	THIRD MAN THEME, THE	G. Jenkins Ork Cue 781010 455F-1010-ASCAP
3	23	SENTIMENTAL ME	R. Morgan Ork Dec 27008-ASCAP
3	28	BONAPARTE'S RETREAT	G. Jenkins Ork Cue 781010 455F-1010-ASCAP
3	28	MAY I TAKE TWO GIANT E	B. Jones Ork Cue 781010 455F-1010-ASCAP
1	27	MONA LISA	C. Spink Ork London 70814-ASCAP
13	27	BEWITCHED	B. Snyder Ork Tower 1473-ASCAP
8	20	BEWITCHED	Heendransers Cue 781010 455F-1010-ASCAP
6	30	THIRD MAN THEME, THE	F. Martin Ork Cue 781010 455F-1010-ASCAP

Based on records received last three days of
Week Ending July 21

Vox Jox

PREEMS... Stuart Lindman, WMIN, St. Paul, has taken over a four-hour afternoon stint, tagged "Stan the Music Man," complete with sponsor one, the Murray Fashion School.
... "Big Joe" Rosenfeld has moved his "Happiness Exchange" over to WINS, New York, for a two-hour early a.m. slot.
... Bill Cruise is now spinning 'em for KSUP, Susanville, Calif.
... Lyle Allen appointed assistant record librarian at WIRE, Indianapolis.
... Jim Anderson, WIRK, West Palm Beach, Fla., is the station's "displaced d.j." During the baseball season he's subbing for John Wooten, Travis Jackson and Ben Decker.
... Clark Reid, WAKR, Akron, reports that his afternoon program has been expanded 4 d.j.'s. During the baseball season he's subbing for John Wooten, Travis Jackson and Ben Decker.
... Sid J. Dickler, promotion manager, WHOO, Homestead, Pa., pens the following: "Jack Welch up from the West Virginia circuit to add his talents to WJFA, Washington, Pa. Mitch Grey named program director of same station.
... Nick Perry's early a.m. show on WBIT, tagged "Nick's Early a.m. Show," Larry Brown, WPGN, Philadelphia, has acquired new afternoon airer, "Mary Jane Jamboere," for teen-agers.
... Ernie Kerns, WCSI, Columbus, Ind., appointed promotion director for the station, in addition to regular d.j. chores.
... Tal Hood, ex-WCRB, Waltham, Mass., has joined announcing staff of WFGM, Fitchburg, Mass.

FLANAGAN FAUX PAS... It seems that several readers were burned, bothered and bewildered over our statement that Ralph Flanagan was once an arranger for the late Glenn Gould. (The Billboard July 21) since he made the apologies to Bernardine Hildebrand, WTND, Orangeburg, S. C., for giving him the wrong info, and sincere thanks to all d.j.'s for setting him straight. The Billboard's Ed Penney, program director of WFGM, Fitchburg, Mass., writes: "In a tape interview I conducted with Ralph Flanagan recently he made the following statement: 'I was assigned Glenn as a gentleman and a musician, but I never had the pleasure of meeting him, and I'd like people to understand that I never arranged for him. I've been trying to straighten it out wherever I go that I did not work for Glenn.' Jean Morris, president of the "Official Ralph Flanagan Fan Club" Brooklyn, also sent in a correction with a similar quote from the ork leader. Next question? (1)

GRIPES BAC... M. Woroner, WHLN, Harlan, Ky., wonders why so many of the smaller record companies don't send him their releases and why he doesn't receive any kind of records.
... Lloyd Harvey, WQDI and WGEN, Quincy, Ill., "Can't understand the gripes about Decca Record service. I've gotten only the best treatment from them. On the other hand, I'm a teenager, I've gotten a million promises in the past two years from Columbia, and that's all! Consequently, with a limited library budget, Columbia disks don't get spin here. With their fine artists, it's sad."
... In a similar vein, Dave Naber, WKAI, Macomb, Ill., writes: "I'd appreciate it if you'd enter my complaint against Decca records. I've been receiving them for the past four months. Decca's shipments have only been a little better. Orchids to Victor, Mercury and Capitol for their splendid service!"
... However, Hal Fisher, WYZZ, Youngstown, O., bluntly queries, "Is RCA Victor still in the record business? Their service is lousy."
... In defense of the local record distributor, "Ed Jones, KLSZ, Houston, says: "This is a complaint to d.j. complaints is 'We just work here.' However, KLEE gets wonderful service from all concerned, except RCA Victor, and I sometimes wonder if they ever serve any other company. Long, KRDU, Dinuba, Calif., plaintively pines: "Say, how do you lure disk companies into sending releases?" Capitol and London used to, and got good plugs—maybe too good—then they slowly drifted to nil. Don't they need business?"
... Fred Reynolds, WGN, Chicago, has a beef

SONGS WITH GREATEST RADIO AUDIENCES (AC)

Tunes listed have the greatest audiences on programs heard on network stations in New York, Chicago and Los Angeles. List is based upon John C. Pearson's Audience Index. The Index is prepared by using radio logs made available to Pearson's ACB by the Accurate Reporting Service in New York, Radio Checking Service in Chicago, Radio Checking Service in Los Angeles. The Index is based on the case of the tune's popularity. This music checked is predominantly here 60 per cent alone.
(P) Indicates tune from a film; (M) indicates tune from a legitimate musical; (R) indicates tune is available on record. In each instance the licensing agency controlling performance rights on the tune is indicated.

indicates.			
3470 Insurance Company, 1947 by the Office of Research, Inc.			
Material except "True Report"; no other use of the radio broadcast information may be made. Infringement will be prosecuted.			
Beginning Friday, July 14, 8 a.m., ending Friday, July 21, 8 a.m.			
Are You Ready for Love (R)	Barry-ASCAP		
Bewitched (R)	Chappell-ASCAP		
Candy and Cake (R)	DeRose-ASCAP		
Count Every Star (R)	Passion-ASCAP		
Dear, Dear, That's Love (R)	Chappell-ASCAP		
Don't Get Me Started (R)	DeRose-ASCAP		
Goodbye, Sail on a Sea of Blue (R)	Lodomy-EM		
Go Fishin' (R)	Feist-ASCAP		
How Do You Feel (R)	Amann-ASCAP		
Hoop-Dee-Do! (R)	Famous-ASCAP		
I Got My Fingers Crossed (R)	E. H. Morris-ASCAP		
I Don't Know What Time It Is (R)	United-ASCAP		
I Don't Grieve, I Want to Plead, I Feel (R)	Nemiss-ASCAP		
I Don't Grieve, I Want to Plead, I Feel (R)			
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a Thrill (R)	Shore and Menic-ASCAP		
I Still Get a			

with Petrillo's edict against d.j.'s interviewing musicians in Chicago and Milwaukee. "Seems to me," says Reynolds, "union members are missing a great bet in not being able to appear on d.j. programs here to plug their own records."

GIMMIX... Arena Stars, Beverly Hills, Calif., personal management firm, will send specially prepared spinner-styled song material on Spike and Skeeley's "The Gimmix Show," Nappy Lamare and the Mills Brothers to all d.j.'s registering requests for same.
... Cris Harwood, WHIA, Philadelphia, reports: "I'm a member of the Baltimore 'Bachelors' Club of America Contest."
... Ted Nabors, KTHH, Houston, is offering listeners special instruction sheets, enabling them to sing along with Jerry Lewis's Capitol recording, "The Busybody." It's a local Capitol distributor product.
... Whenever a recording artist is within a 25-mile radius of his home town, Don Porter, KUGH, Eugene, Ore., contacts them by phone or visit and tapes an interview for his listeners.
... Kay Starr and Margaret Whiting recently guested on his show, via the telephone.
... Hal Davis, KHUN, Eureka, Calif., reports a "big response" to his finish-the-song gimmick. He stops a platter in the middle of the lyric and asks, "What's next?"
... Jay McMaster, WMEX, Boston, recently announced that Bobby Wayne was a proud papa, much to the surprise of the London recording artist, who was interviewed by him on the radio, while waiting for the stork outside the hospital.
... Jerry Harpur, WISC, Madison, Wis., is pushing State-wide tourist promotion, via fishing reports and interviews with local fishing experts.
... Perry Brown, WNDR, Syracuse, tied in with MGM's "Father of the Bride" promotion to find the "Lucky Bride of 1950." Perry gifted the winner a big boy with descriptions on the platter his local Loew's State Theater.
... Siew McDonnell, WIMS, Michigan City, Ind., is interviewing passengers on the lake steamer, City of Grand Haven, for a "Grand Haven" radio show is tagged "Man on the Dock."
... Phil Sanford, WABJ, Adrian, Mich., turned "Sam Spade" this month, and conducted a search for a missing boy via descriptions on the platter shows. Ten minutes after Sanford's air description, a listener tipped off the police of the runaway's whereabouts.
... Bill Brownlie Jr., WKWV, Knoxville, Tenn., presented local singing classes last month, by dedicating his entire "Dancing Party" program to them, plus a special spinning of "Pomp and Circumstance."
... Ed Stuart, WJOL, Winter Garden, Fla., Philadelphia, tossed a "Coketalk" party for their teen-agers listeners to mark the opening of a new studio-auditorium at WPEN's new building. Telegram invitations were sent to local radio and television recording artists in town showed up to help dispense the refreshments.

As Exciting As "Tico"...

Mambo Jambo

Recorded By

**ETHEL
SMITH**

DECCA 27119

PEER INTERNATIONAL CORPORATION

Sole Selling Agent SOUTHERN MUSIC PUB. CO., INC. New York • Chicago • Hollywood

The Billboard

MUSIC POPULARITY CHARTS

PART IV

Retail Record Sales

Based on reports received last
Friday, July 28, 1950
Week Ending July 21



BEST-SELLING POP SINGLES

Records listed are those selling best in the nation's top volume retail record stores. List is based upon The Billboard's weekly survey among the 7,400 largest dealers, representing every important market area. Survey returns are weighted according to size of market area. Records listed numerically according to greatest sales. The "B" side of each record is also listed.

POSITION	Weeks (Last 13)	Title	Artist	Label	
1	3	MONA LISA	Nat. "King" Cole and the Trio	Cap/101810	
2	1	Greatest Invention of Them All, The	Cap/101810		
5	5	TZENA, TZENA, TZENA, G. Jenkins and the Goodnight, Irene	Decca	27877-ASCAP	
21	2	THIRD MAN THEME, THE A. Jones	Cap/101810		
12	3	I WANNA BE LOVED I've Just Got To Get Out of the Habit	Andrew Sisters-G. Jenkins	Decca	27877-ASCAP
4	8	GOODNIGHT, IRENE	G. Jenkins and the Tzenas, Tzenas, Tzenas	Decca	27877-ASCAP
14	6	BETWICHTED	G. Jenkins	Decca	27877-ASCAP
20	4	THIRD MAN THEME, THE G. Jenkins	Decca	27877-ASCAP	
1	—	SIMPLE MELODY	Gary and Bing Crosby-M. Mallico's All Stars	Decca	27112-ASCAP
7	36	BONAPARTE'S RETREAT, K. Starr	Savoy	1531-ASCAP	
1	—	SAM'S SONG	Gary and Bing Crosby-M. Mallico's All Stars	Decca	27112-ASCAP
5	14	NOLA	L. Paul	Cap/101810	
7	11	I WANNA BE LOVED	B. Eckstein	Cap/101810	
12	15	COUNT EVERY STAR	H. Winkler	Cap/101810	
4	23	MONA LISA	MGM 10489-ASCAP		
14	7	HOP, DEC-000	P. Gato-The Fortunes	Cap/101810	
12	16	BETWICHTED	D. J. Jagger	Cap/101810	
1	—	SOMETIME	Martina Tene-B. Byers	Cap/101810	
24	9	SENTIMENTAL ME	Ames Brothers	Cap/101810	
21	17	MY FOOLISH HEART	G. Jenkins	Decca	27877-ASCAP
18	20	MY FOOLISH HEART	B. Eckstein	Cap/101810	
5	25	VACATION SHOES	V. Young	Cap/101810	
15	22	BETWICHTED	B. Sawyer	Cap/101810	
3	18	TZENA, TZENA, TZENA	M. Miller	Cap/101810	
21	24	SAM'S SONG	J. "Fingers" Carr	Cap/101810	
2	26	THIRD MAN THEME, THE V. Young	Cap/101810		
7	30	SENTIMENTAL ME	R. Anthony	Cap/101810	
8	—	ARE YOU LONESOME TONIGHT?	B. Barron	Cap/101810	
3	28	CROSS MY FINGERS	P. Faith	Cap/101810	
14	33	SENTIMENTAL ME	R. Anthony	Cap/101810	
4	20	MONA LISA	V. Young	Cap/101810	
1	—	TZENA, TZENA, TZENA	V. Young-G. Ouse	Cap/101810	
		I Love That Girl	Merrilee Hymel	1451545-AXIS-ASCAP	

Dealer Doings

REASSURE THE PUBLIC. . . . It is up to the record manufacturers to reassure the buying public on the future of the new disk speeds, according to the Crawford Priest Music Store, Shreveport, La. "We, the dealers, try to dispel the rumors about the discontinuance of one speed or another, but the public thinks we are only trying to unload some merchandise. I think that both 45 and 33 are here to stay, but we are advertising to the consumer is needed to convince him that what we say is true. As things are now, it keeps a lot of people from buying, but telling them the truth via large signs will convince them and they'll keep coming back and buying."

POLISH PLUGGING. . . . Another dealer using a disk jockey program emanating from the store's front window is Conklin & Cummins, Goheen, N. Y. Goheen, N. Y. store manager Pete DeVito reports success with the tie-in arranged with disk jockey Beaming Billy Swanwick. The early morning show is aimed at the Polish population in the area and features personal appearances of such disk artists as Victor Zembrucki.

NEWS AND CHATTER. . . . During the snafu of the MGM film, "Annie, Get Your Gun," J. H. Trapp, Harrisburg, Pa., set up a disk counter in the theater lobby to sell selections from the film. . . . Harlem Record Shop, Trenton, N. J., sponsoring the "Spiritual Cavalcade," deejay show handled by George Washington on WBUD. . . . According to Betty Gershman, Uptown Music Shop, St. Louis, Mo., the store has a perfect record inventory with just enough merchandise to keep up the regular 3 per cent return, and not a single slow-moving item on any label. . . . Ralph Colucci's Record Shop, Hartford, Conn., ran a clearance sale on 78 r.p.m. disks and found the event the best ever. . . . When deejay Don Bruchey, WGIB, Brunswick, Ga., decided to run a contest to name his platter show, Coastal Furniture Company, that city, furnished the disk album prize for the winner. . . . Clever hot weather tie-in was made by Mike Levine, Groove Record Shop, Norfolk, Va., who arranged with the local Eskimo Pie company to give away free ice cream with every disk purchase. Forty-eight dozen Eskimo Pies were given away in two days, making for plenty of extra business.

ADVANCE PLUG TOPIC. . . . Further comment on the dealer complaints that records are played on the air too long before delivery is made to retailers comes from V. H. Andersen, De Luxe Music Shop No. 2, Chicago. Andersen reports that during the recent NAIMM convention he engaged in discussions with top brass of major record companies and the advance plug agreed that "something is wrong" when dealers make such complaints. The execs, says Andersen, were very anxious to evaluate the condition and correct it. "Only thru The Billboard," writes Andersen, "can the manufacturers, distributors and retailers co-ordinate their mutual problems and work out a concrete solution." More dealer comments on the advance plug vs. delivery problem are sorely needed, claims the Chicago dealer.

SELLING TIPS. . . . Richards Music Company, Safford, Ariz., supplements the counter hit sheets by keeping a loose-leaf notebook in which are listed all new records as they are received. Dorothy Richards reports that many customers shop for new disks without having any title or artist in mind. Handling such customers the notebook makes for added sales. . . . Joseph Jewellers, Kingsport, Tenn., notes that sales on 45 r.p.m. disks were slow until the shop bought a turntable display rack for 45 albums. The shop also reports added sales on LP albums through the use of the Columbia wine display. . . . Berkeley Music Company, Worcester, Mass., suggests pasting a slip of paper on the cash register on which are written the following words: "Have you forgotten new records?" Needle sales can be increased tremendously by reminding each customer.

CHILDREN'S RECORDS

Records listed are those records selling best in the nation's retail record stores (deejays), according to The Billboard's weekly dealer survey. Records are listed according to greatest sales.

POSITION	Weeks (Last 13)	Title	Artist	Label
24	1	CINDERELLA (Two Records)	J. Woods and Others	Cap/101810
2	2	HOPALING CASSIDY AND THE SINGING BANJO (Two Records)	B. Rogers	Cap/101810
3	1	BOOZ (Two Records)	B. Rogers	Cap/101810
310	3	LITTLE TOOT (One Record)	Don Walker-The Starliners	Cap/101810
311	4	BOZO AT THE CIRCUIS (Two Records)	Alan Livingston-Vance "Finger" Gohs	Cap/101810
40	6	WOODY WOODPECKER AND HIS TALENT SHOW (Two Records)	M. Blum-B. May Day	Cap/101810
10	9	TOM AND JERRY AT THE CIRCUIS (Two Records)	F. DeFazio and C. Bowers	Cap/101810
46	7	BUSS BUNNY IN STORVANDLAND (Two Records)	Met Blum-A. Livingston	Cap/101810
18	8	BOSS BUNNY (Three Records)	Met Blum-A. Livingston	Cap/101810
13	8	ME AND MY TUDY BEAR (One Record)	R. Cloney-P. Faith	Cap/101810
30	11	HOWDY DOODLE AND THE AIR-DOODLE (Two Records)	Bob Smith-H. New Ark	Cap/101810
4	14	BUFFALO BILL (One Record)	R. Rogers	Cap/101810
8	12	FRANCIS THE TALKING MULE (One Record)	Chill Wills-Narrator	Cap/101810
53	13	BAMBI (One Record)	S. Temple-Chorus, P. Smith, Director	Cap/101810
35	10	BOZO AND THE BIRDS (Two Records)	P. Cloney-B. May Day	Cap/101810
70	—	BOZO UNDER THE SEA (Two Records)	Vance "Finger" Gohs-Alan Livingston	Cap/101810
36	—	PECOS BILL (Three Records)	Ray Rogers-Sons of the Pioneers	Cap/101810

POP ALBUMS

Because all labels are not issued on all speeds it is difficult to count a pop album survey that is statistically accurate. Furthermore, separate industry systems make it almost impossible for the average large dealer to fill out The Billboard's pop chart questionnaire as a comparison may be drawn between their 33 pop album sales and their 45 pop album sales. Therefore, we have chosen to show comparative sales volume between 45 and 33 pop albums.

Best Selling 33 1/3 R.P.M.

1	YOUNG MAN WITH A HORN, A. Jones	Cap/101810
2	SOUTH PACIFIC	MGM 10489
3	HARMONY TIME	Cap/101810
4	DANCE DATE	Cap/101810
5	ANIE GET YOUR GUN	MGM 10489
6	DIXIE BY DORE	Cap/101810
7	GUY LOMBARDO AND HIS HOTTAL CANADIANS	Cap/101810
8	SILVER JUBILEE	Cap/101810
9	GUY LOMBARDO	Cap/101810
10	LOWBROWLAND	Cap/101810
11	LOWBROWLAND	Cap/101810
12	LOWBROWLAND	Cap/101810
13	LOWBROWLAND	Cap/101810
14	LOWBROWLAND	Cap/101810
15	LOWBROWLAND	Cap/101810
16	LOWBROWLAND	Cap/101810
17	LOWBROWLAND	Cap/101810
18	LOWBROWLAND	Cap/101810
19	LOWBROWLAND	Cap/101810
20	LOWBROWLAND	Cap/101810
21	LOWBROWLAND	Cap/101810
22	LOWBROWLAND	Cap/101810
23	LOWBROWLAND	Cap/101810
24	LOWBROWLAND	Cap/101810
25	LOWBROWLAND	Cap/101810
26	LOWBROWLAND	Cap/101810
27	LOWBROWLAND	Cap/101810
28	LOWBROWLAND	Cap/101810
29	LOWBROWLAND	Cap/101810
30	LOWBROWLAND	Cap/101810
31	LOWBROWLAND	Cap/101810
32	LOWBROWLAND	Cap/101810
33	LOWBROWLAND	Cap/101810
34	LOWBROWLAND	Cap/101810
35	LOWBROWLAND	Cap/101810
36	LOWBROWLAND	Cap/101810
37	LOWBROWLAND	Cap/101810
38	LOWBROWLAND	Cap/101810
39	LOWBROWLAND	Cap/101810
40	LOWBROWLAND	Cap/101810
41	LOWBROWLAND	Cap/101810
42	LOWBROWLAND	Cap/101810
43	LOWBROWLAND	Cap/101810
44	LOWBROWLAND	Cap/101810
45	LOWBROWLAND	Cap/101810
46	LOWBROWLAND	Cap/101810
47	LOWBROWLAND	Cap/101810
48	LOWBROWLAND	Cap/101810
49	LOWBROWLAND	Cap/101810
50	LOWBROWLAND	Cap/101810

Best Selling 45 R.P.M.

1	BALPH FLANAGAN PLAYS RODGERS AND HAMMERSTEIN (Three Records)	Cap/101810
2	ANIE GET YOUR GUN (Four Records)	Cap/101810
3	ENIGELLA (Two Records)	Cap/101810
4	BALLY'S EXOTIC BANG (Three Records)	Cap/101810
5	SUPPER CLUB FAVORITES (Three Records)	Cap/101810
6	DIXIELAND FOR DANCING (Three Records)	Cap/101810
7	T. Dorsey	Cap/101810
8	SANBY TERRY PLAYS (Three Records)	Cap/101810
9	S. Kaye	Cap/101810
10	SPICE JOES PLAYS THE CHARLESTON (Three Records)	Cap/101810
11	Wayne King	Cap/101810
12	Wayne King	Cap/101810
13	Wayne King	Cap/101810
14	Wayne King	Cap/101810
15	Wayne King	Cap/101810
16	Wayne King	Cap/101810
17	Wayne King	Cap/101810
18	Wayne King	Cap/101810
19	Wayne King	Cap/101810
20	Wayne King	Cap/101810
21	Wayne King	Cap/101810
22	Wayne King	Cap/101810
23	Wayne King	Cap/101810
24	Wayne King	Cap/101810
25	Wayne King	Cap/101810
26	Wayne King	Cap/101810
27	Wayne King	Cap/101810
28	Wayne King	Cap/101810
29	Wayne King	Cap/101810
30	Wayne King	Cap/101810
31	Wayne King	Cap/101810
32	Wayne King	Cap/101810
33	Wayne King	Cap/101810
34	Wayne King	Cap/101810
35	Wayne King	Cap/101810
36	Wayne King	Cap/101810
37	Wayne King	Cap/101810
38	Wayne King	Cap/101810
39	Wayne King	Cap/101810
40	Wayne King	Cap/101810
41	Wayne King	Cap/101810
42	Wayne King	Cap/101810
43	Wayne King	Cap/101810
44	Wayne King	Cap/101810
45	Wayne King	Cap/101810
46	Wayne King	Cap/101810
47	Wayne King	Cap/101810
48	Wayne King	Cap/101810
49	Wayne King	Cap/101810
50	Wayne King	Cap/101810

You'll See A Double Hit Too!

WHEN YOU HEAR

FRANKIE LAINE'S

LATEST DOUBLE SMASH

"Dream A Little Dream" "Music Maestro, Please"

MERCURY 5458

Only

*Mercury*has the Hits on **NON BREAKABLE RECORDS**

MERCURY RECORDS,



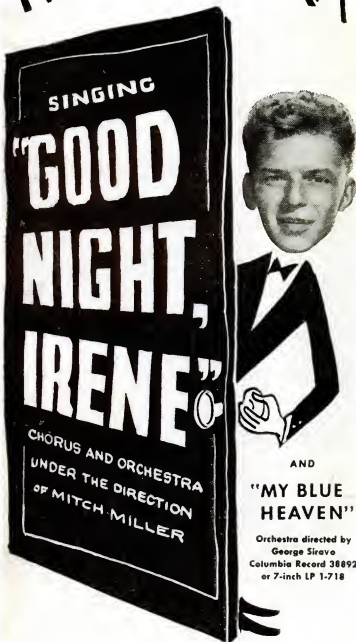
CHICAGO, ILLINOIS



MERCURY RECORDS OF CANADA LTD, TORONTO, CANADA

STELLAR SELLER!

FRANK SINATRA



"MY BLUE HEAVEN"

Orchestra directed by
George Sirova
Columbia Record 38892
or 7-inch LP 1-718

COLUMBIA RECORDS

First, Finest, Foremost in Recorded Music
Originator of 33 1/3 LP Records For Uninterrupted Listening Pleasure

The
Billboard

MUSIC POPULARITY CHARTS

PART

V

Juke Box Record Plays

Based on reports received last three days of Week Ending July 21

MOST-PLAYED JUKE BOX RECORDS

Records listed are those receiving the greatest play in the nation's juke boxes. List is based on The Billboard's weekly survey among 3,558 operators in all sections of the country. Listed under the title of each of the most played records are other available recordings of the same tune. Unless shown in this chart other available records of tunes listed here will be found in the Honor Roll of Hits Music Popularity Chart, Part 1.

POSITION	Weeks Last This			
		date/Week/Week		
7 1	1.	MONA LISA.....	Nat. "King" Cole & The Trio.....	Cap/781010; (4517-1010)-ASCAP
12 2	2.	I WANNA BE LOVED.....	Andrews Sisters-G. Jenkins Ors.....	Dec 27007-ASCAP
21 3	3.	THIRD MAN THEME, THE.....	G. Lombardo Ors.....	Dec 24839-ASCAP
13 4	4.	BEWITCHED.....	G. Jenkins Ors.....	Dec 24963-ASCAP
13 5	5.	GOODNIGHT, IRENE.....	G. Jenkins-The Weavers.....	Dec 27077
23 6	6.	SENTIMENTAL ME.....	Ames Brothers.....	Coral 46140; Coral 46173-ASCAP
12 10	7.	BEWITCHED.....	B. Snyder Ors.....	Tower 1473-ASCAP
5 23	8.	SAM'S SONG.....	J. "Fingers" Carr.....	Cap/781062; (4517-962)-ASCAP
5 13	9.	TZENA, TZENA, TZENA.....	G. Jenkins-The Weavers.....	Dec 27077-ASCAP
14 10	10.	HOOP-DEE-000.....	F. Com-THE Fontaine Sisters.....	Cap/78120 3747; (45147-3747)-ASCAP
9 10	10.	I DON'T CARE IF THE SUN DON'T SHINE.....	P. Page.....	Mercury/781390; (45157-390)-ASCAP
			(D. Martin-P. Whelan, Cap 7813; Martin-H. Rome Ors, V 20-3755; G. Gillos, Coral 60210; L. Holmes Ors, MGM 10685)	
1	12.	SAM'S SONG.....	Gary & Bing Crosby-M. Mallick's All Stars.....	Dec 27112-ASCAP
14 7	13.	THIRD MAN THEME, THE.....	A. Kaye.....	Dec 27112-ASCAP
2 26	13.	LA VIE EN ROSE.....	T. Martin.....	Cap/78120 3619; (45147-3619)-ASCAP
			(W. Schramm, V 20-3755; M. Martin, MGM 10627; P. Weston Ors, Cap/781390 4517 890; U. Bradley, Coral 40241; L. Armstrong, Dec 27113; B. Crosby, 27111; H. James Ors, Cap/78138748; (3311-588)	
11 10	15.	HOOP-DEE-000.....	K. Starr-F. Deval Ors.....	Cap/781060; (4517-860)-ASCAP
15 9	16.	SENTIMENTAL ME.....	R. Murren Ors.....	Dec 24904-ASCAP
5 10	16.	COUNT EVERY STAR.....	H. Winterhalter.....	Cap/78120 3497; (4517-3497)-ASCAP
8 9	18.	BEWITCHED.....	O. Gur.....	Cap/78138676; (3311-486)-ASCAP
3 11	18.	NOLA.....	L. Paul.....	Cap/781014; (4517-1014)-ASCAP
1	18.	SIMPLE MELODY.....	Gary & Bing Crosby-M. Mallick's All Stars.....	Dec 27112
			(J. Stafford-Starlighters-P. Weston's Ors & Cap 1837; O. Shore-H. Zimmerman Ors, Cap/78138837; (3311-634; G. Gillos-B. Crosby Ors, Coral 46227; P. Harris-W. Schramm Ors, V 20-3755)	
11 13	21.	BEWITCHED.....	A. August & The Harmonicats.....	Mercury/781399; (45157-399)-ASCAP
9 23	21.	BONAPARTE'S RETREAT.....	K. Starr.....	Cap/781936; (4517-936)-EMI
			(P. Napoletan, Cap 38891; L. McCallie, Cap/78120706; (3312-244; G. Kops, V 20-3755; (45147-3755)	
12	23.	HOOP-DEE-000.....	Doris Day-Mellomen-G. Wyke Ors.....	Cap/78138771; (3311-591)-ASCAP
1	23.	VAGABOND SHOES.....	V. Giamone-G. Quiser Ors.....	Mercury/7815429; (4515429)-ASCAP
14 16	25.	MY FOOLISH HEART.....	G. Jenkins Ors.....	Dec 24839-ASCAP
			(R. Eccles-H. Cox Ors, MGM 10642; K. Hayes-M. Miller Ors, New 5342; J. Mayer-L. Carpenter, Variety 265; H. Winterhalter Ors, Cap/78138676; (3311-472; M. Whiting-F. DeVeto's Ors, Cap/781934; (4517-934; M. Carson, V 20-3755; (45147-3755)	
2 23	25.	COUNT EVERY STAR.....	O. Haynes & A. Shaw Ors.....	Dec 27042-ASCAP
4	25.	I WANNA BE LOVED.....	D. Washington.....	Mercury 8101-ASCAP
2	25.	COUNT EVERY STAR.....	R. Anthony.....	Cap/781979; (4517-979; Cap/781859; (4517-859)-ASCAP
2	29.	SIMPLE MELODY.....	J. Stafford-The Starlighters-P. Weston Ors.....	Cap/781390; (4517-390)
2	29.	THIRD MAN THEME, THE.....	F. Marla Ors.....	Cap/78120 3747; (45147-3747)-ASCAP
1	29.	MONA LISA.....	C. Spivak Ors.....	London/780419; (45130073)-ASCAP

WARNING!

In utilizing these charts for buying purposes, readers are urged to pay particular attention to the "terminator" which shows the length of time a record has been on the chart and whether a record's popularity has increased or decreased. This information is shown in the left hand column under the headings "Weeks to Date," "Last Week" and "This Week." If a record has had an unusually long run, or is the current position "this week" versus "last week" shows a sharp drop readers should buy with caution.

The Billboard

MUSIC POPULARITY CHARTS

PART VI

CLASSICAL RECORDS

Because all classical labels are not recorded on all speeds it is difficult at present to conduct a classical record survey statistically accurate. Therefore, The Billboard is currently conducting its weekly classical record telephone survey in a manner to divide LP and 45 R.P.M. classical reports. Records in each category are arranged according to sales volume, but no attempt is made to show sales comparisons between LP and 45 titles. It will be noted titles are stressed and no division is made between singles and albums.

Best Selling LP Classical Titles

Last
Week
Week

1. Rachmaninoff: Concerto for Piano & Ork., No. 2 in E Minor, A. Reizenstein NBC Symphony Ork., V. Goldschmann..... V133LM-1006
2. Back: Well-Tempered Clavier, L. Landowka..... V133LM-1017
3. Baroldi: Polonaise Dances, L. Siskowick, director NBC Symphony Ork., V133LM-1024
4. Beethoven: Symphony No. 3 in E Flat Major, NBC Symphony Ork., A. Tansman, conductor..... V133LM-1042
4. Tchaikovsky: Swan Lake, St. Louis Symphony Ork., V. Goldschmann, conductor..... V133LM-1003

Best Selling 45 RPM Classical Titles

Last
Week
Week

1. Rimsky-Korsakov: Scheherazade, San Francisco Symphony Ork., Pierre Monteux, conductor..... V45JWOM-929
2. Rachmaninoff: Concerto Tso In C Minor, Opus 30, A. Reizenstein, NBC Symphony Ork., V. Goldschmann, conductor..... V133LM-1017
2. Kurt Weill: Down In The Valley, M. Bell, K. Smith, W. McGraw, R. Jacomson, M. Harris, RCA Victor Ork., P. Herman Adler, director..... V45JWOM-1367
4. Strauss: Music of Johann Strauss, Minneapolis Symphony Ork., E. Ormandy, conductor..... V45JWOM-352
5. Ravel: Bolero, Koussevitzky, conductor Boston Symphony Ork., V45JWOM-1220

Advance Classical Record Releases

(Includes Semi-Classical)

Beethoven: Serenade in D Major for Flute, Violin and Viola Op. 25 Album-1, Wummer, A. Schneider-Matsumi (1-10") Col333 ML1214

Lydia Le Ruyff: French Airs—Minneapolis Symphony Ork., Dimitri Mitropoulos, Cond. (E. Serepaci-

ter: Ocas Solo (1-10") Col333 ML1213

E. Guynotier: Jank St.—Minneapolis Symphony Ork., Mitropoulos Cond. (Le Roi D's Derivator (1-10") Col333 ML1213

RCA Victor

Custom Record Sales sets new price policy!

... New ordering and re-ordering policy in effect now!

... New low prices on original orders and re-orders of pressings.

SHELLAC-TYPE OR PLASTIC

45 rpm
78 rpm
33 1/3 rpm

... Prompt Delivery.

*A complete service in recording, re-recordings, pressing and pressing 45's from your production parts.

NO ORDER TOO LARGE OR SMALL!



custom record sales

RADIO CORPORATION OF AMERICA

RCA VICTOR DIVISION

NEW YORK
Dept. 25-A
120 East 23rd St.
Murray Hill 9-0500

CHICAGO
Dept. 25-A
445 N. Lake Shore Dr.
Whitehall 4-2900

HOLLYWOOD
Dept. 26-A
1016 N. Sycamore Ave.
Hollywood 5171

FRAN WARREN

sings...

"WHEN WE WERE DANCING"

78 rpm
20-3800
45 rpm
47-3800

RCA VICTOR RECORD

26 Profit Items for Dealers—Where To Buy Them

You can still get a copy of *The Billboard's* Big 1950 NAMM Convention Supplement with its many valuable, money-making articles, reference lists and buying services, including the complete "Dealers' Buying Guide."

A limited number of copies still available.

USE THE COUPON TODAY

to be sure to get your copy!!!

The Billboard
2146 Patterson Street
Cincinnati 21, Ohio

Yes, I would like to have *The Billboard's* Big 1950 National Association of Music Merchants' Convention Supplement issue, sent to me for one year (one \$5.00 issue) for only \$10.

Name \$10 enclosed ☐

Address Bill me for \$10 ☐

City State Zone \$25 enclosed, send Supplement only ☐

Occupation

Classical Record Reviews

The rating, shown by the large boldface number, is an indication of sales potential. Popularity of the composition; strength and availability of competitive versions; name value of the talent; interpretation and recording technique; and disk quality are carefully considered in determining the ratings. Other factors are distribution and manufacturer's exploitation power. A score of 90-100 is given in an outstanding performance where commercial potential is supported by the aforementioned values; 80-89 indicates an excellent disk, using the same values as a yardstick; 70-80, good; 60-69, satisfactory; 50-69, poor.

WORK SONGS AND SPIRITUALS—De-70

Paul's Infantry Chorus—Leonard DePaul, Ork. (1-10")

Columbia (33) ML-2119

Water Boy: Jerry: Sweet Little Jesus Dear: His Name Was Sweet: Listen to the Lamb: Yo! My Cap: Great Gaud A'Wigthy: Honor, Honor: Take My Mother Home.

This superbly trained, well disciplined and generally expert chorus here dips into Negro folk lore for a heartily done group of selections drawn from the vast number of work songs and spirituals common to the category. Immaculate ensemble work, remarkably sensitive shading and altogether tasteful interpretation make this group one of the most brilliant on records today.

SCHUBERT: MASS IN E FLAT MAJOR—72

—Soloists, Akademie Kammerchor, Vienna Symphony Ork., Prof. R. Moralt, conductor (2-10") LP

Vox-Polydor (LP) V-1750

This is the last of Schubert's eight masses, the first to be recorded in its entirety. The conductor, orchestra, and soloists are the same performers featured on Vor's excellent Beethoven Mass, recently reviewed here, and again they do a top job. Recording is full, clear, and well-balanced. Set should enjoy a healthy sale among Schubertians, churchgoers, and the new crop of "complete works" buyers. The music is a highly melodic piece of writing. More pleasing and studied than the free-wheeling style of Beethoven, it nevertheless has dramatic strength and conveys a great feeling of sincerity.

STRAUSS WALTZES—The Vienna Radio 82

Ork (1-10") Remington (33) RLP-1021

Jose Danube: Wine, Women and Song: Artist Life: From the Vienna Woods: Vienna Blood: Thine: Roses from the South: Vienna Clocks: Morning Journals.

At 70 cents, this one should sell like hot-cakes. The familiar Strauss waltzes are played by a good-sized set in fine, biting Viennese waltz style, and the recording is better than might be expected. An exceptional LP value, especially suitable for clubs and department stores.

G. VALENTINI: SONATA NO. 4 IN E MAJOR FOR VIOLONCELLO AND CON-65

TINUO AND L. BOCHERINI: SONATA NO. 6 A MAJOR FOR VIOLONCELLO AND PIANO.

—Bernard Greenhouse—Anthony Matus, Reminiscence (33) XR-11

Two excellent early chamber works, never recorded previously, are played here with musical authority and tonal beauty by the cellist Greenhouse.

Boccherini was Haydn's contemporary, and Valentini came earlier in the 18th century, and wrote with great lucidity, vitality, and charm. Here, the Valentini is most interesting. The LP has a good commercial chance wherever it can be called to the attention of chamber music buyers. Cover is very attractive.

RAVEL: RAPSOE ESPAGNOLE AND KO-79

—GALY: HARRY JANUS SUITE—Philadelphia Orchestra, conducted by Eugene Ormandy (1-12")

Columbia (33) ML-4306

Cover repertoire programming has made great contrasts of romanticism and humor in the modern manner on this disk. Prime factor here is that this is a modern package designed for the impulse buyers who seek entertainment in their music—certainly the greatest pleasure of the market.

The Ravel is a richly scored bit of Spanish-influenced romanticism and one of his most popular pieces at the same time. The Kodaly, not as well known, is a delightful study of witty and humorous music drawn from an opera which the Hungarian wrote around the legendary Hungarian House of Hazy Janos. Both are beautifully recorded and played superbly by the Philadelphia group under the sure-handed leadership of Eugene Ormandy.

BEECHOV: SERENADE IN D MAJOR FOR FLUTE, VIOLIN AND VIOLA AL-70

BUM-J, Wummer, Flute-A, Schneider, Columbia-Victor (1-10") Col 333 ML-2124

Light, charming, and beautifully performed early work of Beethoven was lowered in shells earlier this year. The LP recording is superior in tonal quality, and should find a broader market among chamber music buyers. Fine for summer listening.

(Continued on page 121)

ESMERELDY

"(I HAD) A GOOD MAN IN MEMPHIS"

Written by Verna Sherill, BMI
coupled with

"WHOOPI'N' IN THE HOLLER"

Written by Jimmy Rube, BMI

MGM 10739



also...

RED SOVINE

"WHEN I GET RICH"

Written by Happy Wilson & Tommy Coley, BMI

coupled with

"YOU'RE BARKING UP THE WRONG TREE NOW"

Written by Hank Williams & Fred Rose, ASCAP

MGM 10717



M-G-M RECORDS
THE GREATEST NAME IN ENTERTAINMENT
701 SEVENTH AVE. NEW YORK 16, N.Y.

The Billboard MUSIC POPULARITY CHARTS

Folk (Country & Western) Record Section

Based on reports received last three days of Week Ending July 21

MOST-PLAYED JUKE BOX (COUNTRY & WESTERN) RECORDS

Records listed are Country and Western records most played in juke boxes according to The Billboard's special weekly survey among a selected group of juke box operators whose locations require Country and Western records.

POSITION	Weeks Last This	to date/Week/Week		
9	1	1	WHY DON'T YOU LOVE ME?.....	H. Williams.....MGM 10646-BMI
17	3	2	I'LL SAIL MY SHIP ALONE.....	E. Arnold.....King 830-BMI
8	2	3	MA-S-S-I-S-S-I-P-P-I.....	R. Foley.....Oca 46241-BMI
5	4	4	THROW YOUR LOVE MY WAY.....	E. Tubb.....Oca 46243-BMI
3	7	5	COOLE BUGGIN' BABY.....	E. Arnold.....
12	4	6	BIRMINGHAM BOUNCE.....	R. Foley.....V78121-0342; (45)48-0342-BMI
2	9	7	ENCLOSED, ONE BROKEN HEART.....	E. Arnold.....
2	9	8	I'M MOVIN' ON.....	H. Snow V78121-0342; (45)48-0342-BMI
29	—	9	I LOVE YOU BECAUSE.....	E. Tubb.....V78121-0328; (45)48-0328-BMI
17	6	10	LONG GONE LONESOME BLUES.....	H. Williams.....Oca 46213-BMI

BEST-SELLING RETAIL FOLK (COUNTRY & WESTERN) RECORDS

Records listed as country and Western records that sold best in stores according to The Billboard's special weekly survey among a selected group of retail stores, the majority of whose customers purchase country and Western records.

POSITION	Weeks Last This	to date/Week/Week		
9	2	1	WHY DON'T YOU LOVE ME?.....	H. Williams.....MGM 10646-BMI
5	4	2	COOLE BUGGIN' BABY.....	E. Arnold.....
20	1	3	I'LL SAIL MY SHIP ALONE.....	M. Mallison.....V78121-0342; (45)48-0342-BMI
9	3	4	MA-S-S-I-S-S-I-P-P-I.....	R. Foley.....Oca 46241-BMI
6	5	5	THROW YOUR LOVE MY WAY.....	E. Tubb.....Oca 46243-BMI
4	6	6	I'M MOVIN' ON.....	H. Snow V78121-0328; (45)48-0328-BMI
18	8	7	LONG GONE LONESOME BLUES.....	H. Williams.....MGM 10646
12	7	8	BIRMINGHAM BOUNCE.....	R. Foley.....Oca 46234-BMI
13	—	9	WHY SHOULD I CRY?.....	E. Arnold.....
2	10	10	Little Angel With the Dirty Face.....	V78121-0300; (45)48-0300-BMI
			Still A Closer Walk With Thee.....	Red Foley and the Jordanaires.....Oca 14569

ADVANCE FOLK (COUNTRY & WESTERN) RECORD RELEASES

"Answer To Little Pal"—D. Stone-T. Prillman's "Virginia Ramblers (Square Dance)" Mutual 201
Buddy, Stay On Of That Wine—B. Oliver (Razon) Rex 882
Change Partners—R. River Dore (Jack O' Hearts) MGM 10755
Don't Let Our Love Die—Voc Brothers (Long Time) King 881
Don't Sell Duddy Any More Whiskey—M. O'Day (Heaven's Radios) Col 78120732; 13312-740
Duke Ranch Dances Album—A. Hoke & His San Antonio (12-10") (Columbia) 9027—Cotton-Eye Joe; Duke Ranch Scholastic; Rye Schmidt; Little Brown Jug; Put Your Little Feet; Rye Waltz; Folk Dance Scholastic—S. Dooling (Scholastic) Too! Bullet 705
Give Me A Little Old Fashioned Love—J. Shook-D. Dillard-D. Bradley (Goodnight Irene) Coral 60263
Goodnight Irene—Gunter Lee Carr (My House) Decca 60367
Heaven's Toss—S. Dooling (Folk Dance) Bullet 705
I Can't See the Sun for the Tears—O. Newby-Saddle Saverdars—Academy 100
I Don't Love Anymore But You—H. Hart (Than Suffer) 4 Star 1486
I Get a Ring for Her Finger—J. Hicks (Honey-Tonky) Col 78120718; 13310-701
I Wish We Could Try All Over Again—A. Jones (You're Gell) Cap 1099
I'm Understandin' My Dear—O. Newby-Saddle Saverdars (I Can't) Academy 100
I'm Gonna Walk On—S. Grayson-Golden Valley Boys (I Like) King 880
I'd Rather Be a Bootstr—R. Hughes-H. Bradley (G) (When Elephants) Tennessee 738
John Lee Lim—D. Steiner (Talia Baby) Academy 101
Just When I Needed You—"Little" J. Dickson (Walk, Chicken) Col 20722
Long Time Gone—Voc Brothers (Don't Let King 881
Make-Believe Kisses—J. Hatcher-F. Canoe (Pretoria Property) Academy 102
Old Home, The—"T" Teen Ties (In the 4 Star 1275
Private Property—F. Canoe (Make-Believe) Academy 102
Right Key in the Wrong Keyhole—A. Vaughn (Don't Look) 4 Star 1480
Rio—J. Stan Trio (Montana Moon) Senterly 501
Rock Candy Heart—P. Howard (Boogie's Fun) King 871
Savannah Night Ray—C. Williams-Georgia Penta Pickers (Mississippi) Col 78120725; 13312-715
Silver-Haired Daddy—G. Astry-B. Dodson (Mississippi Valley) Col 20717
Stippin' Around With Ole Blon—W. Tuttle (Strawberry Room) Coral 60451
Sue Day—D. Ray—Delmore Brothers (My Heart) King 873
Sometimes—F. William (Texas Blues) Cap 1070
They Are Goin'—"Smiling" J. Archo (Take Your) 4 Star 1502
Tomorrow You'll Be Married—R. Stewart and His Kentucky Cowboys (Gotta Get) King 877
Troubles On My Mind—Gwen-F. Lewis (I'll Paise) 4 Star 1503
Wass Baby—D. Steiner (Folk Dance) Academy 101
Two-Seated Saddle and a One-Galled Horse—A. D. Evans (G) (Paisa) Col 78120926; (45)48-0926
Under the Red White and Blue—J. Bond (Star Spangled) Col 78120725; 13312-716
Watch Waltz—S. Whitman (Ork (I'm Crying) V78121-0306; (45)48-0306
Walk, Chicken, Walk—"Little" J. Dickson (Walk) Col 20722
Western Song and Dances Album—Yodeling Slim Clark (12-10") Remington RLP-1017—Big Rock Candy Mountain; Cat Came Back; The China Bells; Just One More Yodel; Pie Whiskey; Santa Tonsies Yodel Train; Yodelin' Mad
Westphalia Waltz—C. Stone and His Home Town Juniors (Pie) Year 3139
When Elephants Start to Roost in Trees—R. Hughes-H. Bradley (G) (I'd Rather) Tennessee 718
Why Don't You Show Me That You Care—M. Gunter-The Peppers (Gonna Dance) Bina 201
Without Me You Are Blue—C. Monroe (So Blue) V78121-0303; (45)48-0303
Yesterday's Kisses—H. Hawkins (That's All) King 876
You Talk in Your Sleep—Big Jeff (Ain't) Dec 1004

The Billboard

MUSIC POPULARITY CHARTS

Folk (Country & Western) Record Section

PART VII

Based on reports received last three days of Week Ending July 21

COUNTRY AND WESTERN RECORDS MOST PLAYED BY FOLK DISK JOCKEYS

Records listed here in numerical order are those played most by the nation's leading Country and Western disk jockeys. List is based on replies from weekly survey among a select list of over 400 disk jockeys specializing in Country and Western tunes.

POSITION

Weeks (Last) This
to date/Week/Week

10	1	1. WHY DON'T YOU LOVE ME?	H. Williams	MGM 104-96-BMI
29	2	1. I'LL SAIL MY SHIP ALONE	Moore Mulliken	King 530-BMI
5	3	1. I'M MOVIN' ON	H. Snow, V178121-0320	(45)48-0320-BMI
5	4	1. THROW YOUR LOVE MY WAY	E. Tubb	Dec 46241-BMI
8	5	1. M-I-S-I-S-I-P-P-I	R. Foley	Dec 46241-BMI
3	6	1. CUDDLE BUGGIN' BABY	E. Arnold	V178121-0342; (45)48-0342-BMI
4	9	1. ENCLOSED, ONE BROKEN HEART	E. Arnold	V178121-0342; (45)48-0342-BMI
11	8	1. BIRMINGHAM BOUNCE	R. Foley	Dec 46234-BMI
18	7	1. LONG GONE LONESOME BLUES	H. Williams	MGM 106-45
32	10	1. I LOVE YOU BECAUSE	L. Payne	Cap 57-40210-BMI

FOLK TALENT AND TUNES

By Johnny Sippel

ARTISTS' ACTIVITIES

Esmeralda (MGM), currently at WHBQ, Memphis, underwent an appendectomy June 30 and returned to work July 18. . . . Tommie Summers, who recently renewed for another year with WFAZ, Falls Church, Va., became the father of a son, Tommie Jr., recently. . . . Joe Wheeler, formerly vocalist with Summers, now on the Old Dominion Barn Dance, WRVA, Richmond, Va.

Carl Story and His Rambling Mountaineers play the city auditorium in Atlanta, August 19. Later in the month he plans to play a string of theaters in North Carolina and Virginia. . . . Denver Bill Clark played to 4,000 at Evergreen Grove, St. Johns, Pa., recently. . . . Big Jim DeNoone (4-Star) has a live show and two record shows on KRON, Salinas, Calif. . . . Hub Sutter recently switched from Tommy Thompson's group to Jesse James, who airs over KTBC, Austin, Tex.

Carl Smith is a regular member of the Grand Ole Opry at WSM, Nashville. He also has a morning show on that station. . . . Tex Floyd (Gavotte) signed for a series of daily radio shows to be broadcast over a Canadian chain. . . . Hank Locklin (4-Star), who was a recent guest with the Light Crust Dough Boys over Mutual, reports that he has a new song book coming out. . . . Bob Mason and his Swingbills will make personals for the next few weeks in Indiana and Ohio. Mason airs daily from WIMA, Lima, O. . . . T. Texas Tyler leaves Riverside Rancho, Los Angeles, for a summer tour soon.

Tex Williams's wife, Dallas, is ill in St. Joseph Hospital, Los Angeles. . . . Madox Bros. and Rose bought three new cars, making a total of six for the outfit. . . . Elton Britt (Victor) guested on the Grand Ole Opry, WSM, Nashville, Saturday 15. . . . Homer and Jethro, currently at the Chicago Theater, appeared on WLS National Barn Dance, Saturday 15 and Saturday 22. . . . Alberta Sims, formerly with Gavotte, cut four sides for Victor. . . . Whitney Carson is visiting in New York. . . . Billy Walker (Capitol) is in Billings, Mont. . . . Connie B. Gay's moonlight cruises on the S. S. Bear Mountain (Washington) boasts such entertainers as Cowboy Copas, Larry Jim Day, the Oklahoma Cowboys, Don Patton and the Swingbells. . . . Guy Campbell and the Down Homers are starting a new NBC show to be aired Saturday mornings. . . . Stu Davis, Canada's Cowboy Troubadour, has a two-hour daily d. j. show on CJCA, Edmonton, Alta., combined with a quarter-hour live show with the Radio Wranglers, also a two-hour, barn-dance on the Alberta network on Saturdays.

DISK JOCKEY DOINGS

Sally Starr, WJMJ, Philadelphia, and Jesse Rogers' "Bulletin Party" was a huge success. . . . Slim Lay, WFMH, Cullman, Ala., signed a writers contract with Valley-Hill Music. . . . Rocky Rauch has added Jimmy Colvard to his band. . . . Cuzzin Don, WOPI, Bristol, Tenn., has a new show at a local drive-in which will be broadcast for a half hour each Friday. . . . Paul Schroeder, WIMS, Michigan City, Ind., reports that once a week he plays odd labels and is getting many requests. . . . Cracker Jim Brooker, Miami, has added a quarter-hour live show to his regular d. j. show. Appearing on the seg are Colosschatchasse River Boys.

Please address all communications to Johnny Sippel, The Billboard, 108 W. Randolph St., Chicago 3, Ill.

THANKS!
DJ's, OP's AND DEALER'S
For Your Help in Making

"Lose Your Blues"

A HIT!

RED KIRK

"The Voice of the Country"

MERCURY 6257



TOBY DOWDY

"And His Dixie Lily Highpointers"

"STEPPIN' OUT"

AND

"Gonna Get Goin'"

MERCURY 6270



REX ALLEN

"And the Arizona Wranglers"

"FOGGY RIVER"

AND

"AFRAID"

MERCURY 6271



MERCURY RECORDS, CHICAGO, ILLINOIS

★

MERCURY RECORDS OF CANADA LTD, TORONTO, CANADA

CHARLES BROWN

Everybody likes it!!



REPENTANCE BLUES

AL 3060



Aladdin
RECORDS

2 RECORDS 2 HITS



I'LL NEVER BE FREE
YOU OUGHT TO KNOW

REGAL 3258

I AIN'T GONNA
LET YOU IN

I NEED YOUR LOVE

REGAL 3273



PAUL LAYTEN

Regal

RECORD CORP.

linden, n. j.

NEW SELL-Sational Summer Releases!

JOE LIGGINS

Rhythm in the Barnyard—Pt. I

Rhythm in the Barnyard—Pt. II \$P 368

CAMILLE HOWARD

I'm Blue

Fire-Ball Boogie \$P 370

ROY MILTON

Playboy Blues

Cryin' & Singin' the Blues \$P 366

KING PERRY

Everything's Gonna Be All Right Tonight

Mellow Gal Blues \$P 367

Specialty records

Between A-I and Zora...

... There are over 400 different record labels listed in The Billboard's Big 1950 NAMM Convention Supplement. Good, steady profits are being made with many of these labels.

Are You Overlooking a Good Bet?

Be sure to get your copy of The Billboard's 1950 NAMM Convention Supplement with its many valuable, profit-producing features, reference lists and buying services. A limited number of copies still available.

USE THE COUPON RIGHT NOW!!!

The Billboard
2140 Patterson Street
Cincinnati 22, Ohio

Yes, I would like to have The Billboard, including the BIG 1950 National Association of Music Merchants Convention Supplement issue, sent to me for one year (52 issues) for only \$18.

Name \$10 enclosed ☐ Bill me for \$18 ☐

Address Bill me for \$18 ☐

City Zone State \$15 enclosed, send Supplement only ☐

Occupation

The Billboard MUSIC POPULARITY CHARTS

PART
VIII

Rhythm & Blues Records

Based on reports received last three days of Week Ending July 21

BEST-SELLING RETAIL RHYTHM & BLUES RECORDS

Records listed are rhythm and blues records that sold best in stores according to The Billboard's special weekly survey among a selected group of retail stores, the majority of whose customers purchase rhythm and blues records.

POSITION	Weeks Last This to date	Title	Artist	Label
1	3	PINK CHAMPAGNE	Joe Liggins	Specialty 355-BMI
2	2	HARD LUCK BLUES	Ray Brown and His Mighty, Mighty Men	De Luxe 3304-BMI
3	4	WELL, OH, WELL	Tiny Bradshaw	King 4357-BMI
4	3	COPIES BOOGIE	Little Esther	Savoy 750
5	1	I WANNA BE LOVED	O. Washington	Mercury 8181-ASCAP
6	1	NEED YOU SO	Every Joe Hunter	MGM 3063
7	2	MONA LISA	Nat "King" Cole	De Luxe 3304-BMI
8	2	MISTRUSTIN' BLUES	Little Esther-J. Otto-M. Walker On	King 4357-BMI
9	1	MY FOOISH HEART	E. Ammons	Chess 1425-ASCAP
10	1	EVERYDAY I HAVE THE BLUES	L. Fulon	Savoy 715

MOST-PLAYED JUKE BOX RHYTHM & BLUES RECORDS

Records listed are rhythm and blues records most played in juke boxes according to The Billboard's special weekly survey among a selected group of juke box operators whose locations require rhythm and blues records.

POSITION	Weeks Last This to date	Title	Artist	Label
1	3	PINK CHAMPAGNE	Joe Liggins	Specialty 355-BMI
2	2	WELL, OH, WELL	Tiny Bradshaw	King 4357-BMI
3	4	COPIES BOOGIE	Little Esther	Savoy 750
4	3	HARD LUCK BLUES	Ray Brown and His Mighty, Mighty Men	De Luxe 3304-BMI
5	1	EVERYDAY I HAVE THE BLUES	L. Fulon	Savoy 715
6	2	I WANNA BE LOVED	O. Washington	Mercury 8181-ASCAP
7	1	NEED YOU SO	Every Joe Hunter	MGM 3063
8	2	MONA LISA	Nat "King" Cole	De Luxe 3304-BMI
9	1	MY FOOISH HEART	E. Ammons	Chess 1425-ASCAP
10	1	EVERYDAY I HAVE THE BLUES	L. Fulon	Savoy 715

RHYTHM & BLUES RECORD REVIEWS

BEN SMITH QUARTET Col 30214	You've Got Me Crying My Heart Out Most vocal group pines intensely thru a dull ballad job.	50-50-50-50
THE GREAT GATES 4 Star 1204	She Knows How the Drops Will Fall Atte, piano and rhythm kick into warbler on an unexciting medium-slow blues.	53-53-53-53
	Rock Me, Baby An inferior vocal racket gets up a beat of some proportions but little else happens of distinction.	68-68-67-68
	Checkin' Up Blues Rather dull slow blues job; both material and singer fail to convince.	58-60-55-60

(Continued on page 122)

THANKS, MARTIN BLOCK (WNEW)

For Picking

'THE LITTLE GREEN MAN'

(From Mars)

APOLLO #1163

As Your Top Novelty Disk of the Week!

Order from your nearest distributor or direct from

APOLLO RECORDS

457 W 45th St New York, N. Y.

Top-Riding

HITS!

FEATURING

MEL WALKER

Regent CRY BABY

I'm Not Falling In Love With You

Regent HELPLESS

DREAMIN' BLUES

Exclusive Distributor Territories Available

REGENT RECORDS, INC.

58 MARKET STREET NEWARK, N. J.



Atlantic Records

Hitting From Coast to Coast

AL HIBBLER'S

DANNY BOY

'911

RECORDS

301 W 54 St New York

Atlantic Records

Records

301 W 54 St New York

Atlantic Records

Records

301 W 54 St New York

Atlantic Records

Records

301 W 54 St New York

Atlantic Records

Records

301 W 54 St New York

Atlantic Records

The Billboard

MUSIC POPULARITY CHARTS

PART IX

Record Reviews

RATINGS
(100 Point
Maximum)90-100 TOPS • 80-89 EXCELLENT • 70-79 GOOD
40-69 SATISFACTORY • 0-39 POOR

How Ratings Are Determined

Records are reviewed three times (1) for retailers, (2) for operators, (3) for disc outlets. Each time on the basis of nine key categories. Each category is assigned a maximum number of points within which the best possible rating is 100. Maximums are subject to change according to results of a survey of the music now being conducted. N. S. indicates a record is not suitable for approval within the market.

The Categories

Point ratings are maximum: Song caliber, 15; interpretation, 35; arrangement, 15; name value, 15; record quality (surface, etc.), 5; music publisher's air performance potential, 10; exploitation (record ad's, promotion film, light and other "show" aids), 10; manufacturer's distribution power, 10; manufacturer's production efficiency, 5.

ARTIST
LABEL AND NO.TUNES
COMMENTCATEGORIES
RETAILER
DISC OUTLET
OVER-ALL

MARGARET WHITTING-LES BAXTER CHORUS (Frank De Vol ORK) Capitol 1123	You're Mine, You Another quality side gets one of Miss Whitting's slickest stylizations. Will require plugging to get attention outside the throat's live color.	81--82--80--80
LES BROWN Decca 29878	I've Forgotten You Somewhat sophisticated ballad gets another beautiful Whiting rendition.	76--78--76--75
ARTIE SHAW ORK Decca 27085	Drifting and Dreaming Tasty, finely played dance instrumental of the pretty side is drawn from the Brown "Dance Data" set for release as a single.	71--74--70--70
LOUIS ARMSTRONG Decca 27119	For Day, A Another side from the package rounds out the pairing. It's a medium jump instrumental reading of this charming Gershwin standard. Brown followers should like this one.	74--77--74--72
HOAGY CARMICHAEL-4 HITS & A MISS Decca 27093	Just Say I Love Her Shaw serves up sympathetic support for another excellent vocal effort by Don Cherry. Ditty's a ballad drawn from a familiar melody.	76--70--75--74
JACK OWENS Decca 27096	I Love the Guy The Shaw band rends down this fine rhythm ditty in rather unimpressive fashion with Owen Davies contributing a competent reading of the cute lyric.	72--75--71--71
KEN GRIFFIN Columbia 38809	La Vie En Rose Imaginative enunciation of his tune to "Wipe" results in a delightful interpretation, with Armstrong's vocal and trumpet work and fine orchestration all contributing.	84--85--83--85
TONY PASTOR ORK Columbia 38871	C'Est Si Bon As with Bill Armstrong turns in a fine performance, but voice goes to the "La Vie" side.	81--82--80--82
PHIL NAPOLEON MEMPHIS FIVE Columbia 38811	Coney Island Walkabout The pleasant, luscious Carmichael pipes are at home with this up-tempo, cornball side.	71--71--70--72
DICK TAYLOR-VIVIAN GARRY Wenger 510	Some Days There Just Ain't No Fish Hagy straggles manfully with this fish song, but the thing's a dismal flop.	49--50--49--48
CLORIA DE HAVEN Decca 27086	It Couldn't Happen To a Sweeter Girl Owens turns in a typically simple and credible job on a pleasant, the hardly surprising sentimental ballad.	72--72--70--74
BUDDY JOHNSON ORK Decca 27087	Dream a Little Dream of Me A wonderful old song gets a first-rate setting job from Brown, male trio, and easy-beat midkey ending.	80--80--80--80
	Harbor Lights Griffin's clear, simple organ style, with perfect choice of tempo, should give the side a new lease on life side-wise.	78--77--78--79
	Josephine Bouncy, lively effect produced on this popular standard marks it for strong disc and retail action.	82--81--82--83
	Major and the Minor The fine riff standard, cut instrumentally, gets a great, relaxed disc rendition by the competent Pastor crew.	73--75--72--72
	Miles Standish Historical story is set to an attractive riff tune. Cute, but unlikely to hit hard.	67--69--67--66
	Fidgety Feet One of the more polished of present-day disc groups delivers the plate in strong Charleston style.	66--69--68--68
	Bonaparte's Retreat Even today this band's steadily moving hit line. Betty Ann Grove does the vocal. Version is late, however, and the competition is strong.	71--70--70--73
	Go On About Your Business Miss Taylor's ballad reveals an oldie but a didactic, hand-clapping ditty that fails to excite.	67--68--66--66
	Boggin' in the Swamp The "Ivory Shanty" are the vocalists here. Ditty has a catchy hit, but the nonsense lines don't get across.	66--67--65--65
	Don't Be Afraid Pretty flick star reveals an enticing vocal style on an appropriate ballad. Little more than regular fan potential here.	71--72--72--68
	There Isn't Very Much To Do Now Thinks about much disc promise on a heavy sub ballad.	73--76--73--70
	Shake 'Em Up Johnson's big screaming crew pounds out a potent medium-slow boogie instrumental that should register with dancers.	80--80--80--80
	Tell Me What They're Saying Arthur Prysock warbles a luscious ballad in rich, warmly felt fashion.	72--72--72--72

(Continued on page 111)

BILLY STARR

vocal by Billy Starr with instrumental accompaniment



No. 16009

75c plus tax

Backed by

"WRITE ME A LETTER"

Vocal by
ROY KING
with Hal Fuller and the Tennessee Ho-Downers
"FREIGHT TRAIN BLUES"
AND
"EVERYBODY KNEW"
No. 16031
75c plus tax
London
RECORDS

FOR GOOD LUCK...

"KNOCK ON WOOD"

KING #15054

Insist on The Original by

FREDDY MILLER

and his DANCE MAGIC

WITH VOCALS BY THE BARRY SISTERS

GARRETT MUSIC PUBLISHING CO. 148 East 47 St., New York 17, N. Y.

"DEALERS' BUYING GUIDE"

lists over 200 good sources for many profit-producing items now being handled by most dealers—and this is just one of the valuable features, reference lists and buying services published in *The Billboard's* Big 1950 NAMM Convention Supplement.

The supply is limited.

Use the coupon TODAY

to be sure to get your copy!!!

The Billboard
2146 Patterson Street
Cincinnati 22, Ohio

I would like to have *The Billboard*, including the Big 1950 National Association of Music Merchants' Convention Supplement issue, sent to me for one year (12 issues) for only \$10.

☐ \$10 enclosed ☐ Bill me for \$10
☐ \$5c enclosed, send Supplement only

Name
Address
City Zone State
Occupation

RECORD DEALERS!

Make Extra Dollars

in Record Sales

at Only 25c a Week!

1082 retail record stores from coast to coast use *The Honor Roll of Hits Poster Service* and find it a real go-getter for extra record sales and profits—and at a low cost of only 25c a week.

You get an eye-catching, attention-getting, full-color 14"x22" display card, plus an attractively printed list of America's top ten songs as published in *The Billboard* Honor Roll of Hits for each week that you subscribe. All you do, once a week, is to slip the top-ten song list neatly and easily into the display card and you're ready for steady EXTRA record sales. Simple, easy to handle, low in cost—a real extra salesman who really sells!

Try *The Honor Roll of Hits Poster Service* right now! You'll find yourself using them in all your record booths, on your counter and even in your show window because they pay off and PAY OFF BIG!

USE THE COUPON TODAY

YERME STERN
345 FIFTH AVENUE, NEW YORK, N. Y.

Please enter my order for your weekly *Honor Roll of Hits Poster Service*. Enclosed in my \$1 which I understand covers the first four weeks service, I will be billed thereafter at the rate of 25c per week payable monthly for as long as I continue to use the service.

Name
Store
Address
City State

The Billboard

MUSIC POPULARITY CHARTS

PART X

Record Possibilities

THE BILLBOARD PICKS:

In the opinion of *The Billboard* music staff, records listed below are most likely to achieve popularity as determined by entry into best sellers, most played or most heard features of the Chart.

AIN'T NOBODY'S BUSINESS BUT MY OWN.....Ray Starr-Tennessee Erle.....Capitol 1324

Capitol's formula for mixing pop and country talents in disc form, which proved so successful with the Whiting and Waskley combo, should blossom all over again with this team. Both have been hitting as singles, and this hard-rocking rhythm novelty should sock with their combined fan following.

DADDY'S LITTLE BOY.....Dick Todd-Eddie (Piano) Muller Ork.....Rainbow 40055

Here's a follow-up that figures. The tune has everything "Daddy's Little Girl" had, and then some. Todd gives it the full hot treatment.

GOODNIGHT, IRENE.....Jo Stafford-The Starlighters.....Capitol 3142

The lilting folk-style waltz, soaring via the Gordon-Jenkins-Weavers diskings, is rapidly shaping up as one of the big summer hits. Miss Stafford's gentle, lilting treatment represents worthy coverage, with an excellent chance to place in the money.

ALL GRESSED UP TO SMILE.....Emyla Knight.....Decca 27103

The same bright, happy chirping that distinguished her "Powder Your Face" and "A Little Bird" offerings of earlier vintage are the evidence in this latest Knight issue. A highly contagious item.

THE DISK JOCKEYS PICK:

PICKS that have appeared to three consecutive weeks or three times within a six-week period are not repeated below. Based on a weekly survey among them on what time disk jockeys think tomorrow's hits will be:

1. DREAM A LITTLE DREAM OF ME.....Jack Owens.....Decca 27096
2. SMOOKE OOKUNS.....Joe "Fingers" Carr.....Capitol 3074
3. LA VIE EN ROSE.....Tony Martin.....Victor 20-3634
4. GOODNIGHT, IRENE.....Frank Sinatra.....Columbia 38092
5. EVERYTHING THEY SAID CAME TRUE.....The Orioles.....Jubilee
6. CRYING.....Les Paul Trio.....Capitol 1068
7. I CROSS MY FINGERS.....Perry Como.....Victor 20-3846
8. DARN THAT DREAM.....Ooris Day.....Columbia 38047
9. THREE LITTLE PINKS.....Fontane Sisters.....Victor 20-3614
10. PINK CHAMPAGNE.....Ralph Flanagan Ork.....Victor 20-3647

THE RETAILERS PICK:

PICKS that have appeared to three consecutive weeks or three times within a six-week period are not repeated below. Based on a weekly survey among them on what the jobbers think tomorrow's hits will be:

1. PHANTOM STAGE COACH.....Vaughn Monroe.....Victor 20-3618
2. JET.....Three Star-Larry Green.....Victor 20-3634
3. FOLK'S PARADISE.....Margaret Whiting-Jimmy Waddy.....Capitol 1065
4. I THOUGHT SHE WAS A LONER.....Sonny Ray Ork.....Victor 20-3620
5. IF I HAD A MAGIC CARPET.....Perry Faith Ork.....Columbia 38062

THE OPERATORS PICK:

PICKS that have appeared to three consecutive weeks or three times within a six-week period are not repeated below. Based on a weekly survey among them on what the juke box operators think tomorrow's hits will be:

1. DARN THAT DREAM.....Ooris Day.....Columbia 38027
2. M-I-S-S-I-S-S-I-P-P-I.....Bill Dwyer.....Coral 66200
3. THREE LITTLE PINKS.....Fontane Sisters.....Victor 20-3614
4. TZENA, TZENA, TZENA.....Vic Damone.....Mercury 5454

THE COUNTRY & WESTERN DISK JOCKEYS PICK:

PICKS that appear to three consecutive weeks or three times within a six-week period will not be repeated below. Based on a weekly survey among them on what the Country & Western Disk Jockeys think tomorrow's hits will be:

1. REMEMBER ME.....Stuart Hamblen.....Columbia 20714
2. THE POSTMAN JUST PASSES ME BY.....Cowboy Copat.....Hing 670
3. TOM CAT BLUES.....Eddie Marshall.....Victor 21-0557
4. ROCK-A-BYE BABY BLUES.....Bob Wills.....MGW 10731
5. SUGAR BLUES.....Sally Holmes.....London 36430
6. OLD MAN AYON.....Ole Waters.....Goral 64050
7. FINDERS KEEPERS, LOSERS WEEPERS.....Shirley Long.....Hing 674
8. I'LL FIND YOU.....Stuart Hamblen.....Columbia 20714

MAIL IT NOW!

If you have not yet mailed this week's pop chart questionnaire, please do it now.

B.I.E.E.I.E.E.

WATCH FOR IT!
IT WILL BE
SURE FIRE
ON THE BOXES

The Billboard

MUSIC POPULARITY CHARTS

Part XI

Advance Information

ADVANCE RECORD RELEASES

Records listed are generally approximately two weeks in advance of actual release date. List is based on information supplied in advance by record companies. Only records of those manufacturers voluntarily supplying information are listed.

POPULAR

St. Louis Blues—O. Howard's Frisco Footwarmers (Sceptic Baby) Jazz Man 34
Show Me the Way to Get Out of This World—P. Lee (Happy Music) Jazz Man 35
Sky Coach—R. Anthony (Can Anyone) Cap 1131
Some of These Days—O. Howard's Frisco Footwarmers (Dupermum Blues) Jazz Man 35
Sardard—R. Anthony (Can Anyone) Cap 1131
Stairway to the Stars—A. The Key (The Four) London 698
Sweet and Lovely—C. Thornhill (It Ain't) Mer 5457
Sweet and Lovely—C. Thornhill (It Ain't) Mer 5457
Take Your Love to the Movies (If You Can) Make Love at Harlem—M. Williams (I Wonder) Crystallite CR-628
That Old Feeling—K. Thompson-S. Oliver (Was That) De 27128
There Isn't Very Much To Do Now—M. Tilton (It's Always) Capitol 60258
There Will Never Be Another You—Andrews Sisters-G. Jenkins (Don't) De 27128
Theme Music From Crisis (I & II)—V. Gomez MGM 10754
They Put the Lights Out—G. Gates (It's Tense) Zonca 60261
Thinking of You—D. Cherry (De 27128
Thinking of You—A. Marston-P. Weston (De 27128) I Cap 1106
Three Little Words—P. Ryan (You Are) V7B120-3022; (4547-3833
Tina Turner—L. Cole-P. Ruggie (De 27128)
Two Weeks With You—J. Parker (Our Little) Cap 1130
Cap 1133
Tina Turner, Tina—G. Gates (They Put) Coral 60261
Tina Turner—L. Cole—P. Ruggie (Cap (Pink Champagne) V7B120-3042; (4547-3047
Unchained Melody—L. Cole—E. Plaf (La Vie) (Cap) 1130312; (531)-743
Was That the Woman Thing to Do?—K. Thompson-S. Oliver (It Ain't) De 27128
What's the Matter With You?—H. Hayes (Don't) Mer 5456
What's Your Come Over to My House?—Leo and His Trio (La Vie) Intro 6002
Wonderbar—Alexander Brothers (Goodnight, Irene) Mer 5446
You Are My Lucky Star—P. Ryan (Frankie) V7B120-3022; (4547-3833
You, Wonderful You—A. Lund (Frankie) MGM 1075
Young Man With a Horn—R. Anthony (De 27128)
You're Mine, You—M. Whiting (I've Forgotten) Cap 1123

St. Louis Blues—O. Howard's Frisco Footwarmers (Sceptic Baby) Jazz Man 34
Show Me the Way to Get Out of This World—P. Lee (Happy Music) Jazz Man 35
Sky Coach—R. Anthony (Can Anyone) Cap 1131
Some of These Days—O. Howard's Frisco Footwarmers (Dupermum Blues) Jazz Man 35
Sardard—R. Anthony (Can Anyone) Cap 1131
Stairway to the Stars—A. The Key (The Four) London 698
Sweet and Lovely—C. Thornhill (It Ain't) Mer 5457
Sweet and Lovely—C. Thornhill (It Ain't) Mer 5457
Take Your Love to the Movies (If You Can) Make Love at Harlem—M. Williams (I Wonder) Crystallite CR-628
That Old Feeling—K. Thompson-S. Oliver (Was That) De 27128
There Isn't Very Much To Do Now—M. Tilton (It's Always) Capitol 60258
There Will Never Be Another You—Andrews Sisters-G. Jenkins (Don't) De 27128
Theme Music From Crisis (I & II)—V. Gomez MGM 10754
They Put the Lights Out—G. Gates (It's Tense) Zonca 60261
Thinking of You—D. Cherry (De 27128
Thinking of You—A. Marston-P. Weston (De 27128) I Cap 1106
Three Little Words—P. Ryan (You Are) V7B120-3022; (4547-3833
Tina Turner—L. Cole-P. Ruggie (De 27128)
Two Weeks With You—J. Parker (Our Little) Cap 1130
Cap 1133
Tina Turner, Tina—G. Gates (They Put) Coral 60261
Tina Turner—L. Cole—P. Ruggie (Cap (Pink Champagne) V7B120-3042; (4547-3047
Unchained Melody—L. Cole—E. Plaf (La Vie) (Cap) 1130312; (531)-743
Was That the Woman Thing to Do?—K. Thompson-S. Oliver (It Ain't) De 27128
What's the Matter With You?—H. Hayes (Don't) Mer 5456
What's Your Come Over to My House?—Leo and His Trio (La Vie) Intro 6002
Wonderbar—Alexander Brothers (Goodnight, Irene) Mer 5446
You Are My Lucky Star—P. Ryan (Frankie) V7B120-3022; (4547-3833
You, Wonderful You—A. Lund (Frankie) MGM 1075
Young Man With a Horn—R. Anthony (De 27128)
You're Mine, You—M. Whiting (I've Forgotten) Cap 1123

NEW VICTOR, COLUMBIA

\$12.00 per 100

OTHER LABELS
\$10.00 PER 100—\$85.00 per 1,000
With order, balance C. O. D.
Write for LATEST CATALOG
500 Different Standard and Hit Tunes

VEDEX COMPANY
674 10th Ave. New York 19, N. Y.
Phone 7-0636
COMPLETE INVENTORIES BOUGHT
Over 1000 Satisfied Customers

Command Records

• I DIDN'T KNOW WHAT TIME IT WAS
Backed With
BOULEVARD OF BROKEN DREAMS
Command Record #208
Sung by Frances Foster

• MONA LISA
Backed With
YOU ARE ALWAYS IN MY HEART
Command Record #209
Sung by Jojo Givoli

• HAREM NOCTURNE . . . VOCAL
Backed With
YOU STEPPED OUT OF A DREAM
Command Record #210
Sung by Teddy Richards

COMMAND RECORDS
6612 Sunset Blvd., Hollywood, Cal.
EAST COAST SALES
1066 Main St. Buffalo, N. Y.

Wait 'til
you hear
"Jazz Me Blues" ★
SUNG!
(WHAT A RECORD)
*The first from
THEME

"BY THE LIGHT OF THE SILVER MOON"
Sung by
JOHNNY GUARNIERI
with characteristic background music by the
JOHNNY GUARNIERI QUINTET
#2113

ADMIRAL RECORDS INC. 721 SEVENTH AVE., NEW YORK 19, N. Y.

RECORD PRESSING
Originators of the
NON-SLIP FLEX
Disc Process
Research Craft Co.
1037 N. SYCAMORE ST., HOLLYWOOD 38, CALIF.

GEORGIE'S HOP
G. M. REUSS PUBLICATIONS
NAPERVILLE, ILLINOIS



best sellers

JOHNNY LONG
15053
SHORTRY'S GOT TO GO
I AM THE ACCORDION MAN
THE OBJECT OF MY AFFECTION

FRIELING SISTERS
15057
OUR LADY OF FATIMA
THE STORY OF OUR LADY OF FATIMA
(Narrated by Nelson King)

MOON MULLICAN
838
TILL I MET SHIP ALOE
MOON'S TIME
GOD YOU DON'T HAVE TO BE A BABY TO CRY
SOUTHERN HOSPITALITY
838
MONA LISA
GOODNIGHT, IRENE

HANK PENNY
866
WHAM! BANG! THANK YOU M'AM
JERSEY BOUNCE

HAWSHAWK HAWKINS
876
TODAY'S KID
TODAY'S ALL THE WEOTE

COWBOY COPAS
870
THE POSTMAN JUST PASSES ME BY
THE ROAD OF BROKEN HEARTS

GRANDPA JONES
867
FRETTERING BABY BOOGIE
UNCLE EDW. GOT THE COON

YORK BROTHERS
881
DONT LET OUR LOVE DIE
LONG TIME GONE

TINY BRADSHAW
4357
WELL, ON WELL
I HATE YOU
876
AFTER YOU'RE GONE

WYNONIE HARRIS
4378
GOOD MORNING, JUDGE
STORMY NIGHT BLUES

IVORY JOE HUNTER
4382
CHANGING BLUES
I HAVE NO REASON TO COMPLAIN

LUCKY MILLINDER
4379
LET IT ROLL AGAIN
MY LITTLE BABY

BILL MOOSE JACKSON
4373
SOMETIMES I WONDER
TIME ALONE WILL TELL

WILD BILL MOORE
4383
NET SPIDER-DEE-DEE
BALANCING ON BELL

ROY BROWN
on his best
HARD ROCK BLUES
NEW REBECCA
Do Luxe 3304

KING
Records

RELIGIOUS

Ain't No Stranger Home—The Flying Clouds (Move In) Score 5020
Filled With Glory Divine—James and Martha Carson (Heaven's Jubilee) Cap 1110
Heaven's Jubilee—James and Martha Carson (Filled With) Cap 1110
Don't You—M. Jackson (Shall I Meet) Apollo 229
Have a Right to the Tree of Life—The Soul Strippers (On Trial) Specialty SP 365
Is That Angel—The Soul Strippers (I Have) Specialty SP 365
More to the House With the Lord—The Flying Clouds (Ain't) No Score 5020
On Lady of Fatima—R. Faley-A. Kerr Singers (The Rary) De 24526
Romany, Th—R. Faley-A. Kerr Singers (Our Lady) De 24526
Shall I Meet You Over Yonder—M. Jackson (I Do) Apollo 229

CHILDREN

A-Tisket, A-Tasket—R. Heatherton (Lily Mary) Cap 360-PV
Daddy Wonderful! Buy Me a Bow-Wow—R. Heatherton (I Don't) De 362-PV
I Don't Want to Play in Your Yard—R. Heatherton (Shady Wonderful!) Cap 362-PV
Lily Mary—R. Heatherton (A-Tisket) Cap 360-PV
Snow White and the Seven Dwarfs—(Parts I & II) R. Heatherton Cap 360-PV
'Twas the Night Before Christmas—(Parts I & II) R. Heatherton Cap 359-PV

INTERNATIONAL

Don Fraichet—Vic-Cantor G. Wagner (Farlane) (Straitely) Apollo 230
Farlane—Vic-Cantor G. Wagner (Don Fraichet) Apollo 230
Innocence Waltz—R. Schwartz and His Dutch Boys (Rain, Rain) De 27128
Red Handkerchief Waltz—R. Schwartz and His Dutch Boys (Schneider Pulls) De 27128
Schneider Pulls—R. Schwartz and His Dutch Boys (Red Handkerchief) De 27128
Rain, Rain—R. Schwartz and His Dutch Boys (Innocence Waltz) De 27128

St. Louis Blues—O. Howard's Frisco Footwarmers (Sceptic Baby) Jazz Man 34
Show Me the Way to Get Out of This World—P. Lee (Happy Music) Jazz Man 35
Sky Coach—R. Anthony (Can Anyone) Cap 1131
Some of These Days—O. Howard's Frisco Footwarmers (Dupermum Blues) Jazz Man 35
Sardard—R. Anthony (Can Anyone) Cap 1131
Stairway to the Stars—A. The Key (The Four) London 698
Sweet and Lovely—C. Thornhill (It Ain't) Mer 5457
Sweet and Lovely—C. Thornhill (It Ain't) Mer 5457
Take Your Love to the Movies (If You Can) Make Love at Harlem—M. Williams (I Wonder) Crystallite CR-628
That Old Feeling—K. Thompson-S. Oliver (Was That) De 27128
There Isn't Very Much To Do Now—M. Tilton (It's Always) Capitol 60258
There Will Never Be Another You—Andrews Sisters-G. Jenkins (Don't) De 27128
Theme Music From Crisis (I & II)—V. Gomez MGM 10754
They Put the Lights Out—G. Gates (It's Tense) Zonca 60261
Thinking of You—D. Cherry (De 27128
Thinking of You—A. Marston-P. Weston (De 27128) I Cap 1106
Three Little Words—P. Ryan (You Are) V7B120-3022; (4547-3833
Tina Turner—L. Cole-P. Ruggie (De 27128)
Two Weeks With You—J. Parker (Our Little) Cap 1130
Cap 1133
Tina Turner, Tina—G. Gates (They Put) Coral 60261
Tina Turner—L. Cole—P. Ruggie (Cap (Pink Champagne) V7B120-3042; (4547-3047
Unchained Melody—L. Cole—E. Plaf (La Vie) (Cap) 1130312; (531)-743
Was That the Woman Thing to Do?—K. Thompson-S. Oliver (It Ain't) De 27128
What's the Matter With You?—H. Hayes (Don't) Mer 5456
What's Your Come Over to My House?—Leo and His Trio (La Vie) Intro 6002
Wonderbar—Alexander Brothers (Goodnight, Irene) Mer 5446
You Are My Lucky Star—P. Ryan (Frankie) V7B120-3022; (4547-3833
You, Wonderful You—A. Lund (Frankie) MGM 1075
Young Man With a Horn—R. Anthony (De 27128)
You're Mine, You—M. Whiting (I've Forgotten) Cap 1123

St. Louis Blues—O. Howard's Frisco Footwarmers (Sceptic Baby) Jazz Man 34
Show Me the Way to Get Out of This World—P. Lee (Happy Music) Jazz Man 35
Sky Coach—R. Anthony (Can Anyone) Cap 1131
Some of These Days—O. Howard's Frisco Footwarmers (Dupermum Blues) Jazz Man 35
Sardard—R. Anthony (Can Anyone) Cap 1131
Stairway to the Stars—A. The Key (The Four) London 698
Sweet and Lovely—C. Thornhill (It Ain't) Mer 5457
Sweet and Lovely—C. Thornhill (It Ain't) Mer 5457
Take Your Love to the Movies (If You Can) Make Love at Harlem—M. Williams (I Wonder) Crystallite CR-628
That Old Feeling—K. Thompson-S. Oliver (Was That) De 27128
There Isn't Very Much To Do Now—M. Tilton (It's Always) Capitol 60258
There Will Never Be Another You—Andrews Sisters-G. Jenkins (Don't) De 27128
Theme Music From Crisis (I & II)—V. Gomez MGM 10754
They Put the Lights Out—G. Gates (It's Tense) Zonca 60261
Thinking of You—D. Cherry (De 27128
Thinking of You—A. Marston-P. Weston (De 27128) I Cap 1106
Three Little Words—P. Ryan (You Are) V7B120-3022; (4547-3833
Tina Turner—L. Cole-P. Ruggie (De 27128)
Two Weeks With You—J. Parker (Our Little) Cap 1130
Cap 1133
Tina Turner, Tina—G. Gates (They Put) Coral 60261
Tina Turner—L. Cole—P. Ruggie (Cap (Pink Champagne) V7B120-3042; (4547-3047
Unchained Melody—L. Cole—E. Plaf (La Vie) (Cap) 1130312; (531)-743
Was That the Woman Thing to Do?—K. Thompson-S. Oliver (It Ain't) De 27128
What's the Matter With You?—H. Hayes (Don't) Mer 5456
What's Your Come Over to My House?—Leo and His Trio (La Vie) Intro 6002
Wonderbar—Alexander Brothers (Goodnight, Irene) Mer 5446
You Are My Lucky Star—P. Ryan (Frankie) V7B120-3022; (4547-3833
You, Wonderful You—A. Lund (Frankie) MGM 1075
Young Man With a Horn—R. Anthony (De 27128)
You're Mine, You—M. Whiting (I've Forgotten) Cap 1123

The Billboard

20 years experience
Box D-400, c/o The Billboard

The Billboard

MUSIC POPULARITY CHARTS

PART

XIII



The Honor Roll of Popular Songwriters

By Jack Burton

No. 70—HAROLD ARLIN (PART II)

(Continued from last week)

Harold Arlen, then as now, had one phobia—the fear of being typed. So, in the beginning, he specialized on hot tunes and torch songs like *Billie Holiday's Moooochie's Wedding Day and Between the Devil and the Deep Blue Sea*, the first night club songs to challenge numbers from Broadway musicals for Hit Parade popularity. He could have continued in that groove indefinitely, but after two or three years of Cotton Club shows he wrote the music for a sophisticated Broadway review, *Life Begins at 8:40*, before entraining for Hollywood where his *Let's Fall Love* landed him as a ballad writer with schmalz. Again he varied his routine by returning to New York to write special Cotton Club numbers for Cab Calloway and Ethel Waters and composed the score for Ed Wynn's *Hurry for No. 7*. Then back to Hollywood to provide the music for *The Wizard of Oz*, a film that introduced the Oscar-winning *Over the Rainbow* and *We're Off to See the Wizard*, later chanted by the Aussies in defiance to Rommel when they stormed the ramparts of Bardia, the battle that turned the tide

of the North African campaign in World War II.

Reverting to his first love—torrid numbers—Arlen two years later wrote *Blues in the Night* and *That Old Black Magic*, and then shuttled back to New York for the premiere of his *Bloomer Girl*, the score of which is featured by melodic rather than rhythm numbers, and followed this up with the Broadway musical, *St. Louis Woman*, which blends rhythm tunes and torch songs with ballads.

In his musical two-way stretch between New York and Hollywood, Harold Arlen has worked in the main with three lyricists. His close collaborator was Ted Koehler, born in Washington July 14, 1894, who after finishing school as a photographer in his father's plant before pioneering the exploitation of songs as a pianist in a motion picture theatre, where the song-writing bug bit him.

Next in order of association was E. Y. (Yip) Harburg, born in New York April 8, 1898, and the sheepskin possessor of a Bachelor of Science sheepskin from the College of the City of New York. There he edited the college

PERTINENT DATA ON SONGS AND SONGWRITERS

Songs used in this series are listed according to the date of their original copyright; stage musical songs, according to the year the musicals were produced, and film songs, according to the year of public release.

Songs which have attained a sheet music sale of one million or more are marked with an asterisk (*).

In the publisher listing, the name of the present publisher, and not the original publisher, is given, and songs now in public domain (titles first copyrighted in 1894 or before) have no publisher credit.

In listing of recordings, no so-called collector's items are given. The record listing is representative, not necessarily complete.

magazine and sold verse to popular periodicals before opening an electrical appliance shop, neither AC nor DC current could give him a jolt of satisfaction, and in 1929 he turned his interest to songwriting as a life vocation.

Johnny Mercer was third in a line of lyricists who have shared in and contributed to the success of Harold Arlen. Mercer, who was born in Kansas where his colored mammy first soured him to sleep at 1909. Johnny, a high school senior, met *Strut Your Stuff*, at the age of 15, and after completing preparatory school in Virginia, he went to New York to join the *Harlem Hellfighters* group to participate in David Belasco's one-play competition.

When the group boarded the home-bound train with the Belasco trophy, Mercer met New York, having decided to remain in New York to pursue a professional stage career. He auditioned for a part in the Theater Guild's *Garrick Gaities* of 1926 but while turned down as a thespian, his song, *Out of Breath and Scared to Death of You*, was interpolated into the score and sung by Sterling Holloway. Then Johnny got a job as a Wall Street runner, a drab occupation

from which Paul Whiteman rescued him by signing him up as a singer and introducing him to Hoagy Carmichael, with whom Mercer wrote his first smash hit, *Lazybones*.

Paul Whiteman lost a vocalist when Benny Goodman engaged Johnny Mercer to sing on the Camel Caravan radio program, and Goodman, in turn, was in the market for a replacement in 1939 when the popularity of *And the Angels Sing* put Johnny on the Santa Fe Chief with a one-way ticket to Hollywood in his pocket. The rest is another Hollywood success story but not written in the film studios alone. Johnny forming Capitol Records, Inc., in partnership with Glenn Wallichs and Buddy DeSylva as partners and discovering such platter stars as Margaret Whiting, Peggy Lee, Jo Stafford, and Hal Derwin and the King Cole Trio.

There's a close parallel in the sagas of Johnny Mercer and Harold Arlen. Both brought to Tin Pan Alley the freshness and vitality of youth. Both climbed to eminence when the economic odds were all against them—during the depression. And both were kicked upstairs by a kindly fate that must have had an ear for good and lasting music.

HAROLD ARLIN'S BEST KNOWN SONGS AND RECORDINGS AVAILABLE

(Continued from last week)

COME RAIN OR COME SHINE
(Available on the following records: Decca 27548, Dick Haymes and Helen Forrest; Capitol 247, Margaret Whiting; Capitol 10055 in CE-28, Ruby Hill and Harold Nicholas; Victor 20-1819, Tommy Dorsey; J. Capitol 979, Margaret Whiting.)
LET'S AUGIE IS A NATURAL MAN
LEGALIZE MY NAME
(Available on the following records: Decca 23-299, Geraldine Nairne; Capitol 10054 in CE-28, Pearl Bailey; Columbia 7696, Pearl Bailey.)
ANY PLACE I HANG MY HAT IS HOME
I FEEL MY LUCK COMIN' DOWN
TRUE LOVE
CAKE WALK YOUR LADY
CHINOQUIN BUSH
WE SHALL MEET TO PART, NO NEVER
LULLABY
SLEEP PEACEFUL
LEAVIN' TIME
A WOMAN'S PERSOGATIVE
RIDE ON THE MOON
LEAST THAT'S MY OPINION
RACIN' FERN
COME ON, LIT'S AUGIE

Film Songs and Scores

1933—TAKE A CHANCE

A Paramount picture with James Dunn, Cliff Edwards, Gene Knight, Lillian Roth and Charles "Bud" Rogers. Lyrics by Billy Rose and E. Y. Harburg. Records: IT'S ONLY A PAPER MOON (Available on the following records: Decca 23-812 in A-515, Eddie Heywood orchestra; Decca 23-825, Ella Fitzgerald and the Delta Rhythm Boys; Capitol 10212 in CE-28, Cole Tring; Columbia 36334, Benny Goodman; Victor P200-1703 in P-142, Vaughn Monroe and the Horton Society.)

1934—LET'S FALL IN LOVE

A Columbia picture with Ann Southern, Edmund Lowe and the Four Fouries. Lyrics by Ted Koehler, Bourne, Inc. 1925, Hank O'Harra. Records: MGM 10-325, Hank O'Harra; Capitol 2034 in BD-13, Alvin Russell; Decca 20666 in A-1935, Charles Barnet orchestra.)

1938—STRIKE ME PINK

A United Artists picture starring Eddie Lang in a cast that included Ethel Mernon and Sally Eilers. Lyrics by Lew Brown, T. B. Harms Company. Records: THE LADY SINGING THE CALABASH PIPE (If I Feel, This Way Tomorrow Then It's Love) FIRST YOU HAVE ME HIGH THE SINGING CROW (Available on the following records: Al Jolson in a cast that included Sybil Aaron, Edward

Everett Horton, Lyle Talbot and Allen Lyric by E. Y. Harburg. Records: MY HOW THIS COUNTRY HAS CHANGED (Available on the following records: SAVING E. Y. Harburg. Records: YOU'RE THE CURE FOR ALL THAT AILS ME (Available on the following records: A First National picture with Dick Powell, Joan Blondell, Warren Williams and Frank McHugh. Lyrics by E. Y. Harburg. Records: YOU'RE YOUR OWN QUIN QUIN YOU'RE A KID IN GRANDIS (The New Parade)

1937—GOLD DIGGERS OF 1937
A First National picture with Joan Blondell, Dick Powell, Glenda Farrell and Victor Mertz. Lyrics by E. Y. Harburg, Harms, Inc. SPEAKING OF THE WEATHER LIFE INSURANCE LET'S PUT OUR HEADS TOGETHER

1938—BARE IN ARMS

An MGM picture with Mickey Rooney, Judy Garland, Charles Winninger, Guy Kibbee, Joe Preiser and Grace Hayes. Lyrics by E. Y. Harburg, Chappell & Company, Inc. OVER THE MOON A DAY AT THE CIRCUS

An MGM picture starring Crockett, Chico and Harpo Marx in a cast that included Knopy Baker and Eve Arden. Lyrics by E. Y. Harburg, Lew Frost, Inc. THE TATTLED LADY TWO BLIND LOVES STEP UP AND TAKE A BOW SWINGALONG

1939—THE WIZARD OF OZ

An MGM picture with Judy Garland, Bert Lahr, Ray Bolger, Jack Haley. Lyrics by E. Y. Harburg, Lew Frost, Inc. LET'S GO WITH US AND OF COURSE IF I ONLY HAD A HEART IF I ONLY HAD A BRAIN OVER RAINBOW

This was awarded the Oscar as the best motion picture song of the year. (Available on the following records: Columbia 27528 in C-124, Frank Sinatra; Decca 20608 in CE-28, Benny Goodman; Capitol 10054 in CE-28, Benny Goodman; Victor P200-1703 in P-142, Vaughn Monroe and the Horton Society.)

1940—THE WIZARD OF OZ
An MGM picture with Judy Garland, Bert Lahr, Ray Bolger, Jack Haley. Lyrics by E. Y. Harburg, Lew Frost, Inc. LET'S GO WITH US AND OF COURSE IF I ONLY HAD A HEART IF I ONLY HAD A BRAIN OVER RAINBOW

Old Land of Me and "We're Off to See the Wizard." Records: MY HOW THIS COUNTRY HAS CHANGED (Available on the following records: SAVING E. Y. Harburg. Records: YOU'RE THE CURE FOR ALL THAT AILS ME (Available on the following records: A First National picture with Dick Powell, Joan Blondell, Warren Williams and Frank McHugh. Lyrics by E. Y. Harburg. Records: YOU'RE YOUR OWN QUIN QUIN YOU'RE A KID IN GRANDIS (The New Parade)

1941—THE ROAD TO ZANZIBAR
A Paramount picture with Bing Crosby, Bob Hope and Dorothy Lamour. Lyrics by Billy Rose and E. Y. Harburg. Records: BLUES IN THE NIGHT (Available on the following records: Victor 20-1819 in CE-28, Ruby Hill and Harold Nicholas; Decca 23-812 in A-515, Eddie Heywood orchestra; Decca 23-825, Ella Fitzgerald and the Delta Rhythm Boys; Capitol 10212 in CE-28, Cole Tring; Columbia 36334, Benny Goodman; Victor P200-1703 in P-142, Vaughn Monroe and the Horton Society.)

1942—STAR SPANGLED RHYTHM
A Paramount picture with Bing Crosby, Ray Charles, and the Four Fouries. Lyrics by Billy Rose and E. Y. Harburg. Records: THAT OLD BLACK MAGIC (Available on the following records: Decca 23-812 in A-515, Eddie Heywood orchestra; Decca 23-825, Ella Fitzgerald and the Delta Rhythm Boys; Capitol 10212 in CE-28, Cole Tring; Columbia 36334, Benny Goodman; Victor P200-1703 in P-142, Vaughn Monroe and the Horton Society.)

1943—THE WIZARD OF OZ
An MGM picture with Judy Garland, Bert Lahr, Ray Bolger, Jack Haley. Lyrics by E. Y. Harburg, Lew Frost, Inc. LET'S GO WITH US AND OF COURSE IF I ONLY HAD A HEART IF I ONLY HAD A BRAIN OVER RAINBOW

This was awarded the Oscar as the best motion picture song of the year. (Available on the following records: Columbia 27528 in C-124, Frank Sinatra; Decca 20608 in CE-28, Benny Goodman; Capitol 10054 in CE-28, Benny Goodman; Victor P200-1703 in P-142, Vaughn Monroe and the Horton Society.)

1944—THE WIZARD OF OZ
An MGM picture with Judy Garland, Bert Lahr, Ray Bolger, Jack Haley. Lyrics by E. Y. Harburg, Lew Frost, Inc. LET'S GO WITH US AND OF COURSE IF I ONLY HAD A HEART IF I ONLY HAD A BRAIN OVER RAINBOW

1945—THE WIZARD OF OZ
An MGM picture with Judy Garland, Bert Lahr, Ray Bolger, Jack Haley. Lyrics by E. Y. Harburg, Lew Frost, Inc. LET'S GO WITH US AND OF COURSE IF I ONLY HAD A HEART IF I ONLY HAD A BRAIN OVER RAINBOW

I'VE GOT A LOT IN COMMON WITH YOU MY SINGING (Available on the following records: Decca 23-812 in A-515, Eddie Heywood orchestra; Decca 23-825, Ella Fitzgerald and the Delta Rhythm Boys; Capitol 10212 in CE-28, Cole Tring; Columbia 36334, Benny Goodman; Victor P200-1703 in P-142, Vaughn Monroe and the Horton Society.)

1946—HERE COME THE WAVES
A Paramount picture with Bing Crosby, Betty Hutton and Sonny Tufts. Lyrics by Johnny Mercer, E. Y. Harburg & Company, Inc. I PROMISE YOU (Available on the following records: Capitol 101, Jo Stafford; Decca 18644, Bing Crosby; J. NAVY THERE'S A FELLOW WAITING IN POUCH-KEEPS (Available on the following records: Decca 23-812 in A-515, Eddie Heywood orchestra; Decca 23-825, Ella Fitzgerald and the Delta Rhythm Boys; Capitol 10212 in CE-28, Cole Tring; Columbia 36334, Benny Goodman; Victor P200-1703 in P-142, Vaughn Monroe and the Horton Society.)

1947—THE WIZARD OF OZ
An MGM picture with Judy Garland, Bert Lahr, Ray Bolger, Jack Haley. Lyrics by E. Y. Harburg, Lew Frost, Inc. LET'S GO WITH US AND OF COURSE IF I ONLY HAD A HEART IF I ONLY HAD A BRAIN OVER RAINBOW

1948—THE WIZARD OF OZ
An MGM picture with Judy Garland, Bert Lahr, Ray Bolger, Jack Haley. Lyrics by E. Y. Harburg, Lew Frost, Inc. LET'S GO WITH US AND OF COURSE IF I ONLY HAD A HEART IF I ONLY HAD A BRAIN OVER RAINBOW

1949—THE WIZARD OF OZ
An MGM picture with Judy Garland, Bert Lahr, Ray Bolger, Jack Haley. Lyrics by E. Y. Harburg, Lew Frost, Inc. LET'S GO WITH US AND OF COURSE IF I ONLY HAD A HEART IF I ONLY HAD A BRAIN OVER RAINBOW

1950—THE WIZARD OF OZ
An MGM picture with Judy Garland, Bert Lahr, Ray Bolger, Jack Haley. Lyrics by E. Y. Harburg, Lew Frost, Inc. LET'S GO WITH US AND OF COURSE IF I ONLY HAD A HEART IF I ONLY HAD A BRAIN OVER RAINBOW

1951—THE WIZARD OF OZ
An MGM picture with Judy Garland, Bert Lahr, Ray Bolger, Jack Haley. Lyrics by E. Y. Harburg, Lew Frost, Inc. LET'S GO WITH US AND OF COURSE IF I ONLY HAD A HEART IF I ONLY HAD A BRAIN OVER RAINBOW

1952—THE WIZARD OF OZ
An MGM picture with Judy Garland, Bert Lahr, Ray Bolger, Jack Haley. Lyrics by E. Y. Harburg, Lew Frost, Inc. LET'S GO WITH US AND OF COURSE IF I ONLY HAD A HEART IF I ONLY HAD A BRAIN OVER RAINBOW

1953—THE WIZARD OF OZ
An MGM picture with Judy Garland, Bert Lahr, Ray Bolger, Jack Haley. Lyrics by E. Y. Harburg, Lew Frost, Inc. LET'S GO WITH US AND OF COURSE IF I ONLY HAD A HEART IF I ONLY HAD A BRAIN OVER RAINBOW

SONGWRITERS COMING UP!

NACIO HERB BROWN

In Subsequent Issues The Billboard

will list First

BURTON LANE

JIMMY VAN HUSEN

FRED LEROUX

PETER J. ROSE

ALVIN RUSSELL

JOHN SCHWARTZ

CON CONRAD

BILLY ROSE

HARRY WARREN

Trade must credit Curbs

FRB Expected To Re-Enact Regulation W

Ruling Seen in September

(Continued from page 4)
expected that FRB will require from 20 per cent to 33 1/2 per cent as a down payment, with no more than a year to pay for cheaper sets and two years for expensive receivers. Similar credit restrictions will be put into effect for all consumer durables. The bill specifies that credit is not to be limited for materials bought for business purposes if they are not useable for household or personal purposes.

Sharply increased taxes are due to be requested from Congress in the next few weeks, but congressional leaders said no rise is contemplated for 1950. Meanwhile, the chance for excise tax repeal, which has long been considered doomed by the Korean outbreak.

In prospect for 1951 are substantial increases in both individual and corporation taxes, with the probability that an excess profits tax will be included. Brunt of the personal income tax will have to be borne by the middle-income bracket, which, according to federal statistics, includes the majority of show people. If rationing comes, gasoline will probably be one of the first commodities on the list. Such a step would seriously affect a large portion of show people who did during the last war. The administration, however, is firmly on record as wanting to avoid any rationing as long as possible.

Average TV Cost Dropped \$165 From '48 Price

WASHINGTON, July 22.—The average expenditure for TV receivers last year was \$330, a drop of \$165 from 1948, the Federal Reserve Board (FRB) said this week. The average price of sets purchased was \$55 as compared with \$70 in 1948.

The average price for TV sets last year was pretty close to what consumers who questioned by FRB in early 1949. The average consumer estimate was \$340, and under-estimate of \$10. The guess on radio set prices, however, was under-estimated by \$45 as prospective buyers figured on paying \$90 on the average last year.

Analyzing 1949's buyers of TV sets, FRB found that 65 per cent of them earned less than \$5,000 a year, bearing out the estimates of industry leaders. FRB said that 3 per cent of the buyers made less than \$1,000; 6 per cent were in the \$1,000-\$2,000 bracket; 36 per cent in the \$2,000-\$4,000 bracket, and 20 per cent in the \$4,000-\$5,000 bracket.

The agency took a look to see if length of marriage had any effect on the buying of TV sets. Contrary to the same for those married more than two years, bought most of the furniture sold, FRB found newlyweds bought no more TV sets than old beneficiaries, the ratio being about the same for those who had been married 20 years and those hitched for only two years.

Dealer Profit/Loss Depends On Jack-Equipped TV Sets, Says Webster-Chicago V.-P.

By Charles P. Cushman

Executive Vice-President, Webster-Chicago Corporation

CHICAGO, July 22.—The television set phone jack, a simple gadget with little actual financial value, will be an important factor in determining how thousands of dealers fare during the next 10 or 20 years.

People will be buying TV sets after the current heavy demand settles down, but they will be shopping around more for the best bargain. Dealers complaining that they haven't been making enough money will have to work harder to make a real margin of profit on TV. Many have already learned that the phone jack on the set they have sold creates sales volume that means an important extra margin of profit. Every more will learn this soon. These dealers will be pushing jack-equipped sets. The jack helps convert a one-shot set customer into a steady customer.

Sales Value Not Appreciated

Many dealers and manufacturers have been overlooking the significance of the phone jack while a few have been quietly capitalizing on it. But the average manufacturer, and even many dealers, have failed to realize its real value in sales volume. Now they have reached the stage where they will have to. The phone jack is one way to keep the dealer's operation at a margin of profit. The industry can't get along without successful dealers.

The dealer who sells a jack-equipped TV set is creating new sales prospects. His next step is to sell a plug-in phonograph unit. Surveys have shown that no matter how strong a hold television has on its fans, they still like music. They may not want that music badly enough to put a lot of money into the phonograph, but for plug-in phones aren't expensive. Informed that for a relatively small sum they can have recorded music along with television, customers will be interested. Even where they already have a phonograph, the chances are they are one-speed units. Industry estimates place the number of obsolete one-speed players now in homes at 15,000,000. The plug-in unit is often the customer's answer, but for they need TV sets that can be plugged into.

TV manufacturers generally have taken to the phone jack on the set, but the phone jack in the belief that the advantage of including one in their sets is all with the dealer and the customer. The manufacturer's stake is almost as big as that of the dealer. Where the sets are of comparable quality, a dealer aware of what it means to him in the fact that they will push the set with the phone jack. The manufacturer, too, can use the phone jack as an added selling feature. He is giving the customer just a little bit more for his money. Customers may not have a fervent desire for a plug-in unit at the time they when they get the TV set, but they can plug one in later will help sell them on a specific brand.

Advertising Helps Both

Naturally, both manufacturers and dealers benefit from the national advertising of some of the plug-in phonograph unit producers. Many customers remember those ads when they get the TV set. They ask whether the set is equipped for plug-in units. We know that is

true from reports from our own dealers. The customer often feels a bit cheated when he finds that the TV set he has in mind is not so equipped.

Of course, inclusion of phone jacks will not be the one determining factor in TV sales. Many customers will buy the set they want regardless. But many others will decide between two brands on the basis of that little gadget and a good sales talk from a dealer who wants to make more money. It is time that the manufacturers and the dealers realized that they can capitalize on phone jacks.

There are four big advantages to the dealer in selling jack-equipped TV sets. Such a set (1) is easier to sell; (2) offers opportunities for a plug-in unit sale; (3) helps create a new, steady record customer; and (4) gives greater customer satisfaction.

Radio Heads For Prize Year Despite Video

Sales Reported Leaping

NEW YORK, July 22.—Sales of radio and radio-phonos sets in the last half of 1950 may make the year one of the industry's peak radio years despite the massive attraction of video for the consumer dollar. Predictions for a banner radio year are being made by top industry execs. The forecasts are based on present sales volume, the expected "shortage" of TV sets, the belief that the TV station freeze may not be lifted for some time and the added sales accruing from a three-speed record industry.

Major manufacturers have, in the last month, announced new radio models in a wide variety of styles and prices. RCA Victor's new line has seven sets, Zenith is showing 11 new models, the Magnavox line (including sets provided with space for adding TV later) consists of 12 consoles. Emerson's line is complete, too, not extensive, Philco has a line of 18 radio and radio-phonos sets, Sylvania's first line under that brand name consists of radio and three clock-radio combinations, Westinghouse is showing four basic models in different cabinets, and General Electric has announced a line of clock radios, AM-table sets, AM-FM sets, and radio-phonos consoles.

In general, prices of radio-phonos consoles with three-speed record changer range from \$150 to \$330. Emerson's sole console model is priced at \$149.95, with the other manufacturers not far away. G. E.'s leader is \$169.95, Westinghouse's at \$109.95, RCA Victor's at \$179.95, Philco's at \$159.95, and Zenith's at \$149.95. Price leaders are set at \$199.95. Still sold on the demand for de luxe radio-phonos models, Magnavox continues to make the Imperial Windson console at \$725.

In almost every case, manufacturers are basing a good deal of their

Price, Supply To Stabilize Video Demand

Buying Rush Under Way

NEW YORK, July 22.—The impending credit controls on consumer buying, with restrictions in installment purchases, will not hamper tremendous sales of TV sets predicted for the fall. That's the considered opinion of dealers and distributors contacted this week. In general, it is agreed the possible "shortage" of receivers will counteract any effects of limited credit terms.

Morris Sobel, Sunset Stores, here, agreed many low-income families would have to do without a TV set if a one-third down payment is required, but felt the public rush to buy a set "before they're extinct" will keep sales high. "Those families who have been hesitating about owning a TV set are now anxious for immediate delivery."

Ben Rice, Starrett sales manager, stated, "Credit restrictions will undoubtedly stymie TV sales, but it's just as well that it does because of the impending shortage. It can be expected that the 30 to 30-week delivery schedules on some component parts will be lengthened about 20 per cent."

A spokesman for New York's dynamic store chain felt there would be little or no effect on video sales because of credit restrictions. A radio-TV buyer syndicate of 107 department stores explained the lowered prices on private label TV sets would keep sales at peak. American people could not afford a bargain, he explained.

A New Jersey TV distributor said the firm expected little change in sales because money spent for auto purchases and upkeep would probably flow toward TV as a home entertainment medium. He pointed to possible gasoline rationing, the lightning supply of cars and tires and impending increases on excise taxes in the amusement fields as "aids to selling TV sets."

G.E. Names 19 To Run Radio-TV Districts

NEW YORK, July 22.—The General Electric Company this week created 19 new positions as district managers of the receiver division. The appointments were made by Sales Manager Arthur A. Brandt are part of G.E.'s expanded efforts in the radio-TV receiver field. The new positions were: R. M. Bruce, Anderson, Washington; R. M. Bruce, Syracuse; R. V. Buivid, Minneapolis; H. A. Crossland, Philadelphia; J. F. Leslie, Detroit; F. W. McDaniel, Los Angeles; C. L. Schmidt, Dallas; R. F. Van Zile, Cleveland; B. S. Wells, Seattle, and T. B. Willard, Atlanta.

Advertising and promotion behind three-speed record changer mechanisms and tone quality. RCA Victor will feature "extended tonal range" for the playing of the new record. The company said that "the limitations of the shellac record have been" (See RADIO HEADS on page 47)

NIGHT CLUB REVIEWS

Cocoanut Grove, Hotel Ambassador, Los Angeles

(Tuesday, July 18)

Capacity, 860. Price policy, \$1.50 cover. Owner, Ambassador, Operator, J. E. Benton. Estimated budget for this show, \$7,000. Estimated budget last show, \$4,750.

Celeb-studded crowd jammed the room to give Tony Martin a memorable opening and the bistro a record turnout. He well deserved the reception. In addition to possessing one of the finest voices in the place, Martin is a master showman who can conjure a romantic mood, bring laughter or stir memories. His warmth and personality also are assets.

Introduced by George Burns (Burns and Allen), Martin came up with a bright and bouncy *Enjoy Yourself*, followed by a heart-and-soul interpretation of *There's No Tomorrow*, his current best-selling Victor disk. He contrasted song moods through the show. Occasional vocal high-jinks, good naturedly tossed in for humor's sake, were highly favored—introducing *Every Man Has a Woman*, a refrain from *Cry of the Wild Geese*, and a touch of Jolsonese in *Toot, Toot, Tootsie*. As mimics go, Martin proved himself capable in his take-off on Harry Richman's *Easy Parade*.

He turned on the nostalgia during the latter part of the show. Martin recalled top names he saw perform at the Grove during his college days, and then sang the songs identified with them. For his wind-up Martin used his band vocalist gimmick while customers came up to dance to his singing with Eddie Heckscher's orchestra. To back the show, Hal Bourne batted the orchestra from his Steinway. Heckscher delivered a few dance tunes. Show is booked for two weeks.

Lee Zhitto.

Bellevue Casino, Montreal

(Sunday, June 25)

Capacity, 860. Price policy, \$1 admission. Owner-operator, Harry Haiman. Manager, Joe Krasner. Publicity, Bruce Taylor. Bookings, Harry Haiman. Estimated budget for this show, \$5,000. Estimated budget last show, \$4,000.

Colorful dancing of the Ballet Sevillanos combines with dynamic juggling of youthful Rudy Cardenas to give this show place its top presentation in its year of operation. Mme. Kameroova, with music arranged by George Kaneroff, has used Carmen to its full and lavish depth to build up her hour-long production.

The chorus line of eight and two show girls, beautifully costumed, are used effectively to introduce the show back to the Sevillanos in its two numbers. The ballet troupe—a first in nitery history here—seemed to enjoy the dancing as much as the captivated audience did.

There is even a comic bluff that creates an effective break. As the ballet and chorus form an arena, using a bright red length of cloth, blond Nonnie Morton enters with her trained "bull"—two partners wearing costume. The head gets as many laughs as the clever patter of Miss Morton. Through, the Sevillanos and the audience reminded of the Carmen atmosphere with shouts of *Ole* and *El Torro*. Frank Gamboni, whose voice is perhaps best suited for the operatic stage, does an adequate job with the *Torreador's Song*.

Cardenas does not fit into the Carmen production, but nearly steals the show from the troupe with his comic, frenetic pace.

Oldfied and Ware provide humor with a smooth acrobatic balancing act. Their antics are the required pause that refreshes.

Big Belair and his orchestra deserve the same fine manner in which they handle the difficult musical background.

Harold Gardner.

Casa Seville, Long Island, N. Y.

(Wednesday, July 19)

Capacity, 1,000. Price policy, \$2.50-\$3.50 minimum. Shows at 10:30 and 12:30. Owner-operator, Gene Seville. Bookings, non-existent. Estimated budget, \$1,500.

Since last caught, spot, way out on Long Island, has had a major plastic job done. It is now a tremendous room and, more important, the raised floor on which the acts work is lit like a big stage spot. In fact, some of its borders, spots and traveling lights are better than many of the major clubs in New York. All this serves to make the room a fine showcase. Added to all this, room has Eddie Stone (ex-Glass Hat) who can cut a show with the best of them. Incidentally, Stone's sextet makes up in fine arrangements and solid musicianship what it lacks in size. Stone, a personable pleasant-voiced fronter, would be ideal for a class hotel.

Show has Doug Rogers, Steve Murray, Katherine Chang and a June Taylor line (8) fronted by Marilyn Taylor. Rogers, a tall, clean cut, good-looking kid, does about everything (except comedy) that would tend to make him a good bet for legit or pictures. He has a big voice, dances extremely well, plays piano and handles himself like a vet despite his obvious youth.

Katherine Chang looked good tho her singing couldn't dent a tough crowd out from Steve Murray. Murray worked like a beaver through 'em out like a machine gun. Once or twice he almost had them but couldn't hold them. It seemed apparent that a slow comic, perhaps a mimic, would do best here. The audience simply doesn't go for the fast chatter boys, at least it didn't on show caught.

The June Taylor line did a fine job in three productions. They opened with a fast samba, did a slow thing in the middle and closed with a roaring 70s number. Kids do real dancing, across and hits. Marilyn Taylor (June Taylor's kid sister) who has previously limited herself to dancing, now has added singing. Girl looks good and works. Kay the voice needs more working on.

Eddie Stone's band played the show and La Playa Rumba Sextet did the Latin beats.

Monte Carlo, Pittsburgh

(Monday, July 10)

Capacity, 200. Price policy, no cover, no minimum. Owner, manager, Allan F. Clark. Bookings, May Johnston. Estimated budget for this show, \$1,500. Estimated budget last show, \$1,500.

In its first anniversary show, the Monte Carlo has a neat little package tied together in top-drawer style by comedian Danny Crystal, selected by Allan F. Clark as the outstanding star to appear in his room during the first year. Crystal is loaded with talent and had a good working knowledge of the stage and impressions. For his bow-off he brought back the Four Lads, who open the show, for a sock race-off on various singing groups. The Lads, Canadian youngsters who ages run from 18 to 20, appear to have a great future. Their voices blend well, they look good and they have more confidence should be a great bet on records and TV.

In the second slot, Kay Vernon gives Crystal a good fight for top honors. A big local live here, Miss Vernon had a lot of her friends in the house and her sock delivery brought thunderous applause. She had to beg off.

Clark handled the emcee assignment himself, doing quite a smooth job.

Bobby Cardillo's Trio did a remarkably fine job in cutting the show, giving each act a full background despite their instrumentation of guitar, bass and piano.

Len Litman.

Bar of Music, Hollywood

(Friday, July 14)

Capacity, 415. Price policy, \$2 minimum on Saturdays. Continuous entertainment. Operator, Albert and Regina Villandry. Manager, Jack Villandry. Bookings policy, non-existent. Publicity, Jerry Riser. Estimated budget for this show, \$1,000. Estimated budget last show, \$1,500.

Arthur Blake has revamped his act, retaining only trademarks bits and adding a raft of new impressions. Mimic Blake (with writer Dora Maughan) has welded topical gags, biting satire and enough blue material to satisfy bistro customers with a smart and entertaining parcel.

Highlights include his familiar impressions of Joe Louis, Parsons and Bette Davis, both of which are faves. In the new vein, he does an amazingly accurate impression of Ethel Barrymore giving young gals advice on love, Gloria Swanson in a bit from *Sunset Boulevard*, and a tickler take-off of Margaret O'Brien. His unfettered dig at Orson Welles also is accurate. For extra measure there are the stanzas such as Dorothy Lamour, Charles Laughton, Hildegarde, Sophie Tucker and Carmen Miranda. Jocular pruning of non-essential material and elimination of some off-color cracks would add more sparkle to a top notch act.

Rounding out the bill is thrush Doris Abbott and the twin piano team of Felix De Cola and Benno Rubiny. The latter delight with well-played medleys of Gerishwin tunes and novelties. As for Miss Abbott, it would be kindest to say that the gal is not ready for club spots. De Cola and Rubiny back acts, with Lou Fidler's orchestra providing their tunes.

Alan Fischler.

Hildy, Cantor Highlight Quaker Forum Pop Switch

PHILADELPHIA, July 22.—Philadelphia Forum, subscription concert and lecture series at the Academy of Music, will do a turnabout for the 1950-51 season. Series has been cut to 10, with emphasis for the first time on pop fare.

Hildegard, who made her first bow locally last year at the Hotel Sheraton, sparks the series in a "song and piano concert," assisted by her orchestra, November 29. Also taking to the Forum's concert stage will be Eddie Cantor, assisted by duopianists, for recital on November 16 of "My 40 Years in Show Business." Still another topper will be a March 13 appearance of movie singer Mario Lanza, a local lad.

With all appearances limited to the Forum series, season will also bring in the Ballet Russe De Monte Carlo on March 1, the Boston Symphony on February 12, the Vienna Choir Boys on January 10, song recital by Luba Welich on January 4, Charles E. Wagner's *Open Company* at Boheme on December 8, and two dramatic offerings in George Bernard Shaw's *Saint Joan*, directed by the playwright, on October 10, and *Springtime for Henry*, starring Edward Everett Horton, on April 9.

Forum series is promoted by The Philadelphia Inquirer for the benefit of Inquirer charities.

Erie Social Club's Liquor License Suspended 40 Days

PHILADELPHIA, July 22.—Acting on charges including "unexplained shortage in cash income" the State liquor control board suspended the license of the Erie Club for 40 days, effective June 30. In addition to the charge, the board was alleged to have failed to adhere to its by-laws, failed to keep complete records, and made sales to non-members.

Erie Social has for a long time been one of the top private clubs in town. Membership club features name entertainment on Saturday and Sunday nights spending as much for the week-end as some of the top clubs spend for the entire week's show.



Favorites of:

TV and RADIO

Winners Arthur Godfrey's Talent Scout TV Show.

Featured Arthur Godfrey's Chesterfield Show CBS-TV.

THEATRES, CLUBS

20 weeks: Forest Park Hotel, St. Louis.

Hippodrome, Baltimore.

The Carnival, Minneapolis.

Opening July 28th—2nd return engagement—Edy's, Kansas City, Mo.

THE PERLINS' MUTUAL ENTERTAINMENT AGENCY, INC.

107 N. MARSH ST. CHICAGO, ILL. 60602

Palace, New York

(Thursday, July 20)

Capacity, 1,700. Prices range, 50 cents-\$12.50. Four shows daily; five Saturdays. RKO chain booker, Dan Friendly. Producer, Dave Brown. Show played by Don Ahlberg, house star.

Current show didn't get started until the No. 4 act, and then Benson came on. From there it picked up and closed strong. First on was Jacques Cordon—a French-import—a pleasant, slight looking singer with a voice a lot like Boy Foy. Cordon does a lot of straight and comedy juggling atop a unicycle which in turn is atop a round table. He is dressed to dress up the act. Stuff is good, tho too slow to really get me. Mary Mon Toy, on next, showed a good soprano voice, smart wardrobe, but little commercial appeal. After opening with This Can't Be Love, she went into Sorrento (English and Italian) and wound up with a piece from Carmen to a fairly good hand. Tamara and Orloff, working in front of an appropriate drop, did a story-action Apache. Ideas were good, seriousness of pace hurt the touch-after effect. Team is good looking and has some good tricks but needs more knowledge of the field and more and accepted by U. S. audiences.

Roy Benson got the show into high gear. His magic tricks, mostly standard, including his billiard ball and candle bits, were good and worked as ever. But it was his mad chatter and throwaway effects that really sold him. He got yocks time and again, finishing away ahead.

Stump and Stanson proved they're better than ever on this trip. Their mad take-offs (no announcement who they're copying, the identification is easy) is top showmanship. Their hoofoology, mugging bits and chatter got terrific responses.

Yonely, another French import, has a real act but little selling savvy. Working in white face and a tulle costume liberally covered with sequins, he made a good impression with his dead pan comedy. Basic routine is built on his ability to play various instruments—fiddle, trumpet, accordion—all of which he's got stashed in his coat. As he starts each instrument, the gal comes out to take it away. If the idea was to do it comedy, it missed. The gal merely got in the way. Yonely also showed an ability to chatter in various tongues for added giggles. When he finished there was no doubt he was a hit, but he can be a greater hit with proper pruning.

Morris and North were as big this time around as they were a few months ago when they played the Palace. The old format, Joe Morris in the box beckoning Susan North onstage, got the bellies time and again. Some of the material was questionable for a family house but they apparently love it.

Pat Rooney Sr. wound it up with a new opening. He did a vocal on an oldie, Five-Cent Trolley, and then into his new act, The House of Fun. From then on the routine was the same. But old or new, the house ate it all up and yelled for more.

Pic: Peggy. Bill Smith.

JIMMY COSTELLO

Variety, Musical Comedy

New Feature at the

SURF CLUB, BLDWOOD, N. J.

Write

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

Walt

VAUDEVILLE REVIEWS

Capital, New York

(Thursday, July 20)

Capacity, 4,271. Prices range, 50 cents-\$12.50. Four shows daily. RKO chain booker, Sidney Piermont. Producer, Bert Wheeler. Show played by Sonny Dunham's orchestra.

Capital show, built around Sonny Dunham's orchestra, is sparked with a couple of turns of distinctly musical comedy caliber. Notable are vet comedians Bert Wheeler, paired with straight man Sid Slate, and Lou Willis Jr., a tap dancer who is in the tradition of such names as Jack Donahue, Don Patricios, Fred Astaire and Ray Bolger.

Wheeler foregoes his apple-cheering routine this time, but his material is very familiar. It includes robust touches in the burlesque manner—such as the trick trousers, the double entendre lines, the hoke love scene with the girl. Timing is superb, with the delivery abetted by Wheeler's limph and ovoid manner. Slate is a perfect straight, relaxed, by turns in bullying and dead pan. In all, it's a very artful act, highly comic and well-paced by occasional bits of song and dance.

Tappers, unless very good, are apt to be boring. Lou Willis Jr. is very good. His style is laid, derived from the great practitioners of the act. Too, he couples the footwork with pantomime, a bit of chatter, and, for novelty, a dash of acro work. A pleasure to watch, particularly when doing his impressions of leading hoofers.

Stan Fisher, harmonica virtuoso, is brilliant in his rendition of such diverse items as Managua, Sugar Blues and Hold That Tiger. The instrument, as he plays it, has an almost orchestral quality. Scored solidly, encores with Enchanted Evening, Ragtime No. 1, beautifully done. Fisher seemed a bit clumsy in the few lines he essayed. A minor thing, of course.

Vocalist Toni Arden did five or six tunes, opened with a vocal on This Can't Be Love, but picking up strength and stature quickly with Bewitched, Sorrento and When You're Smiling the World Really Does Open. Miss Arden's range in song material was impressive.

Dunham's band, brassy and rhythmic, played with a dash, with the maestro unenthusiastically fronting and playing trumpet.

Pic, Duchess of Idaho.

Paul Ackerman.

Paramount, New York

(Wednesday, July 19)

Capacity, 3,584. Prices range, 50 cents-\$12.50. Four shows daily. Chain booker, Harry Leese. Show played by Sonny Dunham's orchestra.

The new show is a smoothly paced, thoroughly pleasing bill, with Louis Jordan and His Tympany Five for top commercial value, the Fontane Sisters for pulchritude, and a surprisingly big-time turn by showman Bobby Van.

In the closing spot, Jordan turned in his usual showmanly performance, playing a variety of instruments around the stage in shrewdly timed abandonment. Backed up by five comparatively inhibited musicians (guitar, trumpet, drums, bass, piano), he teed off with an exuberant version of Saturday Night Fly Fry, and followed with his sure-fire advice-to-ward-brothers round Bruers and a rocking boogie Blue Lights. Jordan's professionally sustained air of exhilaration held the audience. He really brought the house down with his harum-scarum closer Run, Joe, Run.

The Fontane Sisters are probably the best looking family vocal team since the Kings. The three gals (two brunets and a blond) are curvaceous, vicious and warble an acceptable tune. They closed with a bouncy pop Hoop-Dee-Do and a better metallic ballad I Want To Be Loved, but they clicked biggest with

Roxy, New York

(Thursday, July 20)

Capacity, 2,800. Prices range, 50 cents-\$12.50. Four shows daily. Chain booker, Sam Allen. Producer, Arthur Rozer. Show played by Roxy house stars.

It was obvious from their walk-on that the Andrews Sisters came in with a lot of prepared material. But now the chief sparkplug of the trio and does all the solos. But taken as a group the gals showed a real act. They did some nice bits of music and pieces of business that got yocks upon yocks.

All totted out in sexy pink and black jobs the gals punched immediately with Piano Blues complete with stances and gestures reminiscent of the days when the Charles-ton was the big dance. Then without a break they went into a table right into their Decora's big I Wanna Be Loved. Then came a soft intro to Peony Bush and a quick switch into a raucous and then a slow one. It right back to ballad tempo and then back again to the raucous stuff. This rapid change of pace all in the same number got terrific responses. Following that they gave with solid commercial medley of all their big hits for still bigger returns. They hit it up some more for a very funny finale. Then they gave with the ample room for comedy bits and chatter which they did full justice to. Their finisher and closer was a special, What's Goin' On With You. That latter is a sockeroo its commercial value is questionable. There are too many pep showbiz lines that are probably too mysterious for the average cash customer. The gals finally got off with the house applauding madly.

They teed off with the leer starring Carol Lynn. Scene called for plentiful use of big white feather fans with chorus line working on the boards. Skaters on ice all in the same costumes for a variety of scenes. Scene was tagged The Blue Danube and brought in the chorus group for vocal backing and adding left to a vocal by Carol Lynn. The crowd for her work, tho the hit of the ice show were Phil Romyane and Terry Brent. Two good looking kids did the ballad and rumba tricks. A couple of new ones and looked so graceful and smooth doing them they almost stopped the show.

For working in his unicycle juggling act and balancing staff worked fast and easily. His bits atop the high one-wheeler were particularly del.

Pic, Broken Arrow. Bill Smith.

They closer, a pixie-styled Cinderella Work Song from the Disney cartoon.

The gals revealed an unexpected flair for comedy on the latter, via squinty-voiced vocalizations and mimicry. All three fems have plenty of sales savvy which they should utilize more on additional special material. The trio, which consists of three trumpets, guitar, piano, drums, bass, five sax, including the leader) cut the show in competent fashion styled in a sincere, all-around, rather nervous emcee. Chester opened the show with a brassy Stars and Stripes march and the band's vocalists Allen Foster sang a couple of oldies Marie and With My Eyes Wide Open I'm Dreaming. Foster exhibited supreme self confidence and a Comedian's mastery of a sincere, all-around, rather nervous emcee.

The surprise hit of the bill was Bobby Van, a young, gangling temper with plenty of know-how. His comedy mimicry and eccentric soft shoe routine are nothing sensational, but the boy has the kind of infectious enthusiasm for performing that drew a big crowd. Van's crowd-pleasing routine, a standard juggling act, opened the show and rated his usual solid reception from the crowd. Van's crowd-pleasing routine, a standard juggling act, opened the show and rated his usual solid reception from the crowd. Van's crowd-pleasing routine, a standard juggling act, opened the show and rated his usual solid reception from the crowd.

Pic: 711 Ocean Drive, June Bundy.

Radio City Music Hall, New York

(Thursday, July 20)

Capacity, 3,500. Prices range, 50 cents-\$24.00. Four shows daily. House booker, Leon Leinhardt. Producer, Sam Allen. Show played by Raymond Paul's house stars.

This is one of the flashiest stage shows the house has had since its Easter biggie. Tho light on single acts, it makes up for it with splendid dancing and music. The house staff for spots and group work.

Flesher teed off with a series of exciting symphonic arrangements of Rimsky-Korsakov's music, with Raymond Paul's house stars, giving a dynamic impetus with his eye-catching conducting. When he finished he got a big mite.

Activities began with a tap and governed male figure dance right bemoaning the annual graduation exercises. Tho idea is a few weeks late, the lyrics are so amusing it doesn't make a difference. This segues into a full stage showing ballet as part of a daisy chain terping in front of an eliminated drop and a color change. The long and intricate choreography in this one was ingenious and brilliantly executed. T's was followed by the Sing Lee Sings (a girl, a boy) in a series of sensation, balance and grace. The Chinese trio looked good and worked with a skill that drew rapt attention. Their routine included a deep back bend from a perch while spinning plates stop sticks held aloft in each hand and ended in a water glass lift. Their biggest w— a six-chair balance atop four chairs, with a table with a handstand finish that won a well deserved big hand.

The No. 3 number brought on the mixed chorus group in evening dress to do a high tempo and extremely listenable arrangement on Blind Date superimposed on a melody consisting of standards and pops songs. The group then segued into a grand stairway set (with chorus stage right and left) which brought on June Winters for a delicious Gotta Know, a new blues number that she sang with skill. This in turn segued into the familiar but always well received Rockette number for a great finish to the first hour.

Nip Nelson came on next with his vocal takeoffs of musical instruments and personalities tied into a smooth and plausible routine. His eight gals sang bits of songs and dances.

The finale, tagged Big Town, had everybody out in a square dance and vocal number in a block party scene featuring Mark Dawson and June Winters. Number, extremely fast and brilliant, included songs of many nations plus the current No. 1 tune today, Tenda, Tenda, Tenda. The clincher was a fast square dance with caller Frank Kaltman putting the company thru its paces for a big finish.

Pic, The Men. Bill Smith.

Oriental Theater, Chicago

(Thursday, July 20)

Capacity, 3,300. Prices range, 50 to 85 cents daily. Five shows week-day; six shows week-end. Chain booker, Sam Allen. Show played by Carl Sands' house band.

Dick Contino with his accordion heads this week's well-paced bill. He checked not only with the squealing crowd but also with the house and the house as well, especially with his Lady of Spain and Saver Dance. The crowd made the fact presence known frequently and enthusiastically. Contino gives them plenty of encouragement with his ready smile.

Three Winter Sisters, acro-taps, open the bill. The start is routine, but after they split into singles and duos, they come back for some fast and a little interesting somersault that get good mite.

Patrice Helene and Jan Howard kept on the sophisticated level until she and a young man came on with a comedy dance and dialog that clicks. Heading the laugh list is a (See Oriental Theater, opposite page)

Conway Quits Hotel; To P.M. in Hollywood

MINNEAPOLIS, July 22. — Jerry Conway, since 1946 public relations director and booker for the Radisson Hotel here, resigned effective today to become personal manager for Jack Owens, radio and night club singer. Conway is moving to Hollywood. Later the new p.m. will take on several other non-competing artists. Dorothy Townsend, Conway's assistant, becomes publicity head for the Radisson, while Martha Hopkins of New York will take over the booking for the hotel's room which is expected to close in mid-August for renovation. Present seating of 235 will be boosted to about 225 or 250, to enable the room to bring in top-level names.

Two Montreal Niteries Shut for Remodeling

MONTREAL, July 22.—Two of this city's leading West-End niteries have closed down for extensive repairs. They are the Carousel and the Tic Toc.

Obstructing posts will be removed from the Carousel and the stage moved to another section of the floor. It is expected that the club will reopen in mid-August.

Operator Jerry Taylor is contemplating a change in the name of the Tic Toc, and the cafe may be known as the Chez Paree when it opens at the end of next month.

Taylor is building a balcony for the club as well as refurbishing the interior.

ORIENTAL THEATER

(Continued from opposite page) dance that shows only his bare thighs with a body. Wind-up utilizes a rapidly flashing spot that gives their routine an old-time movie effect.

Tim Herbert and Don Saxon offer a comical dance with Tim making the grimaces. Don playing it straight and the pair coming out okay.

Pic: Crisis. Tom Parkinson.

IN SHORT

New York:
The Copa's mulling a temporary shuttering while the posts are being removed. . . Eddie Edwards, the main half of the ballroomingists, Edwards and Diane, became an agent working for Lanny Green. . . Ernestina Mercer, working with two boys and two girls, will break in her act at Harry Altman's Glen Park Casino, outside of Buffalo, July 31.

Frances Fays now being handled by Jack Bartell. . . Columbia Pictures execs feel they have a male Lena Horne in Billy Daniels. . . Blue Angel, running for the summer with Eddie and Rack, has become an East Side showbiz rendezvous. . . Adam D'Almeida, manager of the Miami Gerardo and his new partner, Pony Palmer, starting their new act at Fan and Bill's, Saratoga, N. Y., first week in August. . . The Morris office could've had Martin and Lewis for \$17,500. They turned it down. Too many money for his money involved. . . Al Wingo, manager of the Miami Olympia, has been promoted to Paramount division manager. . . Joe Alex is the new RKO division head for Cincy, Dayton and Columbus. . . Edith Fellows and Tommy Dix are on their last date as a team. Dix is going into the real estate biz in Birmingham. Miss Fellows is going back to legit.

Scales for mountain dates are holding back bookings so AGVA is mulling new plan to cut them. . . Dick Stanberg, new booker of Houston's Shamrock Hotel, has been offered Martin and Lewis for New Year's Eve by MCA. . . Susan and Fred Barry signing with Willard Alexander. . . Dutch Shields, op of the Dunes Club, Virginia Beach, opening August 16, in town and being romanced by all the agents. . . AGVA warning all acts not to open in Saratoga clubs until cash bonds are posted.

Hollywood:

Peggy Ryan and **Ray McDonald** return from a three-month European tour this month and are set for a Las Vegas booking beginning August 3. . . Mary Foy has come out of retirement to do the Charley Foy Super Club show. . . Comics **Pats Marshall** and **Tom Noonan**, building a rep on the Coast via film and niteries stints, are to invade the East this summer via a major New York theater. . . **Sammy Lewis**, former owner of Slappy Maxie's, is negotiating to take over the now-shuttered Florentine Gardens.

Million-Dollar Theater, which abandoned vaude over a year ago, lighted its stage for one week to book **Lionel Hampton's** org. Opening day Hampton grossed a hefty \$3,500. . . AGVA's **Eddie Rio** added the Deauville niterie, operated by **John Welsh**, to its list of inked spots after he pulled the acts. . . Thrush, **Gina Jansz**, society gal turned singer, is building a niterie act, with **Bud McCreery** writing material. . . **Lillian Roth** is another about to debut a new bistro act, penned by **Lou Halm** and **Dave Kenner**.

A \$33,500 law suit was slapped against **Dean Martin** by Cleveland band leader **Maxie Watkins**, who contends Martin broke a contract inked in 1943. . . **Maxie Baer** and **Max Rosenberg** are readying the first of a series of two-reel comedies the pair will make for Columbia. . . **Ben Lasey** and **Patti Moore** will do a brief film stint in a featurette based on the life of **Gilbert and Sullivan**. . . **Filmstar Jack Carson** will do his first night club stint September 3 when he opens at Houston's Shamrock Hotel.

Philadelphia:

Niterie operator **Frank Palumbo** is underwriting a new safety film to be shown in schools over the country. . . The Philacitors, fraternal and charitable organization formed among the local performers, is virtually set on barring new performers from its membership. . . **Babe LaTour** and **Jean Roullet** teamed again for a run at the Grenoble Club, Wildwood, N. J. . . **Harry Steinman**, Latin Cusco on devoting summer activity to the 500 Cafe, Atlantic City, has **Sophia Tucker** for the August 22 week and **Joe E. Lewis** the next week.

Final Runs in 5 Houses Cut Stem Combo Take to 345G

NEW YORK, July 22.—The final weeks of final runs in five of the stem combo houses took grossing down to \$345,000 from the previous week's \$388,000.

Radio City Music Hall (6,200 seats; average \$123,000) exited with \$110,000 for Next Voice You Hear, Alan Carney and Peg Leg Bates. New show has **Nip Nelson**, the **Sing Lee** and **Shirley** and **The Men**.

Roxy (6,000 seats; average \$68,000) finished its two-weeker with \$62,000 for Vivian Blaine, Will Mahoney and Where the Sidekick Ends, against average \$75,000 for the prem. New show, reviewed this issue, has the **Andrews Sisters**, **Boy Fox and Broken Arrow**.

Capitol (4,627 seats; average \$43,000) wound up a bill of **Bela Flanagan's** band, **Thelma Carpenter** and **Crisis** with \$52,000 after the previous week's \$40,000. New bill has **Ray Wheeler**, **Tommy Whelan**, **Sonny Dunham's** ork and **Duchess of Idaho**.

Paramount (3,654 seats; average \$78,000) closed its two-weeker with **Patricia Lee**, **Helen Fields** ork, **Dave Barbour** and **Eagle** and **The Hawk** for \$48,000, after a first-act tanke take of \$60,000. New show, reviewed this issue, has the **Louis Jordan** group, **Fontaine Sisters**, **Bob Chester's** ork and **711 Ocean Drive**.

Strand (2,700 seats; average \$41,000) saw \$55,000 for its second week with **Jane Pickens**, **Buddy Lester** and **Flame** and the **Arrow** against its previous week's \$48,000.

Palace (1,700 seats; average \$18,000) got \$20,000 for the bill of **Joe Jackson Jr.** Al Trahan, six other acts and **Good Humor Man** against previous week's \$19,000. New show, reviewed this issue, has **Stump** and **Stumpy**, **Pat Rooney Sr.**, six other acts and **Peggy**.

JUDY CANOVA



BOOKING NOW FALL TOUR

Phone, Write or Wire

W. H. KING 3533 N. Arville Ave. Hollywood 28, Calif.

COMEDY MATERIAL

For All Branches of Theatrical

BILLY FUN-MASTER

GLASSON'S "THE ORIGINAL SHOW BIG GAG FILE"

NO. 1 THRU 25 @ \$10. each
SOLD IN QUANTITY ONLY!
SPECIAL!—\$12.50 PER 100
BIG SPECIAL—ALL 25 FILES FOR \$925

- 2 REEL PARODIES per book: \$100
- All 3 different books for \$250
- 4 MINUTE REELS per book: \$100
- 4 BLACKOUT BOOKS, each book: \$25
- 4 ALL 4 different outlines for \$25
- NOW TO MASTER THE CEREMONIES

Inviting \$2.00 copy
NO C.O.G.'s

PAULA SMITH
200 West 54th St., New York 19, Dept. B

OVERLOOKING LAKE MICHIGAN

AAA RECOMMENDED

6400 Kitchawan Ave.
Apts., sleeping
Rooms & Suites
all with combi-
nations bath and
shower, Modern
Appliances.

- 13 Minutes to Loop
- \$1000 Swimming Pool
- Air-Conditioned Restaurant and Cocktail Lounge

SPECIAL RATES TO PROFESSION

New Laurence Hotel

Laurence & Kenmore Aves.
at Sheridan St.
Chicago 46, Illinois

BE FUNNY FOR LESS MONEY!
Comed. 12, 15, 20, 25, 30, 35, 40, 45, 50, 55, 60, 65, 70, 75, 80, 85, 90, 95, 100, 105, 110, 115, 120, 125, 130, 135, 140, 145, 150, 155, 160, 165, 170, 175, 180, 185, 190, 195, 200, 205, 210, 215, 220, 225, 230, 235, 240, 245, 250, 255, 260, 265, 270, 275, 280, 285, 290, 295, 300, 305, 310, 315, 320, 325, 330, 335, 340, 345, 350, 355, 360, 365, 370, 375, 380, 385, 390, 395, 400, 405, 410, 415, 420, 425, 430, 435, 440, 445, 450, 455, 460, 465, 470, 475, 480, 485, 490, 495, 500, 505, 510, 515, 520, 525, 530, 535, 540, 545, 550, 555, 560, 565, 570, 575, 580, 585, 590, 595, 600, 605, 610, 615, 620, 625, 630, 635, 640, 645, 650, 655, 660, 665, 670, 675, 680, 685, 690, 695, 700, 705, 710, 715, 720, 725, 730, 735, 740, 745, 750, 755, 760, 765, 770, 775, 780, 785, 790, 795, 800, 805, 810, 815, 820, 825, 830, 835, 840, 845, 850, 855, 860, 865, 870, 875, 880, 885, 890, 895, 900, 905, 910, 915, 920, 925, 930, 935, 940, 945, 950, 955, 960, 965, 970, 975, 980, 985, 990, 995, 1000, 1005, 1010, 1015, 1020, 1025, 1030, 1035, 1040, 1045, 1050, 1055, 1060, 1065, 1070, 1075, 1080, 1085, 1090, 1095, 1100, 1105, 1110, 1115, 1120, 1125, 1130, 1135, 1140, 1145, 1150, 1155, 1160, 1165, 1170, 1175, 1180, 1185, 1190, 1195, 1200, 1205, 1210, 1215, 1220, 1225, 1230, 1235, 1240, 1245, 1250, 1255, 1260, 1265, 1270, 1275, 1280, 1285, 1290, 1295, 1300, 1305, 1310, 1315, 1320, 1325, 1330, 1335, 1340, 1345, 1350, 1355, 1360, 1365, 1370, 1375, 1380, 1385, 1390, 1395, 1400, 1405, 1410, 1415, 1420, 1425, 1430, 1435, 1440, 1445, 1450, 1455, 1460, 1465, 1470, 1475, 1480, 1485, 1490, 1495, 1500, 1505, 1510, 1515, 1520, 1525, 1530, 1535, 1540, 1545, 1550, 1555, 1560, 1565, 1570, 1575, 1580, 1585, 1590, 1595, 1600, 1605, 1610, 1615, 1620, 1625, 1630, 1635, 1640, 1645, 1650, 1655, 1660, 1665, 1670, 1675, 1680, 1685, 1690, 1695, 1700, 1705, 1710, 1715, 1720, 1725, 1730, 1735, 1740, 1745, 1750, 1755, 1760, 1765, 1770, 1775, 1780, 1785, 1790, 1795, 1800, 1805, 1810, 1815, 1820, 1825, 1830, 1835, 1840, 1845, 1850, 1855, 1860, 1865, 1870, 1875, 1880, 1885, 1890, 1895, 1900, 1905, 1910, 1915, 1920, 1925, 1930, 1935, 1940, 1945, 1950, 1955, 1960, 1965, 1970, 1975, 1980, 1985, 1990, 1995, 2000, 2005, 2010, 2015, 2020, 2025, 2030, 2035, 2040, 2045, 2050, 2055, 2060, 2065, 2070, 2075, 2080, 2085, 2090, 2095, 2100, 2105, 2110, 2115, 2120, 2125, 2130, 2135, 2140, 2145, 2150, 2155, 2160, 2165, 2170, 2175, 2180, 2185, 2190, 2195, 2200, 2205, 2210, 2215, 2220, 2225, 2230, 2235, 2240, 2245, 2250, 2255, 2260, 2265, 2270, 2275, 2280, 2285, 2290, 2295, 2300, 2305, 2310, 2315, 2320, 2325, 2330, 2335, 2340, 2345, 2350, 2355, 2360, 2365, 2370, 2375, 2380, 2385, 2390, 2395, 2400, 2405, 2410, 2415, 2420, 2425, 2430, 2435, 2440, 2445, 2450, 2455, 2460, 2465, 2470, 2475, 2480, 2485, 2490, 2495, 2500, 2505, 2510, 2515, 2520, 2525, 2530, 2535, 2540, 2545, 2550, 2555, 2560, 2565, 2570, 2575, 2580, 2585, 2590, 2595, 2600, 2605, 2610, 2615, 2620, 2625, 2630, 2635, 2640, 2645, 2650, 2655, 2660, 2665, 2670, 2675, 2680, 2685, 2690, 2695, 2700, 2705, 2710, 2715, 2720, 2725, 2730, 2735, 2740, 2745, 2750, 2755, 2760, 2765, 2770, 2775, 2780, 2785, 2790, 2795, 2800, 2805, 2810, 2815, 2820, 2825, 2830, 2835, 2840, 2845, 2850, 2855, 2860, 2865, 2870, 2875, 2880, 2885, 2890, 2895, 2900, 2905, 2910, 2915, 2920, 2925, 2930, 2935, 2940, 2945, 2950, 2955, 2960, 2965, 2970, 2975, 2980, 2985, 2990, 2995, 3000, 3005, 3010, 3015, 3020, 3025, 3030, 3035, 3040, 3045, 3050, 3055, 3060, 3065, 3070, 3075, 3080, 3085, 3090, 3095, 3100, 3105, 3110, 3115, 3120, 3125, 3130, 3135, 3140, 3145, 3150, 3155, 3160, 3165, 3170, 3175, 3180, 3185, 3190, 3195, 3200, 3205, 3210, 3215, 3220, 3225, 3230, 3235, 3240, 3245, 3250, 3255, 3260, 3265, 3270, 3275, 3280, 3285, 3290, 3295, 3300, 3305, 3310, 3315, 3320, 3325, 3330, 3335, 3340, 3345, 3350, 3355, 3360, 3365, 3370, 3375, 3380, 3385, 3390, 3395, 3400, 3405, 3410, 3415, 3420, 3425, 3430, 3435, 3440, 3445, 3450, 3455, 3460, 3465, 3470, 3475, 3480, 3485, 3490, 3495, 3500, 3505, 3510, 3515, 3520, 3525, 3530, 3535, 3540, 3545, 3550, 3555, 3560, 3565, 3570, 3575, 3580, 3585, 3590, 3595, 3600, 3605, 3610, 3615, 3620, 3625, 3630, 3635, 3640, 3645, 3650, 3655, 3660, 3665, 3670, 3675, 3680, 3685, 3690, 3695, 3700, 3705, 3710, 3715, 3720, 3725, 3730, 3735, 3740, 3745, 3750, 3755, 3760, 3765, 3770, 3775, 3780, 3785, 3790, 3795, 3800, 3805, 3810, 3815, 3820, 3825, 3830, 3835, 3840, 3845, 3850, 3855, 3860, 3865, 3870, 3875, 3880, 3885, 3890, 3895, 3900, 3905, 3910, 3915, 3920, 3925, 3930, 3935, 3940, 3945, 3950, 3955, 3960, 3965, 3970, 3975, 3980, 3985, 3990, 3995, 4000, 4005, 4010, 4015, 4020, 4025, 4030, 4035, 4040, 4045, 4050, 4055, 4060, 4065, 4070, 4075, 4080, 4085, 4090, 4095, 4100, 4105, 4110, 4115, 4120, 4125, 4130, 4135, 4140, 4145, 4150, 4155, 4160, 4165, 4170, 4175, 4180, 4185, 4190, 4195, 4200, 4205, 4210, 4215, 4220, 4225, 4230, 4235, 4240, 4245, 4250, 4255, 4260, 4265, 4270, 4275, 4280, 4285, 4290, 4295, 4300, 4305, 4310, 4315, 4320, 4325, 4330, 4335, 4340, 4345, 4350, 4355, 4360, 4365, 4370, 4375, 4380, 4385, 4390, 4395, 4400, 4405, 4410, 4415, 4420, 4425, 4430, 4435, 4440, 4445, 4450, 4455, 4460, 4465, 4470, 4475, 4480, 4485, 4490, 4495, 4500, 4505, 4510, 4515, 4520, 4525, 4530, 4535, 4540, 4545, 4550, 4555, 4560, 4565, 4570, 4575, 4580, 4585, 4590, 4595, 4600, 4605, 4610, 4615, 4620, 4625, 4630, 4635, 4640, 4645, 4650, 4655, 4660, 4665, 4670, 4675, 4680, 4685, 4690, 4695, 4700, 4705, 4710, 4715, 4720, 4725, 4730, 4735, 4740, 4745, 4750, 4755, 4760, 4765, 4770, 4775, 4780, 4785, 4790, 4795, 4800, 4805, 4810, 4815, 4820, 4825, 4830, 4835, 4840, 4845, 4850, 4855, 4860, 4865, 4870, 4875, 4880, 4885, 4890, 4895, 4900, 4905, 4910, 4915, 4920, 4925, 4930, 4935, 4940, 4945, 4950, 4955, 4960, 4965, 4970, 4975, 4980, 4985, 4990, 4995, 5000, 5005, 5010, 5015, 5020, 5025, 5030, 5035, 5040, 5045, 5050, 5055, 5060, 5065, 5070, 5075, 5080, 5085, 5090, 5095, 5100, 5105, 5110, 5115, 5120, 5125, 5130, 5135, 5140, 5145, 5150, 5155, 5160, 5165, 5170, 5175, 5180, 5185, 5190, 5195, 5200, 5205, 5210, 5215, 5220, 5225, 5230, 5235, 5240, 5245, 5250, 5255, 5260, 5265, 5270, 5275, 5280, 5285, 5290, 5295, 5300, 5305, 5310, 5315, 5320, 5325, 5330, 5335, 5340, 5345, 5350, 5355, 5360, 5365, 5370, 5375, 5380, 5385, 5390, 5395, 5400, 5405, 5410, 5415, 5420, 5425, 5430, 5435, 5440, 5445, 5450, 5455, 5460, 5465, 5470, 5475, 5480, 5485, 5490, 5495, 5500, 5505, 5510, 5515, 5520, 5525, 5530, 5535, 5540, 5545, 5550, 5555, 5560, 5565, 5570, 5575, 5580, 5585, 5590, 5595, 5600, 5605, 5610, 5615, 5620, 5625, 5630, 5635, 5640, 5645, 5650, 5655, 5660, 5665, 5670, 5675, 5680, 5685, 5690, 5695, 5700, 5705, 5710, 5715, 5720, 5725, 5730, 5735, 5740, 5745, 5750, 5755, 5760, 5765, 5770, 5775, 5780, 5785, 5790, 5795, 5800, 5805, 5810, 5815, 5820, 5825, 5830, 5835, 5840, 5845, 5850, 5855, 5860, 5865, 5870, 5875, 5880, 5885, 5890, 5895, 5900, 5905, 5910, 5915, 5920, 5925, 5930, 5935, 5940, 5945, 5950, 5955, 5960, 5965, 5970, 5975, 5980, 5985, 5990, 5995, 6000, 6005, 6010, 6015, 6020, 6025, 6030, 6035, 6040, 6045, 6050, 6055, 6060, 6065, 6070, 6075, 6080, 6085, 6090, 6095, 6100, 6105, 6110, 6115, 6120, 6125, 6130, 6135, 6140, 6145, 6150, 6155, 6160, 6165, 6170, 6175, 6180, 6185, 6190, 6195, 6200, 6205, 6210, 6215, 6220, 6225, 6230, 6235, 6240, 6245, 6250, 6255, 6260, 6265, 6270, 6275, 6280, 6285, 6290, 6295, 6300, 6305, 6310, 6315, 6320, 6325, 6330, 6335, 6340, 6345, 6350, 6355, 6360, 6365, 6370, 6375, 6380, 6385, 6390, 6395, 6400, 6405, 6410, 6415, 6420, 6425, 6430, 6435, 6440, 6445, 6450, 6455, 6460, 6465, 6470, 6475, 6480, 6485, 6490, 6495, 6500, 6505, 6510, 6515, 6520, 6525, 6530, 6535, 6540, 6545, 6550, 6555, 6560, 6565, 6570, 6575, 6580, 6585, 6590, 6595, 6600, 6605, 6610, 6615, 6620, 6625, 6630, 6635, 6640, 6645, 6650, 6655, 6660, 6665, 6670, 6675, 6680, 6685, 6690, 6695, 6700, 6705, 6710, 6715, 6720, 6725, 6730, 6735, 6740, 6745, 6750, 6755, 6760, 6765, 6770, 6775, 6780, 6785, 6790, 6795, 6800, 6805, 6810, 6815, 6820, 6825, 6830, 6835, 6840, 6845, 6850, 6855, 6860, 6865, 6870, 6875, 6880, 6885, 6890, 6895, 6900, 6905, 6910, 6915, 6920, 6925, 6930, 6935, 6940, 6945, 6950, 6955, 6960, 6965, 6970, 6975, 6980, 6985, 6990, 6995, 7000, 7005, 7010, 7015, 7020, 7025, 7030, 7035, 7040, 7045, 7050, 7055, 7060, 7065, 7070, 7075, 7080, 7085, 7090, 7095, 7100, 7105, 7110, 7115, 7120, 7125, 7130, 7135, 7140, 7145, 7150, 7155, 7160, 7165, 7170, 7175, 7180, 7185, 7190, 7195, 7200,

Magic

By Bill Sachs

THE LAWSONS, Everett and Jane, who opened at Lake Winnepesaukee, Chautauque, Monday (3), were held over an additional week. Following two Lookout Mountain summer-camp dates for two weeks, the Lawson pair, their dates until the summer schools open late this month. . . . The Great Nahala, magician-mentalist, is in his 12th week at the 12th Street Show, a recent midway attraction at McCracken County Fair, Paducah, Ky. He plans to remain with the shows there 18-weeks, after which he will tour. . . . Benavente Pardo (The Great Lorenzo) is presenting his mentalist turn with the Peter Kortess Side from his last consecutive season. Show is set for a three-month run in Belmont Park, Montreal, after which it goes into the Canadian National Exhibition, Toronto. . . . Danny O'Day is playing a date around Southern Iowa thru Grossman's Des Moines office. He pens from Florida that magic is still popular in the corn belt. . . . George Charlene are working at the Four Dukes Supper Club, Detroit. . . . Wing, Chinese magickster of San Francisco, is working dates around the Motor City. . . . George Wortzell, who has been presenting his bag of magic tricks in the Midwest, has been named manager of the Chicago branch of Abbott's Magic Novelty Company. . . . Roy Hall is at his home in Detroit recuperating from the heat attack. . . . Miss Daisy, and son, Roy Jr., have opened the Hall Magic Show in a downtown Motor City location.

TV BOOM JAMS

(Continued from page 2)
individual production unit's so that one could be assigned to each comic (or seven units), plus another for the operetta. Such units consist of a producer, director, floor manager, script girl. Economically, however, this is impossible, and on the Colgate show, NBC is considering assigning one unit to two comics on an alternating schedule, with one top production supervisor in charge of the entire program.

What complicates matters is that in the case of a program like Colgate, major items come up which call for additional personnel. Considerable time, for example, is engaged in client relations. On top of that, experienced showmen are needed to book subsidiary acts. In turn, these acts must be chosen with an eye to the type of program each of the four Colgate headliners wants.

Multiply this problem by the number of shows NBC is obligated to do, it's easy to figure out why its TV toppers are being nip-ups.

RADIO HEADS

(Continued from page 36)
tunes prevented the recording industry from utilizing all of the treble tones and base tones. The company claims that it is now practical to reproduce a wider tonal range. Predictions of a banner radio year are not purely wishful thinking. Albert J. Rosebraugh, Philco's radio sales manager, last week announced that orders for the company's new line represent an increase of 100 per cent in units and 175 per cent in dollar volume. Rosebraugh contends that the figures point toward June-September sales more than double the volume in the same period of 1949.

FINIAN'S RAINBOW

(Continued from page 42)

broadly and well by Joseph Santley. His work shows plenty of tightness and is conceived for mass enjoyment without sacrificing artistic qualities. The E. Y. Harburg-Burton Lane score is welcomed as an old friend. Such tuneful ditties as *Glocca Morra*, *Old Devil Moon*, *If I Were a Rich Man* and *When I'm Not Near the Girl I Love* have lost none of their appeal. When sung by the talented Ella Logan and the capable Edward Grouce, the love ballads have new and exciting charm. For Miss Logan, the revival means another triumph. Rarely is a performer so well suited to a role and so well equipped with the brilliant interpretation given to a meaty part. From beginning to end, Miss Logan is in command. It is easy to see why Broadway stardom has been earned so much praise. If anything, the lapse of time since the original show closed has given her even sharper definition. . . . Albert Sharpe, who plays Finian McLoneran, is perfect. Here, too, the original cast member has built the new production into a solid team to the status of a masterpiece. . . . David Wayne, recreating his original role of the Leprechaun, steals virtually every one of the scenes in which he appears. . . . Theatrical critics *Not Near the Girl I Love* stepped the show.

There are others in the cast who are making her Broadway. Including Eddie Bruce as Buzz Collins and Robert Pitkin, who scores as the loud-mouthed, bigoted politician, Senator McPherson. Miss Needham is also in order for Ann Needham, who doubled as Susan Mahoney, the mute country girl, as well as directed and produced the musical. Miss Needham is a graceful and talented dancer who breathes life and fire into a challenging role.

Setting by Richard Jackson are practical and eye-filling as are the many elaborate costumes designed by Kate Drasin Lawson. Jaye Rubinoff's musical direction is pointed and good with a fine assist from a competent choral group.

Finian's Rainbow should be around in revival form for years to come. In the production, *Colgate* means set a high mark for others to equal.

Alan Fischer.

POPULAR SONGWRITERS

(Continued from page 35)

1944—LIZBET
An MGM picture with Marlene Dietrich, Ronald Colman, Edward Arnold and James Cagney. Lyrics by E. Y. Harburg. Inc. TELL ME, TELL ME EVENING STAR
WILLOW IN THE WIND

1945—OUT OF THIS WORLD
A Paramount picture with Veronica Lake, Diana Lynn, Carl Esley and Fay Wray. Lyrics by Johnny Mercer. Edward H. Morris & Company, Inc.

1946—THE SINGING BRONCO
Available on the following records: Decca 18675, Bing Crosby; Columbia 36335, Woody Herman and His Orchestra.

OUT OF THIS WORLD
Available on the following records: Decca 18675, Bing Crosby; Capitol 15745, Woody Herman and His Orchestra; Columbia 36303, Woody Herman and His Orchestra.

1948—CASABLANCA
Universal picture with Yvonne DeCarlo, Tony Martin, Peter Lorre and Maria Montez. Lyrics by Leo Robin. Melrose Music Corporation. Lyrics by E. Y. Harburg. Inc. TELL ME, TELL ME EVENING STAR
WILLOW IN THE WIND

1949—WHAT'S GOOD ABOUT GOOD-BYE
Available on the following records: Decca 18675, Bing Crosby; Capitol 15745, Woody Herman and His Orchestra; Columbia 36303, Woody Herman and His Orchestra.

THE MONKEY SAT IN THE COCONUT TREE FOR EVERY MAN THERE'S A WOMAN
Available on the following records: Decca 24334, Harry Belafonte; Capitol 15504, Harry Belafonte; Columbia 36009, Frank Sinatra.

NEGRO SUITE

1941—REVEREND JOHNSON'S DREAM

Burlesque

By UNO.

EILEEN HALL, daughter of comic in "Light Up the Sky" with the Carey Summer Stock Company, at Surry Playhouse, Surry, Me. . . . A King label recording of the novelty, "Knock on Wood," by Freddy Miller and his Dance Magic orchestra, published by Warner Bros. Records. The music was released recently. . . . Sammy Spears, comic, is under treatment in New York for laryngitis. . . . Pigmeo, comic, is under treatment at Gordon. Pearl Kluger, Mrs. Bill Robinson, Manhattan Moreland, Galli Campi, Walter Koestler, Marilyn White, George Washburn, Bob Davis and Joe Chisholm were among the big list of talent supplied by Freddie Fulton for the show put on by Tomme Watkins, at the West Side YWCA Camp Fund July 15 in Mount Vernon, N. Y. . . . Hank Henry and Joe Cohen are being seen on the video program "Stop the Music" Thursdays until September, when Hank leaves for the Last Frontier Club, Las Vegas, Nev. . . . Thelma White, actress, is appearing in television and small roles in legit theaters, is back in burly as feature at the Rialto, Chicago. . . . Blane Fury followed Jack H. Hinkle as feature at the Globe, Atlantic City, where Merrick Valinote and his Globe Trotters constitute the ork.

ROSE LAROSE has signed a contract with Paramount Pictures, head of Romana Films, to appear in several dramatic films to be shot in Italy next spring. . . . Maxine Rose, former front-liner at the Hudson, Union City, N. J., is one of the ballet group in the Municipal Opera chorus in Forest Park, St. Louis. . . . Dot and Maxine's "Continuity" was wound up 20-week tour of the Paramount and Martin theaters thru the T. B. Kemp office and reopened recently with an enlarged cast with the World of Mirth Shows. Personnel includes Joe Lesson stage manager and electrician; Elaine Adair and Dolores Ganes, dancers; Maxine Rose, chorus; Roy Maurice, contortionist; Gus Schulse, organist; George Brock, drums; Bill Stennett, trumpet; Johnny Day, sax; Clyde Bates is guarding the studio door of the Mansfield; William Coen (Watson and Cohen), ditto at the Music Box; Billy Grogan) Spencer, ditto at the Music Box; and on West 48th Street recently on the video program, "Life Begins at 80," Jack Conway, a Pennsylvania Hotel, ditto at the Rialto (Field and Fink), ticket taker at the Rialto pic theater. In Philadelphia, Harry (Hello, Jack) Fields is stage manager at the Troc.

Lyrics by E. Y. Harburg. Chappell & Company, Inc. LITTLE ACE OF SPACES
WILLOW IN THE WIND
I GOT THAT FEELIN'
SING TIME COME
WILLOW IN THE WIND
REVEREND JOHNSON'S DREAM
(Available in Decca Album A-170 with Willie Nelson, Hank Williams, Roy Acuff and the Jubilee Singers with piano accompaniment.)

INSTRUMENTAL NUMBER

1942—AMERICAN MINUET

Rubins Music Corporation, available on Decca record 29103 in A-219, Meredith Willson's orchestra.

HAROLD ALLEN ALBUM

Decca A-552, Harold Allen Songs by Fred Waring's Vocalion. "Over the Rainbow," "My Shining Hour," "Starry Starry Night," "This Time in the Spring," "Hill Road & Greenland" and "Let's Fall in Love."

Fur Flies

WASHINGTON, July 22.—Zlotnick, the furrier, is said to have been radio's first sponsor, got 'nto a federal hassle this week, the Federal Trade Commission (FTC) issued a complaint charged Zlotnick with "misrepresentation of the quality and price of fur garments" in "published and broadcast advertisements" and the Zlotnick 20 days to answer.

Ex-Actor Runs for Governor

HARTFORD, Conn., July 22.—Congressman John Davis Lodge, Westport, Conn., who at one time was a leading Republican contender for governor of Connecticut on the Republican ticket. The GOP has also re-nominated Joseph A. Adorno, now serving as State Treasurer, to run again for that office. Adorno is a son of Sal Adorno Sr., owner of the Palace Theater, at Middletown, Conn.

BEGGAR'S OPERA

(Continued from page 42)

But in an episode which was with the Beggar, who supposedly has written the play, to give the piece a happy ending. So, miraculously, Macchatch is released, selects Polly from among the other women and all presumably live happily 'ereafter.

The Interplayers have aggregated not only a fine group of voices, but a singer, who is a good actor. The writer's fine voice and acting skill would be an asset to any company, and Robert Austin and Betsy Holland are a good match. The Interplayers are Travers and Ras Abruzzo give especially fine readings of their roles as Mr. and Mrs. Pechum, and for group playing, the four ladies of ill repute are not to be overlooked. Wana Allison plays and sings well as the jilted Lucy.

The musical direction and adaptation of traditional tunes by Mark Buccell are excellent and his original incidental music shows a fine flair for composing to style. The direction of the production is well handled, except when he gets coy, which seems to be a fault of many directors when facing a period farce. Eidon Alder's sets are modest and adequate, and James Dool's costumes are tops.

With such a fine musical satire as *Beggar's Opera* on their hands and a highly professional group of actors to go with it (not to mention the fine theater), the Interplayers should be counting shekels for quite some time. It is evening's entertainment which could never be counted a loss by anyone. Dennis McDonald.

EQUITY LEAGUE

(Continued from page 42)

From all reported, Equity membership is in a militant humor, according to Simon, the union is now waiting further advice from LNTV. Queried as to the procedure, if no settlement could be reached, he pointed out that from 1932 to 1938 Equity had a contract without a basic agreement with the League. The League was along again on that basis, making its own contracts. Simon was emphatic as to any future discussions with LNTV. The union must have the \$100 read minimum and the League must be willing to join in the study of a pension set-up.

The final alternative, of course, is a strike vote.

FALSE TEETH

DUPPLICATED

In New Pink Acrylic

Low as \$1.00

Send card for information

Park Dental Laboratory

Dept. 11, Hammond, Indiana

WANTED

2 NUMBER FOREMEN

For more information

MILTON SCHUSTER

127 North Dearborn St. Chicago 2, Ill.

Minstrels' Costumes and Accessories

CIRCULARS FREE

Dances—COSTUMES—CLOWNS

For all other occasions. Get in touch with

THE COSTUMER

338 STATE ST. SCHENECTADY, N. Y.

THE FINAL CURTAIN

ARMSTRONG—Julian G., 52, director of network planning and development for DuMont, July 17 in New York. He was responsible for the construction of WTGG and helped plan and lay out facilities for a new transmitter on the roof of New York's Empire State Building for WABD. His widow survives.

BAKER—Jack C., 54, night club and vaude performer for the past 25 years. July 25 at his home in Philadelphia. His widow, Edna, survives. Burial in Forest Hills Cemetery, Philadelphia, July 15.

BARBER—John D., 56, television director at WBNS-TV, Columbus, 15 years a musical comedy performer on Broadway, July 18 in Lakeside Hospital, Cleveland. A baritone, Barber had appeared in Broadway productions as Sally, The Band Wagon, Coconut, and No, No, Nanette. He also produced movies in New York for five years. Survived by his widow, daughter, and son.

BOLES—Mrs. John, 80, mother of screen, radio and stage actor John Boles, July 19 in Greenville, Tex. Her husband and another son survive.

BRENTANO—Lowell, 55, playwright, recently directed his best play, *The Spider*, which had a Broadway run in 1926. Survived by his mother and a sister.

BURKE—James F., 42, former manager of CBS program sales, July 18 in New York. He had worked on the development and sale of such network shows as *Duffy's Tavern*, *The Hairy Ape*, *Singing and Forgetting*. Among the other positions he held since joining the net in 1933 were director of program information director, program ideas and assistant director of program research. His widow, Margaret, and two brothers survive.

CANNAN—Max, 60, actress, and former wife of playwright Sir James Barrie, July 11 in Biarritz, France.

CONNOR—M. Henry, 85, former forermost night club owner, July 18 in Milford, Mass.

COX—Clifford F., 54, concessionaire with the Mound City Shows, July 16 in Takoma Park, D. C., heart attack. Survived by his son, Clifford Jr.; daughter, Donna Jean; two brothers and a sister. Burial in Los Angeles.

DAVIDSON—Mayme G., 64, circus trouper for 42 years until she retired five years ago, July 12 at her home in Apopka, Fla., of heart attack. She was first with the old Gollmar Bros.' Circus and spent 14 years with the Ringling circus Side Show. She has also been with Hagenbeck—Wallace, Sells, Floto, Christy Bros. and Barnett Bros.' circuses, and was last on the road with the Mad Cow Circus. Survived by her husband, B. H. Davidson. Services in Orlando, Fla.

DAVIS—Ham, 56, concessionaire for 25 years, July 12 in Veterans Hospital, Des Moines, of a brain injury. Survivors include his widow, Phyllis; his mother, four sisters and two brothers. Burial in Oakdale Cemetery, Marion, Ia., July 15.

EDDY—Brayton, 51, playwright and director of insects and reptiles, the Bronx, July 17 in the Bronx. He suffered a heart attack four weeks ago while on a field trip to the near Salt Lake City. Curator since 1945; Eddy previously had established shops in Providence and Detroit and was the author of numerous articles on insects and reptiles and wrote such plays as *Strangeways*, *Shallow Water*, *The Way and Plenty* for the radio. He also wrote a novel, *Red Bottom*. His widow and son survive.

FULLER—Benjamin F., 66, superintendent of ring and trap shows, Brooklyns, July 19 in Colchester, Ill., of a heart attack. Survivors include a cousin, Mrs. W. D. Neff, Bellefontaine, O. Burial in Bellefontaine July 22.

GABOR—Arnold, 62, baritone with the Metopora for 18 years, July 15 in Los Angeles. He sang with the Met November 9, 1923, after singing in Italy, Hungary and Germany. He also appeared in operas under names as opera such as Rosa Poncell, Maria Jeritza, Lucrezia Bori, Lotte Lehman and Kirsten Flagstad.

GILLIN—John J. Jr., 45, president-general manager of WJW, Inc., Omaha, and operator of WOW and WOW-TV, Omaha, and KODY, North Platte, Neb., July 19 in Rhineclander, Wis., where he was vacationing. He was a former director and vice-president of the National Broadcasters' Association. Survived by his widow, son and daughter. (Further details in Radio Department.)

GOULET—Alfred J., 34, CKVL producer, July 15 in Montreal. He had been with CKVL since its creation. Villager Odeon theaters there and had been with CKVL since it started operations.

JACOBSON—Mrs. Andrew, wife of the Boston band leader, July 10 in Boston.

JONES—Edwin C., 72, band leader and road show owner, July 13 in Chicago at his home. His daughter was associated for years with Dick and Terry, of Tom Show fame. His own three-act production of *Polly of the Circus* was the center of his three years. Survived by his widow, the former Ulvia Pantan, actress, and a daughter, Charlyn Baker, dancer and comedienne.

KANER—Walter, 34, property superintendent for Clyde Beatty Circus, drowned at Lewiston, Idaho, July 14. He was the center of the circus, been with Beatty the past two years and with the Ringling-Barnum circus some 15 years. Survived by his widow and two children.

KELLEY—Doc (Calvin Jewell), 74, former stock company actor and producer, July 14 in Baptist Hospital, New Orleans. Survived by his widow, Annie. Burial in Greenwood Cemetery, New Orleans, July 16.

KELLEY—Phillip, 65, showman for 45 years and in recent years director of the comedy show, *Bob's of Old Reliable Shows*, July 13 in Campbellville, Ky., of a heart attack.

LEVITOW—Bernard, 60, radio and hotel chain musical director, July 12 in New York. For the last 10 years he had appeared in radio with the Don Vorhees orchestra. For 15 years he gave Sunday night concerts at the Commodore Hotel, New York, and hotels of the Bowman chain in Florida. His widow and three daughters survive.

LEVY—Louis (Larry), June 24 in Deaconess Hospital, Northwood, N. D. Survived by his widow, Beverly, and son, Donald.

LOCKRIDGE—Willard Fiske, 60, a vicee of the J. Walter Thompson Ad Agency, July 16 in Chicago. He had been associated with the agency since 1928. His widow and six sons survive.

LUNSFORD—Mrs. Ella, 72, mother of George B. Lunsford, well-known sheet writer, recently in Americus, Ga. Another son, James, Americus; three daughters and two sisters also survive. Burial in Macedonia Cemetery, Americus.

MACDONALD—Tom, 75, father of Edith Macdonald, actress, July 16 in Beverly Hills, Calif.

MACGAHER—Alfred Ben, 80, former tenor with the Metropolitan Opera Company, July 16 in Los Angeles, Calif. A blacksmith, he was discovered singing in the St. John's Church choir in Detroit by Henry W. Savage, who later started him in *The Bohemian Girl*. He also sang in Florenz Ziegfeld's operetta company before going to the Metropolitan. Survived by three children.

MORTON—Albert K., 69, property man for Warner Bros. and RKO Pictures, Hollywood, July 15 in Hollywood. Survived by his widow, Dorothy.

MOSER—Amelia (Lake), recently deceased, wife of her husband, Floyd, and two sons, George and Floyd (Butch).

POWERS—William C., 54, 20th Century-Fox film employee, July 15 in Culver City, Calif. Survived by his widow, Agnes.

RICH—W. W. C., 65, owner-manager of the former Richards Bros. Circus, and for the past 19 years owner-operator of the Pinchurst

Tourist Court, Pensacola, Fla., July 12 in that city of a heart attack. He leaves three sisters, Mrs. J. H. Pyle, Houston; Mrs. J. T. Parker, Humble, Tex.; and Mrs. H. F. Richards, Taft, Calif. Burial in Bayview Memorial Park, Pensacola, July 16.

ROEHNEEN—Frank J. Jr., 24, U. S. Navy ensign and son of the general manager of Station WGMG, New York. He was in a crash landing on the U. S. S. Midway. Besides his parents, a brother, Robert, survives.

SIGMUND—Betty, pianist, July 6 in Cleveland.

SKIPWITH—William Coren, 57, owner of Skips Bar, Philadelphia, and husband of the former orchestra leader, Madame Jo Keene, June 29 in Graduate Hospital, Philadelphia. His widow was well known as an orchestra leader in the '20's. A daughter is a brother. Services July 5 in Philadelphia and burial in Mt. Lawn Cemetery there.

SKOURAS—Dionysia (Chickie), 28, daughter of Spyros Skouras, president of 20th Century-Fox Film Corporation, killed in a fall from the roof of the Fox West Coast Building, Los Angeles, July 12.

SOWERBY—Louis S., 60, artist and former concessionaire on the Royal American Shows, July 12 in Paducah, Ky.

STAHEL—Cyrus H., 53, former stage actor and character actor, July 19 in New York. He had played on Broadway with many stars, including Jane Cowl in *Anthony and Cleopatra* and Romeo and Juliet with Walter Hampden in his Shakespearean repertory and Cyrano de Bergerac. He was also seen on Broadway in *God of Lightning*, *Feathers in a Gale*, *Hand in Glove*, *Signature* and *As We Forgive Our Debtors*. Staehle had toured with many stock companies and with United Service Organization shows and appeared often on radio and TV. A sister and two brothers survive.

STANDEL—Del, 55, well-known cornetist, July 12 at his home in North Hollywood, Calif., of a heart ailment. He was cornet soloist with the Goldmann band from 1926 to 1934, also serving as assistant conductor. Staehle was featured on the *Leithorpeum* music circuit, and in 1919 he was a soloist with Sousa's band. He was first cornetist with the Victor Talking Machine Company for six years and also appeared on many radio programs. Survived by his widow, Nancy; four sons, two sisters and a brother.

STANARD—Capt. William J., 68, commander and first leader of the U. S. Army Band, July 12 at Walter Reed Hospital, Washington. He was appointed leader of the band by the General Pershing in 1923, and held the position until his retirement in 1935. Among the marches he composed were *W. C. Harris*, *Star March* and *The Washington Evening Star March*. Surviving are his widow, a son, a brother and a sister.

In Loving Memory of My Father

EARL TAYLOR

July 29, 1944

FRANK TAYLOR

TAUB—Bridley, 59, former performer and Broadway clothier, July 18 in New York. He started in showbiz as a drummer with the Broadway School Boys and Girls, a company which included George Jessel, George Price, Lila Lee and Eddie Conrad.

Later, as a trap drummer, he toured the country with many top performers and then joined Paul Whiteman's band. In 1919 he opened his first men's clothing store, and later sponsored many radio sports events. His widow, two brothers and five sisters survive.

THORAKER—Mrs. Nellie Gray, 55, gospel singer, and founder of *Back Home Hour* on radio, suddenly July 15 at her home in Philadelphia. She was in the Singers' Union. A daughter, Dorsey Singers, Ward Singers, the Norfolk Four, the Golden Light Singers and others, and was president of the Singers' Union. A daughter, son and a sister survive. Burial in Philadelphia July 20.

Marriages

AARON—BERKELEY—Mr. Marvin Aaron, Bridgeport, Conn., manufacturer, and Mrs. Berkeley, singer and member of the advertising staff at Columbia Records, Inc., Bridgeport, in New York July 3.

AMES—Mrs. J. E. Ames, of Ames Brothers, vaude and niter act, and Trudy Lucas, July 7 in Chicago.

COLEMAN—DILLON—Shepherd Coleman, musician, and Sara Dillon, comedienne in the national company of Oklahoma, July 6 in Chicago.

DECKER—WHALEN—Richard Fulmer Decker, New York cartoonist, and Sheila Mary Whalen, WNKA, Springfield, Mass., radio singer, Conn., July 9. Bride is niece of John McCormack, famed Irish tenor.

HYSON—NORTHURP—Ray Hyson, in the cast of *Road to Nowhere* in Chicago, and Patricia Northrup, principal in the national company of Oklahoma, July 7 in Chicago.

KLEMPERER—RILEY—Werner Klemperer and Janet Riley, legit players at the Red Barn strawhatt, recently in Westboro, Mass.

KOVACH—SKINNER—Ted Kovach, leader of the Ted Kovach Trio, and Patricia Skinner, July 15 in North Hollywood, Calif.

LEARY—KINNEY—Johnny Leary, night club singer, and Kinney Ginley, former dancer at the Latin Casino, Fort Worth, Tex., July 15.

STEELE—SULLINGER—Jay Steele and Emily Sullinger, of the Jam Handy Organization, Detroit, and financial secretary of the National Stage Employees, Local 737, in Bellingham, Wash., recently.

TIMLIN—PARKS—Tommy Timlin, television director with Young & Rubicam, and Eleanor Aubry, July 10 in New York.

Births

A son, Martin Carl, to Mr. and Mrs. George F. Carl, 17. Father is bingo operator on the Sammy Lane Shows.

A son to Mr. and Mrs. Sam Chase July 1 in New York. Father is a member of The Billboard's radio-television staff in that city.

A son to Mr. and Mrs. Cy Wagner June 29 in Chicago. Father, a former Broadway performer, is radio-television director of Mutual Entertainment Agency, Chicago.

A daughter to Mr. and Mrs. Vic Mizzy July 11 in New York. Father is singer. Mother is radio-TV singer Mary Small.

A son, William Paul Moss III, to Mr. and Mrs. William P. Moss July 9 at St. John's Hospital, Santa Monica, Calif. Mother is film actress Jane Withers.

A daughter to Mr. and Mrs. Bill Wendell July 2 in Detroit. Father is announcer.

A son to Mr. and Mrs. Stanley Brooks recently in De Queen, Ark. Parents are in the Broadway School Boys and Girls, a company which included George Jessel, George Price, Lila Lee and Eddie Conrad.

Polack Bests Eureka Date's Gross Score

Closing Night Socko

EUREKA, Calif., July 22.—Polack Bros.' Western Unit, in here Wednesday thru Saturday (12-15), received the biggest business of the four years the org has played the town for Redwood Shrine Club. Sponsors' share of the take topped last year by almost 20 per cent and increases were registered in all departments.

Helping this time was a shuffle of the usual four-day stand to put the closing show on a Saturday instead of the usual Sunday. First performance drew the biggest crowd of the stand's history and gave the show far more than previous wind-ups here.

Polack personnel has had to adjust to extremes in temperatures. Cool weather in coastal towns of Ventura, San Luis Obispo and Eureka was contrasted with the blazing heat at Las Vegas, Nev. Cool weather prevailed at Modesto, Calif., where business was on a par with last year. Las Vegas and Ventura were new stops.

Broville followed Eureka for two days and Napa is next (21-22).

Sam Ward, who handled advance promotion at Las Vegas, moved to Los Angeles to start preliminary (See POLACK BESTS on page 62)

Hopalong Cassidy Closes With Cole; Show Moves to N. Y.

PHILADELPHIA, Pa., July 22.—Bill (Hopalong Cassidy) Boyd closed with Cole Bros.' Circus here today and will return to Hollywood for motion picture work. The circus moved out of here from Plainfield, N. J., a Sunday stand.

Tom King, Cole Bros.' press chief, said that the circus will remain unchanged except for Boyd's leaving, and that it will continue under canvas.

Business for Cole Bros. has not been outstanding. The stand here opened Monday (17) and the first two days were unusually warm. Wednesday was hurt by rain, but the remainder of the week brought a break in the weather. Cole moves next week into up-State New York.

Gainesville Zoo Set as Memorial For Frank Buck

GAINEVILLE, Tex., July 22.—Zoo at Fair Park here will be named in honor of the late Frank Buck, it was announced this week by Wilbur T. Bonner, president of the Cooke County Fair Association.

Buck was born here in 1893 while his father operated a Gainesville wagon yard. He died in Houston early this year.

The annual honoring Buck will be unveiled Labor Day at opening of the fair. Members of Buck's family will be invited.

The zoo was started some time ago and has been expanded recently. Buildings are under construction for an elephant, deer, buffalo and other animals which are to be purchased soon.

Al Sheehan's Unit Ducks Rain In Aquatennial Bow; Stacks Up With Best of Past Editions

MINNEAPOLIS, July 22.—Al Sheehan's 11th annual Aquatic Follies, highlight of the yearly Minneapolis Aquatennial, played its Irish luck right to the hilt Wednesday night (19), and once again weathered early rain to open to night. The opening in the Theodore Wirth Park Pool here left a near-capacity house of about 5,000 singing its praises. Mixing good stage talent with top water stars, Sheehan has cooked up a policy of entertainment that ranks with the best he has done in Aquatic Follies versions of past years. This year he plays comedy strongly on stage with such acts as Lowe, Hite and Stanley, Gene Sheldon and the Florida Trio, each with a bringing plenty of yocks from the pew-sitters. Johnny Williams' handling of the 16 gal dancers and eight poets is tops, while Helen Starr's direction of the 24-gal water ballet was up to her usual high standards for precision and rhythm.

Following the national anthem directed by Ben Barnett, orchestra leader, the show gets under way with an Aquatic Broadway production number. With Tom Martin handling the mike, stage line portraits Broadway show hits, including Gentlemen Prefer Blondes, Brigadoon, Miss Liberty, Fanny's Rainbow, Texas L'il Darlin', Kiss Me Kate, Where's Charlie, Annie Get Your Gun and South Pacific for the wind-up. For each a group of gals comes on a stage to represent the (See SHEEHAN'S UNIT on page 78)

Martha Raye To Get 75C for 8 Outdoor Shows

(Continued from page 3)
denno, \$7,500 for eight night show appearances while the cost for five shows at Syracuse will be proportionately less.

Martha for the Brockton date was made thru the Al Martin Agency, Boston, long-time booker of that event, with Sol Shapiro acting for the William Morris Agency, the comic's agent. Principal show offerings at Syracuse are handled thru the George A. Hamid & Son Agency, New York.

Raye's cost for outdoor dates is about the same as for indoor spots where the fee ranges up to \$5,500 for a week. According to the comic's agents, these will be her first appearances at fairs.

Martin said the program at Brockton also would include a 12-girl line, the Maxwellles, Risley; Marcus Troupe, juggling; Howard and Wanda Bell, dancing; Dwight Moody, the Pithonians, novelty turn, and Dorraine and Ellis, vocalists. Other acts, including an adagio trio and a band, will also be used.

Manager Frank H. Kingman, of the Brockton annual, has long been partial to big names and the success of last year's annual which eclipsed marks of 20 years' standing no doubt influenced the decision to book the costly Raye.

Another Brockton show feature will be the Jimmie Lynch Death Dodgers on opening Saturday and Sunday.

Principal show features at Syracuse, booked thru the Hamid agency, will include Jim Ecker's JE Ranch Rodeo, Irish Horan and His Lucky Hell Drivers; a program of 10 acts headed by A. Robbins, the Banana Man, and Joe Basile and His Madison Square Garden Band.

At Syracuse the comic will probably work in the Coliseum with the result that the annual will not risk the danger of a wash-out. At Brockton the show will be presented on an outdoor stage in front of the grandstand.

Edm'ton Gets Weather, Hike In All Depts.

Gate Up 20% 1st Four Days

EDMONTON, Alta., July 22.—The Edmonton Exhibition here was racing Friday (21), the fifth day of its six-day, 1,000-day business, substantially ahead in all departments, as compared to last year.

Outside gate count thru Thursday (20) was placed at about 20 per cent ahead of '49 by fair execs.

Weather was ideal, contrasting with last year, when rain hurt several days. Flooded in the area also was cited for the increased patronage and spending. The section is in the throes of an oil boom, which has sparked a large housing boom, plus a substantial population increase.

The exhibition itself is in the midst of a building project. A new grandstand, partly complete, offers better facilities for racing and for betting than the old structure, and is given credit for increased patronage.

The stand in its present construction stage seats only 3,000. For this reason, the night show is presented in the Ice Palace, which has a capacity of 6,000. The Barnes-Carruthers revue, presented there, has been playing to full houses, and on two of the first four nights more than 1,000 persons were turned away.

On the midway, the Royal American Shows have been getting better business than in '49. Gross for rides and shows thru the first four days topped the take for the corresponding period last year by \$6,200.

Sweeney-White Org Adds Tub-Thumpers For Fair Circuit

CHICAGO, July 22.—National Speedways, Inc. (Al Sweeney-Gaylord White), this week added three members to the publicity and advertising staff in preparation for their auto race fair circuit which opens today at Hastings, Ill. G. J. (Moke) Costello, former news editor of Station WBBF, Rock Island, Ill., and Bill Seward, former sports editor of The Journal of this city, have been added to handle fact, and L. L. Lorange, who recently closed a King Bros.' Circus, has been named to handle the org's No. 2 show. Veteran Jerry Martin of Moines, remains head of the advertising department for the route.

Eddie (Twenty Grand) and Wayne Adams will lead the drive in the annual. Al Sweeney and Costello will handle track operations and car dates and events.

Rain Hits Chi; Fair Turnouts Dip Below '49

Spec Kid Admish Cut

CHICAGO, July 22.—Drenched by rains this week, the Chicago Fair dropped below the pace set by its 1949 predecessor, the Railroad Fair, with attendance thru Wednesday (19), its sixth day, reported at 570,758. This compares with 594,206 to the same point last year.

Biggest single day during the week ending Wednesday (19) was Saturday (15) when 25,799 went thru the turnstiles. Low point of the week and of the current run was Wednesday, when gate count was announced at 6,532.

Spec Kids Kid Price

Management's attempt to hypo the 1949 predecessor, the Railroad Fair, by cutting children's admission price in half, failed to strengthen attendance. Roughly less than one out of each three front gate customers continues to take in the pageant whereas last year the ratio was one out of every two persons.

Individual shows at the north end of the grounds this week lost as many as eight performances to rain. Cypress Gardens, water ski unit, took the lead there attendance-wise, passing up the Voorhes-Fleekles ice which, in addition to losing performances to the weather, dropped its Saturday (15) shows to a fair power failure.

Circus Third Spot

Barnes-Carruthers' open air circus is running third in the north end circuit. Music-in-the-Round Theatre, the circus, took the narrow gauge train, holdover from last year, is doing good business, with 126,167 persons riding it in the first 23 days of the fair.

A deal is in the works to bring at least one carnival-type show into the Dixieland Village but thus far nothing has jelled. Biz there continues to limp.

Missouri Fair Names Preston

JEFFERSON CITY, Mo., July 22.—Appointment of William Eugene Preston, 34, of St. Louis, as secretary of the Missouri Fair was announced here today. He succeeds the late J. H. (State Fair) as secretary. The new secretary is a county zoning engineer. Preston is an engineer for the fair. He is also a director of the fair. He is in charge of the fair's live stock department.

Biz Lump

Business for the fair is not as good as last year. The fair is in charge of the fair's live stock department. The fair is in charge of the fair's live stock department. The fair is in charge of the fair's live stock department.

The MIDGE-O-RACER

KIDDIE-KONTROLLED



The BIG STORY in Midge Ride news is the high quality performance of Every's Sensational Midge-O-Racer, the only kiddie Auto Ride featuring Kiddie-Kontrolled steering—an exclusive Every development—that is rapidly winning the top spot in kiddie appeal and earnings.

Shipment can be made to meet your Midsummer Celebrations and Fairs.

A sturdy flashy authentic miniature race car—with a new exclusive steering feature attraction.

Phone, wire or write for additional details about this sensational money winning ride.



Salem, Oregon

Originators and manufacturers of the

Octopus, Rollophone, Flyphone, Rockphone, Midge-O-Racer and Bulgy



LOOK—PARKER DOES IT AGAIN!

We offer a complete Baby "Q" Carry-Us-All for only \$6,925.00—Take 2 seasons to pay—20 Jumping Horse, 2 Charlots. Carries adults. Place your order now for the fair season. Standard model, \$5,575.00 cash. R. L. Cochran of Rochester, Pa., writes: "Dear Mr. Parker—Just a few lines to tell you how well I like the new Baby "Q" Teen-Ager that I purchased recently from you. It's not only a fine machine, but if it wasn't for your low price I couldn't afford to own a Merry-Go-Round, so you have put me in business and I appreciate it very much. I paid cash for the machine and I expect to get my money back this year. Best regards, Robert L. Cochran." De Luna, 36 foot, 2-aboard, \$9,125.00—2 seasons to pay, 3-aboard, \$10,125.00—2 seasons to pay. Also 42 foot, 46 foot, 50 foot and larger.

C. W. PARKER AMUSEMENT CO.

LAVERNORTH, KANSAS

We'll be here tomorrow to back up what we guarantee today.

The TILT-A-WHIRL Ride

Outstanding for

Public Appeal ★ Stability
Good Quality ★ Portability
High Class ★ Earning Power

SELLNER MFG. CO.
Faribault, Minnesota



DELUXE KIDDIE RIDES

- SPEED BOAT RIDE • PONY BUGGY RIDE
- AUTO & FIRE ENGINE RIDE

• PLANE RIDE • FEATURING • CHAIR RIDE
FLASH — PORTABILITY — LARGE CAPACITY AND EARNING POWER — EXPERIENCED CRAFTSMANSHIP & PRECISION — LONGER LIFE — LOWER MAINTENANCE — LOWEST PRICED FOR HIGH QUALITY.

Also builders of single and double Bile Beasts and 12" electric and gas Runabouts for small lake use.

Write—wire—phone—visit for photos, prices and terms.

MAR-CRAFT, INC., Claremont, New York
12 miles east of Buffalo on Route 45



KIDDIE SPEED BOAT RIDE

The modern, streamlined appearance, the trouble proof mechanism, the fine workmanship throughout and the fact that this ride can be set up in thirty minutes and dismantled by one person from the ticket box makes this device one of the most practical and desirable kiddie rides on the market today.

It is a proven fact that our speed boat ride is among the top money-makers in the kiddie ride field, and has a proven "Joe Aposol" and creates a tremendous interest wherever shown.

KING AMUSEMENT CO.

IMMEDIATE DELIVERY
Mt. Clemens, Michigan



KIDDIE AIRPLANE RIDE

of flash and appeal
sensing power
a drive push-button operation

term of Adult and Kiddie
Wave Kiddie Boat
come for literature.

WITH

Close-Ups:

Peanuts to Elephants — That's Tom Packs's Alger-Like Story

—By Tom Parkinson

(This is another of a series of articles on little-known facts about people prominent in outdoor show business.)

A PEANUT WHISTLE heralded the debut of Thomas N. Packs, but the Packs business isn't peanuts today. As an 11-year-old immigrant, Packs went direct to the source—a dictionary—to learn the language. Since then he has used the student's formula to make his way to the upper strata of show business.

As head of Thomas N. Packs Amusements, his main enterprise is Tom Packs Circus. He also produces rodeos, thrill shows, fireworks displays, ice shows and other outdoor events. He organized and produces the St. Louis Shrine and firemen's shows. He manages Walsh Stadium, St. Louis, and is active in boxing and wrestling promotions. Tom Packs keeps a finger in most outdoor events in amusement-hop St. Louis, but finds time to work the national field. His first experience in the big time was thru boxing and wrestling. Whether in the squared ring or the three rings, Packs has been behind the big names—Joe Louis, Jack Sharkey and Jack Dempsey; Bill (Hopalong Cassidy) Boyd, Roy Rogers, Gene Autry and a host of circus personalities. It was Packs who first introduced Boyd and Rogers to circus-goers.

Thoro-going Packs realized he had plenty to learn as he entered each new field. In each case he set about learning the whole book, and he backed his knowledge with staffs of veterans.

In the case of fireworks, used regularly as a finale for his circus, he studied many angles of the pyrotechnics biz. When he placed an order for materials, the maker said Packs was the first customer who ever had specified exactly what he wanted.

When it came to elephants, Packs learned of an old book in India which was written in three languages, and which comprises a graduate course in care and training of bulls. A rare copy of the volume was loaned to Packs and he had duplicates made. If he needs answers to elephant problems, Packs has the benefit of ancient Indian bull men's experiences.

Entered U. S. on Borrowed Fin

Born in Greece in 1895, Tom was reared by an uncle. When 11 years old he decided to leave the old country. He ran away, promoted a \$30 trans-Atlantic ticket and set sail for America. He fell short of the goal that time.

THE NEW D-140 ELI POWER UNIT

You get the most for your money in an economical, trouble-free, reliable ELI Power Unit. This Power Unit delivers a dependable service year after year with ordinary care. 35 H.P. Valve-in-Head Engine. Heavy duty for long outdoor service. Do not delay. Buy an ELI Power Unit for complete satisfaction. Write for details today.

ELI BRIDGE COMPANY

Builders of Dependable Products
800 Case Avenue, Jacksonville, Illinois

THE WINNER!



LITTLE CHIEF FIRE ENGINE

The New Kiddie Ride

Awarded trophy for most meritorious new ride at NAAPAS Convention, Chicago 1949... Rides 16 kids—out-growned all other kiddie rides at 1949 RR Fair, cheap to operate—3 gallons a day... Can also be used as a sound truck with the two-faced removable sign (furnished) mounted between seats.

Write, Phone or Wire Collett, Jack Arns, Sales Mgr. For Full Details and Literature

FLY & HARWOOD, INC.

305 Midway Ave., P.O. 25-1544 Memphis, Tenn.

EWART RIDES ARE TOPS IN PERFORMANCE

Adult Rides—Swamp 2 and 3-aboard Merry-Go-Rounds, EWART Rides—Terry Wheel, Street Car, Rocket, Airplane, Chair-a-Plane, Auto, Flying Horse. Write for catalog. Two seasons to pay—bank terms.

H. E. EWART CO.

707 E. GREENLEAF STREET

Phone: NEmark 1-0808

COMPTON, CALIFORNIA

CARBONS! CARBONS! CARBONS!

for 60-inch
800,000,000 c.-p.

SEARCHLIGHTS

only

16c

per pair

GUARANTEED 100%
against breakage
in shipment

Packed 500 to a case.

ORDER NOW!

TERMS: Cash with order.

• **SEARCHLIGHTS**

With or without remote controls; guaranteed
in operating condition.

• **SPARE PARTS—ALL KINDS**

Sperry negative and positive controls, etc.
Telephone Mt. Early, Norwood 7-2620

TOBE DEUTSCHMANN CORP.

921 Providence Hwy., Norwood, Mass.

Fred La Fontaine, vet pony rider operator, who has his attraction at Edgewater Park's Kiddieland, Detroit, is working out negotiations to set up rides at Coney Island and St. Petersburg, Fla. Jerry Whitney, last season at the Empress Theater, Detroit, is on the front of Harry Lewiston's Side Show at Edgewater Park. After finishing the season there, he heads for New York with Cynthia Whitney to open on the first Circuit.

Paul J. Goldfarb, who has been operating a spill the milk, dart balloons, zipper and star concessions at Rockaway Park, N. Y., will join Joe Bosco on the Liberty Shows with a nail stand. Goldfarb says that he plans to have five tops on the roster by September 9 and will bring them into Mineola, Long Island. . . . Carl Holley, alligator boy, and Albert Short, who closed with Harry's Side Show at Revere Beach, Mass., recently, joined Cole Bros.' Circus at Newark, N. J. . . . Wilma Hall, wife of Dale Hall, cockhouse operator, has recovered from a year's illness and is working at their cafe in Memphis.

Elwood A. Hughes, general manager of the Canadian National Exhibition, and Mrs. Hughes, J. W. (Patty) Conklin, midway impresario, and Len Humphries, Hamid-Morton Circus exec, visited with Tom Paces and caught his circus at the Maple Leaf Stadium, Toronto, Tuesday (18).

Herbert A. Douglas, West Chester, Pa., correspondent for The Billboard, is in the University of Pennsylvania Graduate Hospital, Philadelphia, recovering from a major operation. . . . A. F. (Red) Davis cards from Philippi, W. Va., that the Pan-American Animal Exhibit played to all capacity houses there July 5-6, and that the Beers-Barnes Circus dittoed July 10. . . . All States Rodeo Company, Detroit org founded by A. Thomas Bonnevillie, has canceled all production plans.

Jack Began, New England concessionaire, has been granted the contract for all food, drink and novelty concessions at the new Darlington (S. C.) International Raceway, reported Norman Witte, track manager. Work on the banked one-and-a-quarter-mile paved track is expected to be completed by August 7. The steel and concrete stand will seat 23,000, there will be parket bleachers for 10,000, and infield space for 25,000 standees. Witte said 60 per cent of seats have been sold.

John Dineen, operator of the Hampton Beach (N. H.) Casino properties, closed his multiple units and

marshaled his personnel to help fight the \$500,000 fire which gutted a section of the resort July 14. . . . Arthur E. Campfield, head of the New York canvas fair bearing his name, met with Howard Singer, president of the Allentown (Pa.) Fair, in that city July 18 to work out the details for a fabric covering for the grandstand stage. Campfield said that his firm would soon start on a new big top for Hunt Bros.' Circus. Circus Owner Charles T. Hunt is planning to first use the new tent at the Minicola (N. Y.) Fair, where his unit will comprise the principal grandstand offering.

Bill Powell, globe-trotting showman who recently planned from London to Paris, is due back in New York in a couple of weeks. Powell, who has been making annual trips to Europe and the Orient since the end of the war, times his return with the opening of the Central Canada Exhibition, Ottawa, where he usually joins Bernard (Bucky) Allen's concession department on the World of Mirth Shows.

President Joseph C. Bartlett headed up a group of members of the Association of Amusement Parks who held their first annual picnic Sunday (23) on the grounds of the North Haven annual. . . . Ethel Robinson, of the Chicago booking agency bearing her name, suffered a broken ankle Thursday (20) when she slipped on wet pavement and was hospitalized several days.

GI. BARRINGTON EXCES MULL Permission for Car Track

GREAT BARRINGTON, Mass., July 22.—Prospect of opening a stock car racing track near the town airport here was discussed by the local selectmen at a recent meeting. Airport manager Walter Koladz, asked for advice on how to get permission for a small track, which would be on airport property and not visible from the adjacent road.

Board told him that he would probably encounter zoning difficulties, but added that they would supply him with further information at their next meeting.

Cedar Rapids Cold Hurts Sam Snyder Water Show Biz
CEDAR RAPIDS, Ia., July 22.—Sam Snyder's Water Folies of 1929, hurt by unusually cool evenings, closed a week of disappointing business at Hawkeye Downs here Saturday (15).

Show appeared under auspices of the El Hakir Shrine Temple. Org left here for Halifax, N. S.

INTERESTING FIGURES



*Simple Arithmetic Proves that
You Save 33% on Subscription*

The Billboard, 2160 Patterson Street, Cincinnati 22, Ohio

Please enter subscription to The Billboard for one year (52 issues), \$10.

Name ☐ \$10 enclosed

Address ☐ Bill me

City Zone State

Occupation or business



SAFEST KIDDIE COASTER EVER BUILT!

There's nothing like a roller coaster for thrills. . . . and there's nothing like the Allan Herschell Little Dipper for safe, fun, and excitement. You get a bigger "take" with this new kiddie coaster because its gentle curves in ride long after kiddie coaster. New longer runs accommodate adult passengers as well. Ride is easy to erect, dismantle, transport. Write, wire or phone for free descriptive literature and price.

ALLAN HERSCHELL COMPANY, Inc.
N. Tonawanda, N. Y.

World's largest manufacturer of amusement rides

THE NEW SUPER DELUXE



The Candy Flots Machine you will eventually buy, so why not start out with the BEST? You get a superdeluxe that is different and works like magic. New style bowl, none other like it—no more brushes, rollers, spindles—run smooth as silk. Healer throat and FREE part. Want a good business or your own? Want to save time, money and worry? Now! Send us your order TODAY. Literature on request.

ELECTRIC CANDY FLOTS MACHINE CO.
302 Twelfth Ave., So., Nashville 4, Tenn.

CONCESSION'S PORTABLE POPCORN FACTORY



Complete, \$169.50
Without legs and wheels, \$154.00. Available with electric heating unit. WRITE FOR CONCESSION CATALOG. Complete line of Popcorn Equipment and Supplies—Used or New. **CONCESSION SUPPLY CO.** 5916 SECOR RD. TOLEDO 13, OHIO



**BERT'S ELECTRIC AUTOMATIC
SNOW CONE MACHINE**
We also handle Snow Supplies.
P.O. BOX 7653, FAIR PARK, DALLAS, TEX.

SANI-SERV
CONTINUOUS DIRECT DRAW
DAIRY FREEZER

WRITE FOR FREE CATALOG
GENERAL EQUIPMENT SALES, Inc.
224 S. WEST ST. INDIANAPOLIS, INDIANA

**MERRY-GO-ROUND
RECORDS**
Organ—Drums—Cymbals
All Break-Resistant Material
WRITE FOR FREE CATALOG
CALLIO RECORDS, Elmhurst, Illinois

BOOMERANG
1929 MODEL INCLUDES MANY NEW
INNOVATIONS INTRODUCED AT
CONEY ISLAND 1928
WRITE FOR CATALOG, ETC.
U. S. RIDING DEVICES CORP.
HARRY WITT, Brooklyn, N. Y.
298 Junius St.

**36 PASSENGER
5 Wheel Drive
TOM THUMB
STREAMLINER**
(Portable)
America's Finest, Fastest, Most Economical
TOM THUMB STREAMLINERS, INC. Saratoga, Fla.

SHOOTING GALLERIES
And Supplies for Eastern and Western Type
Galleries. Est. 1927. Write for Circular.
H. W. TERPENG 137-125 Marine St.
Oakland Park, Calif.

[illegible]

Pa. Spots Give Rogers Big Biz

WEST CHESTER, Pa., July 22.—First two stands of St. Robin's Rogers Bros' Circus' short swing thru the eastern part of the State found the show meeting ideal weather, enthusiastic audiences and big business.

Coming here from Elton, Md., org was sponsored by the Exchange Club, drawing two capacity houses Friday (7). Next day at Coatesville, Pa., under Junior Jaycees auspices, drew an overflow matinee and capacity night house. Circus lot was on the Central Park grounds in the center of town.

Show horn lot here caused side walling of the menagerie. Show has been rerouted and will not make any New Jersey stands as planned, but will head south again.

TV Film Series Set At Jungle Compound

THOUSAND OAKS, Calif., July 22.—Under a contract signed between Everett Crosby, president of Bing Crosby Enterprises, and Courneya Productions, a series of 52 15-minute films for television will be made here at the World Jungle Compound.

Production of the series, which will be distributed to national and local sponsors, will start immediately. Two chimpanzees will be "starred" in the first film, featuring Sherlock Holmes and Dr. Watson.

McKinley Reports Bookings

FARMER CITY, Ill., July 22.—With completion of a successful July 4 date at Olney, Ill., under American Legion auspices, the McKinley Rodeo and Wild West Show began preparations for fairs and celebrations to follow. The show opened June 4 in its home base, Farmer City, Ill., to a turnaway crowd. Other bookings announced are: Newton, Harrisburg, Philadelphia and Carrollton, Ill.; St. Louis and Sparta, Highland, Rantoul, Herrin and Albion, Ill.

Livingston Manor Event Big

LIVINGSTON MANOR, N. Y., July 22.—Altho a morning rain July 4 and showers at intervals during the day, the fire department's July 4 and Old Home Week Celebration here, Leonard Sherwood committee chairman said the event was successful. B & C Exposition Shows played the date. Sherwood lauded Myron Colegrove, of B & C, and his advance man, Bill Lewis, for helping to make the event a success.

Cedar Rapids Labor Event

CEDAR RAPIDS, Ia., July 22.—Cedar Rapids Federation of Labor will stage a Labor Day show at Hawkeye Downs, the first large-scale celebration of this type in years. Arthur Hanson, manager of the fairgrounds, announced. Auto races, rides and other attractions are being booked.

It's Strat-O-Gun

LOS ANGELES, July 22.—The trade name of the air cannons manufactured by Junkin Manufacturing Company will be in the future be Strat-O-Gun, J. C. Bullock, designer, said. The gun formerly was known as 68-mm. air cannon.

SHOW TENTS

CENTRAL Canvas Company
516-518 EAST 18th ST.
Kansas City, Missouri
Phone: MO 2-1111
HARRY SOMMERVILLE

Peanuts to Elephants -- That's Tom Packs's Alger-Like Story

(Continued from page 48)

his talents to boxing in 1925. A Jack Sharkey-Max Baer bout with Jack Dempsey as referee was a Packs production. Max Schmeling, Doc Krome, Henry Armstrong and John Henry Lewis were others who pitched leather for Packs, who had paired up with Mike Jacobs. In 1941, Packs put on St. Louis's first heavyweight championship bout, in which champion Joe Louis scored a technical knockout over Tony Musto, to a \$52,500 gate.

Rodeo Leads to Circus

About 15 years earlier, Packs had branched out to promote rodeos, starting with an event in the St. Louis Arena and moving on to Illinois and Indiana spots. This experience gave Packs his first hint as to the potentialities of amusement in small towns of Southern Illinois, a territory in which he later developed a string of top stops for his circus.

It was the rodeo, too, which led him to the circus business. He began using circus acts in 1928 to fill lulls in rodeo performances.

Operation of a full circus was started in 1937 and the format for grandstand or ball park presentation was used from the first. In 1941 he started the St. Louis Firemen's show and two years later launched the Shrine circus there.

Uses Novel Route

The Packs circus works a split shift—outdoor from early June thru mid-August and indoors from October to December—and has one of the most unusual routes in the business. Big cities on the list include Buffalo, Toronto, Nashville and Pittsburgh. But the big ones are interspersed with small ones, and all the small ones are in Southern Illinois—Carmi, Robinson, Carbondale and others.

These little spots are played under

Wilf Carter Head Judge At PNE Music Tournament

VANCOUVER, B. C., July 22.—Wilf Carter, Canadian cowboy singer, will head the judges at the Pacific National Exhibition's Western Music Round-Up, being staged this year in place of a grandstand revue. A total of \$15,000 in prize money has brought entries from several provinces and many States in the most unusual routes in the business. Divided into open and amateur classes, contests will include square dance orchestras, vocal groups, string, old-time fiddlers and square dance callers.

Asheville, N. C., Airport

Can Be Used for Shows
ASHEVILLE, N. C., July 22.—A 15-acre private airport located in the center of this city has been made available as a show lot for circuses and carnivals. Dr. James E. Owen, owner of the property, announced. The lot is connected with the railroad station by a paved road.

Blakely Annual Sets Dates

BLAKELY, Ga., July 22.—Early County Fair and Peanut Festival will be held here October 22-25, reports Chester Clardy, entertainment and concessions chairman. The sponsors expect to have a large exhibit building completed by fair time. O. R. Brooks, post commander, will manage the fair, assisted by W. A. Cheek, secretary-treasurer, and J. F. Reid, chairman of exhibits.

Akron Midget Races Canceled

AKRON, July 22.—Midget auto racing at the Rubber Bowl here has been suspended temporarily, and probably permanently, because of small crowds. Bill Griffiths, promoter, announced. Recent mid-season championship meet drew 942.

auspices of the East St. Louis Shrine, which has members thruout the area. Packs has found that a show can draw audiences of 25,000 in towns of 10,000.

Bulls Make Headlines

Many show people know the Packs name best thru the Tom Packs Elephants, which appear on other circuits as well as the Packs org. In 1948, Packs financed shipment of a cargo of animals from Siam. There were eight elephants, of which he kept four, and other animals. At the request of the State Department, the ship stopped at various Pacific islands to display the animals. Delays caused by these unscheduled stops brought about a feed shortage on board and from mid-Pacific the ship's captain radioed for help.

Packs asked airlines to fly grain to the animals. When that plan found no takers, the navy agreed to run an airlift and successfully dropped feed to the ship. Newspapers played the story prominently and Packs kept the publicity going after the ship landed by flying the elephants to New Orleans, where his circus was playing. Tom Packs's studious approach to show business has convinced him that a surprising number of persons, as many as 85 per cent in small towns, never have seen a circus. He is further convinced that a good circus is a great show by any standard, altho he believes most observers miss the fine points of circus acts and don't know whether they have seen the presentation before.

Leases Walsh Stadium

Four years ago Packs leased Walsh Stadium from St. Louis University and recently he signed a new lease for 10 years. At the stadium he stages thrill shows, football games and other events. He's still active in the fight game, which has added auto races to his promotions.

Except for annual winter stays in Florida, Packs makes his home in a St. Louis suburb. He married a St. Louisian in 1922 and they have one daughter, Penny.

TENTS

CANVAS • SHOW

★ CARNIVAL

★ CONCESSION

★ CIRCUS

CONSISTENT WITH QUALITY—

THE LOWEST PRICES ALWAYS

PROMPT DELIVERY

ANY TYPE TENTS TO ORDER

UNITED STATES TENT & AWNING CO.
2310-21 W. Huron CHICAGO 12, ILL.
Chicago's Big Tent Makers Since 1970

CONCESSION

Electric Floss Machines

Bring In

Bigger Cash Profits!

Check These Points:
• Direct Drive
• Rubber Mounted
• Through Shaft
• Rheostats for Speed and Heat Control
Model 120
Heat control makes continuous production possible 24 hours a day at the rate of 500 cones an hour.
Write for Full Details

CONCESSION SUPPLY COMPANY
3916 SECOR RD., TOLEDO 13, OHIO

D. M. KERR MFG. CO.

SHOW TENTS

1954 W. Grand Ave. Chicago 22, Ill.

POPCORN PROFITS

HIGHEST WITH TOP QUALITY

FARMER BOY SUPPLIES

COMPLETE POPCORN SERVICE

- ★ CRETORS POPPERS
- ★ STAR POPPERS
- ★ POPCORN
- ★ SEASONINGS
- ★ BOXES
- ★ BAGS



LARGE STOCKS ALWAYS ON HAND

All Types of Popcorn Machinery—Carnival Poppers—Cabinet Models—Commercial Units—Caramel Corn Equipment—and many others.

SEND FOR OUR CATALOG

Farmer Boy Corn & Equipment Co., Inc.

2132 Cass Ave.
Detroit 1, Mich.

352 West 44th St.
New York 18, N. Y.
Circle 6-1293

60 East 13th St.
Chicago 5, Ill.

T-E-N-T-S

CARNIVAL, CONCESSION, CIRCUS, SKATING RINK

Beautiful Colors—Individually Designed

JIMMY MORRISSEY

ALL-STATE TENT & AWNING CO.

300 E. 9TH ST. (Phone: Harrison 6867)

KANSAS CITY 4, MO

TENTS

All Sizes—NEW AND USED—All Styles

BRIGHT FLAME-PROOF FABRICS—Khaki, Blue, Forest Green, Olive Green, Tangerine.

CAMPBELL TENT & AWNING CO., INC.

100 CENTRAL AVE.

(Phone 3885)

ALTON, ILLINOIS

Berlin—Lions' Club Berlin Fair, Sept. 29-Oct. 1. Berlin, Germany. *See* *Germany*.

Serlin - Linn Club Serlin Pair, Sept. 20-Oct. 1
 1. Marlin F. McLaughlin, Kensington
 Bethany - Bethlehem Drive, Soc. Sept. 2, 1918
 Mrs. Frank Devine, 33 Wyman St., Wall
 Bloomfield - Bloomfield 4-H Pair, Aug. 18-19
 E. J. Johnson, Hartford, Conn.
 Chester - Chester Pair, Aug. 14-17, 1918
 Ar Franklin, Danielson, Conn.
 Chester - Chester Pair, Aug. 26-27, William
 O. Stark
 Danbury - Danbury Pair, Sept. 20-30
 John W. Leahy.
 Durham - Durham Pair, Sept. 28-30 Mrs.
 Harlowe Hall Durham Center, Conn.
 Durham - Middlesex Co. 4-H Club Pair, Aug.
 25-27, John Hubbard, Middlefield, Conn.
 Middlesex - Middlesex Hill Grange Pair, Sept.
 6 Mrs. Eleanor Lutz.
 Guilford - Guilford Pair, Sept. 3-4 Edward R.
 Guilford Guilford Agri. Soc. Sept. 27 (H)
 Held: Marie E. Griswold.
 Guilford - Guilford Pair, Aug. Assn, Sept.
 4 Leonard J. Selden & Hammon Conn.

Harwin — F
Plaskey — R

Hazardville-Union Agri Soc. Sept. 26-27
 B R Grant, Melrose Conn.
 Lyme-Hamburg Grange. Aug. 19. France
 Harrison Old Lyme. Conn.
 Madison-Future Farmers' Fair. Sept. 16
 Frank Ross
 Marlborocho Grange Fair. Sept. 8 Free
 Rosebrook, Willimantic, Conn.
 Marlborough-Marlborough Grange Fair. Aug.
 26 Mrs Gladys Dancausa, R.F.D. 2. 8
 Hammon
 Merden-Meriden Grange Fair. Sept. 15-16
 Gertrude B Tinkham, South Meriden.
 Meriden Grange. 4-R Fair. Aug. 25-26
 Connie Creed, Brookfield, Conn.
 North Haven-North Haven Fair. Sept. 15-16
 Mrs Joseph Bartlett.
 North Stonington-New London Co. 4-R Club

Pair	Sept.
Norwichtown	

Newry-Cornwall Grange Fair. Sept. 6-10
 Mrs. Luella P. Strowling, Northwick
 Conn.
 Orange-New Haven 4-H Assn. Aug. 12-14
 J. H. H. North Haven, Conn.
 Plainville-Plainville Fair Sept. 1-3
 S. Monica Titus New Britain, Conn.
 Riverton-Union Aff. Soc. Oct. 11-13, Grange
 D. Seymour, R. D. 2, Wantland, Conn.
 Rocky Hill-Rocky Hill Grange Fair. Sept. 8-10
 Dorothy B. Herrick.
 South Woodstock-Woodstock Fair Sept. 1-3
 J. H. H. South Woodstock, Conn.
 Southbury-Pomperaug Grange Fair. Sept. 1-3
 25-28. Thomas Clackson, Woodbury, Conn.
 Stafford Springs-Stafford Fair. Sept. 28-30
 Oct. 2. Louise L. Benton
 Stafford-Tolland Co. 4-H Fair. Aug. 25-28
 J. H. H.

Ellen M. A.
Terryville--T

Sept. 16-17. J. Francis Ryan.
Wallingford-Wallingford Grange Fair. Sept.
16 Flora E. Hough.
Wapping-Wapping Fair. Sept. 8. Mrs. John
Forcherson.

9

ember...
Supply

30

Company's Anniversary

251

PLY COMPANY
CHICAGO 42, ILL.
ed 1901

Aug. 14-
Aug. 16-18.

Aug. 1-4.

Sept. 28-
Aug. 15-19.
July 31-Aug.
Ann. Aug.
Aug. 1-4. J.
Aug. E-11.

Fair. Aug.
Aug. 15-19.
r. Sept. 1-
Aug. 9-12.
22-27. E. E.
Aug. 8-12.
Aug. 22-26.
Aug. 28-
Thurs. Aug.

Show. Aug.
 r. Aug. 15-
 Lebanon,
 Aug. 15-16.
 issn. Aug.

Aug. 17-18.
Aug. 18-19.
Aug. 19-

Aug. 10-13.
Aug. 10-
Aug. 14-17.
Sept. 1st-
Sept. 1-4.

29. Guy '4.
 6-19. C. C.
 Aug. 21-23.
 1929. Aug.

Fair. Aug.
Aug. 12-17.
Asen. Aug.
3-5 T W.

14-17. Keo
-24. Leslie
ir Aug 14-
Aug. 21-24.
22 Aug. 2

30-Aug. J.
1-23. A. L.
-11. C. C.
Aug. 15-20.
Sept. Aug.

Aug. 14-17.
4-17. Harry
Aug. 23-Sept.
Aug. 9-11.
how. Aug.

4-28. J. R.
District Junler
ON.
g. 21-24 L.
-19. C. W.
-16. E. F.

Assn. Aug.
Aug. 20-
Aug. 14-17.
Aug. 19-21.
Aug. 15-

20-24. Dec.
Soc. Aug.
Sept. 5-
Aug. 19-
Aug. 21-24.
Aug. 15-18.

Aug. 15-16.
S.
C. Aug 14-
Aug. 14-16.

[illegible]

[illegible][illegible][illegible]

John F. Noyce.
 2. Earl W. Parnsworth.
 Gillette-Campbell Co. Fair Assn. Aug. 24-26.
 3. J. H. McFarland.
 Lander-Premont Co. Fair. Aug. 24-26.
 4. J. H. McFarland.
 Lusk-Niobrara Co. Fair. Aug. 17-18.
 5. J. H. McFarland.
 Recaswell-Western Gateway Fair & Rodeo.
 Powell-Carr Co. Fair Assn. Aug. 20-22.
 6. J. H. McFarland.
 Rawlins-Carbon Co. Fair. Aug. 22-25.
 Sundland-Crook Co. Fair. Aug. 24-26.
 Keyser.
 Tormaland-Goshute Co. Fair & Rodeo.
 23-25. R. P. Perry.

CANADA

ALBERTA

Bluest.
 Camrose-Camrose Agrl. Soc. Aug. 7-4. J. J.
 Lamont-Lamont Agrl. Soc. Aug. 8-2.
 Shiohada.
 1. J. H. McFarland.
 Lacombe-Lacombe Agrl. Soc. Aug. 16. Mr.
 C. M. Green.
 2. J. H. McFarland.
 Calgary-Calgary Agrl. Soc. Aug. 11-12. R. C.
 Haskins.
 3. J. H. McFarland.
 D. W. Robertson.
 18-19.
 4. J. H. McFarland.
 18-19.

INGTON
Co. Bldg. A

Vegreville—Vegreville Minn. July 31-Aug. 1.
E. F. Morton.

Vermilion—Vermilion Exhn.	July 27-29.	B.
Carl Heckbert.		
Westlock—Westlock Agri. Soc.	Aug. 8-9.	R.
Smith.		

BRITISH COLUMBIA

Abbotsford-Central Fraser Valley Fair, Sept.
11-12. L. Little
Abbotsford-Port Kootenai Protnchal Exhn. Sept.
11-14. Mat Haszen.
Abbotsford-Port Kootenai Agri. Assn. Sept. 6
fan T. Hephurn.
Cherdaville-Cherdaville Agri. Assn. Sept. 15-
16. T. W. Hephurn, Mrs. Washington
Combs-Arrowsmith Agri. Assn. Sept. 8-9
Combs-Arrowsmith Agri. Assn. Sept. 8-9
Courtney-Cumox Agri. Assn. Sept. 1-4
Courtney-Cumox Agri. Assn. Sept. 1-4
Duncan-Cowichan Agri. Soc. Sept. 7. W. R.
Barber.
Gladys Landings-Gibson Agri. Soc. Aug.
18-19. Mrs. M. LePeurue.
Harrison-Harrison Agri. Assn. Sept. 13-14.
J. P. W. Greenhill.
Invermay Agri. Assn. Exhn. Sept. 1-2
Invermay Agri. Assn. Sept. 1-2
Ladysmith-Ladysmith Agri. Assn. Sept. 1-2
L. Rev. C. McDougall
Langley Fair-Langley Agri. Assn. Sept.
1-2. Mrs. C. McDougall
Lillooet-Lillooet Fair Assn. Sept. 14-15. Mrs.
Milton-Mission Agri. Assn. Sept. 2-5. James
Muir.
Nanaimo-Nanaimo Agri. Soc. Sept. 1-2
Loh Morgan.
New-Burnaby Fair Assn. Sept. 14-15
Port Alberni-Alberni District Fair, Aug. 24-
26
Port Moody-Port Moody Fair Assn. Sept. 7-8
Prince George-Prince George Agri. Assn.
Sept. 1-4. Mrs. R. E. Carter.
Revelstoke-Revelstoke Fair, Aug. 6-8. K. J.
Smith.
Rock Creek-Rock Creek Fair, Sept. 7-9.
Mrs. Henry Madge.
South Burnaby-Burnaby Arm Agri. Assn. Sept.
21-24. Mrs. J. P. Doe.
South Burnaby-B. Burnaby Agri. Assn. Sept.
15-16
Vancouver-Pacific National Exhn. Aug. 23-
25
Williams Lake-Williams Lake Fair, Aug. 31-

NEW BRUNSWICK

Albert-Albert Fair. Sept. 20-21. Andrew Sturt.
Chatham-Miramichi Agri. Exhn. Assn. Sept. 4-5. C. K. McKnight.
Fredericton-Fredericton Co. Exhn. Sept. 2-4. W. R. Cressdon.
Gastown-Gastown Co. Fair Assn. Sept. 12-14. Fred Hyatt.
Port Elgin-Port Elgin Agri. Soc. Sept. 26-27. Carl C. Allen, Melrose, N. B.
Saint Stephen-St. Stephen Exhn. Aug. 21-26. W. T. Syroid.
South Bathurst-Glochester Co. Exhn. Sept.

NOVA SCOTIA

Antigonish—Antigonish Co. Agril. Soc. Sep.
 13-13 J. M. Grant.
 Antigonish—Antigonish Co. Exhn. Sep. 24-
 29 W. J. Crouse.
 Antigonish—Antigonish Co. Exhn. Sep. 24-29
 R. Chute.
 Digby—Digby Co. Agril. Soc. Sep. 13-14 H.
 Lawrenceton—Annapolis Co. Exhn. Sep. 19-
 20 J. M. Grant.
 Margateville—Pictou Co. Exhn. Sep. 16-
 21 George S. Dickey.
 Margateville—Antigonish Co. Exhn. Sep.
 4-6 Charles Munn.
 Orford—Cumberland and Co. Exhn. Sep. 13-15,
 16-17 J. M. Grant.
 Pictou—Pictou & N. Colchester Exhn. Sep.
 13-15 J. M. Grant.
 Sheburne—Sheburne Co. Agril. Soc. Sep. 20-
 22 F. W. Lower, Lower Ohio, N. S.
 Sheburne—Sheburne Co. Exhn. Aug. 29-Sept. 1
 A. B. Benke.
 Sheburne—Sheburne Co. Agril. Soc. Sep. 13-15
 J. Watson Maxner.
 Yarmouth—Yarmouth Co. Agril. Soc. Sep. 13-15,
 16-17 J. M. Grant.

ONTARIO

Acton-Aylmer-Aylmer Agri. Soc. Sept. 22-32. C. B. Peck.
Almonte—R. L. Lusk Agri. Soc. Sept. 22-32. C. B. Peck.
Ancaster—Ancaster Agri. Soc. Oct. 12-14. Roy A. Moffat.
Ancaster—Ancaster Agri. Soc. Aug. 30-31. M. J. Tucker.
Aurora—Aurora Agri. Soc. Aug. 29-30. W. H. Murphy.
Aurora—Aurora Agri. Soc. Sept. 24-27. Hlan Goulding.
Aurora—Aurora Agri. Soc. Sept. 27-26. John Smith.
Atwood—Elms Agri. Soc. Oct. 5-4. E. H. Smith.
Aylmer—Roxborough Agri. Soc. Sept. 18-19. E. H. Smith.
Aylmer—Aylmer Agri. Soc. Sept. 27-7. F. A. Ayton.
Aylton—Aylton Agri. Soc. Sept. 26-30. Albert Ayton.
Baird—Baird Agri. Sept. 25-27. Wm. A. Malcomson.
Barnesville—Barnesville Agri. Soc. Sept. 27-28. Mrs. R. L. Bassett.
Barnesville—Barnesville Agri. Soc. Sept. 7-4. O. B. Annable.
Barnesville—North Renfrew Agri. Soc. Sept. 26-27. M. S. Mabel Kenney.
Beaverton—N. Ont. Agri. Soc. Sept. 28-29. H. A. Duff.
Bretton—Bretton Agri. Soc. Sept. 28-29. Harry Duff.
Belleville—Belleville Agri. Soc. Aug. 14-17. E. H. Smith.
Belmont—Belmont Agri. Soc. Oct. 10-11. W. H. Murphy.

[illegible][illegible][illegible]

19. H. J. Kennedy.

QUEBEC

[illegible]

Communications to 185 W. Randolph St., Chicago 1, Ill.

King Gets Top Biz But Loses Trucks, Towns

Equipment Out at Vernon

VERNON, B. C., July 22.—King Bros.' Circus lost the matinee but gave two night shows here Thursday to good business after a string of mishaps had forced the show to blow stands at Oliver (18) and Kelowna, B. C. (19).

Two trucks carrying essential equipment were lost in mountain crashes Monday (17). Both drivers jumped to safety and were uninjured. The two stands were blown while three new trucks were being delivered from Spokane.

The show arrived here too late for the matinee and the big top canvas truck was delayed until 7:30 p.m. by two blowouts. First night show here got under way at 10:15 p.m. to a full house. Authorities refused to permit strapping of patrons, so a second show was started at 11:30 p.m. Only two strings of lights on each side of the center ring were used, no other equipment being available. Aerial rigging was not hung, and only ground acts worked. Ticket wagon was not uncovered, but big show tickets were oversold from a Side Show box before dark.

Side show opened here at 6 p.m. to good business. Lack of lighting and loud speaker did not seem to interfere.

Business for King Bros. spurred upward in fresh British Columbia territory this week and several full houses were registered. Show had full one at Grand Forks Monday (17). Elephants and the giraffe attracted folks from a 90-mile radius. The show was the first in area since 20.

Creston, B. C., gave show a full matinee and a three-quarter night house Thursday (18). Show moved from here via boat, which required rolling stock across Kootenay Lake. Cranbrook, B. C., was another spot which had a circus in about 20 years and it produced two full houses Wednesday (12).

Athabasca, Alta. (5), was hit by breakdown of several trucks which forced cancellations of the matinee. However, night show was a fourth-house.

Polack Bests Eureka Date's Gross Score

Closing Night Socks

(Continued from page 42)

work in the show on the date. George W. Westernman went from San Luis Obispo to Reno, Nev. Mickey Blue moved from Eureka to Vancouver, B. C., where the show makes its annual appearance at the Pacific National Exhibition under joint exposition and Shrine sponsorship. Jimmy Rison is handling San Jose, and Joe O'Donnell, who had Modesto, will have Napa and Seattle. Art Hansen, (Dixie) Herbert and Jack Dougherty, members of Rison's staff are at Orville, Santa Cruz and Salinas, respectively. Daugherty launched the new Varsity date.

Show has been in California since April, except for the dip into Nevada for Las Vegas, and will move back to mid-avada in mid-August to camp Reno before moving to the Northwest. Trek back east starts in October after the Los Angeles date.

Out-Plays War

EUREKA, Calif., July 22.—Press agents, who are fighting their own war for space in opposition to news from the Korean front will appreciate the hit scored by Justus Edwards, of the Polack Bros.' Western Unit on the show's opening day here (12). War news was relegated to second place on Page 1 by The Eureka Times, and the best spot was given an eight-column circus layout.

Philly Stand Bad for Cole

Top crowd totals 2,500 as billing mistake, lack of transportation hurts

PHILADELPHIA, July 22.—Despite near-perfect weather and extensive advance promotion, Cole Bros.' Circus made a poor showing here for a stand running from Monday evening (17) thru tonight, with no show pulling over 2,500 persons. Yesterday (20) proved the worst of the date, with 800 at the matinee and a similar number at the evening performance.

The Philadelphia Evening Bulletin built heavy promotion around the org's star, Bill (Hopalong Cassidy) Boyd, prior to the date, and a miniature circus was on exhibit in the city's Wanamaker department store day-and-date with the show's stand. City's other large mart, Gimbel's, handled the advance ticket sale, which was reported as poor.

Ducat prices were set at \$2.75 and \$2 for reserves, adults and children; \$1.50 for general admission and 75 cents for kids. The circus went fairly heavy on advertising in local papers. Only a modest score was made, mainly in The Bulletin, by Tom King, who handled flacking duties for the date.

Dick Best's Side Show, still working for 50 and 25 cents and circus concessions all suffered from the lack of big show patronage. Among damaging factors contributing to the poor stand was a billing error, with some of the papers giving a different lot location. Site was the Fox Street and Abbottsford Avenue location, played earlier this year by Ringling-Barnum.

Only fair bus service was provided to the lot, which isn't situated near any of the city's trolley lines. Lot was laid out with a mess tent in front, leading to some confusion on the part of the customers as to the location of the entrance. Signs which might have alleviated the difficulty were absent, as was floodlighting. (See PHILLY STAND on page 70)

D. Murphy Named As R-B Equestrian Director-Announcer

CHICAGO, July 22.—David Murphy has taken the job from Fred Bradina, the title of equestrian director on the Ringling-Barnum circus when his appointment was made official here yesterday by General Manager Arthur M. Conello.

Murphy took over the post in Detroit on a temporary basis. Others who had the job were Fred Bradina, Arthur Springer and Harry Thomas. Murphy continues on the show as the National Broadcasting Company's representative for the Howdy Doody attraction. Murphy formerly was press agent for the Clyde Beatty Circus.

Chi Holds Ringling-Barnum To Half Houses All Week; Blame Weather Opposition

Several Acts Out Thru Injuries; Cuban Stand Hinted

CHICAGO, July 22.—Ringling Bros. and Barnum & Bailey took a belting here this week, getting little more than half houses from the opening show Saturday (15) thru Friday (21). Under-canvas stand at the lakefront continues thru Sunday (22).

Weather crippled business for five days, starting with a heavy rain Sunday and carrying on with fog, mist and rain. The first good weather came Friday, but the turnout for that matinee was about 60 per cent of capacity. Weather, however, wasn't taking all the blame. Com-

petition for publicity as well as patrons was stiff with the Chicago Fair operating across the road. The Korean situation was believed to have had some effect, particularly on the night President Truman spoke via radio.

Scale here was \$1.50 and 80 cents for general admission, \$1.50 for reserves and 50 cents for Side Show. Fewer passes were distributed this week which, together with the fair, was believed by some to account for skimpy press attention to the circus. Sunday (16) papers carried the usual quota of stories, including a piece in The Tribune about James A. Bailey.

Radio, TV Give Coverage
Radio and television carried about 40 varied circus programs, including two reports from the lot by two stations, participation on Super Circus and the Breakfast Club programs; a daily stint on WGN-TV, and an interview with WMCA with Grand Pilona about bull fighting, with Clown Harry Nelson acting as interpreter.

Circle in the Alzanas act returned to the performance in Chicago after being out for several days. Unus injured an ankle and was out of all. (See CHI HOLDS RB on page 70)

Millers Give Extra Sunday Show in Ohio

Rain Trims Michigan Bow

HILLSDALE, Mich., July 22.—Rain held business for Al G. Kelly-Miller Bros.' Circus to two three-quarter houses here Wednesday (19), marking the org's full-house day since Ohio business for the show continued big, with two matinees necessary to handle crowds at Celina, O. Sunday (16), where the org was slated for one matinee only and no night show. Celina residents said it was the first major org to play there in 35 years.

Heavy rain at Mount Pleasant, O., Thursday (19) didn't keep the show from getting a three-quarter matinee and full night show, but it did delay the matinee somewhat. Show sailed to Millersburg, O., Wednesday (12) with two straw houses. Night show at Carrollton (11) was strawed to the ring curbs. In St. Clairsville, O. (10), the matinee was only a one-third-house because of rain, but the full house turned out at night.

Kelly-Miller continues to attract large crowds to the lot in the mornings thru its invitation to townspeople to watch the feeding of animals. Show also gets much word-of-mouth flack thru a Chevrolet dealer, which takes the elephants to towns' auto agency each noon.

Toronto Biz Off For Tom Packs's Three-Day Stand

TORONTO, July 22.—Tom Packs's Outdoor Circus found the going rough here (17-19), with one-third-houses for the four shows in 19,000-seat Maple Leaf Stadium. Publicity was strong and location was good, but Toronto residents didn't turn out.

Joe Ziegler brought the show in his own right. Irving Herman, local press agent, handled the date. The show made a 750-mile jump from Illinois for its annual Toronto stand.

The show follows the Ringling-Barnum in by about three weeks. The Ringling show also received weak business. Packs moved to Buffalo from here and will next hit Pittsburgh (28-29), ahead of Ringling dates there.

Dailey Org's Canada Biz Ranges Widely

Moncton Blank; Others Vary

RIVIERE DU LOUP, Que., July 22.—Business for Dailey Bros.' Circus varied widely in recent stands, with none to nothing being done at Moncton, N. B. (11), but two nearly full houses were scored here (15).

Disagreement with city officials in Moncton regarding use of streets and water supply forced the show to a lot four miles from town. Both performances were for one-quarter houses. At Newcastle, N. B., the next day, Dailey played to a two-thirds matinee and near-capacity at night. Bathurst (13) gave a half-house in the afternoon and a better than three-quarters at night. Weather was good at the three stops.

In Campbellton, N. B. (14), a misty rain cleared before the night show. Matinee was three-quarters filled and the night show was nearly full. Matinee in Riviere du Loup was delayed until 4:15 p.m.

Mill Robbins's Side Show and Jimmy Ray's concert did their test business at Campbellton. Canadian National Exhibition officials at Moncton from the Gaspe Peninsula to the circus. Jinx Adams was injured during the 16-hour woman hanging act at Campbellton and was out of the night show.

Clearance for the show to return to Ontario was arranged recently when Ben Davenport, co-owner, conferred with officials at Ottawa. Some activities are to be curtailed and the wrestling 'out in the concert program will be omitted because it would require a higher license rate.

Altho the show is to play Windsor, Ont., across the river from Detroit, it will stay in Canada and make a loop northward and is set to return to the States via Wisconsin.

Personnel of the elephant department includes Col. W. H. Woodcock, superintendent; Fred C. Logan, assistant; George Williams, Mickey Kelly, Harold Streeter, Roy Pinkerton. Karen Kay Miller received a Palomino horse on her birthday. The group recently celebrated his birthday and received gifts and cards. Bonnie and Tommy Chamberlin celebrated their first wedding anniversary. Howard Stratton is the newest addition to the band. Pat Knight has acquired a new Chevrolet panel truck. Mary Thorn was injured in a (See Kelly-Miller on page 98)

Beatty Reserves Sell, Blues Beg At Walla Walla

WALLA WALLA, Wash., July 22.—Railroad delays in a long jump from Lewistown, Idaho, made the Clyde Beatty circus business here (14) about two hours late, but a three-quarter house was on hand for the show. At night the circus filled its reserved seats and secured only a few general admission tickets.

Beatty's stand here was day and date with the Meeker Shows, and the circus used the Walla Walla County Fairgrounds.

In Lewistown, the circus drew a three-quarter matinee and full night show. Walter K. Kaner, boss property man, was drowned while swimming in Snake River at Lewistown when rescue attempts by police, life-guard and boaters failed.

Single Combo Unit Remains in Berlin; Tented Treks Okay

BERLIN, July 22.—Friedrichstadt Palace having closed up its season, the only vaude-circus house remaining open in Berlin is the Circus Barley indoor arena which is presenting a fairly good variety show, including a couple of circus acts.

Since Harry Barley, former owner of the Berlin arena, escaped from the Soviet zone with most of his animals and circus equipment, a little remains in that sector in the way of circus fare except one of Barley's small tent units, with a limited number of animals, which was unable to get out of the Eastern zone.

Barley and his partner, Brumback, are in the Western zone where they are reorganizing their circus and getting out for the road. Circus large circuses touring Western and Southern Germany are the Circus Krone, which is playing in big houses; Circus Carl Hagenbeck, Emil Wacker's Circus Apollo, Circus Williams and Circus Franz Althoff.

Circus Carl Hagenbeck is touring in pre-war style, with 120 wagons and two special trains, and carries 120 animals and 200 performers. Features in this season's program are Rudolf Mathies and his tigers, a former Ringling-Barney act; the Zenganos, French flying trapeze act; the horses of Kossmayer, and several of the big Hagenbeck animal acts.

Circus Williams is traveling with a big top seating 5,000 spectators. Williams has leased his smaller tent, seating 2,500, to Tom Arnold, English producer, who is using it for one of his ice revues making a successful tour of Northwestern Germany.

Some authority on exercise might tell us if a staff member ever developed a big muscle by carrying a cane.

ANNIE GATES

Contact—St. Andrew, Fla.

URGENT

TELEPHONE MEN

YEAR AROUND DEAL

Veterans and Masonic Publications.
Brochure, seven star stamps.
P. O. Box 285, Kansas City, Missouri

WANTED

Horse, Cart, Hitch Act—Dog Act for Greenville, S. C., week of August 14th. Contact.

JOHN H. BILLSBURY
1420 W. 10th St., Minneapolis, Minn.

UNION BILLPOSTERS
AND LITHOGRAPHERS

for Delany Bros. Circus
BENNIE FOWLER
416 Sherman Hotel CHICAGO, ILL.

UNDER THE MARQUEE

E. J. LaFrance, known professionally as E. Jos. LaFrance, is in Bay Pines, Fla., trans. Hospital, St. Petersburg, Fla.

John Lardner, formerly on the advance of the Russell, 101 Ranch and Ringling shows, is a candidate for a prosecuting attorney in Little Rock.

Dr. H. H. Conley, Park Ridge, Ill., circus fan, reports he visited Johnny Tripp, veteran Ringling clown who now lives in Dolton, Ill., and that Tripp planned to visit the Ringling show during his Chicago stand.

With conditions what they are, for \$1.50, patrons may begin demanding seats.

Les Ulrich, CFA of Sheffield, Mass., writes that he caught nine circuses in the States, Cuba and Puerto Rico during a recent 20,000-mile journey. Ulrich's book of circus recollections is nearing completion. . . . Willard J. Oakley caught Cole Bros. and Ringling-Barney at several Eastern States. . . . Tom Smallwood, Idaho Falls, Idaho, has added the Circus Schumann at Copenhagen. . . . Ulrich shows he has visited on a tour of Europe.

Newspaper opinion may seem a weak weapon, but not to the show that runs up against it.

D. B. Sterling, formerly with Capital City Shows, joined Harold Rumbach's Horse Bros. Circus as agent recently. . . . Polack Bros.' Eastern Unit has unique auspices for its stand in Janesville, Wis., July 28-29. The Shrine and Knickerbocker Columbus will sponsor the show jointly.

Nineleen is the lovely age when a ladder gets begins to wonder how long it will be before she's a lecture.

Orin Dawson, in Detroit to visit the Ringling-Barney circus, completed preliminary negotiations with Tunnies (Eddie) Stinson, manager of the Detroit Shrine Circus, to produce the annual August winter.

Omar Kenyon, circus promoter, stopped off in Chicago last week en route to Milwaukee and Denver. . . . Willard J. Oakley, general agent of Dailey Bros. Circus, was back in the Windy City last week to arrange railroad contracts after a trip to New York and a visit on the show in Canada.

Remember the small time cheat, who, when selling lemonade on the seats, would spill some out of each glass into the carrying tray to get enough to fill an other glass?

Mr. and Mrs. Bob Morton and their son are staying in Philadelphia while Bob is completing his fall bookings for the Hamid-Morton Circus. . . . Doris Konyot, featured Cole Bros.' equestrienne, was the subject of a lengthy feature story with pix in The Washington Evening Star during the show's stand in the capital.

"Should you hear screeching at the door," said a house teller, "It probably will be my husband who has spent six weeks breaking a dog act."

Mike Goodman writes that he is back in the business again after deportation last November. Formerly with the Polack show, he is now with the Carol Shows in Canada. . . . Al Weir, who is fronting for the House of Pico in the international settlement of San Francisco, was a recent guest on Ted Maloy's KGO television program there.

You can always tell when a gel is a beginner when she asks, "Where is the bathroom on the train?" while waiting a restroom.

Jack Plummer's Cole Bros. band was entertained in New York and Brooklyn by Joe Thorne, Chris Ma-

niscallo, Salvatore Forio and Fred Ferrara. In Newark they were guests of Joe Basile and his Olympic Park band. Nine local musicians were added to the Cole unit for the New York and Brooklyn stands. Under canvas, the band works on an elevated stand with drums and calipso down front. Bill Stene, calipso, recently wrote a new tune "Al's Gilbooley Polka," dedicated to Al Hillebrith, comedian. . . . The Ringling wrote the entire program for his calipso. Rusty Bader handles the trumpet choruses and George Oliva plays clarinet choruses.

Circus mad stories were better in the good old days when they featured ring masters, with long mustaches, and boys that were stolen to be trained as bare-back riders.

Sverre Braathen, Madison, Wis., circus fan moved to Chicago for the full nine-day stand of the Ringling show and was a constant visitor on the lot. . . . J. F. Stutzman reports Hunt Bros. Circus played Rockville, Conn., under Moose Club auspices recently. . . . Walter L. Main has caught the Biller, Hagen, Cole and Kelly-Miller shows this season.

Years ago, after the Side Show top was up on Sunday, one of the boys would yell, "Sunday school, everybody," to let the boys know it was recreation time. A townsman, hearing him, said, "My what religious people."

George E. Barton, Rogers Bros. superintendent, visited relatives and friends in his hometown of West Chester, Pa., when the org made a stand there July 7. Lou Barton, super's brother and formerly with Hunt Bros. and Cole circuses, but off the road this season, also visited the show at West Chester.

Bert J. Chipman, veteran circus man, celebrated his 83d birthday with Harry and Marge Chipman at Yakima, Wash., recently and they caught the Bert J. Chipman Circus at several stands in the days following. Bert and son, Harry, have decided to put out a new edition of the circus book Bert wrote some years ago. The Chipmans have visited recently with several circus fans, including Bob Clark of San Francisco; Dan Miller of Tacoma, Wash.; Harold B. Kyle, of Yakima; Hugh King, manager of the Central Washington State Fair, and Ruth and Henry Zier.

Justus Edwards, of Polack Bros. Western Unit, flew to Burlington, Ia., July 21 to visit his mother, who is hospitalized there. Several members of the Emmett Kelly Top, CFA, (See Under the Marquee on page 58)

HORNE BROS.' CIRCUS

Want Clowns, Family Acts, Show Two or three. Jack Wright, want Big Top. Blue Buck Lucas wants side show people. Want 37 in all departments. Virginia, 34, Wm. Hill, 25, Vinton, 26, Penning, 27, Tower Hill, 28, Edwards, 29, Edwards, 30, Livingston, 31, all Illinois.

WANTED

Animal Acts, Ground Acts, Billposter with car Long season. Wire Western Union, Elkhart, Iowa.

MANAGER: ALL-AMERICAN CIRCUS

BRANDON BROS.' CIRCUS

WANTS TO JOIN ON WIRE

Family Acts that double Side Show—Organists, Pianists, Contrabass, Contraltos, Artists, Wanted—Lithographer, With car. Address: Brandon Bros. Circus, 2711 W. 12th St., Minneapolis, Minn. 55404. 2711 W. 12th St., Minneapolis, Minn. 55404. 2711 W. 12th St., Minneapolis, Minn. 55404.

FOR SALE

ONE MALE CHIMPANZEE

3 1/2 years old. Time and in excellent health. Price: \$1,000.00. Collar broken, wears clothes, does an excellent act. Wanted only one picture. Anybody can handle him.

Box A-98 The Billboard
4000 Sunset Blvd. Hollywood 28, Calif.

PHONEMEN

Year-round work, traveling, transportation furnished. No lures. No collect wires or calls. Come on, Can you use.

JACK DOYLE

Durham Hotel Durham, North Carolina

Window Cards
Programs, Banners
Photo-Offset Printing
CATO SHOW PRINTING COMPANY
Cato, New York

Want To Buy Immediately

Small Trained Animal Acts—Dogs, Ponies, Horses, Monkeys, Small Female Trained Elephant. Wires or Call:

ED McCREAL

28 Fort Charles Place New York 63, N. Y.
Loreline 2-8414

PHONEMEN

UPVC, Banners, Steady till November. Pay every day. Mills Bros' Circus crew. No collect calls or wires accepted.

LARRY LAWRENCE

Fort Steuben Hotel, Steubenville, Ohio

PHONEMEN

WANTED FOR KANSAS CITY SHRINE CIRCUS

THIS IS THE BIG ONE

Contact GEO. W. PUGHE

CONTINENTAL HOTEL

(Office Opens July 31)

KANSAS CITY, MO.

JOE BAKER WANTS

CONCESSION AGENTS OF ALL KINDS

Must travel on train; no cars. Dick Bays, Bob Roberts and any other Agents who can stand positively, answer per route. DAILEY BROS.' CIRCUS, Hamilton, Ont., Canada, July 26; St. Thomas, 27; Chatham, 28; Windsor, 29.

WANT PHONEMEN

Labor Day circus deal, book, banners, UPVC, 25%. Come on all industries working full time. CIO sponsorship. Phone or wire

PAUL SCHMIDT

490 West Western Avenue, Phone 23077, Muskegon, Michigan.

Il. Annals Hit by Rain

Carrollton, Augusta pelted most—Pinckneyville firm; Martinsville gate off 10%

MARTINSVILLE, Ill., July 22.—The Martinsville Fair, thru Thursday (20), the fourth day of its six-day run, was off only 10 per cent from 49, despite three days of rain. H. T. Bennett, secretary announced. Grandstand attraction drew good crowds when weather permitted, as evidenced by a capacity 2,600 turnout Monday night (17) for Lucky Lott's thrill show, which started two hours after the rain ceased. Barnes-Carruthers' variety acts, presented three nights in conjunction with the horse shows, did good biz when skies were clear. Afternoon harness and running horse races were down from 49.

Moore's Modern Shows, on the midway for the third straight year, were down 10 per cent from 49.

Extends Run
AUGUSTA, Ill., July 22.—Augusta Livestock Fair here, originally scheduled to close its four-day run Thursday (18), was extended to September 2, 1950. (See ILLINOIS ANNUALS, page 70)

Strong Bill Set At Harrington

HARRINGTON, Del., July 22.—Ward Beam's Auto Daredvies, Joe Basile's Madison Square Grandstand and Lawrence Greaser Shows are attractions for the five-day run of the Kent and Sussex County Fair here July 25-29.

In addition to \$25,000 in premiums, fair also offers 15 harness races, events, nightly fireworks, 10 acts of vaudeville and a stage show each night. Harness racing purses total \$14,000 and auto races are set for Saturday.

Children's Day has been fixed as opening day, with free admission for children under 12, Governor's Day, Thursday (27) and Firemen's Day, Friday (28).

Detroit Seeks Names; Appoints Phillips Concession Chief

DETROIT, July 22.—Michigan State Fair this week continued its search for a male name attraction to replace Anna's first five-day run coliseum. Carmen Miranda is booked in for the first four days, and Betty Hutton invited to follow for two days. Negotiations for the fair, also known as the first four days fell thru when it proved impossible to switch Miranda dates.

Phil Phillips, secretary of the Eaton County Fair, Charlotte, has been named to head the concession department here, replacing Lester Schrader, Centerville fair secretary, who recently resigned. Newspaper reports that Clarence Harnden, veteran State fair secretary, also would resign from the State Fair board failed to elicit an official announcement.

Wilson Six-Horse Hitch Skedded for 8 Annals

CHICAGO, July 22.—The Wilson & Company six-horse hitch will appear this year at four Illinois and four Minnesota fairs, Arthur Peets, tour manager, announced.

Illinois annuals include Springfield, Union and Charleston, and Rockton, while those in Minnesota are St. Paul, Albert Lea, Blue Earth and Barnesville.

Pomona's American Way Theme Heightened by Korea Situation

POMONA, Calif., July 22.—The Korean situation is lending importance to the theme, *The American Way*, to be featured at the 23d Los Angeles County Fair opening for 17 days September 15. According to C. B. (Jack) Afterbaugh, president and general manager of the fair, the event will be a glorified panoramic answer to the threat aimed at democracy by subversive forces.

The fair, which in 1948 drew 1,254,000 people, is hoping to beat that figure this year. Since the close of the 1949 event, over \$600,000 has been spent in providing for one of the largest expansion programs in its history.

New divisions, attractions, exhibits, entertainment, and conveniences are planned for the 400-acre spectacle. These include an outdoor display in which a trader shows the latest creations in portable living; sportsmen's show exhibiting the latest word in gear and equipment; automotive show with the latest model designs, and home building models with up-to-minute labor and money-saving devices. Under entertainment will be featured a new midway and Kidland, frontier town, rock display, national casting contests and other events.

On the serious side of the fair are the 20 major divisions of the fair. Over \$400,000 will be distributed in prizes. Approximately 15,000 in-

dividual exhibitors will show 40,000 displays.

Parking No Problem
In building for the 1950 run, comfort and convenience of the fairgoer has not been overlooked. The parking problem has been solved by devoting 260-acres of paved area to accommodate 35,000 cars at a time and the employment of a corps of trained attendants. Free trams will again operate to carry motorists from their cars to the entrance gates. A new road from the main highway thru Garvey has been built direct to the fair grounds, eliminating the possibility of traffic congestion.

Shaded rest arbors and thousands of comfortable seats are scattered thruout the grounds. Comfort stations, with the addition of several units this year, are to be found in all sections of the 400-acre grounds. To attract the families, free baby sitters will be available in the colonial nurseries. (See AMERICAN WAY on page 70)

Hoosier Events Shrug Off Rain; Gates Hold Firm

CAYUGA, Ind., July 22.—Rain on the first two afternoons, followed by cool evenings, failed to discourage attendants at the Vermillion County Fair here and front-gate admissions thru Thursday (20), next to the final day of the fair, running ahead of a year ago. Craig Jones, secretary, announced.

W.B. Renshaw, featured in the Thursday night, grandstand show, 1,300, with horse-pulling contests and a horse show the previous two nights getting good crowds.

W. G. Wade Shows, on the midway for the first time, were well pleased with grosses.

Columbus Paces '49

COLUMBUS, Ind., July 22.—Despite rain two nights, attendance at the Bartholomew County Fair here was good and, thru Thursday (20), its fifth day, was pacing last year, according to Secretary F. M. Overstreet.

Grandstand business in general was off. Jack Kochman's auto thrill show, featured Thursday night, equaled 49 figures, but the horse racing lost Wednesday to rain.

Midway area, where Gooding Grand Show held the horse racing, getting steady crowds, with grosses about even with a year ago.

Du Quoin Constructs Perman't Stage Roof

DU QUOIN, Ill., July 22.—Du Quoin State Fair here has started construction of a permanent stage roof over its grandstand stage and when completed it will extend 100 feet from the present edge of the stand roof to the rear of the grandstand. E. Hayes, president-general manager, announced.

The 125-ton steel covering will rise 44 feet above the stage, a height that will not block the view of the backstretch, and will be supported by four steel columns imbedded in concrete. The width of 150 feet will overlap the stage by 15 feet on each side. Annual is installing stadium seats in front of its grandstand boxes to replace the old orchestra seats which could not be utilized during the race programs. The interior will be painted to reflect the reflection of dark light, also is being added.

Bill Leemon, fair's new publicity

Traffic Flow To Be Eased At Syracuse

SYRACUSE, July 22.—Extensive physical improvements for grounds and perimeter of the fairgrounds, State fair site are underway, with stress on betterment of traffic conditions.

Buses will make regular tours of the perimeter of the fairgrounds, operating on a belt line principle. New gates are being installed at the west end of the grounds, making a total of three at that site as it leaves. This move is expected to relieve pressure on east gates, speed entrance to the fair and hasten ticket sales.

New low level will lead directly from the new gates to an enlarged parking area. This road also will skirt the edge of the fairgrounds, speeding the flow of traffic as it leaves the fair. Construction crews are reclaiming a large area south of the present parking area. When graded and paved, the new space will accommodate 5,000 vehicles, in addition to the 10,000 now handled.

New comfort stations are being built at various points thruout the grounds and old stations are being refurbished. Information booths will be maintained at the fair from September 2-9, and all buildings will be adequately marked. Picnic grounds will be made available for family groups.

Harold L. Creel, fair director, said this week that both the New York Central and D. & W. railroads expected that restoration of train service to the fairgrounds is impossible because of operation and physical changes in the roads. During prewar years, the roads ran shuttles during fair week, and several futile attempts were made to increase service to the fairgrounds in time for this year's fair.

Santa Maria Bows With New Building, Record Nag Entries

SANTA MARIA, Calif., July 22.—The Santa Barbara County Fair and Horse Show opened its 19th annual run (19) for its six-day run with the largest number of entries in history.

According to Jesse H. Chambers, secretary-manager, the entire this year were so heavy that it was necessary to construct additional stalls to accommodate the horses when the original 126 were filled.

The event debuted the Junior Fair exhibit building, grandstand and judging ring, erected at a cost of \$100,000. The new building will house animals and has dormitory space for 20 boy exhibitors.

Last year the \$200,000 Agricultural Building was opened and it will house the booths of the farm centers, granges, Future Farmers, 4-H Clubs, Women's Farm Home departments for a \$200,000 combination of 76 Industrial and commercial exhibits.

Industrial and commercial exhibits are being displayed under canvas for the first time. Big area scheduled to be opened following the close of the fair Monday (24) by the State Division of Fairs and Expositions for a \$200,000 combination exhibit-National Guard Armory.

Program for the fair includes the horse races for five nights, ending tonight (22). There were 18 events at each performance.

Thursday night featured the annual Junior Fair. Big area was featured and 4-H Club members participated in a rodeo and calf scramble.

Foley & Burk Shows were featured on the midway.

director, has contracted for the use of 150 billboards to be used this year instead of road signs.

Exhibitors Buy Out Des Moines Space

DES MOINES, Ia., July 22.—Iowa State Fair here has sold out all industrial and machinery exhibit space this year and all but a few concession spaces have been contracted for, Lloyd B. Cunningham, secretary, announced.

The sell-out includes space in the 40-acre open-air farm machinery tract.

O. C. BUCK SHOWS

will book for
ELMIRA (N. Y.) FAIR

Week August 13-19

7 — Days and Nights — 7

Merry-Go-Round and
Kiddie Rides.

Also Cook House, Grab, Stock
and Grind Concessions.

Write to Wire

O. C. BUCK

Plattsburg, N. Y.,
Then Massena, N. Y.



NATIONAL SHOWMEN'S ASSOCIATION

GREET'S YOU

You are eligible to Membership in this fastest growing showmen's organization if you are a showman or affiliated with the amusement business. Clubrooms in the center of the amusement world.

Meetings 2nd and 4th
Wednesday each month
Police Station Building,
1564 Broadway,
New York 19, N. Y.

Almost every one of the Eastern
amusement family is a member. Are
you?

Write for information
Initiation.....\$10.00
Dues.....\$10.00 Yearly

WANTED

For one of the best County Fairs in Virginia. A good show for one of the following weeks:
Aug. 21, Sept. 4, 11 or 18. If you have
either, these would open, call 9601 or wire

H. F. FRALIN, Mgr.
ROCKY MOUNT FAIR
Rocky Mount, Virginia
Mr. Ralph Denker, please contact me at once.

CARNIVAL WANTED

LAWRENCE COUNTY FAIR

Sept. 21, 22 & 23 or Sept. 28, 29 & 30,
Imboden, Ark.
C. C. ROUX, Pres.

COUNTY FAIR

Sept. 21, 22, 23

WANTED

Ferris Wheel and two other Rides. Local
Concessions and Contact —
OON OENNEY
County Fair Board Jay, Oklahoma

WANTED

For Independent Midway.

CORN PALACE

Mitchell, S. O., Sept. 25-30.
Close Concessions
Write W. T. WILLY, Mitchell, S. D.



ALBERT SWOYER, son of Charles W. Swoyer, has been named treasurer of the Reading (Pa.) Fair, succeeding Luther E. Pluhm, who resigned. Swoyer's father is secretary of the Reading annual and secretary-treasurer of the Pennsylvania State Association of County Fairs.

Anderson, Ind., Draw Tops '49

ANDERSON, Ind., July 22.—Attendance figures released this week by the Anderson Free Fair, held July 3-8, indicated a substantial increase over 1949, with an estimated attendance of 100,000 compared with 85,000 last year. Ideal weather prevailed four nights, and other two being marred by light rain.

Closing night's grandstand attraction, Jimmy Lynch's Hill Drivers, scored, and the WLS attraction opening night played to almost a full house. Other four nights were given over to harness horse racing, with over \$10,000 in purses.

Gooding Amusement Company's rides and shows, aided by a whipping July 4 biz, rang up a gross which was reported slightly over last year. C. E. (Charlie) Williams, veteran concessionaire, was in charge of midway concessions for the fair.

Vallejo, Calif., Skeds 21C Plant Improvements

VALLEJO, Calif., July 22.—Building improvements totaling \$21,625 at the Solano County Fair have been approved by the board of supervisors.

Work has already started on a \$13,625 exposition building and plans passed for an \$8,000 show horse barn.

Galt, Calif., Off In Early Days

GALT, Calif., July 22.—Attendance at the annual Sacramento County Fair, which opened here Friday (14) for 10 days, is expected to pick up during the closing days and compare favorably with 1949. At the start, gate was approximately 20 per cent behind last year.

Ancl Hoffman, president of the 52d District Agricultural Association, expressed satisfaction over the high quality of exhibits in all classifications.

Going heavy on youth this year, Sam Kellett, secretary-manager, has highlighted 4-H activities. A main feature of the event has been the demonstrations put on by the clubs each morning in the Pump Building.

Entertainment features in this year's fair have included the Horse-cades as a grandstand attraction on the opening two days. A combination rodeo and horsemanship, Horse-cades was organized under the direction of the Sacramento Ladies' Mounted Patrol and the Herald Riders. Vaude acts appearing in the Pump Room featured Bob Brown, magician.

Other attractions appearing included Cowboy Lloyd, Armand Girard, Bud Hobbs, Lloyd Franklin, Paul Westmoreland, Bob Parents, Hap and Leona England, and Charlie Marshall.

Opening two days' part-mutual handle was \$175,880, as against \$187,789 for last year. While this is \$22,109 under 1949, Saturday's (15) handle was only about \$3,000 under the same day last year. A daily handle of approximately \$85,000 is needed for the racing meet to break even.

Tomorrow's features will include a 10-event motorcycle program in which 90 riders, headed by Paul Albrecht and Larry Headrick, will compete. The affair is sanctioned by the American Motorcycle Association.

California Shows are playing the midway.

FAIR LIST

(Continued from page 62)

Travis-Rivers—Travis-Rivers Expo. Aug. 16-17, 18 and Martin.
Vellefield—Vellefield Fair. Aug. 16-20. C. M. Bell.
Vicksburg—Vicksburg Expo. Aug. 16-18.
Vincennes—Vincennes Expo. Aug. 11-13.
Waterloo—Waterloo Expo. Aug. 11-13.
Cherish H. LeFebvre.

SASKATCHEWAN

North Battleford—North Battleford Fair. Aug. 15-16 and Martin.
Prince Albert—Prince Albert Expo. Aug. 15-16-17.
Regina—Regina Expo. Aug. 21-Aug. 25. T. H. Good.
Saskatoon—Saskatoon Indust. Expo. July 24-28. S. N. MacEachern.

CONCESSIONAIRES HEART OF ILLINOIS FAIR

PEORIA, ILLINOIS

Big Car Races — Stock Car Races — Harness Races — Heart of Illinois Rivalry

— Society Horse Show

Anticipated Attendance, 150,000—AUGUST 29 THRU SEPTEMBER 4

Write CONCESSIONS MANAGER, 5301 N. University Ave., Peoria, Illinois

WANTED

First Class Carnival

to play

CHARLOTTE COUNTY FAIR, JAN. 15-20, 1951

HARRY H. JACK, Punta Gorda, Florida

HURRY - - NOW BOOKING

SHOWS... FEATURE ATTRACTIONS... CONCESSIONS for Maryland's Two Great Fairs.

THE MARYLAND STATE FAIR, Timonium, Aug. 30 thru Sept. 9

THE GREAT FREDERICK FAIR, Frederick, Oct. 2 thru 7

LES SPONSOR, 117 W. Saratoga St., Baltimore 1, Md.

POSTERS

THAT BRING THEM IN

RINKS

PARKS

ORCHESTRAS

THEATRICALS

AUTO & MOTOR

CYCLE RACING

FAIRS

RODOS

CARNIVALS

TRAVELING SHOWS

SPORTING EVENTS

★

COLORFUL STRIKING FLASHY

Posters

535 CHERRY ST. PHILA. 7, PA.

UNION SHOP PHONE LO 6-2000

THE AERIAL SENSATIONS

110 FT. DOUBLE CRISS-CROSS SWAYING HIGH POLE ACT BALEFUL FIREWORKS FINISH

RICARDO and GRACIE ORTON

ADEL, IOWA

ATTENTION!

FAIR SECRETARIES

Contact The

ERNE YOUNG AGENCY

For Your 1950 Grand Stand Show if you are looking for NEW IDEAS

203 N. Webster Avenue, Chicago 1, Ill.
Phone: CH 6-6651

3 BIG DAYS AND NIGHTS

August 31-September 1 & 2

Revival of Old-Time

WASHINGTON FAIR

Washington, Conn.
Sponsored by Lions' Club of Washington

WANTED

All kinds of legitimate Concessions

CONTACT

Ball-Rain Shows
Michael Farmstead
13 Division Street
Bristol, Conn.
Phone: 2-9554

Conn. Carnival Supply
35 Winthrop Street
Bristol, Conn.
Phone: 7354

CARNIVAL WANTED

FOR WARREN COUNTY FAIR

For full particulars write

H. E. MARTIN

Supt. of Concessions Rossville, Illinois

WANT CARNIVAL

AUG. 21ST TO AUG. 26 INCLUSIVE

GEORGETOWN AGRICULTURE FAIR

G. E. BLAYNEY, Sec.

GEORGETOWN, ILL.

WANTED

Two or Three-Piece 100-91, High Act for August 25-29 in Kansas. Write or phone

J. C. MICHAELS ATTRACTIONS

Reliance Bldg., Kansas City, Mo.
Phone: 4-1111

CARNIVAL WANTED

CRAIG COUNTY FAIR

New Castle, Virginia, to be held September 6 & 7, 8 & 9.

L. V. FIELDS, Sec.
New Castle, Virginia

Palisades' \$ Handle Still Ahead of '49

New Promotion Planned

NEW YORK, July 22.—Business at Palisades Park, overlooking the swim pool, continued good over last week-end, despite threatening weather, reported Irving Rosenthal, co-owner with brother, Jack, of the spot. Overall ticket finds big for the season still slightly ahead of '49 year, he said.

Promotion to bolster takes at the tail-end of the season already has been launched, Rosenthal said. The park has scheduled a home show for September 2-10, with metropolitan area dealers in home appliances and furnishings supplying displays which will be housed at 25 tents on the park picnic grounds.

Each dealer supplying a display will buy 1,000 tickets for \$100 to be peddled to his customers at 10 cents each. Ducats will entitle purchasers to free admission to the park, free act and band and use of auto parking space. Entrance to the home show will be free to all park patrons.

Rosenthal estimated a total ticket sale of 600,000, with half the available tent exhibit space already subscribed for by metropolitan dealers.

Free attractions at Palisades over the week-end were the Aerial Sky, trapeze and sawpale, held over from the previous week, and Charlie Ventura's orchestra.

Rye's Playland Week-End Fair

RYE, N. Y., July 22.—Low temperatures and threatening skies restricted big at Playland here over last week-end. Dick DiGirolamo, the Allan McNeil reported. Turnout for Sunday (16) totaled 7,000 persons, with a good crowd of 20,000 on hand the previous day. McNeil said the week-end take normal and on a par with the corresponding period for 1949.

Television giveaway at Playland, introduced Wednesday night (19) as a gate building measure, proved successful in bolstering the normally smaller mid-week gross at the park. One video set, in addition to other prizes, including radios, will be awarded at the park each Wednesday night from now until the close of the season, McNeil said.

Free attractions at Playland—Thursday (24) are the Stardusters, sawpale and trapeze, and Howard and Wanda Bell, teeterboard.

Edmonton Budget Of \$50,000 Suggested

EDMONTON, Alta., July 22.—John E. Wallace, St. Louis zoo expert, retained by the city council as advisor has proposed a Parks and Recreation report this week that the budget should allow \$50,000 annually for maintenance and periodic expansion. Wallace also made a possible study.

A written report is to be prepared later by Wallace to detail plans for year-to-year development of the spot.

Walla Walla Kidland Clicks

WALLA WALLA, Wash., July 22.—This city of 24,000 population has been producing a big business for Tiny Tot Toddle-Land, a kiddie park opened about 60 days ago by William H. Wolfson. The line-up of attractions includes a Merry-Go-Round, Ewart Ferris Wheel, miniature train manufactured by Williams Amusement Company, Denver; a pony ride and homemade boat ride.

Promotions Put RFC-Controlled Galveston Pier in Pay Column

GALVESTON, Tex., July 22.—Jack Mankey, manager of the Galveston Pleasure Pier since February, said this week that a major promotion has made the spot a paying proposition.

Name bands at the ballroom, deep sea fishing, industrial and amusement exhibits, prize contests, and other events have been scheduled. The season opened June 9, he said.

The \$2,000,000 pier was completed in 1941 after the city obtained a loan from the Reconstruction Finance Corporation. But war conditions prevented successful operation earlier. Mankey pointed out that RFC still is the final authority on policy and that it voted a plan for adding an \$80,000 aquarium. Pier manager is responsible to Galveston Pier Corporation which is under the RFC-appointed city board of managers. The board is responsible to RFC in Washington.

RFC Controls Policy

Mankey stated that progress has been made despite the long chain of command. First step this season was to convert the 3,000-square foot exhibit hall into a replica of a frontier town to house concessions.

Ted Weems orchestra started the Marine Room's season. Bandroom has been contracted to appear for two-week stints. Two weekly programs are broadcast from the pier by Mutual network. Next in will be Don Reid, July 21-August 3, and Jimmy Palmer, August 4-17. Ray McKinley's band completes the season, playing from August 18 thru Labor Day.

Movies are shown in an open-air theater on the pier which has seats for 2,000. Screen is separated from the audience by Gulf water. Easter Sunday observance, political rallies and finish of a swimmer's race have been conducted in the theater, Mankey reported.

Dry-Land Fishing

Spot at the end of the pier provides one of few places on the pier where deep sea fishing is done from dry land, according to the manager.

Happy Village concession area in the exhibit hall includes civic and industrial displays, a star and star concessions. Top money winner in the area is J. Oswald's Derby Race game, Mankey said. General Motors

NAAPPB Okays Summer Meet; Date To Be Set Next Wk.

CHICAGO, July 22.—Directors of the National Association of Amusement Parks, Pools and Beaches (NAAPPB) have indicated they believe a summer meeting should be conducted but a final date has not yet been set, it was reported at the office here this week.

A tentative date set earlier has been abandoned and a new date probably will be announced next week, it was stated. Probability is that the two-day session will be between August 22 and 24. Coney Island, Cincinnati, will be the host park.

A. C. Luxury Tax Receipts Running Ahead of '49 Sum

ATLANTIC CITY, July 22.—Luxury tax receipts for the first five months this year are running ahead of the 1949 figure, tax officials reported here. Receipts for 1950 to date total \$403,356 collected from January thru May, an advance of \$10,199 over the take for the same period last year.

In the last reported month, May, receipts showed a drop from May, 1949, with \$102,276 collected this year, against \$106,684 received in 1949.

Corporation has its science show at the pier for its second year and gives two shows nightly. George Gunn and George Tupper, of Channel View, Tex., have a tropical butterfly show and Lewis W. Maury, of Houston, Tex., has a handcarved model of a Southern plantation on display. C. W. McNeil Jr., of Houston, has a theater showing old-time flickers.

Additional concessionaires are Jack Farber, novelties, balloon darts and penny pitch; Joe Shaunessey, cat rack, sling shot, glass pitch; Doc C. G. Harty, graphologist; Jimmy Arena, kiddie rides and Arcade, and Jim Henry, dairy bar. The pier operates a snack bar.

Art, Industry Shows

Galveston art league and library have an exhibit of art works and Galveston historical souvenirs.

Industrial exhibits have been entered by Monsanto Chemical Company, Santa Fe Railroad, American Trucking Association, Bandera Tourist Association, University of Texas alumni, Lykes Brothers Steamship Line and Carbide and Carbon Chemical Company of Texas.

Following end of summer season, the park will hold two conventions and promotions to complete a year-round schedule, Mankey said.

500G Blaze Hits Hampton

Casino properties escape damage as retail units are leveled—promotion up

HAMPTON BEACH, N. H., July 22.—A \$500,000 fire which burned for two hours at the beach front and threatened destruction of this resort, was brought to a halt a block from the Casino, Friday night (14). Blaze started in early evening and destroyed the amusement arcade, several shops and stands and the Henry Dupuis real estate office.

Badly damaged along with 25 small stands were the Avon Hotel, several restaurants, two barbershops and a photo shop. Fire was said to have started in a small restaurant. Late Friday night the local Chamber of Commerce, headed by Charles F. Butler, estimated damage at a half-million dollars, 1 per cent of the resort's total value.

Butler faulted the system of pumping salt water from the ocean on the blaze with saving the rest of the beach. Firemen from 11 surrounding communities fought the blaze. Several persons were injured, but only two of them seriously.

Special Events Continue

National Guardsmen were called in Sunday (15) to aid local police in preventing looting. Activities at the beach front continued unabated. Scheduled band concerts and other events were staged, while a crowd of 50,000, attracted by the fire, thronged the beach front.

The bulk of the amusement section past the Casino was unharmed.

Recovered from the blaze, the Chamber of Commerce skedged a series of events between now and Labor Day aimed at bringing spending money to the resort. Children's Day, Friday (21), attracted thousands of moppets, with parades, free ice cream and candy offered for the kids. Daily entertainment is being held in front of the Casino drive. Bill Glynn, head life guard. Chuck Hill's band gives four band concerts daily.

Formal Debut Gives Venice Lake Top Biz

City Dedicates Beach

VENICE, Calif., July 22.—Venice Lake Park staged its formal opening and biggest day here Sunday (16). The city of Venice held its 13-hour beach dedication. Venice beach, several blocks from the park, was opened to bathers after a reclamation of 350 acres from the addition of 14,000,000 cubic yards of sand. The park held a preliminary opening Dedication Day.

Since its preview opening in May, Venice Lake has added a Merry-Go-Round and plans are now under way for the installation of several more kiddie rides, Earle Charleston, business manager, said.

According to Ralph Hopkins, press director, the park is being publicized over KTTV-TV with two shows each Friday. The park participates in Fun in the Sun, a 2½-hour show staged at 1 p. m. Also on the Wheeler and Rourke show over the same station on 11 p. m. till midnight.

The big event in Venice, which was attended by dignitaries from the city and State, served as a tee-off for the park's Mrs. America contest. County and city selections were made, with the California finals to be staged at the park Labor Day.

The park is featuring Ruben Castang and his chimp each afternoon in a free show. Amusement area is also using newspaper advertising.

Weather Hurts Olympic Take

IRVINGTON, N. J., July 22.—Take at Olympic Park here dropped below par following two days of rough weather over last week-end, according to Robert Guenther, park treasurer.

Employees of a metropolitan area commercial bakery swelled attendance Wednesday (19) to 20,000. Guenther said the disappointment with the turnout. He felt big could have been increased thru better distribution of tickets by the firm, but that the gross on the affair as a whole was good.

First in a series of three main Sunday concerts was offered Sunday (16) by the park's band and vocalist Bubbles Ricardo at the park. Guenther said that while the offerings of light classics did not draw an immediate response crowd to the spot, they were a traditional part of the park's attractions and valuable in promoting good will and potential patronage.

Free attractions on hand at Olympic Park thru the week, booked by the Hamid agency, were Russ LeBeau, hand balancing; Vic Williams, a circus clown; Paul Raak, contortionist, and Irah B. Watkins' chimpanzees.

Boat, Plane Base Enlarged

At Pennsville, N. J., Spot PENNSVILLE, N. J., July 22.—Boat and airplane base at River-view Beach Park here have been enlarged to permit an easier flow of traffic for the Wilson Line boats docking at the park's pier and 150 spots along the river, following renovation completed this week.

L. K. Chrisman, park manager, also has built up a new seaplane base. Chrisman operates three planes for joyriders and those wishing to reach Philadelphia, New York and spots along the Delaware River quickly.

Playland Kid Spot Big Aid To Geist Biz

Matinee Takes Build

NEW YORK, July 22.—Joytown, kiddie annex at Rockaways' Playland which was refurbished and enlarged this year, has been supplying a hefty share of the park's weekly gross, with moppets accounting for 40 per cent of Rockaways' afternoon patronage during the week, according to park president, A. Joseph Geist. Geist estimated business in the kiddie section at some 200 per cent better than last year at this time. He said that a free-spending crowd had turned out at the funspot over last week-end.

Special excursion rate of the Long Island Railroad, line servicing the Rockaways area, offers a 75-cent adult round trip fare from Manhattan terminus to the park, with 35 cents the charge for children. Previous fare was \$1.52 for both kids and adults. Geist said the customer lure had proved potent.

City-wide bathing beauty contest to select "Miss Rockaways' Playland of 1950" is set for today at the funspot. Second in the series of daily free aerial acts to appear at the spot thru this week were the Three Fearless Stars, high-pole and trapeze performers, booked by Al Martin.

Mass.-Me. Road Opened;

Spots Near Benefiting

HAMPTON BEACH, N. H., July 22.—New toll highway which is expected to benefit amusement spots here, in Salisbury and Old Orchard Beach, Me., running from Kittery, Me., to Salisbury, Mass., was opened at the Hampton-Kittery interchange with brief ceremonies last week.

Highway, about 15 miles long, has a fixed fee of 15 cents for passenger cars and 50 cents for commercial vehicles. Road took 20 months to construct, at a cost of \$7,500,000.

HAVE

**Merry-Go-Round, Ferris
Wheel and Kiddie Ride
Want To Book or Lease
in Amusement Park**

FRED BOLIS

Box 96, Levitt Station, North Little Rock, Ark.
(Phone: 2-0017)

FOR SALE

HOT DOG & REFRESHMENT STAND

in SEASIDE HEIGHTS, N. J.
Low rent, on boardwalk. Established over 10 years. Making big money. One of the largest resorts in New Jersey.

Contact: Fred Koehler
4916 Hudson Blvd., West New York, N. J.

FOR SALE

Now in Coney Island. 200 Wax Figures, all props and stands, plus copyrightable name, Edna Muses.

WM. G. MEINCH
2918 W. 8th St., Brooklyn, N. Y.
Coney Island 6-0464

CARNIVAL WANTED

Rides, Concessions and Other Attractions
Large and medium sized carnivals located in Will and Grand County, Illinois. Write:

WM. DVORAK

DIAMOND DR. CARP, COAL CITY, ILL.

Miniature Golf Courses

Designers and builders of the most scientific courses in the country. Engineered for ultimate capacity. No bottlenecks, yet interesting, drainage problems. Ball Counter for 18th hole. Lectures and photo study furnished.

BOLLES COOK

Room 2506, 322 State St., New London, Conn.

Chicago Park Ends Rideless Era as Op Preps Kiddie Train

CHICAGO, July 22.—A miniature train, first amusement ride in Lincoln Park here for 25 years, will be ready for operation next week, Paul Hecker, park concessionaire, reported.

The kiddie ride is a model of a General Motors Diesel built by Miniature Train Company, Rensselaer, Ind., with eight cars for a capacity of 96 persons. Tickets will go for 14 cents, Hecker stated.

Track will be 2,600 feet long, running thru the park, and several sidewalk crossings will be marked by automatic signals. Hecker sublets the train from Joe Matarrese.

Steel Pier Features Fashion Displays

ATLANTIC CITY, July 22.—First of a series of weekly fashion shows was introduced at George A. Hamid's Steel Pier here this week, with June McAdams, who heads the modeling school bearing her name here and in Philadelphia, supervising the presentations. First show was tabbed Holiday in Fashion.

For models, she used the dancing line of Tonyettes, ranging in age from 16 to 21, featured in the Tony Grant junior revue staged at the pier's Ocean Theater. Paulette Morris and Verne Hackney alternate as mistress of ceremonies for the revues.

Ocean Beach Board Chides Food Concession Operators

NEW LONDON, Conn., July 22.—Attorney Morris Lubchansky, member of the Ocean Beach park board, told Frank and Harry Plezio Jr., of the Plezio Catering Company, at a meeting last week that unless their concerns put more commodities on sale he would make a motion to cancel their contract with the park.

Lubchansky said that he thought the city would be authorized to negotiate the contract if the P-zios continued their present mode of operation of the soda fountain in the recreation building. He pointed out that the concessionaires were offering only ice cream, candy, soda and popcorn.

Philly Residents Quash Proposed Kiddie Spot

PHILADELPHIA, July 22.—Plans to erect a children's amusement park at suburban Haverford and Overbrook avenues here were abandoned because of objections raised by residents. A permit had been issued to Kiddieland, Inc., represented by Charles S. Solit, local attorney, subjected to the approval of the Zoning Board of Adjustment.

Twenty-five residents protested against the issuance of a permit to set up rides and games at the selected site. In view of the protests, the project has been dropped, Solit said.

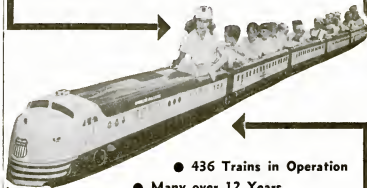
Pressing the Issue

NEW YORK, July 22.—When 25 Kentuckians arrived via Baltimore & Ohio Railroad here this week, they immediately queried local B. & O. rep Allan Matinsky on the location of Rockaways' Playland. Tho a bit bemused by the request, Matinsky telephoned the park, and arrangements were made to give the blue-grass natives an outing at the spot Thursday (20). They casually explained that to be leamed of the park thru newspaper and magazine plugs.

NO OTHER RIDE CAN EQUAL THE PERFORMANCE of the MINIATURE TRAIN



MODEL G-12



● 436 Trains in Operation

● Many over 12 Years

● PORTABLE — SAFE — EXPENDABLE

● Built with the same exacting attention to detail and quality as the Big Model G-16 and Suburban.

WRITE FOR DETAILS



MINIATURE TRAIN CO.
RENSSELAER, INDIANA

IT'S HERE POKERIO CONVERSION 2 IN 1 = JOKER POKER OR DOUBLE WIN

Tested and proven for PLAYER APPEAL and operator's satisfaction. It has been designed to bring in regulated profits for X-RAY POKER operators. POKERIO Conversion comes complete with newly designed and mirrored back glass, ready for quick installation.

Spend \$14.50 to make more money and to make your old Poker Table look like new.

JOKER POKER SALES CO.

218 Berry Street

Brooklyn 11, N. Y.

MINIATURE STEAM TRAIN

Train crosses next to Center in three big parks. 78 Trains now in operation.

GROSS \$2,500 TO \$15,000 A SEASON

Burns coal for normal steam operation. Make real money in only seven over 10,000 population.

Approved A.S.M.E. boiler. Steam Trains are unequalled for speed and repeat rides. Hours from 75 to 90 kids and adults every trip.

OTTAWA AMUSEMENT CO.

Mrs. Miniature Steam Trains
324 W. Douglas WICHITA 2, KANSAS

READY TO TAKE CARE OF YOUR BUILDING PROBLEMS

EDWARD LUNDBERG

DESIGNER AND BUILDER (OVER 30 YEARS)

COASTER AND PARK BUILDINGS

LARGE OR SMALL—ANYWHERE. WRITE, WIRE OR PHONE

c/o MARSHALL HALL PARK

TEL.: INDIAN HEAD 2501

RYANS ROAD, MD.

Ocean Beach Net Tops 83C

Profits trail 1949 by 4G
but are still ahead of 1947-
'48 earnings

NEW LONDON, Conn., July 22.—Report made at a recent meeting of the Ocean Beach Park Board here showed that net receipts at the fun-fest for June and part of July were \$83,244. City auditor Edward R. Henkle pointed out that while this figure is \$4,002 below the same time last year, it is ahead of the park's record years of 1947 and 1948, despite unfavorable weather conditions.

Park board voted to ban decorating of the spot for the Connecticut State Firemen's Association convention, August 17 thru 19, in order not to establish a precedent. In another action, Philip Isenberg, of Willimantic, Conn., was given permission by the board to operate shoe shine machines at the park with the city to get 30 per cent of the gross.

Ill. Annals Hit by Rain

(Continued from page 66)

day as the result of heavy rains the last three days. Front gate attendance thru Thursday (20) was off sharply from '49, according to L. Wayne Robinson, secretary.

WLS Rara Dance, with a matinee and evening show Monday (17), played to meager crowds, as did the Rara Dance the following afternoon. Weather permitting, good biz was expected Friday night, when Joie Chilwood's Auto Daredevils were scheduled.

Nessler's Shows were on the midway.

Chilwood Pulls 'Em
CARROLLTON, Ill., July 22.—Light sprinkles and cool evenings failed to affect attendance at the Green County Fair here, with front gate admissions thru Thursday (20), its fourth day, slightly higher than a year ago, according to E. J. Lukeman, secretary.

Joie Chilwood's Auto Daredevils drew a full house in the 1,000-seat grandstand Tuesday (18). Three matinee harness horse race programs were "up" before good crowds. Fair ends today, but its board is sponsoring a rodeo tonight and for two performances Sunday.

Chilly evenings and late rain Wednesday night cooled the midway grosses below '49 for Bill Gullette's Imperial Shows.

Political Pals Big
PINCENNEVILLE, Ill., July 22.—Attendance at the Perry County Fair here thru Thursday (20) the fourth day of its six-day run, held closely to last year with dry, warm weather the important factor. Mrs. J. H. Strum, secretary, announced.

Democrat Day, Thursday, and Republican Day, Friday, drew big crowds.

Free rodeo Monday and Tuesday filled the 1,700-seat grandstand at two performances and the Voorhees-Fleekles revue, Thursday night, drew a three-quarter house. Five matinees of harness horse racing got admissions on a par with a year ago.

Buff Hottie Shows reported mid-way biz about even with last year.

CONEY ISLAND, N. Y.

—By UNO—

Still another week-end (July 15-16) of rain. Friday night (14) brought a large attendance to the open-air stand on Stillwell for the second round of Night of Stars. Lester Wolf emceed and Morton Arkin's orchestra provided the music for street dancing. Best Myerson, the recent Miss America titleholder; Nina Louise Spanish, Charlotte Manson, the Pepsi-Cola Girl and Buck Brown, singer, were guests. Miss Ward was named Miss Coney Island.

Concessionaires on John Ward's property, covering both sides of Jones Ward, were guests. The stand will include souvenirs, Wilfred and Eva Long, with Rose Fortunato, and Grace Terra, helpers; Fortunato picking birds, Mamei Yoshida, Japanese artist, and Grace Diamond with Frank Randazzo, assisting, 10 units of miniature Star Game tables, Jerome, Randolph and Richard Kellen, miniature buff, John Blancy, William Simon, helper; 11 Frigidaria stands, William Murphy tin-type photo gallery, Sam Sims, who also has an antique branch, and the "Volcano" where his sister-in-law, Anna and son, Arnold, are in charge; Hippodrome, Jimmie Sanio, with Stew-Lyle, and the "Big Boy" with a bottle game, Fred Canfield, with Joey Battaglia and Abbie Sheffield, ballroom; pop track, Jim McLaughlin, with James C. McLaughlin (McLaughlin has another at Surf and West Fifth); wonder wheel, Grams family and doll game, guess-your-age and shoe and hat games. Dora Murak with Pete Minichello, handling the first, and Whitney Dunn, the second.

Anthony DeMarco, former boss of the city, heads the Marx Amusement Company, operating an arcade on Surf. His son, Mickey and his wife, Millie, assist him, with their own branch. The new tenants of Rocco R. Castella, arcade owner at West 16th and Bowery, are Stanley Farber, tattooer, and Alvin Weiss, a fortune teller. Prof. Walter DeLena, magician and emcee at Garto's Variety Show, remain there until the fall. Jean Mella, a ballroom dancer from the Columbia, Detroit, and Georgia May, voodoo dancer, are recent additions at Tizza's Wine Shop. Also new is George Myzels, who is handling publicity.

Boomerang in Bowery Park enjoys a new lease on life since operator Jimmie Kyrtz has installed many improvements to locks, guard rails and brakes, all of his own invention, to allow for easier, safer travel.

John Ward, recovered from recent illness, is operating his rides and concessions. . . Sam Torres has returned as outside talker over week-ends at Garto's Variety Show. Stanley Reiben, Chamber of Commerce press, joins the law office of Assemblyman Eugene F. Bannigan in New York at the Cleveland Hotel. . . Outmoded trolley poles on Surf have been transformed into a carnival aspect. . . William Silverstein and Marjorie Annama are Morris Joffe's experts in charge of the modernized popcorn and candy emporium covering most of Feldman's stand. . . Tinyper, Bobbie Sim's daughter, Bobbie, has left the Jones Walk concession to continue her studies at City College of New York. . .

William Bradley Smith, or Aloa, Alligator Boy, of Raleigh, N. C., is the new attraction for the blow-off at Sindell's Girlie Revue. Julia

Gerity is the all-season's singing feature at Sindell's Stable. . . Carl Balmer, old-time circus talker and concessionaire, is out front orator at Rosen's freckery. . . Bill Lombard, long time promotion manager at Luna Park for the Collier's and the Miller's, is in charge of the pool at Steeplechase Park. . . Overnight change, Harry Rabin, on Surf, changed Shuffelbush Alley's back to the shelf after a week's tenancy and brought back the original set of tokeners. Rifkin said the "blow-off" is "a lot of fun to stand up." . . Mrs. Henry Stubbman, who, since the death of her husband two years ago, had been operating the Elks Hotel, Carrousel bar, grille and parking lot on Surf and West Sixth, has retired. Present lessee of the hotel is Charles Roth. Conrad Borge, the story of the concessions. . . Walter Kane, pianist at Lane's Irish House, formerly was with Perry's Pavilion at the Park Circle, Brooklyn.

Chi Holds RB To Half Houses

(Continued from page 63)

but one performance here. The Giraldo returned Saturday night (15). DeRousseau was hurt in his fall Wednesday and was out for several hours.

Still undetermined was how Paramount movie equipment would be moved when it comes onto the show every next month to start work on Cecil B. DeMille's movie of the circus.

Special Tickets Used
In the meantime, Ringling is using special printed matter, including contracts and tickets, with a view to the movie work. Devere side of tickets carries a plug for DeMille's current movie, announces he's working on the circus film and specifies that these pictures taken at Paramount is working that day.

Another tie-in worked here was for the Chicago movie. The circus's closing announcement including a suggestion that patrons catch the fair next.

Arthur M. Concello, general manager, indicated the Ringling show may return to Havana for a post-season stand.

Ventilator in Top
Noted here was an innovation for ventilating the big top. Along the center of the center pole is netting, which permits warm air to escape while cooler air comes in from the side wall. A canvas cap under the netting is in place in clear weather and tied down during rains.

Concello said the ventilating scheme, originated by Frank McSherry, manager, had worked well.

Before coming in here the Ringling show had played to half and three-quarter houses at Kalamazoo, Mich., July 13, and got a half house for the matinee and near-capacity house for the night show in South Bend, Ind., July 14.

Concessionaires in Chicago were reported far below the 1949 level but a spokesman said there was considerable spending by those who turned out for the show.

Blues Sell First
Seat sales showed a preference for blues, with both ends of general admission seats sold out at most performances. About 10 of the 20 reserved seat sections were sold at most Chicago performances.

Howdy Doody, the NBC television puppet, has been eliminated from the spec and has been attracting only moderate business to the Side Show. Officials said that the TV feature apparently was out of the television arena where it is known best and that it would be limited to its Side Show appearance for the rest of the season.

American Way Theme Sparks Pomona Annual

(Continued from page 66)

ery building. Facilities will again be offered mothers in caring for their small children. A well-equipped play yard can be used by the older kiddies.

Although believes that one of the most important innovations this year will be the 17-acre plaza containing the outdoor show with its recreational and sportsmen displays, the comprehensive automotive show, trailer show and heavy machinery. A picturesque Western frontier town will flank the area and also here will be the 125-foot casting pool. National contests in fly casting are scheduled.

The home show, occupying over two acres, will include a neo-traditional home building section. It needs and living habits of casual Californians. A unique feature will be a specially designed television room containing a built-in receiver and soundproof construction. The display is under the sponsorship of the Building Contractors' Association. . . 120 separate exhibits of new building materials. Individual cities will be held to answer questions concerning design and materials about the home show.

Separate Kiddieland
A separate Kiddieland is being set up this year. Designed for smaller children, these attractions are for their use while the older children are entertained in the nearby carnival area. A bandstand has been erected in the center of the 2,000 seat pergola and dance floor will be ready for these enthusiasts. The space is free to the public. Able callers will be provided.

To accommodate the ever-growing number of square dancers, a 10,000 square foot dance floor will be ready for these enthusiasts. The space is free to the public. Able callers will be provided.

The first nine nights will feature a horse show as a major attraction. The last eight nights, as in the past, will be devoted to the grandstand attraction, Cavalcade of Stars, headed by Fred H. Kresman, of the McCarruthers Theatrical Enterprises, Chicago.

Some 7,000 head of large and small livestock will be shown.

As the dates for the event come closer, additional features will be added.

Philly Stand Poor For Cole Bros. Org

(Continued from page 63)

Vacation season also affected the show's take.

An opening-night mishap occurred when the rigging used by the Zeuching in their cannon act collapsed as the attraction got under way, with the girl member of the duo winding up in the hospital. She was discharged after examination disclosed no serious injuries.

Also there had been a strike of Westinghouse employees previous to the circus stand here, the dispute was settled by last week. Labor conditions in the city were reported as in the hospital. She was discharged after examination disclosed no serious injuries. . . It was reported that Cole Bros.' new employees as a result of the war scare.

It was reported that Cole Bros.' prior stand at Washington also yielded disappointing returns. Routed by Contracting Agent James Bebb, the show was set to play Binghamton, N. Y., August 2, the first circus performance for that city this season. Show will play the Philadelphia Park lot, broken up during 1947 and 1949 by Ringling-Barnum. Local circus fans aided Bebb in arranging the date.

High Quality

KIDDIE RIDES

ROTO WHIP — SPEED BOATS — PONY CARTS
GALLOPING HORSE CARROUSEL

Illustrated Circos, Co.

W. F. MANGELS CO., Coney Island 24, N. Y.

Endy Spars With Weather To Catch Biz

Back in N. J.; Takes Fair

JERSEY CITY, N. J., July 22.—Endy Bros.' Shows opened here Wednesday night (19) to favorable weather. Thursday night (20) was chilly but weather forecasts for the week-end are optimistic. Shows remain thru the coming week.

Endy, like most other carnival orgs playing New York and New Jersey this season, has been bucking bad weather since opening the season. After playing several Long Island roots, shows played East Paterson, N. J., last week. Billed to occupy the River Drive circus lot at adjoining Garfield, shows were forced to switch to the smaller lot at East Paterson as no water was available on the Garfield lot, excess said.

Rain during the early part of the week retarded the shows opening until Wednesday night (12). Shows remained until Tuesday night (18) and chucked up fair business Wednesday (12), Saturday (15) and Monday (17), the only nights favored by fair weather. Owner Dave Endy stated that his shows were similarly hit by bad weather breaks during his coverage of Long Island.

The East Paterson lot was not big enough to set up all rides and shows, but Endy had a variety of oblige and concessions on the midway and several shows on the back end. When weather permitted attendance was good and spending about on a par with last season.

On the midway were the Jones bing, Bob Parker diggers, numerous games and concessions. Rides included Merry-Go-Round, Roller, Rocket, Fly-Or-Plane, Rolloplane, two Ferris Wheels, Caterpillar, Tunnel of Love, Little Dipper and three kiddie rides.

On the back end were a Motor-drome, three girl shows, Bronze Reins, a walk-thru and a pit show. While fronts and canopies revealed signs of rough weather, the costumes of the girls on the bally platforms were neat and freshly laundered.

Craig Org Damaged In Texas Blowdown

SHAMROCK, Tex., July 22.—Harry Craig's Heart of Texas Shows were slugged by a combination of hail, rain and wind here Tuesday night (18), causing considerable damage. Stable crowd was on the midway when the blow came at 8:30 p.m., but no one was injured.

Side Show was lost completely, along with a number of George and Irma Hersche's props. Jig and Athletic Shows suffered damage, one other show was blown off the lot and Barney Allen lost to concession tops and a quantity of merchandise.

Extra supply of canvas enabled shows to open the next day on schedule.

Hub Exec Bans City Lots for Show Use

BOSTON, July 22.—Mayor John B. Hynes barred private carnivals from public playgrounds Tuesday (18), stating the law department had ruled it illegal for the city to permit carnivals for private purposes, however charitable.

He simply said many applications from veterans groups and other organizations are on file. Approval was given carnivals in connection with public celebrations July 17 and July 4.

Early Days in Plush Edmontion Gives RAS Better-Than-'49 Biz

EDMONTION, Alta., July 22.—The Royal American Shows were well on their way Friday (21), fifth day of the six-day Edmontion Exhibition here, to chalking up a bigger gross than the org did last year. If successful it will be its first better-than-'49 week of the season.

Thru Thursday, the RAS was running \$6,200 ahead of last year's figures for rides and shows. Weather was ideal here last year but the shows caught some rain here.

Big factor in the increased business is the booming economy in this oil center, which has experienced a sizable population increase, plus a housing boom since last year.

Bonnie Baker is pacing the back-end units here, taking the No. 1 spot

from Leon Claxton's Harlem in Havana which was the top money-getter at Brandon, Man., and Calgary, the early stander of the Western Canadian Class A Fair Circuit.

Calgary Stampede, played last week, was hit by rain, yet the RAS gross was reported only slightly below that of last year.

Hennies Gets Rain in Gary On 1st Night

Battle Creek Biz Fair

GARY, Ind., July 22.—Hennies Bros.' Shows were pelted by rain in the first half of their local stand this week. During brief breaks in the weather, org did good biz as evidenced by the fact that an estimated \$100,000 came in the front gate Monday night (17) when the sky cleared.

Shows are set up on the old circus grounds at 15th and Jennings streets under Salvatorian Fathers auspices. Battle Creek, Mich., played last week, netted fair biz. Org was predated by four carnivals.

Following the stand here, all equipment will be trucked six miles to Calumet City, Ill. The following week it will be returned to the show train here. A week of still dates follow Calumet City. Shows org opened this fair season at Illinois State Fair, Springfield.

Mrs. Ray Franklin, wife of Turkey Red, concession agent at St. Louis, daughter's hospital in Brooklyn, recuperating from a serious illness that hospitalized her in Toledo.

J. C. McCaffery, general agent, and Mrs. McCaffery, visited here Sunday (16). Mrs. Art Courtney, wife of the lot superintendent, joined from Norfolk for a visit. Mrs. Chester Mayes and daughter left here for the Monday spending three weeks with her husband, org's concession secretary.

C&W Takes Okay at Two W. Va. Dates

Kid Matinee Pays Big

CHARLESTON, W. Va., July 22.—Aided by extensive newspaper and radio publicity, Cetlin & Wilson Shows put together a top-grossing week here. Thru tie-ups with eight drugstores in the city, two bicycles were given away at the Saturday matinee (18), while the take for the afternoon equaled the record-breaker scored at Clarksburg, W. Va., July 4. Local soap box derby made no dent in org's gross for the matinee, with children and parents flocking to the midway.

Weather was with the show for the Clarksburg stand, and the org was plugged thoroughly thru arrangements with drugstores in the area. Two bicycles were also given away at Clarksburg and proved a solid drawing card for the holiday.

Show is prepping for fair dates, which begin next week.

Buck Earnings Okay Despite Bad Weather, Cut Spending

FT. EDWARD, N. Y., July 22.—O. C. Buck, owner of the shows bearing his name, this week echoed the complaint of show folks everywhere in describing business to date. Excessive rain and lower per capita spending have taken the toll, but in spite of this the Buck organization has been doing "all right," Oscar said.

Remarkably, the org hasn't played a single blank, even though it has yet to get thru a stand without rain. In nearly three months of operations, only four Saturdays have been played in clear weather. Luck on Fridays, which together with the final days, make for the bulk of the total date earnings, has been little better.

Adjustment Needed
Even with good weather business has been off some, at times as much as 15 per cent, but Oscar said this was not considered "alarming." An economic change is under way which simply requires adjustment on the part of the show op, he said.

With a tightly knit unit, Oscar is well equipped to make any needed adjustment. Radical changes are anticipated, however, since he be-

lieves that fairs will pay off and the season will wind up good.

Fair in rural areas should hold up, Oscar says. Money is still plentiful in the farming areas and the takes should be okay if the annuals get a break in the weather.

Biz Pick-Up Likely
Annals located in rural areas, of which there are many in the East, may not fare so well, Oscar says. However, the unsettled world situation is apparently leading to a revitalization of industries centers. If production schedules are upped between now and the time the annuals operate, then the take should be plush, as it was immediately after the war.

Oscar, who has long played a virtual stereotyped route comprising lower New England and New York territory, is of the opinion that per capita spending will pick up at fairs. Beginning August 7, Oscar will play annuals at Gouverneur, Elmira, Mass., Lenox, N. Y., and Danbury, N. Y.; Green, Barrington, Mass.; Bridgeton, N. J., and Danbury, Conn. The Bridgeton date is a new addition, having been played last year by Endy Bros.' Shows.

WOM Takes Show Drop At Lewiston

Portland Handle Good

LEWISTON, Me., July 22.—Business at midweek was only fair for Frank Bergen's World of Mirth Shows, even though the weather has been good with the exception of a drop in the temperature Thursday night (20). Spurring appeared to be somewhat tighter than it was a year ago, marking the first stand so affected for this org. Last week in Portland, Me., business was good and it was anticipated that high earnings would prevail thruout the state. This date, in addition to all others within the State, have been on the WOM route for about a decade and have been good with few exceptions.

Shows excess reason that President Truman's broadcast speech Tuesday night (18) caused a early exodus from the ground. Then, too, even though this is a vacation mecca, many of the locals have taken to the hills and the lakes.

Show is well billed, with country routes being used extensively. Newspaper space has been plentiful and there is no doubt that the natives are well aware of the stand. All flacking is under the direction of Gerald Snellens.

Org is showing the fairgrounds, a site used for the past several years.

Cavalcade Stays On in Milwaukee 3 Extra Days

MILWAUKEE, July 22.—Al Wagner's Cavalcade of Amusements were originally booked to leave the city for a lakefront stand here Wednesday night (19), but more rain than clear weather during that stretch caused an extension of the engagements thru tonight.

Lakefront engagement here usually provides a whooping gross. However, this year, unlike last, shows were originally booked for but one weekend, as against two previously. Sundays are usually big but the lone Sunday (19) this year was a total washout. Several days were dropped out, and the resulting muddy lot didn't make the site any too inviting on some nights when the skies were clear.

N. Y. Dates OK For Coleman

EAST GREENBUSH, N. Y., July 22.—Except for the unco-operative nature of the weather, business has been good for Coleman Bros.' Shows. Owner Melvin Coleman says the outlook for fairs continues bright, despite the fact that spending has been down in some instances. It is his opinion that most areas will yet put together a fair season if they are not in too deep as the result of bad early dates.

Business at Catskill, Hudson and Newburgh has been good. Good takes were registered on the Fourth of July even though the showers washed out some of the early play.

Org is prepping his org for fairs which start the first week in August at Boonville, N. Y. Org route includes Middletown, Alton, N. Y.; Greenfield, Mass.; Rochester, N. H.; Hartford Springs and Middletown, Conn., and Belchertown, Mass. Shows close October 12.

Contact CHARLES SNYDER
Kingston Mines, Illinois

Mr. Dodson, former show owner and Mel Dodson with his grandsons, Melvin III, and nephew, Charles Raymond Patrick, are taking baths in Hot Springs, where they will remain until August 1. Then they will go to Houston and back to Hot Springs. Mel Dodson, 40, Dodson, Mel has sold his Miami home and purchased a new one in Savannah, Ga., where he and brother Guy Dodson are operating a night club and the Blue Top Tourist Court, 1000 S.W. 10th St., just south of Savannah on Highway 17. Mel info that Mr. and Mrs. Al Bay singer are living in Hot Springs and that he renewed his friendship with brother-in-law, former carnival promoter, Charles, former carnival owner, who lives in five Hot Springs jewelry stores.

Plattsburgh, N. Y., then as per route

For Count Stores, Blower, Skillo, Wheels. All old agents come on. Jim Sparke wants Hanky Pank Agents. Ten Southern fairs. Work every day. Address
Madisonville, Tenn., this week.

T. J. SMITH
ILLIANA EXPOSITION SHOWS
Bass Lake, Knox, Ind., this week

Manager for Athletic Show. Best territory in Midwest and you have to hit the ball. Long and Short Range Galleries, Ride Help. Calumet, Minn., July 28 through 30; Beaudette, August 1 and 2.

MERRY-GO-ROUND AND FERRIS WHEEL
For two-day Celebration on Sept. 3rd and 4th due to disappointment. Largest Firemen's Celebration in Northern Illinois. We have continuous Free Acts through both days and give away large prizes.

C. F. RIEM
Dakota, Ill.

Went Stock Concessions for following Fairs:
Kouts, Ind., Annual Homecoming and 4-H
July 26-30; Greentown, Ind., County & 4-H
Fair, Aug. 2-5; Roanoke, Ind., Centennial
Williamsport 4-H Fair, Went Glass Pitch
Scale, Striker, Pitch Till U Win, Photos
Candy Floss, Coke, Lead Gallery, Basket
Ball, Ball Games, Monkey Show or Walk

AMERICAN LEGION STREET FAIR
Around Square, Aug. 1-5. Want Cookhouse, Photo, Stock Concessions, Mitt Camp, Girl and Grind Shows, with or without equipmant. 10 Celebrations and Fairs to follow.

18 passenger, A-1 condition. With factory-made
18 ft. 4-wheel Trailer.

H. O. WEBB
2848 Oakland Ave. Maplewood 17, Mo.
(Phone: STarline 3828)

W.G. WADE
Shows

BARRY CO. FREE FAIR
HASTINGS, MICH., JULY 31 TO AUGUST 5

Can place LEGITIMATE CONCESSIONS of all kinds, including Hanky Panky, Eats and Drinks, Novelties, Cigars and other eat-and-sit sales privileges.

NOTICE: This is the first of our long circuit or bona fide annual County Fairs.
Contract for the Circuit, starting now, at Hastings.

WRITE or WIRE

W. G. WADE SHOWS
Marlitz, Mich., all this week

**P.S.—After the Hastings Fair follows the Showmanee Co. Free Fair at Corunna,
Mich., Aug. 7 to 12.**

[illegible]

D. S. DUDLEY

Spitfire and Ferris Wheel Halp. Must drive. Can place Ball Games, Long Range, Short Range, Glass Pitch, Hoop-La and Hanky Panks. Will book Lung, Mechanical, Side Show and Unborn Shows. Perham, Minn., Feir this week; Begley, Minn., Feir next; followed by ell No. 1 Fair until Oct. 14.

GOLD MEDAL PRODUCTS CO.
318 E. THIRD ST. CINCINNATI 2, OHIO



PENNY PITCH GAMES

Size 66x64"
Price \$42.50
Size 64x64"
Price \$35.00
With 1 Jack
P. 1. \$55.00
Size 64x64". With 5 Jacks. \$75.00

PARK SPECIAL WHEELS
20" in diameter, beautifully painted, we carry in stock 15-25-30-34-and-36-number wheels. Price \$12.50 each. \$127.50

BINGO GAMES
75-Player Bingo, Complete \$4.50
100-Player Bingo, Complete \$5.00
1/2 Discount on All Orders

SLACK MFG. CO.
116-124 W. Illinois St. CHICAGO, ILL.

BINGO HELP WANTED

1 Caller, 3 Counter Men; top salary, and you get it every week. Don't waste your time and mine if you want to do it.

JACKIE'S BINGO

Care Carnival Shows, Amityville, L. I., this week; Patchogue, L. I., next.

ANDY ZANE

WANTS

Girls for Girl Show, Entering for Fair. Have new truck front. No experience necessary. Top salary and free transportation. Wire or come on immediately, care of:

BEAM'S ATTRACTIONS

Pontaukeville, Pa., this week; Ford City, Pa., Aug. 13.

WANTED

Four or five rides for Water Carnival on August 31, 1950. Low, year's attendance 15,000. Outboard races, special races and fireworks at 1950. A.

V.F.W.

Wisconsin Rapids, Wis. Telephone 47

CARNIVAL WANTED

For one week in September, 1950. Located in the heart of tobacco belt. Louisville Carnival Week.

C. F. CASH
Louisburg, N. C.

WANTED—A KIDDELAND

Have excellent location for Kiddieland, five miles from Hartford, Conn., on main highway front of two drive-in theatres. No park within miles. Will buy or lease all kinds of Kiddie Rides or will lease land outright. Excellent for Pony Ride. Address:

L. CLOTH, Gen. Del., Syracuse, N. Y.



PACIFIC COAST SHOWMEN'S ASS'N LAST CALL MEMBERSHIP DRIVE

JOIN NOW . . .

Take Advantage of This Offer. Initiation and Dues to Sept. 1, 1951 \$17.00

Membership includes use of the new, spacious and beautiful club rooms and all their privileges. Offer open for only a limited time.

JOIN NOW

Write Today for Application Blank.

PACIFIC COAST SHOWMEN'S ASSOCIATION
1235 SO. HOPE ST.
Joseph R. Krug
President
Al Flint, Executive Secretary

LOS ANGELES 15, CALIF.
Sam Dolman
Membership Chairman

WANTED

KIDDIE RIDES OF ALL TYPES (ELECTRIC)

FOR

MONSTER KIDDIE RIDE JAMBOREE (INDOOR)

September 22-23-24, 1950

NORTH SHORE SPORTS CENTER

30 Boston St., Lynn, Mass. 0-3665 (MRS. ADAMS)—(33-2000 feet clear floor space)

CLUB ACTIVITIES

National Showmen's Association

1564 Broadway, New York

NEW YORK, July 22.—Secretary Phil Isler visited the clubrooms Thursday (20) and reported that his two units were doing well. Sam Coen, NSA representative on Freil's Broadway Shows, brought in dues from various members and is sponsoring Victor Link, of the shows, for membership.

Sam Finkel became a grandfather during the week. C. R. Sullivan has recovered from a recent illness and is a daily visitor to the clubrooms. Sam Weisser has returned from a five-month vacation tour.

Visitors included Ernest P. Moore, William Glick, Max Cooper, Harold Hodgetts, William Miller, James Peterson, Joseph Walker, Robert Allen, Sam and Harry Sandier, Saul Eichen, Al Katzen, Ben Levine, Tom Coffey, Louis Zuckerman, Joseph Walker, Al Burt, George Bovino, Joseph Agule, Stanley Watson, Louis Light, Harry Meyers, Morris Glass, Harry Levine, Louis Elias, Edward Cohen, Jack Alfred and David Brown.

Tickets and books for the new car award may be obtained at the club's office. All stubs and book covers are to be left intact and returned to the office for a final check-up. Membership dues are up for payment.

Heart of America Showmen's Club

913A Broadway, Kansas City, Mo.

KANSAS CITY, Mo., July 22.—Frank Bradley, who is in Veterans' Hospital, Wadsworth, Kan., is reported in serious condition. Captain Hugo, his wife and daughter closed the John McKee Shows and are now playing celebrations and fairs. James Marshall closed his road season and is back in the city, and the going was too rough. Frank Layman is playing local spots with his show. Torrential rains have held the spotlight in this vicinity for three weeks, and showmen have been lucky to get one or two good days a week.

F. W. (Boxie) Warfield, chairman of the banquet and ball committee, reports that the program for the event is set up. Indications are that this year's event will eclipse anything in past years. It will be held in the Georgian Rooms at the Hotel Continental on New Year's Eve. The secretary will send 1951 cards to members who remit dues.

Pacific Coast

Showmen's Association
1235 S. Hope St. Los Angeles 16

LOS ANGELES, July 22.—Meetings were resumed Monday night (17) after a month's layoff with J. Ed Brown, a past president, conducting the session in the absence of Joe Krug, president. Bert Chipman, veteran showman now retired, was invited to the rostrum where he sat with Lou Manly, secretary; Al Weber, treasurer; and Ben Downing, head of the finance committee.

Three new members were received upon application and reinstatement. They were Fred McKee, H. S. Dunn and M. L. Rea.

With only a few members present, the meeting was brief. Committee reports were heard with Jim Dunn and Fred Donnelly reporting that Henry Hoentner, Al Cohn and Lou Godfrey were ill.

Al Flint, who recently returned from his two-week vacation in New England, reported that he had received word that Clifford Cox had passed away on the Mound City Showers. He will be buried in Lewiston, Idaho.

Chipman reported that he had recently returned from a visit with his wife, Mary, in Yakima, Wash. While there, Chipman celebrated his 83d birthday. He is a charter PCSA member and at one time was its secretary. He is president of the Fiesta Shows, also attended, having come down from Pismo Beach where his show has been for the past five weeks and will remain there for another four weeks before taking to the road.

Show Folks of America, Inc.

145 Turk Street, San Francisco

SAN FRANCISCO, July 22.—Pat Treanor, Bobby Cohn and Jack Christensen were called to the rostrum by Mike Keckler, president, to fill vacancies. Albert Roche, corresponding secretary, read letters from Dwight W. Kane, Marie A. Wadsworth, Margaret D. Allen, Mrs. Frances May, Ed Gosney, Teddy Texiera and Art Craner. A card of thanks was received from Clara W. Little, Los Angeles.

Twenty-eight new memberships were approved and Fred Weidmann introduced the four who were present. Bobby Cohn, Ginger Kearns, John R. Murray and Harry Lewis.

Conditions of Oscar Walker, La Carmencita and Fred Ferguson, the last named in Marine Hospital, are improving. Dean Billy Fox is County Hospital, Martinez, Calif. Theodore Roche is at St. Mary's Hospital. Eddie Burke called upon members to donate blood in order to replenish the supply at Show Folks blood bank.

President Krekos introduced the following new members and members who had been absent for some time: Mr. and Mrs. Bobby Cohn, Virginia Kearns, Phil Sapira, P. Charles Camp, Mr. and Mrs. Art Craner, Pat and Blanche Treanor, Al Lindenberg, Sam Conte, Mike Genoff, Tom O'Hara, Hap Yeager, Dinty Moore and Whitey Monette.

Miami Showmen's Association

236 W. Flagler St., Miami

MIAMI, July 22.—The past two weeks have been busy—lining up the fall campaign, which includes the new membership drive, sale of the Century Club tickets, the year book and directory, and arranging the jamboree to be held on various shows.

Doc Cunningham is at the Dade County Hospital, Kendall, Fla., where he was taken last week to have his left leg amputated, caused by an infected toe. He would like to hear from old friends. Mac McFarland has been released from the hospital in Philadelphia and is resting at the Senator Hotel, that city.

FOR SALE 3 CHALLENGER FLOSS MACHINES

With Stands. Will Book.

JOHNNY DOOLAN

3326 S. Halsted St., Chicago, Ill.

Phone FRontier 6-5320

AMERICAN EAGLE SHOWS

WANT

CONCESSIONS AND SHOWS
For Six More Bona Fide Street Celebrations.

Monticello, Ill., July 24 to 28;
Gibson City, 29 and 30;
Paxton, July 31 to August 5.
This Show Will Stay Out Until
Christmas in Mississippi.
Get on the Bandwagon Now!

All Address

Danny Arnett, Mgr.
Per Route.

WANT

Capable Talker for high class Ice Revue show. Can place few more legitimate concessions. Help wanted on all rides. Must drive scenic.

Woodstock, Ill., Fair, this week;
Belvidere, Ill., Fair, next.

Tivoli Exposition Shows

WANTED

Side Show people, inside lecturer that does act, Bally Act, ticket sellers, fair eater, Bally Girls. Enlarging show for fairs. All winter's work in Florida. This show has never missed a pay day.

JACK "SEALO" AUGHTMORE

Care Andy Bros.' Shows
Jersey City, N. J.

AT LIBERTY

LEGAL ADJUSTER

Can join at once.

R. CLOTH

P.O. Box 66 or 434 Ann St., Hartford, Conn.

"MONKEY FACE"

Am worried. Is anything wrong? No word or mail—Why? "Monkey". Please write, phone or wire collect.

"BOOG"

CARNIVAL WANTED

ANNUAL FALL FESTIVAL—RANTOUL, ILL.

Chautau Field adjoining lake. Week August 28-29. One of best spots in Illinois. Large attendance practically guaranteed. Contact at once: Cal Resor, Tuscola, Illinois.

ARCADE FOR SALE

Pittsfield, Mass., on Main St. Will sell as a going business or piece by piece. Have Shooting Gallery with moving targets. Motoscope, Records and record player. Also 100 lbs. of all kinds and 20 arcade pieces. Will take any reasonable offer. Can be seen any time at 30 North St., Pittsfield, Mass. Address mail to L. CLOTH, Gen. Del., Syracuse, N. Y.

Complete Custard Outfit

With Living Quarters on Diamond T Truck.

CHARLES BARNETT

172 Greenwood Ave. Wareham, Mass.

KINGSTON, R. I., FAIR GROUNDS 75TH ANNUAL RHODE ISLAND STATE FAIR AUG. 13—8 BIG DAYS, 8 BIG NIGHTS—AUG. 20

WITHIN 7 MILES OF BEAUTIFUL NARRAGANSETT PIER

Featuring Largest Gladiolus Flower Show in New England, Drum Corps Competition, Stock Car Racing, Thrill Shows, Radio Broadcasting, Largest Exhibitors in the East, Grandstand Show Featuring R. I. State Fair Revue with an All Star Show. Many Other Feature Attractions. 250,000 People within 34 Hour Driving Time.

WANTED

All those with us last year contact. Motorcycles, Iron Lung, Walk-Thru Shows, Monkey and Wild Life, Legitimate concessions of all kinds, American Felicity, Art & Science, Novelties, Hot Striker, Long and Short Races, Basketball, Cig. Gallery, Bell Curses, Glass Pitchers, Dart and Quoits, Jewelry, Toy and Gun Shows, Games, Candy, Cakes, Apples, Merchandise Stands of all kinds. Those coming on may be booked for five more Big Fairs. We have plenty of Rides and Binge. Absolutely no reject.

ALL CONTACTS

MICHAEL FORMAGIONI

SELL FORM SHOWS

13 Division St. Bristol, Conn. Ph.: 20954

JOHN J. BELOISE

CONN. CARNIVAL SUPPLY CO.

35 Wethersp St. Bristol, Conn. Ph.: 7256

MERCER FAIR MERCER, PA.

August 22 Through August 26, 1950
FOUR NIGHTS OF HARNESS RACING
LARGER PROGRAM IN AFTERNOON

Booking Concessions of All Kinds

In reply state kind of concession and space needed. Old concessions will have preference. Deposit required and balance must be paid when space is allotted. No exceptions. Midway has been enlarged. Contact

LEWIS PERSCH JR.

MERCER, PA., At Once.

R. H. MINER, Presents

GARDEN STATE RIDES

WANT FOR THE FOLLOWING 4 FAIRS STARTING JULY 31ST THRU AUG. 26TH

Wesbury Farmers' Fair, Succasunna, N. J.; Sussex County Farm and Horse, Branchville, N. J.
8 Days—Aug. 4-13—5 Nights
New Jersey's Largest and Finest Horse Show, Exhibits, Display.

Worcester County Farmers' Fair, Lenox, Mass.
3 Days—Aug. 14-17—3 Nights
This is the Old Farmers' Picnic, Eldersville, Ct. and old one.

WANT CONCESSIONS: Popcorn, Candy Apples, Photo Gallery, Short or Long Range Lead Galleries, Cigarette Vending, and Office. 4 Concessions. Will Act now. Wire: R. H. MINER JR., NORTH BRANCH, N. J. THRU JULY 29TH.

NOTE: Fair Associations, Committees, etc. we have a few open dates after Aug. 26, if you can use attractive Rides and Attractions, contact us.

THOMPSON BROS.' SHOWS

WANT

Stock Concessions of all kinds except Bingo, Lunch, Apples, Floss, Popcorn, P.C. sold, No Gypsies wanted. Cambria County Farmers' Convention, July 31 to Aug. 5, Conemaugh, Pa.; Ridgeway Farmers' Celebration, Aug. 7 to 12; Central City Farmers' Celebration, Aug. 14 to 18. Now booking Shows and Concessions. Must provide for stock, no Gypsies, for West End Fair, Laurelton, Pa., Sept. 6 to 8.

Rides available after Sept. 16 for Fairs. Write THOMPSON BROS.' SHOWS, St. Marys, Pa., or Altoona, Pa.

MODEL SHOWS, INC.

WANT FOR FAIRS STARTING KNOXVILLE, IOWA, NEXT WEEK, ENDING
McKINNEY, TEXAS, OCTOBER

Dart, Basket Ball, Jewelry, Novelties, String Game, or any Concessions that work for stock. Will sell X on second Unit. EXHIBIT: Funhouse, Monkey, Snake, Will book Fluffy Girl Show with own equipment. Prefer small Revue. Can use money first clean Ride Strip. Will book Tiki Little Dipper. Agent for office Hop-Lane, Frank Achy wants Agents for Age-Weight, Set and Shot Jugg. C. A. Caves wants both Lady and Men Agents, Memphis, Mo., this week. Knoxville, Iowa, next.

SOUTHERN CALIFORNIA SHOWS

WANT CONCESSIONS: Fresh Custard, Balloon Dart, Big Cake, High Striker, Ball Races, Penny Pitch, String Game, Pitch-Till-You-Win, Bumper, Ping Pong, Sevens open, Long and Short Range Galleries, etc. RIDE HELP: Can place good second man for Twin Ferris Wheel, our Fairs start Aug. 1, Mendocino, Mo., Big Revue in Houston, Mo., follows Lake City, Ark., Watermelon Festival, around Courthouse Square, to follow. Solid Fairs and Celebrations for 14 weeks with string of Louisiana Fair Fairs, to follow. Write to the Cotton Belt. CONTACT: EDDIE MORAN, MGR., Oudren, Ark., July 26-29, then Mansfield, Mo. (Feir).

F. C. BOGLE SHOWS, INC.

Want for 33rd Annual Montauk Co. Fair, California, Mo., August 1-23-4-5, and 11

Fairs to follow

Legitimate Concessions—Cookhouse, Short Range, Long Range, Watch-La, Hoop-La, Bumper, Cake Bottles, Ad. Davis, Ping Pong, Pool Office, Apples, Country Store, Candy, Novelties, Must Satisfy Customers. Fitchman—This spot is a natural for you. Will book one major Third Ride, Show, etc. equipment. Wire (do not show). F. C. BOGLE, Mer., Marshall, Mo., this week. California, Mo., next week.

CETLIN & WILSON SHOWS

IONIA FREE FAIR

Ionis, Mich., August 7 to 12 Inclusive

Week July 31, Hazel Park and 10-Mile Road
Suburb of Detroit

WANT—Fly-Op-Plane, Hey-Dey or any ride that doesn't conflict with those we have. Will furnish wages if necessary. Special inducement to those with own transportation.

WANT—Any Shows of merit with own equipment. What have you? CAN PLACE—All legitimate Merchandise Concessions, All Eating and Drinking Stands at Lion.

WANT—Caterpillar, Tilt Wheel Foremen and Workmen experienced in all departments.

ALL FAIRS UNTIL MIDDLE OF NOVEMBER, INCLUDING SOME OF THE LARGEST FAIRS IN THE COUNTRY.

All address this week

CETLIN & WILSON SHOWS

Fr. Wayne, Ind., Fair

free--FAIR--free

ANGOLA, IND., JULY 31-AUGUST 5

Want Grind Shows of All Kinds for Balance of Season.

Can place Merchandise Concessions of all kinds. Good territory for Penny Arcade. Ride Help for all rides. Foreman for Caterpillar. Foreman for Rolloplane. Semi Drivers only. A-1 Mechanic with tools for ride and truck motors.

WORLD OF PLEASURE SHOWS

Delphos, Ohio (now) — Bryan, Ohio, Follows Angola.



"HONESTY IS OUR POLICY"

Playing Danville, Indiana, Annual Street Fair, with Putnam County Fair, Greencastle, Indiana, following

Can place Cookhouse, Photos, Novelties, Pronto Pops, Ice Cream Sandwich and Wonder Bar, Bumper, String Game, Hoop-La, Clothes Pin Pitch, Cork Gallery, Six Cats, Buckets, Penny Pitch and Pan Game.

Want Fun House, Glass House and Arcade.

Help Wanted—Merry-Go-Round, Roll-Op-Plane and Octopus Foremen. Must be sober, reliable and drive trucks. Second Men on Merry-Go-Round and Octopus.

All replies to JOHN FORTEMONT, Montezuma, Indiana

CRYSTAL SHOWS

CAN PLACE FOR BALANCE OF SEASON

Grind Shows with own equipment. Want Organized Minstrel Show with or without own equipment. Good opening for Big Snake. Want Concessions of all kinds. Want Agent for stock. Wanting. Want Caneball Man to take all Fishbones. Want Wheel and Octopus Foremen. County Fair, Wise, Virginia, August 2nd, followed by Scott County Fair, Duncannon, Virginia, and Ottawa, Green County Fair, Tennessee. Concessions joining now will have preference at Fair. Address all replies to:

W. E. BUNTS

SMERDVILLE, TENNESSEE, THIS WEEK; ERWIN, TENNESSEE, NEXT WEEK

MOUNTAIN STATE SHOWS

PLAYING NEBRASKA, COLORADO, KANSAS AND INTO THE COTTON THIS FALL

Want Ferris Wheel, Mid-Up and Merry-Go-Round for Second Unit. Will book for committee. Will book Roll-Down, Razzle, or any Grind Show, one Skills. Must have Hunky Panke with Skills and Grind Shows. Want Cookhouse or Grub. Hunky Panke of all kinds, privilege. 10-50. Want Diggers, Whiter Ovens, Little Leon, Call me, Johnny Howard, will book your Shows for committee money. Wire or phone:

FLOYD "DOC" STOCKSBALE, Owner; E. J. DAVID, Bus. Mgr.

WAUNETA, NEB., JULY 25-27

Use Everywhere for Over 35 Years
ROLL TICKETS
PRINTED TO YOUR ORDER

Keystone Ticket Co. SHAMOKIN, PA.
Send Cash With Order. Stock Tickets, \$20.00 per 100,000.

100,000
\$27.00
10,000 \$ 9.00
20,000 11.00
50,000 17.00

BODART SHOWS WANTED

Shows and Concessions for our two units playing Wisconsin Fairs.

Also can use several Ride Foremen, especially Caterpillar and Wheel Foremen.

New 1949 Rides

This week, Portage, Wis.; next week, Antigo, Wis.

INTERSTATE SHOWS

Want for 40 & 8 Voltare 1952 Street Festival, Toll City, Ind., July 31-Aug. 5. Have all fairs from now on through November 11, then to our Florida fairs.

SHOWS: Want organized Minstrel Show with not less than 15 people including band. Have excellent route for Minstrel Show. Will book Monkey Show, Wild Life, Unborn, Mickey Mouse, Motor-drome, Penny Arcade.

RIDE HELP: Can use Foremen and Second Men on 12 Rides: must be licensed drivers.

ALL LEGITIMATE CONCESSIONS and Eating and Drinking Stands open. Will sell exclusive on Frozen Custard. Will book Six Cat, Buckets, Swinger.

WANT Dancing Girls for Girl Revue. Will pay top salaries.

WANT Acts for 10 in 1.

WANT Free Act. Must be outstanding.

H. B. ROSEN, MGR.

All replies to Dugger, Indiana

ZIEGLER SHOWS

431 BROADWAY, TACOMA, WASH.

WRITE OR WIRE — K. R. ANDERSEN

WANT—SHOWS, RIDES and CONCESSIONS—WANT

TO JOIN AT ONCE

TO JOIN AT ONCE

For VANCOUVER CENAQUA CELEBRATION

LARGEST CELEBRATION IN WASHINGTON, AUGUST 7-12

FOR MORTON LOGGERS JUBILEE

MORTON, WASH.—BEST AND ONLY LOGGERS'

CELEBRATION IN S. W. WASH., AUGUST 14-20

For OREGON STATE FAIR BEGINS LABOR DAY SALEM, ORE.

WANT—KIDNIE RIDES OF ALL TYPES FOR LARGEST KIDNIE LAND ON WEST COAST.

SHOWS—Athletic Show and Grind Shows not conflicting.

CONCESSIONS—Legitimate Concessions of All Kinds.

WANT—FOR FAIRS—WANT

OHIO STATE FAIR

CAN PLACE VERY GOOD ATTRACTION IN SPACE 100'x50'. THIS IS A GOLDEN OPPORTUNITY FOR AN ENTERTAINING SHOW AT ONE OF THE NATION'S LEADING FAIRS.

PENNY ARCADE

FOR HUNTINGTON, IND.; MONROE, MICH.; LA PORTE, IND.; LIMA, O.; CHARLOTTE, N.C.; ST. LOUIS, MO.; CENTREVILLE, MICH.; LOUDONVILLE, O. FREE STREET FAIR, 6' OTHERS.

AUTO SKOOTER

CAN PLACE A GOOD SKOOTER ON SOLID ROUTE OF THE BEST COUNTRY AND STATE FAIRS. GOOD TERRITORY FOR FIRST SKOOTER IN YEARS.

SHOWS

CAN PLACE SEVERAL GOOD GRIND SHOWS OF MERIT. CHOICE ROUTE, LONG ESTABLISHED FAIRS AND CELEBRATIONS. CONTACT US TODAY.

CONCESSIONS

OCT. 2-7, ALL KINDS, MITCHELL, IND. PER-SIMMON FERRY, SEPT. 19-20, CAMER, PROVIDENCE, KY.

KY. STATE FAIR

WE WANT ONE ONLY — CLEAN, FLASHY, LARGE EATING STAND, WAFFLES, ROOT BEER, SHOW BALLS. SEPT. 10-16.

GOODING AMUSEMENT CO., INC.

1300 NORTON AVE.

UNIVERSITY 1193

COLUMBUS, OHIO

ROSS MANNING SHOWS

REGIONAL MARKET GROUNDS, SYRACUSE, N. Y.

Can place the following Concessions for balance of season: Ball Game, Pitch-Till-U-Win, Hi-Striker, Photos, Cane Rack, any Concession that works for stock. Rides—Roller-Plane or Tilt. Shows—Have two 20x60 Tents, banner line and sound for any worth-while attraction. No Girl Show. Want Fun House, Glass House and Motor-drome. Want for Side Show: Film Eater, Pin Cushion, Second Swallow. Want Girls for Rally and Second Row. Want Couple for Unborn Show, Cook and Talker for Snake Show. Side Show People, wire Dec Jones. Want to buy Double Bedded Clinker (Egg Bed) have one on extra!.

WEEK OF JULY 24, SYRACUSE, N. Y., ITALIAN FEAST

WEEK OF JULY 31, GENEVA, N. Y., FIREMEN'S CELEBRATION

WEEK OF AUG. 7, ITHACA, N. Y., FAIR

WEEK OF AUG. 21, LOCKPORT, N. Y., FAIR

WEEK OF AUG. 28, BALLSTON SPA, N. Y., FAIR

WEEK OF SEPT. 4 (LABOR DAY), MOUNT HOLLY GARDEN STATE FAIR, N. J. (First since the war)

WEEK OF SEPT. 11, DOYLESTOWN, PA., FAIR (First since the war)

Six Southern Fairs to follow.

Write, Wire or Call ROSS MANNING, SYRACUSE HOTEL, SYRACUSE, N. Y.

DAN-LOUIS SHOWS

WANTS—For some still spots that are TOPS in Kentucky and Indiana and Proven Fairs and Homecomings. Small Cookhouse or Grab that must be clean. Ball Game, Six Cats, Dart Game, Hoop-La, Glass Pitch, Scales and Age, Cook Battle, Photo Gallery, Jewelry, Cotton Candy and Apples, Ice Cream and Soft Ball. All Hanky Panks working for 10¢, 15¢, 20¢. We have five office-owned Rides and plenty of Help. Join Madison, Ind. this week; Carrollton, Ky., week of July 31 to Aug. 5th.

LOUIS I. RILEY, Gen. Mgr.

DAN C. STRATHMAN, Concession Mgr.

P.S.: Lloyd Thompson, can place you now.

PITCHMEN DEMONSTRATORS SPACE STILL AVAILABLE FOR

ANNUAL FIREMEN'S FAIR, JULY 31-AUGUST 6

CONTACT:

SECRETARY, HATHFIELD RACING SPEEDWAY, INC., HATHFIELD, PA.

WANTED CHILDREN'S RIDES FOR AUG. 16-17-18 4-H YOUTH FAIR, ALMA, MICH.

Sponsored by Chamber of Commerce. No Concessions or Other Shows.

Wires: WYFC, Alma, Mich., Att: Ben Cernak.

ORANGE STATE SHOWS

For EXMORE, VA., Colored Fair, July 29 to Aug. 6, two (2) Saturdays and (2) Sundays.

Everybody is working in the fields. With WEIRWOOD, VA., Aug. 1, to follow. WANT RIDES—Chalo-Plane, Rides-0, Roll-o-Plane, Kiddie Rides or any Rides that will load up quickly. SHOWS—Good Colored Girl Show, Minstrel, Fun House, Snake Show, Side Show. Must have own equipment. CONCESSIONS—Cook House and all kinds of Indian Food, Peanut, Sausage, Bowling, Bowling, Ball Game, Penny Pitcher, Hoop-La, one or two more. Rings wanted for Exmore, VA. This show stays out all winter in Exmore, VA. Can use water slide here.

Write or wire: LEO HASTANY, Exmore, Va.

H. W. JONES WANTS BINGO HELP for

JOHNNY J. JONES SHOWS
ROYAL CROWN SHOWS
WORLD OF MIRTH SHOWS
VIVONA BROS.' SHOWS

Contact: H. W. JONES, WORLD OF MIRTH SHOWS
HALLOWELL, ME.

SAMMY LANE SHOWS

SWEETHEART OF THE OSKARS

Wants for Tipton, Mo., Tri-County Fair, July 24-29 and 7 Fairs to follow, all in Southern Mo. Cookhouse or Grab, Amusement Reader (no Cypres), Hi-Striker, Basket Ball, Age and Weight, Hoop-La, Country Store, Pan Game. Have opening for some Hanky Panks. What have you? We have no racket. Can use one Grind Show and Sno Cone. Tipton, Mo., this week.

WANT

Foreman for Tilt and Fly-o-Plane. Must handle Semi-Trailers. Hanky Panks of all kinds. Shows with or without own transportation. Richmond Center, Hanky Panks, July 25 thru 30th; North Chicago, Illinois, on the Streets to follow; then Kankakee, Illinois, Fair, Aug. 7 thru 12th.

FIDLER'S UNITED SHOWS

HERE IT IS!

HERE IT IS!

CAPELL BROS.' SHOWS

WANT WANT

For Yale, Oklahoma, 7th Annual Homecoming, July 31-Aug. 1, Concessions of all kinds. Hanky Panks, Eating and Drinking at what have you. This is the spot to get you the winter bankroll. Ten Fair to follow. Write now. JACK OR BOB CAPELL, Cushing, Okla., this week; then the Big One, Yale, Okla.

Sheehan's Unit Trucks Rain At 11th Aquatennial Opener

(Continued from page 47)

shows, while Lida DaVelle, soprano, Burt Hanson and the Four Singing Minnies present the vocal hits.

The water ballet does the routines for the South Pacific number with the gal swimmers highlighting their top performance of this set with a large-size triangle in the pool.

Using the three and five-meter boards, the show's divers next take over for some excellent exhibitions of how to get off a springboard into the water. Divers include Patty Fairbrother, Jimmy Patterson, Tommy Thompson, Bruce Harlan, Charlie Diehl, Chuck Robinson, Earl Clark and Jim Strong.

Lida and Stanley take the stage for their usual knockabout routines to get many laughs and heavy milking. They've played this city before but their antics are always yock-geters.

Florida Trio Score

Caribbean Holiday, the next production number, is built around the African jungle theme with the stage line appropriately dressed. Stage highlight is the appearance of the Florida Trio, one of the most unusual acts ever to appear in the Follies. Made up of two men and a gal, this act is patterned after the famous Lime Trio that set London music hall

audiences on their ears years ago. Principal is a man contortionist, likes of which has never been seen here before. Water ballet continues the number with flying fishes doing the conga routine in black light, with Virginia Hopkins in the pool for a specialty number.

The divers then take over the springboards again, this time from the five and ten meter heights, for some spectacular exhibitions, including the four and five meter high jumpers do in getting off the boards into the water. Always a big favorite, this sequence draws heavy applause.

Sheldon Registers Big

Pantomimist Gene Sheldon, making his first appearance in the Twin Cities area in less than a year, follows with his bawdy and comedy antics, causing pew-sitters to beg for more when he starts off stage.

Wedding Number Topper

Next production number, Wedding Fantasy, started slowly but picked up momentum. Built around a bride's wedding day, it features the singers and the posers, the latter portraying famous brides as Josephine, Marie Antoinette, Guinevere, Borgia, Cleopatra, Pocahontas, Lillian Russell and Eugene. Highlight is a water ballet in which the famous brides, with the gal swimmers forming a human wedding ring, set off by their gold bathing suits. They then go into a daisy chain routine and steal the show when, thru use of life preservers, mannikins over their heads, they form a church wedding procession in the water. Portrayed are the minister, bride and groom, parents and attendants.

Lowe, Hite and Stanley then return for a pantomime impersonation of the Andrews Sisters and Ell Fitzgerald to draw down more laughs, after which the Hopkins Twins, Virginia and Marian, stars of the water show, come on to display smart precision and rhythm swimming sequences to good milking. Eddie Chamberlain's diving mannikins, made up of Harlan, Diehl, Robinson, Clark, Strong, Patterson, Thompson, Jerry Silver and Chamberlain then turn the place into a madhouse with their zany antics from all the boards.

Final production is tabbed Celebration Days. Stage line portrays first seven festivals and the water ballet depicts the aquatennial. Patricia Schardin, of water line, does a difficult baton twirling number while in the water. Theatre-Dunfield fireworks display winds it all up, with show running 2 hours and 20 minutes.

Aqua Follies runs thru July 30, starting at 8 p.m., with midnight shows set for the two Saturday nights of the run. Lyle Wright is show treasurer and Fred Smith, stage manager.

Unit this year for the first time will hit the road, being booked for a mid-August engagement at the Seattle Sea Fair.

Flashbacks

25 Years Ago

Staff of the Gentry Bros.-Patterson Circus included Emory D. Profit, general agent; Jack Manning, superintendent of the door; and Theo. Forestall, treasurer. . . . Ernie Young was preparing a big revue to play a season of 10 fairs. . . . M. W. Scott, assistant Park Commissioner, New York, for a series of special promotions to stimulate week-day business. . . . Jack Shaffer joined Dodson's. . . . Fair Shows with the Water Show and Motor Speedway. . . . Felix Morales was with Barton Bros' Circus playing vaudeville dates. . . . Alton, manager of Kalamazoo (Mich.) County Agricultural Society, was heading a campaign for 5,000 members in the society. . . . Among concessionaires suffering a loss in a fire at Columbus Park, North Bergen, N. J., were Koury and Nahha. F. O. Ferman, N. J. Jennings, Otto Schulz, H. R. Cross, and C. S. Shorten.

J. E. (Pa) Germer was managing the "Law and Outlaw" show with M. C. & Co. Russell Shields. . . . Mrs. Era Cook, of the Aerob Losses, appeared in a number of both shows while performing in Detroit with the John W. Norman Circus. . . . A new fair association was formed at Murfreesboro, Tenn., with W. R. Clark, president, and E. E. Cannon as secretary. . . . Maurice M. Wolfson was named general manager of Chester Park, Cincinnati, to fill the vacancy caused by the death of his uncle, J. M. Martin. . . . The following concessionaires were listed with the R. H. Miner Circus: W. R. Kenyon, John L. Apper, William Davis, P. Dalrymple, R. Parker, J. Buckind, J. Pinfield, F. Foster, J. Shershon, G. Russell and C. J. McJannet. . . . J. R. Harriman was handling press with the show on the Miller Bros' 101 Ranch Wild West show.

Grandstand vaude acts booked for North Carolina and Virginia Grand Fairs, included John Erretto and His Four Counters, Gordon's Dogs, Daredevil Cliff Curran, aerialist, and the Taketa Troupe. . . . H. Grundy was managing the Roller Coaster of the Philadelphia Toboggan Company at Broad Ripple Park, Indianapolis. . . . Rice Brothers were to fill the bill down at Benham, Ky. . . . The Whitesides joined the Frank J. McIntyre Circus, playing week stands. . . . J. M. Glaser, manager of the Whitesides, was stalling a thrill ride in Belle Isle Park, Oklahoma City, Okla. . . . Charlie DeKreke was managing the Musical Comedy Show on the Morris & Castle Shows. . . . Joe Williams and wife visited with the Conleys and the Lucky Sisters when the Bob Mayton Circus, after a week's engagement in Denver. . . . Louis Bartell took over the Athletic Show on the Metropolitan Shows.

Charles Sherman of Benham, fair man; Hamble Tucker, fair man; James E. Schwarzenbach, fair man; George W. Stivers, novelty man; W. F. Wieland, fair man.

10 Years Ago

Purchase of Georgia State Fair and Exposition at Macon by the Macon Chamber of Commerce was announced, with E. Ross Jordan re-elected as fair manager. . . . O. H. Hilderbrand, owner of Hilderbrand's United Shows, consummated a deal with Mike Krekos, owner of West Coast Amusement Company, whereby the latter organization took title to so-called "trucks" semi-trailers for an estimated \$11,500. . . . Archie Silverlake left Rowe Bros' Circus and returned to his home in Medora, Ind. . . . The County Fair Association, Piggott, Ark., elected Lynn Gibbs, president; Henry Nichols, vice-president; David Payne, secretary; manager; and J. H. Hilderbrand, treasurer. . . . Joe Jacobs, Charlie Greenbaum, Charlie Stutz and Harry Danksy were working on Al Seskin's pop-

pen-in-game at Luna Park, Coney Island, N. Y.

Timothy Hicks signed as publicity agent for the C. O. Buck Shows. . . . Six employees of the Hamid-Morton Circus were injured in Scranton, Pa., when a truck carrying circus equipment was riding west out of control on a hill. The injured were William T. Chambers, Joseph McGuire, Upton Walker, Driver Martin, Albert Laug, Robert Gannon and George H. Hilderbrand. . . . Fournier J. Gale was re-elected president-treasurer of Greater Mobile Gulf Coast Fair Association at a meeting in Mobile, Ala. . . . Hilderbrand was re-elected secretary and superintendent of agriculture and horticulture. . . . A 25 per cent increase in business during May in comparison with the corresponding period the previous year was reported for Lake Winnepesaukee resort near Chattanooga by Mrs. Minnie Dixon, owner-manager. . . . Joe A. Carpenter was contracted to furnish carnival attractions for LaBette County Fair, Oswego, Kan.

Harry A. Wilson, assistant manager of Bantley's Circus at St. Louis, was in Springfield, O., recuperating from an accident. . . . Walter L. Main and wife were visiting the latter's brother Al Main, at the latter's home in Wahleah, who had been connected with Kentucky State Fair, Louisville, for 30 years, was appointed assistant fair manager. . . . Ace Briggs and His Virginians were playing for dancing in the pavilion at Idora Park, Youngstown, O. . . . Mrs. C. W. Parker was president, and Helen Brainerd Smith was treasurer of the Ladies' Auxiliary, Heart of America Showmen's Club, Kansas City, Mo. . . . The plant of the William Fresh & Company, circus wagon builders at Maple Shade, N. J., was gutted by fire. . . . J. A. Heard was re-elected president of Vernon Parish Fair Association, Leesville, La. . . . Lovett Word was re-elected secretary-manager, and M. N. Oakes was elected vice-president.

Deaths: J. Adkins, co-owner of Cole Bros' Circus; William T. Leishman, carnival man; Morris Miller, outdoor showman; William Reck, parachute jumper; Wilbur A. Reck, park man; Dick Stewart, outdoor showman.

ORGANIZED CARNIVAL OR INDEPENDENT RIDES, SHOWS, LEGITIMATE CONCESSIONS FOR FULTON COUNTY FAIR

Monticello, Ga., June 28.

Shows booked unable to fill date owing to being in big tornado at Lima, Ohio, and Victoria, B. C.

E. G. BLESSINGER

Carla Carter Township Assessor's Office

Fine notes of Fairs & Celebrations to follow.

HARRY CRAIG WANTS FOR HEART OF TEXAS SHOWS

Till-a-Wail Foreman and Second Man that drive, Girl Show Manager with Girls. Band and 2 Girls for minstrel show, also Comedians. Will book Concessions, Glass Pitch, Fish Pond, Ball Game, etc. Harry Craig Shows, Inc. Want Agents for Ball Games, Penny Pitch, and want man to take charge of the show. All add: HARRY CRAIG, Inc. City, Okla., now; with Fairs and Celebrations to follow.

Injun Summer Celebration

Aug. 21-22-23-24

WANTS LEGITIMATE CONCESSIONS

CHESTER BARRAGE

Dixon, Illinois

VOLUNTEER SHOWS

Want Agents for Razzle and Hanksy Parks. Can use Show People—Girl and Six-Dice For sale—Small Stage booked on show. Also Must Juggler. All add: HARRY CRAIG, Inc. City, Okla., now; with Fairs and Celebrations to follow.

WANTED FOR

BODART SHOWS

Phone Man for Grind Shows on Wisconsin Fairs.

Hank Sylow—Please contact at once—

Gilbert Cornelius.

Curly Smith wants Cookhouse Help.

Harry Burns, contact at once.

Portage, Wis., this week;

Antigo, Wis., next week.

WANT AGENTS

FOR SKILLO, ROLLODOWN AND RAZZLE

Also Concession Help; come on or wire.

ANGE DESIRE

Wallace & Murray Shows, East

Rainelle, W. Va., this week; next

week Newport, Tenn.

MAGIC CITY SHOWS

Can use two more Hanksy Parks, Fish Pond, Ball Game, Heart Pitch, Bowling, Glass Pitch, Razzle, etc. \$17.50 shows—Can use with all other equipment except Wild Life. Here too if you have something to put in 2. Jim Stover can use 2 Girls for 1000 points. Our Fairs start second week in June. Jim Stover can use 2 Girls for 1000 points. Tallica Plains, Tenn. P.S. Can use two Singer Agents.

STATE FAIR SHOWS

Can place for the cream of COLORADO FAIRS and CELEBRATIONS

Burlington, Colo.; Akron, Colo.; Julesburg, Colo.; Eads, Colo.; Scott City, Kansas; all Fairs with more to follow. Lenora, Kansas, July 24-27; Plainville, Kansas, July 29-Aug. 2. Fair place Second the Razzle, Ball Game, Heart Pitch, Bowling, Glass Pitch, Razzle, etc. to capable man for Tan-In-Out. Johnny Howard, place joins my banners. Will book Grab Joint, Photo, Hi-Striker, Ball Games, Jewelry, Set, Joints, Swinger, one Line-Up Store, Wheelbarrow, all agents for Razzle, Skillo, Rollo Down and Hanksy Parks. Place capable outside for S.S. We work here every day. All wire: SCOTT LAMB as per route.

P.S. Will book one Milt Cam.

HARRISON GREATER SHOWS WANT

For Salisbury, Md., 5th Annual American Legion Celebration, in heart of town, August 14-19.

Followed by Greater Valley Fair, with ten more Fairs to follow.

Can place Concessions of all kinds. Can place Brides at once, must be up to standard of show. Can place Second the Razzle, Ball Game, Heart Pitch, Bowling, Glass Pitch, Razzle, etc. to capable man for Tan-In-Out. Johnny Howard, place joins my banners. Will book Grab Joint, Photo, Hi-Striker, Ball Games, Jewelry, Set, Joints, Swinger, one Line-Up Store, Wheelbarrow, all agents for Razzle, Skillo, Rollo Down and Hanksy Parks. Place capable outside for S.S. We work here every day. All wire: SCOTT LAMB as per route.

CENTREVILLE, MD., THIS WEEK; THEN AS PER ROUTE.

Percell's PIONEER SHOWS

high class midway attractions

Jennerstown, Pa., Fair, Day and Night, August 1 to 5

Want Eats, Drinks, Refreshments, Short-Range, Photos, Jewelry, Novelties, Popcorn, Apples, Ball Games, Concessions of all kinds. Low percentage. Help—Bingo Caller and Clerks. Our fair route predominates. Reasonable rates. Wire or come on and get bank rolled up. Answer this week, Williamsport, Pa.

PLAYTIME SHOWS

WANT FOR OUR PROVEN NEW ENGLAND FAIRS

MARSHFIELD, MASS., AUG. 20-26

WINDSOR, ME., AUG. 30-SEPT. 4

BLUE HILL, ME., SEPT. 1-4

MADBURY, N. H., SEPT. 6-19

PLYMOUTH, N. H., SEPT. 13-16

PITTSFIELD, N. H., SEPT. 18-20

CUMBERLAND, ME., SEPT. 25-30

FRYEBURG, ME., OCT. 1-7

Want legitimate Concessions of all kinds. All Refreshment Stands. Clean and entertaining Shows. Especially Motor Drome or Monkey Speedway. No grift or gypsies. Those joining now given preference. Replies to

E. W. BURR, Box 206, Quincy, Mass.

C. C. (SPECKS) GROSCHURTH PRESENTS BLUE GRASS SHOWS

FEATURING THOROUGHbred ENTERTAINMENT

Wanted for

COLES COUNTY FAIR week July 30th, Charleston, Ill., followed by JACKSON COUNTY FREE FAIR, Brownstown, Ind., week Aug. 7th.

Legitimate Concessions and Hunky Punks of all kinds—High Striker, Penny Pitch, Coke Bottle, Custard, Chocolate Dip, Pronto Pups and Novelties. Special proposition to Glass or Fun House.

C. C. GROSCHURTH

Paris, Ill., this week; then Charleston, Ill.

WANTED FOR ROCHESTER, OWATONNA, MINN., AND LA CROSSE, WIS., FAIR

RIDES—Split Fire, Dark Ride or any other that does not conflict with what we have. CONCESSIONS—Seasides, Ace, Jewelry, Novelty and Hunky Punks of all kinds. RIDE HELP—Wheel Foreman and Second Men for all rides; man for towers and gate.

WM. T. COLLINS SHOWS

Minot, N. D., this week; Rochester, Minn., next.

PAUL'S AMUSEMENT CO.

CAN PLACE FOR BUFFALO, MO. REUNION AND REST OF SEASON Legit Concessions, Toy Stock Stores, Bottle Ball Games. What have you? Also need No. 5 Zip Foreman, one who can drive semi and take care of ride and truck. Must be sober and reliable. Salary \$50.00, and you get it every Monday. This show has some of the best routes in Southern Missouri and Arkansas. Can use 4 Girls for Zip or Mini Ball Games. Best of treatment. 1/3 P.C. your and Harding Buffalo, Mo., Aug. 1 to 8. Reunion; Carthage, Mo., Jasper Co. Fair, Aug. 2-12; Crane, Mo., Annual Reunion, Aug. 14-18; Lockwood Annual Street Festival, Aug. 21-25; Marshfield, Mo., Webster Co. Fair, Aug. 28 to Sept. 2; then back to Arkansas starting Paris, United Mine Workers' Labor Day Celebration, and several other Arkansas Fairs to follow. Booked solid to Oct. 1. If you are looking for a place and can stand property, get with one of the best and cleanest on the road. Gyps, drunks and chasers, save your time and mine. All reply to P. A. SCRIMAGER, Atton, Okla., July 24-25; then per route. PAUL'S AMUSEMENT CO.

CENTRAL STATES SHOWS

Want second men on rides. Can place grind shows with own equipment, counter men for bingo. Want talent for Athletic Show. Jewel, Kan., 24 to 26; Lincoln, Kan., July 27 to 28; Hanover, Kan., July 31 to August 2; Phillipsburg, Kan., August 3-6; then Burwell, Nebr.

LAST CALL for LAST CALL CONCESSION SPACE

CALIF. STATE FAIR

Sacramento
Aug. 31 to Sept. 10

L. A. COUNTY FAIR

Los Angeles
Sept. 15 to Oct. 1

ARIZONA STATE FAIR

Phoenix
Nov. 3 to 12

GRAND NATIONAL

LIVESTOCK EXPOSITION
Cow Palace—San Francisco
Oct. 27 to Nov. 5

CRAFTS will BOOK Grind Shows or any show that does not conflict. SIDE SHOW—Jeff Griffin wants Fresh and Working Acts for the Fairs.
ROY SHEPHERD wants Ride Foreman and Second Man; extra money for Sami Delavan. Join Aug. 25th, Sacramento. Shows out until Nov. 15th. Top Salaries—Good Treatment.

CRAFTS has complete Cook House FOR SALE. Includes Metal Trailer with Kitchen fully equipped. 24x60 Top Counter, Tables, Dishon, all well as OPEN. Will give exclusive choice location on Midway of the above FAIRS. PRICE: \$7500.00. 1/2 cash—balance on percentage. Quick Action—Time is Short.

Write—Wire—Phone

CRAFTS 20 BIG SHOWS, INC.

7263 Bellaire

North Hollywood, Calif.

Phone: SUNset 2-3131

GOLD MEDAL shows

Benton County Fair, Benton, Ill., followed by Lincoln, Ill., and then 10 more big Fairs to go.

Concessions—Lustard, Jewelry, French Fries, Cotton Candy, Ball Games, Candy Apples, Novelties, Nickel Pitch, Bucket Store, Ice Cream Bar.

Shows—Have 20x100 Side Show complete if you have something for inside. Good proposition for Motor Drome, Snake Show.

This show plays 12 bona fide fairs.

Wire: JOHNNY DENTON, Henderson, Ky.

ARMSTRONG COUNTY FAIR

FORD CITY, PA., AUGUST 1-5

Choice locations for Eating and Drinking Concessions as well as Hunky Punks available. Will sell X on Jewelry in main exhibition building. Space also available in building for those desiring space.

LYCOMING COUNTY FAIR

HUGHESVILLE, PA., AUGUST 7-12

Six big days of night and day events. Space available both independent and show midway. Prices the same both places. Write or wire.

BEAM'S ATTRACTIONS

PUNXSUTAWNEY, PA., this week for reservations.

Show can use capable Agents and Ride Help.

Want LEE BECHT SHOWS Want

CONCESSIONS: Cotton Candy, Snowball, Short Range Gallery, Candy Apples, jewelry, Hit Striker, Clothes Pin Pitch, Hoop La or any Legitimate Concessions that work for stock. Positively no Cypries or racket wanted.

RIDE HELP: Can use Foremen on Smith & Smith Chairplane, Second Men on Wheel or any useful Help on all Rides. Must be licensed truck drivers. No drunks or chasers wanted.

Hertwahl, Cincinnati, Ohio, July 24 thru 30; Spring Grove & Colestein, Cincinnati, Ohio, Aug. 1st thru 6; Great Grant County Fair, Dry Ridge, Ky., Aug. 9th thru 12th.

WANT

Octopus operator, must drive semi. Second man on wheel. Looper help. Roll-o-Plane foreman. Will book Roll-o-Whirl and Train. No shows wanted.

HOWARD BROS.' SHOWS

Oak Hill, Ohio, July 24-29; Lucasville, Ohio, August 1-5.

ATTENTION, SHOWMEN—FAIR SECTY.

Have available a complete set of Rides and a Diesel Light Plant, 120 kw., for Southern Fairs after Labor Day. Lease or P.C.

TED LEWIS SHOWS

12-37 ROSEWOOD ST.

FA 6-2794-W

FAIR LAWN, N. I.

FROM THE LOTS

T. J. TIDWELL SHOWS
Rawlins, Wyo., July 24-29; Rock Springs,
Wyo., July 31-Aug. 5.

MILE LONG PLEASURE TRAIL

All those booking now will be given preference for the following southern fairs.

The Great Cats Fall, Calais, Va.
Roanoke Agricultural Fair, Roanoke, Va.
Newman Agricultural Fair, Hendersonville, N. C.
Alabama County Fairs, Burlington, N. C.
Fredericksburg (7 County) Fair, Fredericksburg, Va.

Catawba County Fair, Hickory, N. C.
Cumberland County Fair, Fayetteville, N. C.
Stanley County Fair, Albemarle, N. C.
Haffner County Fair, South Boston, Va.
Union County Fair, Union City, N. C.
Robeson County Fair, Lumberton, N. C.
Indiana Colored Fair, Charleston, S. C.

CONCESSIONS: Merchandise Concessions of all kinds. No exclusives. Photos, AMERICAN PALMISTRY, Jewelry, Six Cats, Buckets, Swingers, Wheels. P. C. open if you have Many Pans!

SHOWS: Wild Life, Meter Demon, Glass House, Fun House or any other money-getting grand show! Big Rides and Big Shows! Entertainment. Stentorion Foreman, Whip Foreman and general showmen. Big Rides, Big Shows, Big Attractions.

Bridgeton, N. J., this week; Washington, D. C., to follow.



CRESCENT AMUSEMENT CO.

FAIRS—FAIRS

A Real Opportunity

MOTORDROME MANAGER with own Machines and Riders. Finest Drome in business; new last season; real Drome territory; join on wire.

WANT WANT WANT

Chase Gibson wants Sluts. Show People, Ticket Sellers, Carwash Men.
Couple take charge Salsas Show starts. Join us write our
De Anderson wants Colored Performers and Musicians, Trampoline
and Sax, two Girls (no collect calls). CONCESSIONS: Nanky Panks
Races, Rides, Ribs, Racers, Race Range, Novelties, Ice
Cream, Custard, Jewelry. All Paragames, Paragames, Paragames
Mammoth Springs, Arc, week Aug. 21. Preference given those
with Nanky Panks joining now. RIDES: Chairplane, Roll-a-Plane,
Roll-a-Plane, Rollercoaster, Dipper, Cetrinelli, Rollercoaster,
with own transportation. Join NOW. SHOWS:
Monkey Show, we have top panel from: Arcade, Mechanical
City, show not conflicting. Ride Help for 14 modern Rides.
Chef, Griddle Man, Dishwasher, Waiter, Barkeep, House Help,
and more. Address:

L.C. McHENRY, Mgr.; HARRY LOTTRIDGE,
Asst. Mgr.; JESS WRIGLEY, Gen. Agt.
Dubuque, Iowa, this week; then all Fairs until Nov. 1 as per route.

J & B SHOWS

FREE ACT **FREE GATE**
WANT FOR LEXINGTON PARK, MD., AIR BASE—OVER 10,000 PEOPLE TO DRAW FROM—
BOWLING GREEN, VA., FIREMEN'S CARNIVAL TO FOLLOW

CAN PLACE CONCESSIONS OF ALL KINDS THAT WORK FOR STOCK.
Want Agents for Wheel, Buckets and Razzle who will work for stock and take orders. Casey answer and bring one with you. Captain Jack Perry wants a 15' or 16' High Dive Tank—must be in good condition.

Can place Rigging Man who doesn't drink. All replies to

J & B SHOWS, Wheaton, Md., this week. Next week, Lexington Park, Md.

GRIGGS GREATER SHOWS

Want Cook House or \$1 Down Grab that will cater to show people and keep it clean. Scales, Age, Photos, all kinds Monkey Panks. No Flat joints. Want Man and Wife for Monkey Show and Fun House. Will book Grind Shows. Girls for Girl Show and Posing Show. No more still dates. Will book one Flat Ride; Second Men on all Rides. Harry Smiley wants Pin Store and Swinger Agents. Blakle Asher, get in touch or come on to Bedford. Committees in Iowa, have August 4-5-6 open. Wire or phone

CARE FAIR CROUNDS, BEDFORD, IOWA
P. S. - Rose Stanley wants to hear from her father at once. Urgent.

FLOYD O. KILE SHOWS

Now contracting for the Great Neshoba County Fair, Philadelphia, Miss., August 7-11th.
Shows, Rides and Concessions. Especially want Tilt, Octopus, Fireplane, etc. Custerd, Cockhouse, Novelties, American Palmistry. Stock Stores of all kind. 9 more Fairs to follow.
All Replies: FLOYD O. KILE, FARMERSVILLE, LA., THIS WEEK.

WANT CONCESSIONS AND RIDE HELP
GIBSONBURG, O., JULY 26-29

Shows for Sylvania, O., in town. Advance sale of tickets Aug. 9th-13th.

W B J SHOWS. Write Swanton, O.

COLEMAN BROS.' SHOWS

WANT FOR THE BALANCE OF THE SEASON, INCLUDING AN OUTSTANDING FAIR ROUTE:

Shows: Side Show, have complete equipment for same; Fun House, Girl Show with own equipment.
Rides: Octopus, Roll-a-Plane, Spitfire

FAIRS BEGIN AUGUST 1 AND RUN THRU COLUMBUS DAY, OCTOBER 12

Boonville, N. Y.	Fonda, N. Y.	Stafford Springs, Conn.
Middletown, N. Y.	Greenfield, Mass.	Middletown, Conn.
Altamont, N. Y.	Rochester, N. H.	Belchertown, Mass.
Norwich, Conn.		

Replies: DICK COLEMAN, Coleman Bros.' Shows

Marbleton, N. Y. this week; then as per route

JOHN FRANCIS SHOWS

ALL FAIRS AND CELEBRATIONS FOR BALANCE OF SEASON

Want Cookhouse for balance of season. Can place Stock Concessions of all kinds.
Want Ride Men who can stay sober and drive trucks.

Address: Darion, Wis., July 27-30; Green Lake, Wis. (Free Fair), Aug. 3-6; Cedarburg, Wis. (Free Fair), Aug. 8-13.

NTED—MERRY-GO-ROUND

OTHER MAJOR AND KID RIDES

For the first three weeks of August. Old York, Ill., Raunion. Terre Haute Miners Picnic and Rockville, Ind., Street Fair. Contact at once.

D. P. RUMBLE, Mgr., Rumble Rides
ENGLISH, IND., THIS WEEK

MAGIC EMPIRE Shows

Want for now and 15 big fairs starting August 7, with the big Centerville, Richmond, Ind., Fair at Centerville, Ind., followed by Lebanon, Ky. Fair and all fairs until December 1. Watch Billboard for complete list.

Can place Concessions all kinds. Photos. Novelties. Hot Games. Fun Game. Note—Want large fairs for the Great Lebanon, Ky. Fair. Now booking for all fairs. Those joining now given preference. Want capable Ride Help. First and Second Man! Sam! Drivers, come on. Good treatment and pay. Want A-1 Billposter. Want capable, first-class, sober Front Talker for new Side Show. Man and Wife. Wife on tickets. Want three Girls for Illusions. Experience not necessary. Account common accident want top Free Act to feature High Wire Act. Tony Arico and Betty, contact Flying Wiremen. Flying Valentines. Bob Meyers wants capable Concession Agents and A-1 Cook. Griddle Man. Waitress, etc. for Cookhouse. Want capable Concession Agents. Can place Flat Store Agents. Want Shows with own equipment and transportation. Special deals to Motorodrome and Monkey Circus. Want Snake, Geek, Wild Life, any Show not conflicting. Harry Harris, wire me. Have ten office-owned Rides. Will place Roll-a-Plane, Spitfires, Kiddie Auto, Boley the Whale, Little Dipper, Backstage—with own transportation. We guarantee 15 Fairs. Note—Complete route north Billboard. All address.

A. SPHERIS, Mgr.

Midletown, Ohio, this week; then as per route.

BARNEY TASSELL UNIT SHOW

Look These Over and Don't Let Size of Towns Fool You

WEEK JULY 31—SOLOMONS, MD.

WEEK AUGUST 7—CATONSVILLE, MD.

WEEK AUGUST 14—MT. RAINIER, MD.

WATCH FOR MY TOBACCO FESTIVAL DATES

Can place Rides, not conflicting. CONCESSIONS—Can place Popcorn, Candy Apples, French Fries, Penny Pitch, Scales, Guess Your Age, String Games, Hoop-la or any other concession that works for stock only. SHOWS of merit: no Girl Show or Unborns. This show works without a pay gate, using a sensational Free Act. Can place Chair-plane Foreman and Help in all departments; must drive semi-trailer trucks. Write, wire this week Annapolis, Md.

W. C. HANNA SHOWS

WANT WANT WANT
For now and the balance of the season, with fairs beginning August 1. Dates to be announced later. Come now to be in the good ones.

Want Long and Short Range Shooting Gallery, French Fries, Balloon Darts, Pitch-Tilt-U-Win, All Games and other Handy Pans of all kinds, \$20.00. Grid Store, Brown, Bowling Alley, Six Cats, Buckets, Swingers, Nail Joint, Willie Lewis wants Pin Store Agents and P. C. Smith. Want Girl Show with three Girls. Will book Fun House, Glass House, Monkey Show, Wild Life or Animal or any Walk-Through Show with own outfit. Want Operator for Snake Show who can produce. Wire.

RUSSELL OWENS, Mgr., South Boston, Virginia.

SHANK BROS. SHOWS

WORLD'S CLEANEST MIDWAY

Want Billposter with car: \$100 per week. Want Grab, Candy Apples, French Fries and Hanky Pans for Laurel County Fair, London, Ky. Then Terwell and Pennington Gap, Va.; Maryville and Sevierville, Tenn.; Gainesville, Winder, Elberton, Sandersville, Canton, Atlanta and Rome, Ga. All fairs. Big Stone Gap, Va. this week; London, Ky. fair next week.

JOYLAND MIDWAY ATTRACTIONS

WANT WANT WANT

20th Annual Celebration, Ubbly, Michigan, August 3, 4, 5, 6, on Main Street.

Fireworks—Parades—Free Acts—Bands. Car given away.

Lions' Celebration, Minden City, Mich., August 11, 12, 13. Other Celebrations to follow.

Want Hanky Pans of all kinds. Can place Octopus, Spiffers. Want Ride Help on all Rides. Wire, write all this week.

ROSCOE T. WADE

GENERAL DELIVERY, APPLEGATE, MICH.

GAYLAND AMUSEMENTS

Can place Candy, Grab, Photo, Age and Scales, Ball Games, Coke, Short or Long Range, Dart, Balloon, Novelties, etc. Shows—Uncle Ezra, Animal, Illusion, Monkey, Life, Iron Lung, any Show of merit. Ride Help—Foreman on jenny and Wheel. Must be sober and reliable. If you want to get with a good, clean show, this is it.

FORREST, ILL., JULY 27-28.

Morris Hannum Shows

One of the Great Eastern Shows

GREAT FLOURTOWN FAIR

AUGUST 2-12—TEN TERRIFIC NIGHTS

Want Independent Shows. Space still available for legitimate Stock Concessions. Replies to

MORRIS HANNUM

1107 East Upsal St., Philadelphia, Pa. Telephone: Livingston 8-7793

CAPITAL CITY SHOWS

WANT FOR DANYLLE, KY., AND THE FOLLOWING KENTUCKY FAIRS: CAMPBELLSVILLE, MANCHESTER, BARBOURVILLE, HODGEVILLE AND ELIZABETHTOWN.

FOLLOWED BY EIGHT GEORGIA FAIRS UNTIL NOVEMBER 11

Cookhouse that caters to show people to join on wire. Legitimate Stock Concessions of all kinds. Happy Chapman can use Percentage Dealer, Point and Coupon Agents, Six Cat and Swinger Agents. Men and Women for Stock Concessions. RIDES—Can use two Kid Rides, Funhouse and Glass House. All replies to

J. L. KEET, Adair County Fair, Columbia, Ky.; then Danville.

WALLACE & MURRAY SHOWS

WANT FOR FAIRS, STARTING AT SUMMER COUNTY FAIR, GALLATIN, TENN., AUG. 14-19; UNICO COUNTY FAIR, ERWIN, TENN., AUG. 21-26; JOHNSON COUNTY FAIR, MOUNTAIN CITY, TENN., AUG. 28-SEPT. 2; MONROE COUNTY FAIR, MADISONVILLE, TENN., SEPT. 4-9; MARION COUNTY FAIR, JASPER, TENN., SEPT. 11-16 AND ALL FAIRS UNTIL ARMISTICE WEEK.

Want legitimate Concessions of all kinds. Good opening for Custard, Diggers and Age and Scale. Want Motorodrome and Fun House. RIDES—Will book Octopus, Roll-a-Plane and Train Ride, low percentage. Can place at once experienced Mechanic with own tools. Also need Ferris Wheel Foreman and Tilt-a-Whirl Foreman. Men and other experienced sales drivers with license. Pay every week. Jimmy Watts wants Tattoo Artist, Mental Act and Talker for Girl Show. Answer to

AL WALLACE, Mgr., East Raintree, W. Va., this week; Newport, Tenn., next week.

BUFF HOTTLE SHOWS

WANT WANT WANT

CONCESSIONS THAT WORK FOR STOCK. ESPECIALLY WANT DERBY RACER AND FROZEN CUSTARD. SHOWS—FUN HOUSE, MOTORODROME, SNAKE, 10-IN-1 AND UNBORN. CAN PLACE GIRLS FOR GIRL SHOW, Starting at the Williamson County Fair, Marion, Ill., Aug. 6-12, the largest County Fair in Illinois; free gate this year for the first time, and for the following: Anna, Ill., fair, Aug. 20-25; Jackson, Mo. (Home Coming), on the streets, Aug. 28-Sept. 2; with Southern route of eleven Mississippi and Louisiana fairs to follow, including Franklinton, Donaldsonville, Osceola, Thibodaux and Oak Grove. Fairs until November 1; Free gate at all Louisiana fairs.

Wire: **BUFF HOTTLE, Mgr.,** Vienna, Illinois, this week.

GEORGE CLYDE SMITH SHOWS

WANTED—Ball Games, Swinger, Photos, Pitch-Tilt-U-Win, String Game, Balloon Darts, Penny Pitch, High Striker, Hoop-La, Novelties, Guess Your Age and Weight, Penny Arcade. Wanted—Girl Show, Snake Show, Wild Life, Mechanical City, Pony Ride, Spit Fire and Tilt. Wanted—General Ride Help and Grand Store Agents. All replies to

GEORGE CLYDE SMITH SHOWS

Seward, Pa., this week; Windber, Pa., next week.

J. A. SPARKS SHOWS

Will sell X on Bingo, Popcorn, Candy Floss, Custard, Long and Short Range Gallery, Diggers, Jewelry, Photo Gallery, Sine Cone. Want Nail Joint and Six Cats and a couple Flat Stores, Ball Games, Fish Pond and Hanky Pans. Very reasonable privilege. SHOWS—Can place Mechanical City, Glass House and Illusion. Louie Dighane wants Girls for Girl Show, salary no object. Need Annex for Side Show. RIDES—Want Roll-a-Plane, Scooter, Octopus and Roll-a-Whirl. Address:

J. A. SPARKS, MADISONVILLE, TENN., THIS WEEK.

WANTED FOR FLORA, INDIANA

AUGUST 1 TO 5—4H FAIR

Stock Concessions of all kinds, Snow Ball, small Cookhouse. Shows with own outfits, small percentages.

PAUL DRAGO

1711 E. MARLEND, KOKOMO, IND.

SHOW TENTS

CARNIVAL — CIRCUS
CONCESSION
QUALITY and FLASH
WORKMANSHIP
SERVICE

Ask the man who owns one.
30 Years' Experience
BILL SANDERS

AMERICAN TENT & AWNING CORP.

132-4-6 W. Main St., Norfolk 10, Va.

STAR AMUSEMENT CO.

WANTS WANTS

Photos, will sell ex. Stock Concessions, need Fish Pond, Man to handle Athletic Show and be able to handle and keep outside talent. I have one white boxer now and if you can't produce you won't last as I have good show spots and big ones. Tiger Woods was not capable and is not here. Want Side Shows, Karl Stanfield, come on. I have plenty of good spots for balance of season, but you must be here to know them as I will not advertise them to all. Cabot, Ark., picnic this week. Heber Springs, Ark., big reunion next. Get with the show that is hitting. That's us. Wire or call.

B. E. MILLER, Manager

PAUL H. MILLER

WANTS AGENTS

Hanky Panks of all kinds. Write, care Fidler's Showa, Richland Center, Wis., City Park, now; North Chicago, Ill., Main Street, to follow. Lushers, stay where you are.

WANTED

Experienced Ferris Wheel foreman and Octopus foreman. \$60.00 a week, Chicago, Ill. Must drive well. No drinks. Pay more help. Also want other help.

SAM MENCHIN

11 W. Division St. Chicago Ill.
Phone Superior 7-7343

CLARENCE J. THAMES

WANTS—DANCING GIRLS—Want Shows and Bonus Guaranteed, Needs Sheds and Booster Handles for Broad Gage. MAGIC EMPIRE SHOWS, Middletown, Ohio

WANTED

Rides and legitimate Concessions August 23 to 28
BENEFIT OF FIREMEN AND LIONS' CLUB
Contact
CHARLES P. MEISS
Darlington, Md.
Benny Welas, get in touch with me.

W. H. "RED" BRUNK

WANTS

Top Waters and Fry Cook.
Care 20TH CENTURY SHOW, Bly, Minnesota

FOR SALE

36-ft. Allan Herchel 5-Abrast Merry-Go-Round, Good Power Unit and Organ. Good running condition. A bargain for cash.

TOBE McFARLAND
7117 Appleton HOUSTON, TEX.
(PHONE: Milrose 1733)

AGENTS WANTED AGENTS

Skills and Raffle, Fred Fitzpatrick. Agents for Pea Pool, Under a Cover, Bad the Dealer and Bad Guineas. We play firemen's celebrations.

JOHN SINKO

L. K. WALLACE SHOWS, Friendsville, Md.

PRELL'S BROADWAY SHOWS

GET WELL WITH PRELL

Wanted for Hatfield Racing Speedway Fair, July 31-August 5, with Bedford, Pa., Fair, August 7-12, and 14 Fairs to follow

WANT: Eat and Drink Stands, Photos, all kinds of Grind Shows, Merchandise Wheels, Hanky Panks. WANT: Pit Shows, Fat Show, Mechanical City, Unborn, Mickey Mouse, Jig Show for our Southern Fairs, or any new and novel Show of merit. WANT: Monkey Show Manager with working Monkeys. WANT: Rides such as Fly-a-Plane, Rock-a-Plane, Scissor or any Major Ride that does not conflict. WANT: Ride Help, Semi Drivers preferred; want Electrician's Helper. Want to buy 100 kw. Transformer, must be in good shape.

Our Fair Season lasts until Thanksgiving Week and the Show

reopens January 8th, with 10 Fairs already booked in Florida. These bookings now will be given preference.

All answers: SAM E. PRELL

Dover, N. J., July 24-29, and Hatfield, Pa., to follow.

LAST CALL!

JULY 24 TO AUG. 2—EIGHT MILE AND WYOMING ROADS, DETROIT

FAIRS!! FAIRS!! FAIRS!!

OPENING CASSOPOLIS, MICH., AUGUST 7-12

West Branch, Mich., next; other good Michigan Fairs and Celebrations to follow.

SOLID UNTIL OCTOBER 1

WANT

2 MAJOR RIDES — Rotellops, Looper, Spiffle, etc. HANKY PANKS all kinds. COOKHOUSE. SHOWS—10-in-1, Grind Show. GIRLS for organized Girl Show. RIDE HELP for Merry-Go-Round, Ferris Wheel, Caterpillar. Must be licensed to drive semi.

PLAYLAND SHOWS

Contact Jack Gallagher, Edgemoor Hotel, Detroit, Room 407, until Aug. 2; or contact Eddie Parker, Hotel Fort Wayne, Detroit, until Aug. 6.

KIDDEILAND MAN GET IN TOUCH WITH GALLAGHER

Contact us at once

HELEN WAITS—get in touch.

LAST CALL!

WORLD'S LARGEST LABOR DAY DATE!

In the heart of the Industrial Center at the U. S. Everybody Working Overtime!

In Western Pennsylvania, Ohio and West Virginia Area

Average Yearly Attendance for Past 10 Years

OVER 1,500,000 PERSONS

5—HUGE DAYS AND NIGHTS—5

Limited space now available for Legitimate Concessions and Independent Shows and Rides such as Merry-Go-Round, Ferris Wheels, Circus Side Show, Girl Show and Posing Show. CONCESSIONS—Hanky Panks, no flats. Jim Farrell wants Man and Wife Acrobats. All descriptions including a few choice Giant Cookhouse locations, Casters, Popcorn, Candy Apples, Ice Cream, Drinks. Would like to hear from Motordrome (Art Spencer, acknowledge), also Exhibit Trailers. Iron Lung, Mechanical City, Hitler Car, Atom Bomb.

Write or airmail replies immediately as time and space are short. For complete details:

AMUSEMENT CORPORATION OF AMERICA

203 N. Wabash, Rm. 2200 Chicago 1, Ill.

FAIRS

FAIRS

FAIRS

Great Covington Street Fair, Covington, Ind., week July 24th. Fayette County Fair, Brownstown, Ill., week July 31st. Porter County Fair, Valparaiso, Ind., week Aug 7th. Sullivan County Fair, Carlisle, Ind., week Aug. 14th.

And all fairs ending the middle of November.

Can place Eating and Drinking Stands and legitimate Concessions of all kinds to join now.

All address

JAMES H. DREW SHOWS

Cevington, Ind., this week; Brownstown, Ill., week July 31.

WANT WANT WANT

ALL FAIRS and CELEBRATIONS from NOW ON. GRAB that also feeds show people. SHOWS—Monkey, Snake, Glitz, Girl and Circus Side Show. CONCESSIONS—Hanky Panks, no flats. Jim Farrell wants Man and Wife Acrobats. G. Nonamond wants Acrobats. Medium Cook come on.

All answers: G. O. BROS. & G. B. RIDES

Elizabeth Fair, July 25 to 29; New Martinsville Firemen's Celebration, July 15 to Aug. 5; Paden City Fair, Celebration, Aug. 7 to Aug. 12; St. Marys Fair, Pleasanton County, Aug. 14 to Aug. 19; all West Virginia.

O. C. BUCK SHOWS

will book for

LOCKPORT (N. Y.) FAIR

Week August 21-26

6 — Days and Nights — 6

Rides not conflicting with what we have. Also legitimate Concessions, Age, Scales, Photos, Grab and Cook House.

Write or wire

O. C. BUCK

Plattsburg, N. Y.; then
Massena, N. Y.

CONCESSIONS WANTED

SOUTH WESTERN N. Y. STATE FIREMEN'S

CONVENTION, BOLIVER, N. Y.

JULY 31-AUG. 5

This is positively one of the largest Celebrations in New York State with what we estimate 15,000 to 20,000 people. This is just as large.

We can place all kinds of Legitimate Concessions. Can also place Services for the Streets, and other Concessions. Space limited. Wire all replies to

LLOYD D. SERFASS
c/o PENN PREMIER SHOWS, Cortland, N. Y., this week; followed by Boliver Celebration.

B. & H. AMUSEMENT CO.

WANTS FOR BALANCE OF SEASON

All Tobacco Markets and Fairs. All Stock Concessions open. Want Snake or Animal Show, Congo, answer. Organized Minirel with own equipment. Any Ride not conflicting P.C. Agents. Kink, answer. Experienced Photo Operator. All letters and wires to:

W. E. HOBBS
TURKEYVILLE, S. C.

WANTED

ANNUAL HOMECOMING, COMMERCIAL
POINT, OHIO

Parades, Contests, etc. Day and night. Concessions, one Major Ride, Aug. 4. C. HARRISBURG, OHIO, ANNUAL HOMECOMING Aug. 10-11-12. Buy or lease small M.C.R. Other Rides booked.

W. M. BYERS

776 PIERCE DR., APT. H, COLUMBUS 5, D.

CARNIVAL WANTED

For approximately one week show in November, 1950, and March, 1951. Want best proposition for good, clean Carnival.

FINANCE CHAIRMAN, W.F.W.

JAS. MILLIGAN

Orange Court Hotel Orlando, Florida

AGENTS

FOR SCALE AND AGE

For best Fair Route. Must be reliable.

SOL KANE

c/o Cettin & Wilson Shows, Ft. Wayne, Ind.

WANT

Concession and Shows, Mechanical and Animal Show, Fun House. Playing two nights a week. Booking only one of a kind. Chicago, Neb., July 25-26; Hooper, Neb., July 28-29. Want Girl Show for Williams, Neb., Aug. 6-8.

W. A. THOMAS RIDES

Repeating Champions a Dime A Dozen in USARSA Contests Held at Pasadena Moonlight

Apdale Calls Meet Greatest Ever Held by Body

PASADENA, Calif., July 22. — A different setting perhaps, but it seemed like the same old scene as a host of 1949 champions proceeded to knock off the opposition to renew holds on their titles in the 1950 championships of the United States Amateur Roller Skating Association, held July 10-15 in Moonlight Rollerway here.

June Henrich, of Mineola, N. Y., walked off with the senior ladies' figure title for the third straight year, also subject to stern competition from Mary Louise Leahy and Charlotte Ludwig, both of Elizabeth, N. J., who finished second and third, respectively.

It was the second straight year for Gladys Ward and Charles Irwin. This year, another Mineola entry, won the senior dance championship, and just to make the finish as improbable as a three-horse parlay, the second and third-place teams were 1949 holders. Wilhelmina Stuchel and Charles Lowe were second and Anne Feder and Ed O'Connell were third. These two teams were also from Mineola.

Another repeating champ was Carol Rutherford, Seattle, who won in juvenile girls' figures for the second straight year.

Look to Haddad Leonard Baggaley, Hackensack, N. J., won the senior men's figure title for the second consecutive year, but competing on the same day, in another division, was a boy who may be a strong threat to Baggaley next year. He is John Haddad, Paterson, N. J., who stole the show in winning in Junior men's figures. He won the intermediate title last year.

A champion was upset on opening day to give fans something to shout about. Ronald Holland, Pasadena, who finished second in intermediate men's figures last year to Frank Henrich, Mineola, reversed the order this year, taking the title while Henrich had to be content with second place.

From the standpoint of attendance and the promotion of roller skating as a sport, this year's championships

were a standout success. In Southern California the contests proved to be an exciting spectacle. The Pasadena Independent joined the USARSA in sponsoring the tournament.

George Apdale, president of the USARSA, was highly elated at conclusion of the championships, calling them "one of the greatest meets ever held by our organization, not only in the number of contestants and in the quality of competition, but also in public interest and attendance."

Results:
Intermediate men — Ronald Holland, Pasadena; Frank Henrich, Mineola, N. Y.; Richard Anderson, Hackensack, N. J.

Novice ladies — Nan Massine, Plymouth, Mich.; Dolores Cummings, Stockton, Calif.; Patricia Ann Johnston, Elizabeth, N. J.

Juvenile dance — Sharlene Gordon and Bert Lobberegg, Renton, Wash.; Joan Hobeck and Edward Swartz, Alexandria, Va.; Betty Higgs and Bobby King, Plymouth, Mich.

Novice mixed pairs — Barbara Kempainen and Lee DeWulf, Plymouth, Mich.; Myrtle Dell Epy and Gary Bradley, Monterey, Calif.; Barbara Searies and William Ferraro, Plymouth, Mich.

Juvenile boys — Bert Lobberegg, Renton, Wash.; George Shrinian, Plymouth, Mich.; Edward Swartz, Alexandria, Va.

Novice dance — Ruth and Frank Henrich, Mineola; Virginia Delaise and George Klopfer, Paramus, N. J.; Betty Goller and John Bernard, Alexandria, Va.

Novice ladies' pairs — Joellyn Richter and Carol Ann Rutherford, Seattle; Joyce Barnes and Barbara Kempainen, Plymouth, Mich.; Marcia Woodward and Sharon Wright, Plymouth, Mich.

Juvenile girls — Carol Ann Rutherford, Seattle; Judy Laury, Plymouth, Mich.; Susan Lesne, Mineola.

Novice men — James Mazia, Plymouth, Mich.; Ray Barilleaux, Renton, Wash.; Howard Mount, Seattle.

Mallick-Den Blyker Win
Intermediate dance — Norma Mallick and Jake Den Blyker, Paterson, N. J.; Grace Dandrea and Andrew Kraemer, Hackensack, N. J.; Catherine Gaudy and Charles Hoffman, Mineola.

Intermediate mixed pairs — Ruth and Frank Henrich, Mineola; Ruth Schulte and John Haddad, Paterson, N. J.; Joyce Barnes and Earl French, Plymouth, Mich.

Junior men — John Haddad, Paterson, N. J.; Jake Den Blyker, Paterson; Doug Milne, Plymouth, Mich.
Junior ladies — Marie Grosjean, Mount Vernon, N. Y.; Barbara Dayney, Ply-

75G Rollery Going Up in Pittsfield

PITTSFIELD, Mass., July 22. — A roller rink to accommodate more than 600 skaters is to be erected here at an approximate cost of \$75,000. Work on the structure, to be known as Pistone Roller Dome, will be started soon and will be completed in two months, the owner announced.

Alphonse Bianchi, owner-manager of the Pistone Bowling Alleys and president of Roller Dome, Inc., said that the structure will be 180 by 84 feet and will be of steel, cinder block and concrete construction.

The structure may also be used for conventions and dances. There will be a parking area to handle 500 cars, Bianchi said.

mouth, Mich.; Audrey Mallette, Hackensack, N. J.

Intermediate duos — DeWulf, Kempainen, Mazie and Massine, Plymouth, Mich.; French, McLellan, Johnson and Davis, Plymouth, Mich.

Juvenile mixed pairs — Sharlene Gordon and Bert Lobberegg, Renton, Wash.; Chi Chi Dragin and John Richter, Seattle; Kathryn Ryan and Mickey Petre, Bladensburg, Md.

Senior men — Leonard Baggaley, Hackensack, N. J.; Jude Cull, Elizabeth, N. J.; Daniel Ryan, Washington.

Senior ladies — June Henrich, Mineola; Mary Louise Leahy, Elizabeth, N. J.; Charlotte Ludwig, Elizabeth. Senior dance — Gladys Ward and Charles Irwin, Mineola; Wilhelmina (See Repeating Champions, page 98)

FOR SALE 40x100, \$5,200.00

Portable, new, in operation two months. down, location, 100 ft. x 100 ft. Easily moved. Rent, Chain Drive, 100 ft. x 100 ft. Center Pole, 100 ft. x 100 ft. 60-Watt Amplifier, Record Changer, also two bands, recording on vinyl with player, 125 pr. Chl 45° Clamp Skates, 10 pr. Shoe, Skate Rink, Counter, Spare Parts, Skate Room, Sander Floor, Northern maple, best grade, interlocking ends. Worth \$7,000.00. Owner unable to operate after Aug. 15. Located Rockledge, Ga. Phone 774-1, Smyrna, Ga. except 3 p.m. till 11:30 p.m.

PORTABLE SKATING RINK

100x40, 7 ft. in maple floor, 175 pair Chicago Rink Skates, Electric Drink Machine, Ballast, Masco P.A. System with 2 Speakers, Trailer-hood, 100 ft. x 100 ft. Skating Area, 100 ft. x 100 ft. Everything in good shape except the canvas top. This would be a good start for someone who has a Drive-In Cafe. Could be used for parties, social events, etc. Worth \$7,000.00. \$2,000.00 worth of equipment for \$2,750.00. Call 800-451-1111. Write to: Billboard, 2160 Patterson St., Cincinnati 22, Ohio. This rink is in operation at State Park, Mathews, Texas. Phone 800-451-1111. Phone 800-451-1111. Mondo, Texas, P.O. Box 1271.

WE BUY AND SELL

Now and Used Rink Roller Skates

Advice make, size, condition and quantity.

JOHN W. JONES JR.

Agents for Chicago Roller Skates

51 Chatham St. PITTSBURGH, PA.

ROLLER RINK FOR SALE

*Have a small Rink two years old, complete, permanent, size 12x44 and carrying big. Very low overhead on good highway. Other interests reason for selling. Call quick.

ART HEMESATH

OSSIAN, IOWA

FOR SALE

Portable Skating Rink, 40x100, about 175 pairs skates, sound system, electric bumper, 400 ft. portable; sound system, skate grinder, electric top and low overhead. All in good condition. Must move at once. Complete, \$4,000.00.

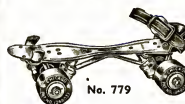
CLAYTON BURNS

317 N. ROCK VINOQUA, WIS.

RINK MEN WHO USE CHICAGO SKATES

ARE SUCCESSFUL

There's a reason. Chicago's are strong, can take hard wear, low up-keep cost, easy rolling. Simple to replace worn parts after



long wear, cheapest in the end. The most complete line from the smallest child's needs to the most proficient skaters' requirements. Write for Catalog and Rink Mgrs.' Booklet No. 6 by a successful rink man.

CHICAGO ROLLER SKATE CO.

Manufacturers of All Kinds of Roller Skates

4427 W. LAKE STREET

CHICAGO 24, ILLINOIS

CURVECREST RINK "COTE"

THE PLASTIC RINK SURFACE

Write

PERKY B. GILES, Pres.
Curvecrest, Inc. Mauckeign, Mich.
Originator and Sole Distributor

COMPLETE PORTABLE RINKS

SECTIONAL RINK FLOORS

Older Manufacturers of Rink Equipment

BLIT RITE FLOORS & RINKS

420 S. Vine, Tyler, Texas Phone 4-9585

HYDE

YOUR ASSURANCE OF QUALITY

when you buy Roller Skating Shoes look for the **HYDE** or **BETTY LYTLE** label . . . Your **ASSURANCE OF QUALITY**.

Our **COMPANY LABEL** is your **Guarantee**.

HYDE ATHLETIC SHOE CO. Cambridge 41, Massachusetts

INTERESTING FIGURES



Simple Arithmetic Proves that
You Save \$3.00 on Subscription

The Billboard Dept. 7-29-B05

2160 Patterson Street, Cincinnati 22, Ohio

Please enter my subscription to The Billboard for one year

(52 issues), \$10.

Name ☐ \$10 enclosed

Address ☐ Bill me

City ☐ Zone ☐ State ☐

Occupation or business ☐

**THE SENSATION
OF THE COUNTRY**



25% Deposit—Balance C.O.D.
Order immediately. Limited quantities.
CENTURY DISTRIBUTING COMPANY
519 Langford Bldg. Miami, Fla.
Phone 3-1432

STANLEY STOPPER
1184 Broadway New York, N. Y.

25% Deposit—Balance C.O.D.
Order immediately. Limited quantities.
CENTURY DISTRIBUTING COMPANY
519 Langford Bldg. Miami, Fla.
Phone 3-1432

25% Deposit—Balance C.O.D.
Order immediately. Limited quantities.
CENTURY DISTRIBUTING COMPANY
519 Langford Bldg. Miami, Fla.
Phone 3-1432



THE HOTTEST SELLING NOVELTY ITEM OF THE SEASON! "BOOBY"

"THE BOUNCING BOMBHELL QUEEN OF BURLESQUE"
Delightfully realistic, made of soft, fleshlike plastic rubber, looks lifelike and feels lifelike. With DELICATE NUDER CURVES and LOTS OF DIMPNESS, height, the WIGGLES, the SHIMMIES, she SNAKES, the BUMPS and GRINDS! A real burlesque THRILLER! You make her do all these fascinating movements with a cleverly concealed mechanical device. This item is copyrighted and any infringement will be prosecuted to the full extent of the law. \$1.25 semi dozen, \$7.50 per gross. Send \$1.00 for sample. ORDER NOW - be the first in your territory.

"PETITE" THE BEGGING POODLE
The cutest little pup you ever saw. He walks around in circles, sits up and begs and continues walking. Semidone for covered window motor. Will be HOTTER than the walking bear. \$7.50 dozen, \$72.00 gross. Send \$1.00 for sample.

MECHANICAL DOG AND SHOE A TERRIFIC demonstrator... made of metal and celluloid, wind-up motor. Only \$1.50 dozen.

UBANGIE GIRL
"Wow, what a pair of LIPS!" PLASTIC, lifelike rubber... a terrific Very realistic with leather hair-die. \$18.00 gross, with stick, \$18.00 gross, with suction cup. Send \$2.00 for sample dozen.

MR. UBANGIE
Funnier than you ever saw, a real MOTIVATED, with leg hat. \$18.00 gross, with stick, \$18.00 gross, with suction cup. Send \$2.00 for sample dozen.

"CUTIE PROJECTOR"
Pocket size... uses common flashlight batteries... complete with 100 beautiful COLOR ART TRANSPARENCIES for LOW V.L.A. 100 MODELS. Projects clearly. Now only \$1.25 each. Send \$1.00 for sample.

SUCKER CUP BOBBING BIRD
IN BEAUTIFUL ASSORTED COLORS... PLASTIC WITH FEATHERS. Amazingly low price of \$7.00 gross. \$7.20 in 5 gross lots.



See Your Jobber



Na. 12C
HEAD

Na. 9
MONKEY
DOODLE
HEAD

Insist on EAGLE MOTTLED HEAD BALLOONS

EAGLE RUBBER CO., INC., Ashland, Ohio

NOVELTY MEN—CIRCUS AND PARK SPECIALS GET TOP MONEY—WITH MYCO NOVELTIES



Whips

Special Dart Balloons	48 Cr	Imported Hawaiian Lute	8.25 Cr
24th Asst. Color Balloons	1.00 Cr	American Lute	\$2.25 & 8.50 Cr
24th Asst. Color Balloons	1.00 Cr	Conch Shell	1.50 Cr
24th Asst. Color Balloons	1.00 Cr	Whirl 831 Baseballs	3.25 Cr
17 in. Asst. Color Round Balloons	6.50 Cr	Sweeper Canvas	8.00 Cr
17 in. Mottled Animal Print Balloons	6.50 Cr	Crook Handle Cane	2.00 Cr
14 in. Mottled Cat Balloons	6.50 Cr	Western Horses	\$1.00 to 19.00 Cr
14 in. Balloon Road Sticks	1.00 Cr	Electric Gold-Plated Horse Clocks	4.50 Cr
13 in. Heavy Balloon Road Sticks	1.00 Cr	Large Plush Bears	30.00 Cr
Cowboy Lash Whips	12.00 Cr	German Girl Dolls	34.00 Cr
Lancelard Rad. White & Blue Balloons	12.00 Cr	Bearskin Blankets, Cane Lute	2.00 Cr
10 in. Persian Balloons	\$4.00, 4.00 & 7.50 Cr	Blum-Parker Clocks	1.00 Cr
American Fur Top & Tail Monkeys	37.00 Cr	Wedding Rings	75 Cr
Feathered Cat Balloons	1.00 Cr	Cigar Holders	1.00 Cr
Feathered Cat Balloons	1.00 Cr	Blow Dots	1.00 Cr
Feathered Cat Balloons	1.00 Cr	Finger Toys	1.00 Cr
Feathered Cat Balloons	1.00 Cr	Swiss Warblers	1.00 Cr
Feathered Cat Balloons	1.00 Cr	Batons Balloons	4.50 Cr
Feathered Cat Balloons	1.00 Cr	44-Ligne Comic Buttons	1.00 Cr

35% Deposit—Balance C. O. D.

MILTON D. MYER CO.

332 Third Avenue PITTSBURGH 22, PA.

FAIR! FAIR! FAIR! MAKE ANY NAME ON CREW HATS RIGHT ON THE SPOT

Classy Fall Lettering, the latest, outlasts old-style sewed names. Fast, anyone can work it. Gets more money, sells more hats. Send \$5 for sample hat with name on, while, price, hats, supplies, etc.

LORATI & SONS, 703 S. E. 28th Ave., PORTLAND 15, ORE.

COMPLETE CATALOG NOW BEING MAILED OUT

YOU MUST STATE LINE OF BUSINESS OR CATALOG WILL NOT BE MAILED OUT

MIDWEST MERCHANDISE CO. 1010 BROADWAY KANSAS CITY, MO.

EXPANSION SALE

We are clearing our stocks to make room for workman. Extra savings are yours.

Man's and Ladies' Nationally FAMOUS WATCHES
★ ELEGANT ★ BEAUTIFUL ★ GENUINE
★ BALLOON ★ WALTRAM

MINISTONE & FANCY DIALS
Extra Charge

Modern new designs. Reconditioned and rebuilt, guaranteed new. Complete with leather strap.
15-Jewel, \$10.65
17-Jewel, \$12.65
21-Jewel, \$16.95
Gold Plated Expan. Band, 95¢ add.



WATCHES

WRIST WATCHES

RINGS

Men's new watches with \$7.50
Wholesale Only.
(8) Additional for Samples

Lord and Lady Set
10 K. R.O.P. yellow cases, late models. Guaranteed like new.
15-Jewel, \$15.15; 17-Jewel, \$15.95

Closeout values to \$24.95
S. E. Washburn Ave., Dept. B-59
Chicago 3, Ill.
35% with order—Balance C.O.D.

JOSEPH BROS.

ENGRAVERS

WITH IT SINCE 1892

ALL ALUMINUM

SIGNET RINGS
ADJUSTABLE FOR ALL SIZES NICKEL & CO.
75¢ HOT
FINE OCEAN QUARTZ LITE



MILLER CREATIONS (Phone: Bayport 15538) 7739 Avalon Ave. Chicago, Ill.

MEXICAN HEAVY RINGS, ASSTD.	\$ 5.00 DZ.
MEXICAN SILVER TAZO EARRINGS, ASSTD.	20.00 DZ.
FEATHER BIRD POSTAL CARDS	6.00 GR.
MEXICAN TYPICAL LADIES' JACKETS	7.00 EA.
MICHOACAN DECORATED BABY CHAIRS & ROCKERS	\$8.00 & 12.50 DZ.
TOLUCA DECORATED BABY CHAIRS & ROCKERS	\$12.50 & 15.00 DZ.

Pottery, Novelty, Curios, etc. Request Price List.

F. L. DE ARKOS, 904 Scott St., Laredo, Texas



New 1950 Catalog

SEND FOR FREE COPY TODAY!
IS NOW AVAILABLE
ATTENTION, CONCESSIONAIRES AND NOVELTY WORKERS
Our new catalog illustrates the latest and most complete line of Novelty and Premium Merchandise including Blankets, Electric Appliances, Cigarettes, Aluminumware, Clocks, Lamp, Toys, Dolls and hundreds of other popular items suitable for Retailers, Gifters, Premium Users etc.

GELLMAN BROS. INC. 115 NORTH FOURTH ST. MINNEAPOLIS 1, MINN.

"THE WOLF PACK"

Regulation size playing cards featuring fifty-two exciting art studies of gorgeous models in full color!

\$10.20 DOZ. PACKS
SAMPLE PACK, \$1.25

\$4.00 DOZ.
\$43.80 GR.

"Original 3 pc. Klemco Pen fully boxed with \$7.50 gold embossed price tag. All sets fully guaranteed."



**ATTENTION
CREW HAT OPERATORS!**
WE HAVE A PROVEN WINNER



BEE BOP HATS \$72.00 GR.

**HOTTEST NUMBERS IN
MECHANICAL TOYS THIS YEAR!**

LARGE WALKING BEAR
SMALL WALKING BEAR
BEGGING POODLE DOG
WALKING ELEPHANT
ITCHY DOGS
JUMPING DOLL WITH RUBBER BALL

WRITE FOR SPECIAL PRICES!

* DREAM GIRL PENCIL	\$ 3.60 DZ.	\$42.00 Gr.
* LARGE BLACK CRIP GUN LIGHTER	10.80 DZ.	
* 12" TINSELED FEATHER DOLL	4.00 DZ.	45.00 Gr.
* 7" TINSELED FEATHER DOLL	1.50 DZ.	16.80 Gr.
* 6" PLAIN CELLO, DOLL	1.00 DZ.	10.80 Gr.
* 4" TINSEL FEATHER DOLL	.75 DZ.	8.40 Gr.
* FEATHER DRESS	.83 DZ.	9.00 Gr.
* LARGE SILK PARASOL	6.00 DZ.	
* MED. SILK PARASOL	4.75 DZ.	54.00 Gr.
* SMALL SILK PARASOL	3.75 DZ.	43.20 Gr.
* SMALL COOLIE HATS	1.90 DZ.	21.00 Gr.
* LARGE COOLIE HATS	2.50 DZ.	27.00 Gr.
* No. 11 MOTTLE PRINT BALLOONS		4.50 Gr.
* No. 14 KAT MOTTLE BALLOONS		6.00 Gr.
* JUMBO SILVER AIRSHIP PACKAGE		9.00 Gr.
* SILVER AIRSHIP WORKERS	6.00 DZ.	
* 6" FUR MONKEY	.60 DZ.	6.00 Gr.
* 8" FUR MONKEY	1.00 DZ.	10.80 Gr.
* 12" FUR MONKEY	2.25 DZ.	24.00 Gr.

25% Deposit Required With All Orders, Balance C. O. D.

WRITE FOR NEW CATALOG!

KIM & CIOFFI

912 ARCH STREET
PHILADELPHIA, PA.
MARKET 7-3283

**BIG GENERAL CATALOG (322 PAGES) READY
STATE BUSINESS WHEN REQUESTING COPY**

Plush Toys, sparkling Plaster, first, second and third shell Bingo Prizes, Slum, new Jap imports and a thousand other items. All at the lowest prices

MA 10—Pocket Combs, Gr.	\$.90	MA102—Wood Bettles, Ea.	\$.45
MA 11—Plastic Cigarette Holders	1.85	MA103—Aluminum Bettles, Ea.	1.10
MA 12—Jap. Charm Knives, Gr.	2.50	MA104—Dart Ballons, Cr.	.55
MA 13—Jap. Tiger, Gr.	1.50	MA105—Feathered Darts, Gr.	4.50
MA 14—Far Menka, 5 in., Gr.	4.00	MA106—Daisy Cake Cans, Ea.	.25
MA 15—Jap. Monkey, Gr.	1.50	MA107—Corks, Per 1000	2.50
MA 16—Jap. Flying Birds, Gr.	6.00	MA108—Hoop-La Rings, Daz.	.70
MA 17—Jap. Fur Monkey, Gr.	2.50	MA109—Cane Rings 100 for	4.50
MA101—Baseballs, Daz.	2.50	MA110—Clothes Pin Rings, 100 for	.40

25% DEPOSIT WITH C. O. D. ORDERS. POSTAGE EXTRA.

WE OPERATE ON CENTRAL DAYLIGHT SAVING TIME

LEVIN BROTHERS

Established 1886
TERRE HAUTE, INDIANA

ATTENTION

CARNIVAL SUPPLIERS AND NOVELTY MEN

Our process and equipment for manufacturing hollow rubber toys and novelties is for sale. The most inexpensive method for producing high quality novelties. No heavy or expensive equipment necessary. A natural for short, fun and try out ideas. This process enables you to progress from idea to finished article in a matter of hours. For full particulars: BOX 4D-399, Care The Billboard, 216 Patterson St., Cincinnati 25, Ohio.

**SENSATIONAL NEW ITEMS!
PRICED RIGHT TO SELL ON SIGHT!**

COLORFUL STUFFED TOYS

- A. "MAJORETTE," 16" high, 4 colors, \$12 doz. (sample \$1.50 each)
B. "SCOTTY," 10 1/2" long, Plush covered in attractive colors, \$7.20 doz. (sample \$1)
C. "ROLLING EYE" Dog, Genuine fur, 21" long, Black & White, \$42 doz. (sample \$4)
D. "SMALL SCOTTY," 10 1/2" high, Genuine fur, Black & White, \$18 doz. (sample \$2)

Minimum order on above one dozen.

B-E-A-N-I-E-S

Made of the finest quality heavyweight felt ideal for embroidering initials, names and slogans.

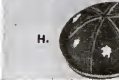
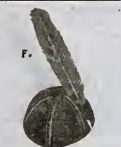
- E. Jr. Gab Hat with feather—colored edging\$2.25 doz.
F. Beanie with feather.....1.75 doz.
G. Robin Hoods1.60 doz.
H. Jr. Gab Hat with 6 charms—colored edging2.60 doz.
J. Edged Beanie with six charms—2 colors2.25 doz.

Sample order: One gross assorted \$22.50. Minimum order one gross.

ALL ITEMS 1/2 deposit with order, balance C.O.D. PROMPT SHIPMENT GUARANTEED, F.O.B. New York City.

RUSH YOUR ORDER TO:

NOVEL MFG. CO.
3 BLEECKER ST., NEW YORK 3, N.Y.



Bargain! Bargain! Bargain!
**CLOSEOUT 100,000 Pcs. (Seconds)
ASSORTED RUBBER TOYS**

Made of molded latex rubber. Approximate size of toys, 4" high, 6" long. Assortment includes Toy Elephants, Sheep, Rabbits, Ducks, Dells, Submarine, Fish, etc., etc. Original price, \$4.50.

NOW \$4.50 **GROSS**
35% Deposit, Balance C. O. D. **19 E. 14th St.**
MDSE. DIST. CO. **NEW YORK 3, N.Y.**



BIG SIX WHEELS • ELECTRIC PENNY PITCH
MONEY WHEELS • PENNY PITCH BOARDS • MERCHANDISE WHEELS • OVER-UNDER • LAY DOWN CLOTHS • BEAT THE DEALER • DICE CAGES • CHUCK-A-LUCK • PENNY PITCH CLOTHS.

Write for Catalog

CARDINAL MFG. CORP.

4500 Kean St. Brooklyn 11, N.Y. Evergreen 7-5637

Save at Least Part of Each Week's Earnings
Buy U. S. Savings Stamps and Bonds

OAK-HYTEX CARNIVAL ASSORTMENT



Big Flash!

CONTAINS:

Kat Head

Agate

Mottled

Circus Prints

Animal Prints

**\$2.50 PER BOX
OF 100**

ORDER FROM YOUR
JOBBER TODAY.

The OAK RUBBER CO.
RAVENNA, OHIO.

Authorized Distributor for
OAK RUBBER CO. PRODUCTS
25% Dep. With Order, Bal. C. O. D.
ACE CARNIVAL SUPPLY CO.
5617 S. Halsted Chicago 21, Ill.

OAK BALLOONS

For immediate shipment.
Write for FREE Catalog.
STATE NOVELTY CO.
618 W. St. Clair Cleveland 13, Ohio

IMMEDIATE SHIPMENT ON OAK BALLOONS

25% deposit on C. O. D. Orders.
"Free" Co. Not include postage.
KIPP BROTHERS
Wholesale Distributors Since 1880
310-42 So. Meridian St., Indianapolis 23, Ind.

BELLS—GONGS

A complete line for Rides, Carnivals, Home,
Firm, Marine and Industrial Use.
SHIPFITTINGS, INC.
29 Old Slip N. Y. S. N. Y.

BIG PROFITS

Own your own best
new flashing 2 x 7
checks, name plates,
plastic plates.
Sample with a n a m e
and address, 25c.
Hart Mfg. Co.
385 Deane St.
Brooklyn 2, N. Y.

MASSIVE MIRROR FINISH IDENT

The Best by Test—Looks Like \$10 Seller
\$2.75 Doss.
\$30. Doss.
85% Deposit With Order, Balance C. O. D.
SALPRO CO. 3804 W. Arlington St.
Chicago 24, Ill.

Pipes for Pitchmen

By Bill Baker

RAY SMITH . . .
chalked up a successful week's run
in Wichita Falls, Tex., recently with
his Keen-O-Tone med show.

Before you start knocking the other
fellows take a moral inventory of yourself.

WHAT HAS BECOME . . .
of Whitley Johnson, former jam man,
who switched to kitchen gadgets, and
Frank Johnson, who is reported to
have worked as an electrician during
the war?

Some pitchmen will find that
some fair dates are only fair.

Some pitchmen don't lack ability, they
just don't get their demonstration over
quickly enough.

RECENT VISITORS . . .
to the Maxwell Street Market, Chi-
cago, included the Ragan twins, Mary
and Madeline, who rambled into the
Windy City from their Hillbilly
Holler hillbilly near Benton, Ark.
They visited with all the boys and
girls at the market, chief among them
being Mr. and Mrs. Dave Rose.

More mournful words were never heard:
"Now, why didn't I think of that."

JAKE BRANHOLTZ . . .
wire-twisting artist, blew into Chi-
cago recently from his headquarters
in South Bend, Ind., for a visit with
the pitcheroos making the Maxwell
Street Market there.

Make the most of vitality while
it is available.

Put your pitch layout in the best pos-
sible condition if you would reap real
profits.

MARSE JOEL BEISTEL . . .
cracks from Grand Junction, Colo.,
that business there has been okay for
the past several weeks. Beistel, who
headquarters in Shamokin Dam, Pa.,
is headed for the West Coast where
he plans to spring with a new item
which he says caught plenty of wallop
and should be a big winner.

Now's the time to get the dough, not in
the next town.

An inferiority complex has no
place in Pitchdom.

STILL CLICKING . . .
in Tulsa, Okla., with coils are Doc
George Ward and Duke Dover.

The pitchman who keeps just one step
ahead of competition won't have any.

STEVE MCCLAIN . . .
is working sheet and rings in Colum-
bia, S. C., while the produce rush is
on. He says he'd like to read a pipe
here from E. C. Pardee.

Don't overdo it. Many a sale has been
lost by a few words which would
better have been left unsaid.

PROF. JACK SCHARDING . . .
who joined the Robertson Players at

the start of their season which is now
in its ninth week, pipes from Fort
Atkinson, Wis., that he's having a
good time, altho not making much
money. After the natives pay admis-
sion and for the reserved seats there's
not much left for him, he says. "I
get them last at the door as they
come out with my horoscopes," the
professor says. "I've never met a
better group of trouper and they
give the natives a good show. After
three weeks in Wisconsin, we head
for Illinois. When the season closes,
I'm going back to Long Beach, Calif.,
and try to retire all over again."

"That fellow talks the best pitch I've
ever heard."

BOUQUETS BY KINCHELOE . . .
"At the services of a man . . . who
recently passed away . . . flowers
enough to fill a van . . . around his
coffin lay. Now this poor guy could
never save . . . enough to buy a plot
. . . but they piled roses on his
grave . . . to write him to rot. No
one came thru when he was broke
. . . and couldn't buy a feed . . .
they took his losses as a joke . . .
cared nothing for his feed. They
criticized his foolish way . . . and
branded him a dope . . . 'til death
cut short the lonely day . . . his
kin, his life, his hope! So, . . . the
cash you blow for trash . . . to scatter
on his grave . . . and treat him
to a dish of hash . . . and help him
to be brave!"

Now is the time that the pitchmen is
confident that fair days are coming re-
gardless of the weatherman.

Famous Last Words: "I'd play
that spot but they won't do busi-
ness on my terms."

"PaJa & WORTH'S . . .
med company is going strong in this
neck of the woods," blasts Sam
Burke from Carlisle, Pa. "While
my wife and I were en route to work
a Sunday date at a park near Har-
risburg, Pa., we spotted a large PaJa
& Worth banner on the main drag
of Carlisle. The med opery was lo-
cated two blocks from the post office.
We pulled on the lot with our trailer
and the first to greet us was my old
friend, G. Tex Worthe and his wife,
Lil. Next came Doc PaJa. The out-
fit looked like a circus. Roster in-
cluded Gordon and Mickie Billman,
with four head of performing stock:
Jordan and Jordan, sketch artists;
George Zackovich, Bert and Rose
Fulton, George Howell, Tony Arusa;
Mrs. Sara Rose, piano, and Raymond
W. Spangler, airplane pilot. Recent
visitors included Mrs. Edna Miall and
Lieut. and Mrs. Wagner. Unit will
play Pennsylvania spots until Sep-
tember 15."

Only you can make your business big
business.

MERRY GO LAMP



Here it is, FOLKS—the most
SENSATIONAL, the most
UNUSUAL, the GREATEST
CHILD'S LAMP EVER MADE!
UNDERWRITER APPROVED
PLUG, CORD, and SWITCH.
PASTEL NURSERY COLORS.

- ACTUAL SIZE 6 1/2 x 6 1/2 x 6 1/2
- INDIVIDUALLY BOXED
- COMPLETE WITH BULB \$13.50
- WEIGHS APPROX. 3/4 LB. dozen

PLASTIC ARTICLE CO. 17 EAST 102 ST., N. Y.

"WE'RE STILL . . .
in the Windy City," letters Dave Rose
from Chicago. "The only place I've
worked here is the Maxwell Street
Market. In fact, that's the only place
a pitchman or peddler can work with-
out being molested or given the bum's
rush by the powers that be. This
being the case, almost every pitch-
man coming to Chicago can be seen
at the Market. Those coming in who
do not work Maxwell Street, no doubt
leave town unless they want to take
a flyer and work the shops. I've been
pitching at the spot on and off for
the past 20 years or more and this
year, I believe, I've seen fewer pitch-
men on the market than ever before.
I suppose the boys are getting fed up
with being run from factory after
factory. I'm almost certain that this
is my last trip in here. I hope my
plans work out. Can anyone tell me
why pitchmen always tell you how
much money they take in when they
aren't asked to do so? We plan to
leave here in about three weeks to
work the fairs we have booked. After
that we'll head for our winter home
in New Orleans. Let's have some
pipes in the sideberg from Doc Hubert
Potter, Sid Sidenberg, Bob Posey,
Tom Kennedy, Jack Halstead, Paul
Houck, Red Hallie, Curley Bartok,
Don Lambert and Skippy Davis."

Are you giving out with every-
thing just to get down the
home stretch in front?

CARNIVAL SUPPLIES

Wood Milk Bottles, Ea. . . \$.45
Aluminum Milk Bottles, Ea. . . 1.10
Worth Central Baseball, Dns. . . 2.50
Rubber Dipped Spring Base-
ball, Dns. . . 4.40
Fresh Weighted Feather
Darts, Dns. . . 1.20
Best Ballons, Ea. . . 1.50
Tom Guns . . . 6.50
Add N-Wide . . . 1.50
Daisy Cork Cans, Ea. . . 5.25
Cork Gun Cans, Per 1,000 . . . 2.75
Per 500 . . . 1.50
Guaranteed Electric Pencil,
Ea. . . 7.25
Gold Felt, 1 1/2" 400", Dns. Reels 480
Dns. . . 1.10
Felt Roll . . . 1.80
Hoop-La Rings, Dns. . . .70
Free F. O. B. Illinois, include
postage with order, 25% deposit
with C. O. D.'s. Write for 1950
catalog; state your business.

KIPP BROTHERS

Wholesale Distributors Since 1880
360-42 SOUTH MERIDIAN ST. INDIANAPOLIS 23, IND.

SALESMEN! DISTRIBUTORS!

PITCHMEN!

Make Big Money Selling GUIDE-A-PLUGS.
New invention. Sell every home everywhere.
Shows the lightning—Makes friends and
gets repeat orders.

150% COMMISSION

Go into business for yourself. Don't delay!
Write today for FREE information!
(Send 20¢ for sample GUIDE-A-PLUG)

HELD PRODUCTS

BOX 245 NEWPORT, KY.

WANTED—SALESMEN

Who Want Big Earnings

Experienced in selling premium deals, spe-
cialty distributors, installment purchasing
houses, purchasing agents, people job-
bers, etc. Sensationally new 16 piece
matched STAINLESS STEEL CUPBOARD SET
attractively packaged in beautiful display
box. Tremendous eye appeal, top quality,
outstanding value due to extremely low
price. Liberal commissions. Write for full
details and state territories covered. Type of
accounts sold and any pertinent information
you believe will be of assistance to us.

BOX D-501, BILLBOARD
2160 Patterson St. Cincinnati, Ohio

Bros. Circus at Washington recently . . . Nat Green, of the Ringling-Bar num Chicago office, has been asked to write a circus article for the Encyclopedia Britannica Year Book.

SALESBOARD SIDELIGHTS

Walter McNamara, production manager of the McNamara company, Chicago, announced three new seat boards last week: Lucky Dime, 10-cent play, and nickel punch Goid Seal Special and Pull-o-Fives. New pellet numbers round the company's seal insert boards, which are pulling top attention from operators, led by the two six-week old seals, Twenty-Hi and Silver Spoon. Walter promises firm's customers a steady flow of punch pulling numbers, with full supply and quick delivery on top-demand items continued as pace setters with the new releases.

Secore & Secore, Chicago, is back in full swing again following a vacation full the early part of this month. Irwin Secore back from hitting the Illinois high-roads; ditto for Lou Roffel in Indiana. Both chime reports of up-looks in busi-

ness. Irwin tells of the new nickel definite board, New Pick-a-Cherry, which came out last week. "Looks like a real winner," he says.

Order flow at Gardner & Company, Chicago, is going along at a tippy clip, according to Joe Robinson. He stresses the reason continues to be firm's lower price policy. New numbers getting the lion's share of the order play include 1440 Bubbles, nickel punch, featuring the Gardner "glow" colors, and the High-Low line in nickel, dime or quarter play. Dave Lande, assistant sales manager, brings back word that customer demand for the company's merchandise in the Central West is stronger than ever.

R. C. Walters, R. C. Walters Manufacturing Company, St. Louis, along with firm's Eddie Robert, Tom Langcaster and John Chaney, combine to report definite upgrades on the order front. Walters' multiple board deals for its coin-operated cabinet are drawing operator bids from the four corners of the 48 "4s claimed.

Joseph Berkowitz, president, and Henry Gutenag, sales manager of Universal Manufacturing Company, Kansas City, Mo., and Bee Jay Products, Chicago, are on an extensive selling and good-will tour. Boys will be flying thru Illinois, Wisconsin, Minnesota, Wyoming, Colorado, Utah, Montana, Idaho, Oregon, Washington, California and New Mexico. They intend calling on all of their old friends and customers in addition to a host of new ones, presenting new lines of ticket and board deals. Marble Derby is the highlighted item on the tour list, which is "really rolling up an order score," Berkowitz enthuses. Among other presentations to be featured are the new Paddy the Pig and Oscar the Pot Boy, both in plastic piggy jars. During their Seattle stop-off, boys will call on Morris Hückcock, branch office manager, who has been doing a bang-up job serving the Northwest. The entire trip will take about a month.

CLYDE BEATTY

(Continued from page 64)

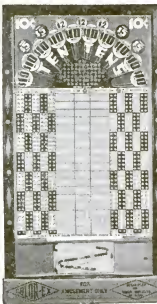
of the Mangelz troupe. Roland Davis has joined as trainmaster and Harold Hall joined to work for Red Larkins in the privilege car. Bob Steele has been holding a good percentage of the crowds for the concert. In Pendleton, Ore., Mel Rennick had a big time entertaining his family, Jack and Bertha Renick and Gladys Carmichael.

With a 300-mile jump into Bend, Ore., the show train arrived at 2 p.m., allowing everyone to hotel it and make the picture shows. Alva Evans doubts if he will survive the rope trick that he and Harold Voise have been working on. Cathy Gline has gone Western; she has a gun and holster and a five-gallon hat. Mrs. Beatty is improving in health and will soon be back in the program. The Caudillo Sisters and Mark Anthony are practicing every day. Ed Grady is all smiles since we are back in Oregon, as his wife, Golda, and son, C. T., are visiting him. Recent visitors were Dr. J. E. Kelly and George Taylor.—LAURENCE CROSS.

Styled For Fast Profits

**KING OF BEASTS
FLYING SAUCER
FLYING SAUCER JR.
SILVER DOLLAR MINT
SILVER TO WIN**
Ready for immediate delivery.

Write to
Superior Products Co.
2183-59 W. Fulton St. Chicago, Illinois



PROTECTS—DISPLAYS—DIGNIFIES—STIMULATES

"SAFETY" SALESBOARD STAND

MADE OF TOUGH TRANSPARENT PLASTIC, IT COVERS THE BACK OF THE BOARD, PROTECTING AGAINST "SLICKERS." IT BEAUTIFULLY DISPLAYS ALL SIZES AND MAKES OF CHARLEY AND MANY OTHER TYPES OF BOARDS WITHOUT ANY ADJUSTMENT. INCREASES SALES CONSIDERABLY.



It's Punchboard Insurance—will make customers, will get new locations. It will save more than its cost on one board.

**JOBBERS' PRICES
\$3.00 PER STAND**

**DISPLAY PRODUCTS
CORP.**
P. O. BOX 807
DAYTONA BEACH, FLA.
or your Punchboard
Manufacturer

SALESBOARDS—JAR TICKETS NEW LOW PRICES

ALL ORDERS SHIPPED
SAME DAY RECEIVED

Holes	Play	Description	Profit	Net
300	36	QUARTER COLORED THICK	\$15.00	\$6.00
400	50	LUCKY BUCKS, THICK	12.00	7.50
1000	50	5¢ CHARLEY, THIN	25.00	15.00
1000	50	5¢ CHARLEY, THICK	18.00	12.00
1000	50	5¢ TERA CHARLEY, THICK	25.00	15.00
1000	50	5¢ SOUTH PACIFIC, GIRL BOARD	37.50	22.50
1000	50	5¢ HOLT THAT LINE, GIRL BOARD	37.50	22.50
1000	50	5¢ PLANNING GIRL BOARD	45.00	27.00
1000	50	5¢ TEN CENT SAW BUCKS	17.50	10.50
1000	50	5¢ SIX TWO BITS	17.50	10.50

Starting your requirements. Large stock. Plain Tip Offsets, Jackpot Boards, Coin Boards, Game Boards. 35¢ deposit with all orders—balance C. O. D.

MICHIGAN CITY NOVELTY CO. BOX 66, MICHIGAN CITY, INDIANA

SALESBOARDS

FREE! Write for "NEW WHOLESALE 'NET' PRICE BULLETIN"
NEW LOW PRICES—GIANT ASSORTMENT—FASTEST SELLERS
100% over value immediate delivery on finest boards

LEGALSHAW SALES

P. O. Box 86-R Phd Lexington 6-3316 HUNTINGTON BEACH, CALIF.

SALESBOARDS

Tickets, Jar Oats, Premiums

Complete Line

STOP IN TO SEE US

RAKE COIN MACHINE EXCHANGE
609 Spring Garden St., Philadelphia 22, Pa.
Lombard 2-5276

**WE ARE MANUFACTURERS
OF ALL KINDS—PULL TICKET GAMES**

*** TIP BOOKS ***
Buy Direct From Manufacturer at Very
Very Reasonable Prices.

Columbia Sales Co.,
202 MAIN ST. WHEELING, W. VA.
Phone: Wheeling 340

SALESBOARDS

**MERCHANDISE BOARDS,
JAR AND BINGO TICKETS**

LOW PRICES

COMITO SALES NOVELTY CO.

412 North 6th St. Reading, Penna.
Phone 6-0662

**BLACKHAWK BOARDS
JAR DEALS**

Write for list.
Galentine Novelty Co.
—South Bend 24, Ind.

LET EMPIRE PAY YOUR RENT

**BUYING YOUR BOARDS FROM
EMPIRE WILL SURELY SAVE
YOU ENOUGH MONEY TO PAY
YOUR RENT. AND THEN SOME.**

**EMPIRE'S BOARD PRICES
HAVE BEEN SLASHED TO AN
ALL TIME LOW.**

**WRITE TO EMPIRE FOR
AMERICA'S MOST
COMPLETE LINE.**

PUNCH BOARDS

PUSH CARDS

EMPIRE PRESS

466 W. Superior Chicago 10.

MOhawk 4 4118

PUSH CARDS

Over 325 different sizes and styles available
from stock. Orders shipped same day re-
ceived. FREE CATALOG—WRITE.

W. H. BRADY CO., Mfrs.
Established 1914
CHIFFWA FALLS, WISC.

**ATTRACTIVE
and UNUSUAL**

PUSH CARDS

Designed and
Manufactured by
RAY MERTZ & CO.
525 S. Dearborn St. • Chicago 5

CMI ELECTS NEW PRES.

Industry To Feel Impact Of Material Allocations; Curb on Credit in Offing

Credit Controls Depend on Interpretation of Law

By Ben Atilas

WASHINGTON, July 22.—Chief impact on the coin machine industry of President Truman's economic control program will come from provisions for credit curbs and allocating and requisitioning metals and materials.

Immediately upon receipt of the President's message this week, bills carrying out the program were introduced in both houses of Congress. With the Senate Banking Committee set to launch hearings next week, congressional leaders are predicting enactment within the next month. Early reaction from Republicans

was that there would be little dispute on the section of the legislation giving Truman power to impose credit curbs but that an attempt would be made to substitute a voluntary allocations program for the compulsory one asked by the President.

Authorize Broad Regulations

On credit curbs, the economic control bill provides that "the President is authorized from time to time to prescribe regulations with respect to such kind or kinds of consumer and real-estate credit as, in his opinion, is necessary to regulate in order to prevent or reduce excessive or untimely use of, or fluctuation in, credit."

Truman would be given power to prescribe minimum down payments, maximum credit, length of time for paying, and rules against any credit (See *Industry To Feel on page 117*)

No 'Panic' Buying; Business Is Firm

CHICAGO, July 22.—For summer, business has been good the past six weeks in every phase of the coin machine industry and no rash of buying has developed as a result of the international crisis. The only change noted thus far was an increase in the number of cash deals and proportionate decline in trade-ins as operators held onto old equipment.

In near-by Milwaukee, distributors contacted in a spot-check said buying was at a steady high but that there had been no marked increase since the Korean outbreak. Typical reaction came from Sam Cooper, manager of Paster Distributing, who said that business continues good but that he could not attribute it to war-inspired deals.

In the nation's capital, meantime, operators and distributors agreed no panic buying had started. John Phillips, Phillips Novelty, reported he had made no changes in his buying habits altho he is holding onto old equipment rather than turning it in or selling it outright.

Bill Schwartz, Hirsh Coin Machine Company, said there has been a slight increase in the sale of tubes, but whether this was traceable to fear of shortages could not be determined.

To Carry Out Fundamental Org Policies

Stern, Gottlieb Also Named

By Tom McDonough

CHICAGO, July 22.—At the annual meeting of the Coin Machine Institute (CMI) stressing that the fundamental policies of the association would be carried on, Sam Wolberg, a trade leader for the past 20 years,



SAM WOLBERG

was elected president. Also voted in to office at the meet held in the Bismarck Hotel here Monday night (17) were Sam Stern, Williams Manufacturing Company, vice-president, and (See *CMI ELECTS on page 124*)

NCMDA Skeds General Meet September 24

To Elect Officers, Board

CHICAGO, July 22.—The National Coin Machine Distributors' Association (NCMDA) will hold an election meeting in Chicago September 24. S. I. Neiman, director of publicity, announced from national headquarters here this week. This will be a general meeting of the membership and the first of a series of quarterly meetings to be held each year under the new set-up announced recently (The Billboard, June 24).

Preparing the agenda for the meet, Neiman said that not only new officers, but also directors will be voted on. The director will be elected for staggered terms—probably one, two and three years—so that the entire board will not go out of office simultaneously. (See *NCMDA Skeds Meet, page 124*)

Conn. Assn. Adds Chapter In Bridgeport

Membership Now 68

HARTFORD, Conn., July 22.—With the formation of a local chapter in Bridgeport, the Connecticut State Coin Association (CSCA) membership has been increased to 68. President Abe Fish stated this week.

The Bridgeport local is composed of 17 of the city's 19 operators. Joe Friedman, Bridgeport operator, was instrumental in launching the new chapter. J. V. Fitzpatrick has been elected president and Arthur Moskowitz, secretary, Charlie Cocciola, treasurer. The group will hold bi-weekly dinner meetings at which industry and civic problems will be discussed.

CSCA was formed at an organizational meeting held in Hotel Bond here January 12. Other executive officers of the group are Irving Geltzer, New London vice-president; Louis Naclerio, Waterbury, secretary; Nat Cutler, New Haven, treasurer, and Anthony Wilkes, West Hartford, assistant treasurer. It also has a Waterbury chapter.

Keeney Appoints Florida Distrib

CHICAGO, July 22.—Charles J. Pieri, sales manager of the J. H. Keeney Company, announced Thursday (20) the appointment of Taran Distributing Company to handle the Florida territory.

Taran is headed by Sam Taran and has offices in Miami and Jacksonville. Keeney is in production on Double Bowler, a shuffle game made in 8 and 9½ foot lengths. Both models play 20-30 scoring, rebound action and disappearing pins.

From Draws to Films to Games A 40-Year Saga of Fred McKee

LOS ANGELES, July 22.—When the Auto-Phone Company went into the coin-operated field, it needed a man who knew the distributors and operators. The company had confined its production primarily to identification picture machines. The coin machine category was new to them but not to Fred E. McKee, the man who applied for the job of directing sales in this division.

McKee's interest in coin-operated machines goes back to his earliest days when his father operated draws, which were sticks of gum with numbers and the fore-runner of sales-

boards. However, as a youth McKee paid little or no attention to the field for he had other plans.

He got into the theatrical business and his work took him into the outdoor field of the carnival and circus. In the indoor field he dabbled in legitimate productions, vaudeville and roadshow films. While these departments of show business are high sounding, it was, nevertheless, necessary for him to branch out into another field—coin machines. Working in this field required ingenuity, too.

In Films In 1912

In 1912 when he was only a teenager, McKee went out on his own and bought the films of the Pendleton Round-Up. He roadshowed these around the country and got the desire to go deeper into the project. He booked a picture called *Inside the White Slave Traffic* and found that getting it banned was one of the best job builders ever devised. This and other similarly titled films were produced by the New York Sociological Society. After proper explanation to the authorities, had little or no trouble getting them approved for showing to adult audiences.

Along with this era's films came Herb Mills' deweys, pucks, three arrow machines and also the floor mounted automatic roulette games. Gum draws were still popular and the salesboard had not, as yet, made its entrance into the field.

Joined Adolph Caille

When the picture field slackened off, McKee went to selling coin machines on the road. One of the lines that he handled was that of Adolph Caille Bros. Caille attending to this chore, (See *FROM DRAWS on page 117*)

J. C. Officials Waver on Bill Banning Games

JERSEY CITY, N. J., July 22.—The city commission reserved decision on an ordinance banning coin shuffle games from taverns here during its regular session Tuesday (18), leaving the legal status of the equipment in doubt.

The Jersey City Tavern Service Company has been granted a court injunction barring police interference with located games, with the stay extended last week pending legislative action (The Billboard, July 22). But at Tuesday's session legislators said they needed more time to study the proposed measure.

Meanwhile more than 100 games on location in taverns are unused, their plugs removed until the commission makes up its mind.

Cigarette Vending Machines Rise

Added Shifts Mean Heavier Service Load

See More Camp Stops

CHICAGO, July 22.—Without fanfare, many industrial plants have begun stepping up both their work week and personnel in anticipation of bigger government defense orders. Chicago operators, for example, said they had already received calls for additional installations and more frequent servicing.

Citing an instance which may become a pattern in the next few months, one operator reported doubling the number of venders in a plant to accommodate the addition of plant labor and a new, third shift.

Increases Servicing

Another industrial operation, finding many of its locations going into stepped-up production, followed the course of more frequent service instead of increased machine placement. To accomplish this, at the same time hold down the sharp boost in personnel cost, the firm added a single night routeman. Latter covered all routes, servicing only those locations requiring extra calls, skipping the "as usual" stops. Thus, a minimum increase in personnel guaranteed all top volume installations prompt service and precluded any expensive over-lapping on lower sales spots.

(The same operator said that plants [See MORE VENDERS on page 107]

Mackie Starts Cig Premium Program With Special Ads

WASHINGTON, July 22.—Leading off an ad drive for the new cigarette premium campaign launched by the G. B. Mackie Company (The Billboard, July 15) was a special coupon offer. Prominently pictured in the large ads was an enlarged "Thank-U" coupon worth 10 regular coupons if turned in before June 30, 1931.

The ad also contained a coupon for the firm's free premium booklet. The premium operation is handled by the Thank You Premium Company, a wholly owned Mackie subsidiary.

Photographs of several gifts with a retail value up to \$50 were included. Gifts are obtainable in two ways—either for a specified number of coupons, or via the "HUP" plan combining coupons and cash. "HUP," the ad informed readers, stands for "Happy Up" and gives buyers a saving over retail prices.

NAMA Exhib Awards Committee Expands

CHICAGO, July 22.—Ernie Fox, chairman of National Automatic Merchandising Association's (NAMA) 1931 convention and exhibit, announced the names of two more members of the Exhibit Awards Committee which will judge the displays (The Billboard, July 15).

The new members bringing the committee to seven, are Marcus Kaplan, Virginia Cigarette Service, Roanoke, Va., and Daure Davidson, Davidson Bros., Los Angeles.

Ball Gum Ops on Buying Spree; Fear Price Hikes and Controls

NEW YORK, July 22.—A scare buying has hit the ball gum field as jittery bulk operators pleaded with manufacturers of the gum pellets for stepped-up shipments. Recent weeks have seen orders zoom, say producers, who look on the unnatural demand with mixed feelings.

With ball gum prices still the lowest since the last war, operators with long memories are fearful that current rises in ingredient costs will ultimately send ball gum prices skyrocketing. Not their least fear is the possibility that controls may be clamped on the confection industry and that their source of supply will be seriously diminished.

Thus not alone do manufacturers report a jump in orders from long-time buyers. They have also noted a trend whereby operators are passing on normal distributor outlets and dunning factories for direct ship-

ments. This, the route-owners hope, will put them in a more favorable position on should a serious diminished supply go on allocation.

Ops Want Reassurance

One manufacturer here, Topps Chewing Gum, has been flooded not only with orders, but also with letters from operators who seek reassurance as to the future. They want to know their standing with the source should the war situation deteriorate. But the manufacturers have no crystal ball and their guess is only a little more educated than the operators.

This is the way Topps reasons, and its point of view is shared by other producers:

Should the war emergency gradually evaporate, United Nations forces better their position in Korea. (See BALL GUM OPS on page 107)

Avon Books Via Mutoscope Venders in Unique "Loan" Plan for Route Operators

Program Launched in New York City

NEW YORK, July 22.—The vending and publishing industries, long on the lookout for a method of boosting the distribution of 25-cent, pocket-size books thru automatic machines, have come together at last in the correlative persons of International Mutoscope and Avon Publishing Company thru a plan set in motion here this week.

Called Vend-Avon, the machine being manufactured by Mutoscope is an improved version of the book vender first shown by the firm more than a year ago. Initial units already have been installed in Idlewild and La Guardia airports. Others are to be placed soon.

The plan devised by Avon to distribute the machine bypasses the major obstacles which has kept book publishers out of vending to date. The difficulty has been to find a

method acceptable to operators that would also insure that only the books of a participating publisher would be carried in venders. Several are known to have been willing to underwrite machine costs if they could be assured that the latter condition was met.

In Avon's set-up, the publisher buys the machines from Mutoscope and "loans" them to approved operators who are assigned exclusive territories. Most important, Avon retains title to the venders during the term of the operator contract. It can then require that only its own books be stocked.

Books are shipped to operators on consignment and are paid for only if actually sold. Each week the operator is required to file a report with the publisher listing the books sold. (See AVON BOOKS on page 108)

Ohio Cig Op Association Broadens Its Membership

CEDAR POINT, O., July 22.—Cigarette operators from the entire State gathered at the Breakers Hotel here the past three days (20-22) in their second annual association convention. Approximately 50 operator-members participated in the election which returned Maurice Levitch, Stern Cigarette Service Company, Norwood, to the presidency.

The members also voted to change the name of the association from Ohio Cigarette Vendors Association to Ohio Merchandise Vendors Association and to amend their charter to include operators of all types of merchandise vending machines. Most of the membership operate equipment other than cigarette machines. Levitch said, and he felt the association could best serve the industry in Ohio by being more representative. First business sessions were held

Friday morning, with the emphasis on taxation and legislative problems. Indorse Topper, Columbus, general counsel for the association, opened the meeting. He was followed by Morton Neipt, State representative and chairman of the tax source committee of the Ohio Tax Revenue Study Commission. Neipt told the operators that changes are being contemplated in the Ohio tobacco tax structure and invited them to send their representatives to a meeting of the commission in Columbus next week.

William Bailey, chief of the cigarette division of the Ohio tax commission, told the operators he was urging negative action to more clearly define wholesalers, retailers and operators. At present, Bailey said, anyone can secure a whole-

Stewart 500 Purchased by Worth'n Firm

Lyon To Sell Vender

NEW YORK, July 22.—The Stewart Products Corporation has sold the rights, design and patents of its 500-cup beverage vender to Worthington Pump & Machinery Corporation, it became known this week. Lyon Industries, Inc., Worthington affiliate here, will market the machine.

In Greenwich, Conn., James Stewart, president of Stewart Products, said his firm will continue active in the vending field. While it has no unit available to the trade at the present time, Stewart asserted the company plans eventual production of its four-column, canned-juice vender, a mechanical unit. When the vender is ready for delivery, it will be offered to operators on a lease-rental basis. He gave no indication when the machine would be placed in production.

With its new acquisition, Worthington and Lyon (as its marketing agency) have increased their vending line to three units. The Lyon high-capacity single-drinker and its dual-flavor conveyor have been available right along.

It was indicated that the Stewart machine, to be placed in the future as the "Lyon 500," is under design changes before it is offered by the Lyon organization. The modified unit will be introduced later this summer, according to Harry T. Fehn, Lyon executive.

Several hundred of the original Stewart venders have been manufactured and distributed among operators and bottlers.

Keeney Ups Cig Vender List \$10

CHICAGO, July 22.—J. H. Keeney & Company announced a \$10 price increase on its cigarette vender effective Friday (21), bringing the list to \$259.50. The coin changer, also increased, is now \$17.50 extra.

Keeney vice-president stated the increases were due to rising cost of raw materials, primarily, with higher labor costs also a contributing factor.

Keeney also announced the return of Walter Harrison as chief engineer, a position which he filled until March last year. Harrison was associated with Williams Manufacturing Company prior to his rejoining Keeney.

Golob Returns As Distributor

NEW YORK, July 22.—The Ben H. Golob Distributing Company has been reactivated here at 114 East 32d Street to act as outlet for the Colnase ice cream vender in New York, New Jersey and Connecticut. The machine, which dispenses bars and wafers in packs, is manufactured by the Atlas Tool & Manufacturing Company, St. Louis.

Golob, active as a distributor until a year ago, also runs a Colmac operation in New Jersey. He has set up facilities to assist new ice cream operators to route organization, Golob declared.

Baked Specialties Important Part of '50 NAMA Exhibit

CHICAGO, July 22.—Seven bakery specialties and six vander manufacturers (through equities and packaged baked foods can be sold) make up an important part of the exhibitor list of the 1950 National Automatic Merchandising Association (NAMA) convention at the Palmer House scheduled here November 12-15, show officials reported this week.

Pointing out the growing cookie, biscuit, pretzel, cracker sandwich and small packaged bakery's sweet sale to venders, attention was called to the fact that the chairman of the 1950 meet was in the bakery field.

According to the chairman, Ernest H. Fox, president of Austin Packing Company, Baltimore, "the interest of bakery goods manufacturers in automatic merchandising is increasing rapidly. Makers of cookies and other small bakery items have found that vending is an important part of the retail distribution picture. He said venders now account for a large volume of bakery goods sales that otherwise would not be made."

"During the convention program, problems peculiar to the vending of bakery goods will be discussed in clinics made up of manufacturers, suppliers and operators," Fox declared.

Seven Bakery Exhibitors

The six bakery firms are Austin Packing Company, Baltimore; Blue Jay Food Products, Brooklyn; Delicia Chocolate & Candy Manufacturing Company, New York; Federal Sweets & Biscuit Company, Clifton, N. J.; Gordon Foods, Inc., Atlanta; Honey Baked Company, Chicago, and Puritz Pretzel Company, Harrisburg, Pa.

Vender manufacturers to exhibit equipment thru which bakery goods may be sold are Alkuno & Company, Inc., New York; Arthur H. DuGrenier, Haverhill, Mass.; Mills Industries, Inc., Chicago; Statler Manufacturing Corporation, New York; Stoner Manufacturing Corporation, Aurora, Ill. and Vend-Rite Manufacturing Company, Chicago.

Plant To Meet Bar Demand

NEW YORK, July 22.—Lamont, Corliss & Company has announced it will build an 80,000 square foot plant at its Peter Callier Kohler Swiss Chocolate Company plant at Fulton, N. Y., to meet increased demand for its Nestle's products.

Gordon Lamont, vice-president, stated the construction contract has been awarded, and ground has been broken for the new plant. It is expected to be completed late this fall.

Prince Albert Adds Meters

REGINA, Sask., July 22.—The present 140 parking meters at Prince Albert, in Northern Saskatchewan, are to be supplemented by an extra 113. Revenue from the meters between April 1 and June 30 was \$2,225. Meanwhile, in Saskatoon, where meters have been installed for a one-year trial, an organized protest is under way. Petitions against the meters are being distributed.

TOP VALUE-- LOW PRICE!!

Any operator using "Topper" is Vender who you will find that these machines cannot be equalled in either performance or in price. "Topper" vending machines cost only \$10.75. Send for free descriptive literature.

R. H. ADAIR COMPANY
6725 W. Roosevelt Rd.
Oak Park, Illinois
Phone: SL 4-2119

Trade Directory

New Equipment

Crystal Tips—non-coin operated ice cube machine—American Automatic Machine Company, Fairbairn, Minn.

Popcorn vending machine—coin-operated — Popperette Corporation, Milwaukee.

Change of Address

The Owl Mint Machine Company, Dorchester, Mass., moved its headquarters to 612 Blue Hill Avenue, Dorchester.

New Firms

Lunch Box, Inc., 7 West Madison Street, Chicago—multi-product food vender firm.

New Offices

Blottia Distributing Company of Newark, N. Y., opened another office at 98 Fuller Road, Albany, N. Y.

Personals

Fred W. Chlopan, executive secretary of the Detroit Shuffleboard Association, has been re-elected president of the Motor City Lions Club, Detroit.

Cigarette Merchandisers' Association of Southern California officials for 1950: E. S. Stanton continues as president; Nick Carter, first vice-president; Robert Day, second vice-president; Arch C. Riddell, secretary-treasurer; Ed S. Chandler, executive director. George Oviatt and George Seedman were named to the board. Other members re-elected include Dave Davidson, Vend-O-Pak, Inc.; Ed Fuller, Accurate Vending Corporation, Ltd.; Ely Glassman, Coast Cigarette Vending, Inc.; Charles Rockwell, Santa Ana; Emil Toya, Automatic Sales Company; Al Weymouth, Weymouth Service; Edward S. Stanton, General Vendors, Inc.; Nick Carter, Model Vending Company, and Robert Day, Bob's Cigarette Service.

National Coin Machine Exchange, Chicago, appointed John Semack as sales representative in the Wisconsin territory, working out of the Chicago office.

John Pickering resigned as public relations director of CMI to form his own public relations firm, located at 134 N. La Salle Street, Chicago.

Pressed Steel Tank Company, Milwaukee, appointed Albert S. Cheyne as district manager of the Kansas City, Mo., office located at 2321 West 78th St.

Paul F. Taglione has been appointed manager of the Blottia Distributing Company's Albany, N. Y., office.

James O. Welch Company, Cambridge, Mass., appointed Clarence Flint as sales manager and promoted Robert Daugherty to assistant sales manager.

Westchester Operators' Guild, White Plains, N. Y., elected Carl Pavesi as president; Max Klein of Yonkers, vice-president; Seymour Pollak, Tarrytown, secretary; and Ralph Fabozzi, White Plains, treasurer. Directors elected: Louis Herman, Mount Vernon; Ben Fagan, Tarrytown, and Harry Smethurst and Louis Tarragino, Port Chester.

Yale & Towne Manufacturing Company, Stamford, Conn., announced Elmer F. Twyman joined firm as vice-president.

Purchases

Schilling & Fischer, Chicago, announced purchase of the Indianapolis Milk Operator, formerly headed by Paul Derringer.

Distributor Appointments

Abco Novelty Company, Chicago, appointed Mike Munves Corporation, New York, to cover New York State for the Hit-A-Homer counter baseball game.

The Alnik Company, Gallup, N. M., appointed H. J. Finney to cover New

Mexico, Arizona, West and Central Texas, and Jim Gladis, to cover Colorado, Wyoming and Western Nebraska.

AMI, Inc., Grand Rapids, Mich., appointed Roxy Specialty Corporation, 703 Notre Dame Street, Montreal, to cover the province of Quebec, the Maritimes and Newfoundland and the Toronto Trading Post, Ltd., 736 Yonge St., Toronto, to cover the entire province of Ontario.

D. Gottlieb & Company, Chicago, appointed National Coin Machine Exchange of Chicago, to cover Wisconsin and Northern Illinois, Northern Indiana and Iowa.

Consolidated Productions, Detroit, appointed Halroon, Inc., Detroit, to cover Michigan for the Penguin Hair Drier.

Ristaurat, Inc., Appleton, Wis., appointed the Geer-Murray Company, Oshkosh, Wis., as firm's representative.

Trad Television Corporation, Asbury Park, N. J., appointed Bradley Associates, Chicago, to cover Illinois and a radio coin-operated television units.

Franchise Appointments

Dad's Root Beer Company, Chicago, announced following franchises: Brookings Bottling Works, Brookings, S. D.; Pepsi-Cola Bottling Company, Twin Falls, Idaho; White Rock Bottling Company, Tacoma, Wash.; Popping-It Bottling Company, Roseburg, Ore.; Kies Bottling Company Owego, N. Y.; Pepsi-Cola Bottling Company, Otawa, Kan.; Rademacher & Son, Marshall, Ill.; Dad's Root Beer Bottling Company, Morgantown, W. Va.; Crown Bottling Works, Erie, Pa.; Smith Beverage Company, Columbia, Miss., and the Dr. Pepper Bottling Company, Ames, Ia.

ANNOUNCING ALKUNO'S NEW FINANCE PLAN

An Important Service

For Profit-Minded Operators

One of the newest and best vending organizations has just given the complete line of ALKUNO's Vending Machines and 5c Coin Vendors its first endorsement. Continued, after a thorough investigation, that these exceptional machines are a safe investment. This vending group has secured to undertake operators' purchases for periods up to 18 months. NOW YOU CAN BUY ALKUNO'S PAY OUT OF INCOME.

Of course, we have known right along that for Price, Appearance, Design, Performance and Customer Appeal, ALKUNO IS WAY AHEAD OF THE FIELD, particularly for those locations that do not do enough business to warrant expensive equipment. Therefore it gives us a great deal of satisfaction to make this NEW FINANCE PLAN available and BUYING ALKUNO.

CLIP AND MAIL TODAY!

Alkuno & Co.
408 Concord Avenue, New York 54, N. Y.

Contents:
Please forward details on your new FINANCE PLAN and the complete line of ALKUNO VENDORS.

NAME

ADDRESS

CITY

STATE

ALKUNO & CO.
MECHANICAL MANUFACTURING LABORATORIES
408 CONCORD AVENUE, NEW YORK 54, N. Y. MELROSE 5-7757



A WONDERFUL
WONDERFUL PRODUCER
ACORN
1c or 5c All
Purpose Bulk
Merchandisers
Order Yours Today!



Day in and day out this exceptionally all-purpose bulk vender produces larger profits for you.

• Vends all sizes of Bull Gum.

• Vends all sizes of Pistachios, Cashews, Almonds, Candy, Nuts, and Chermes.

WRITE FOR COMPLETE DETAILS TODAY!

11411 Knightsbridge Avenue
Culver City, California

Distributors:
A Few Choice Territories Are Still Open.
Write, Wire, or Phone:
M. J. GORDON
Gen. Sales Mgr.
1249 Fifth Ave.
Pittsburgh, Pa.
Rm. 400
1-426, 427

Phone: 4-0000
Operators Vending
Machine Supply Co.
1023 S. Grand
Los Angeles 15, Cal.

IAK MFG. CO., INC.



TOPPER is top!
Victor's Tapper reaches new heights in efficiency in vending. It's the only machine packed and sold in bulk. It's the only machine to sell over 50,000 per case in lots of 1 to 5 cases.
\$10.00 per machine in lots of 35 cases
Investigate our 20-week TIME PAYMENT plan.
ROY TORR
Lansdowne, Pa.

Conn. To Hit "Deceitful" Sale, Labeling of Uncarbonated Bev

HARTFORD, Conn., July 22.—The Connecticut State Food and Drug Commission has promised a crackdown on "deceitful" practices in the sale and labeling of uncarbonated beverages, particularly orange products.

Connecticut, according to State Food and Drug Commissioner Theo-

dore J. Richard, is the first State in the country to propose this action, with initial step in law tightening to be the subject of a public hearing at 10 a.m. July 25 in Room 214, State Office Building, Hartford.

Also slated for hearing on the same day were proposed exemptions in ingredient labeling on bakery products and establishment of standard regulations for labeling and sanitary inspection of apple cider and apple juice.

The commissioner declared that control of the unregulated sale of "nectars," "juices," "delights," "ades" and several other misnamed beverages is of great concern to the Connecticut Food and Drug Commission.

Give False Impression

There are no requirements at present, he said, as to the amount of real fruit juice any of these beverages must contain. By picturing the real fruit juice of any of these beverages on the label, canners give the impression that they are selling pure fruit juices, while in reality the beverages may contain from 35 to 65 per cent water, the commissioner pointed out.

Canners also use deceptive materials in the liquid, Harold Clark, supervising inspector of foods for the commission said. "Cloud" and "pulp" are introduced into the beverage to give it the appearance of a pure fruit juice, he added.

Proposed laws would require that so-called fruit drinks contain 30 per cent natural fruit juice, nectars 35 per cent and ades 15 per cent. Beverage labeled fruit juices, concentrated fruit juices, and fruit juice concentrates would also contain specific amounts.

"GREATEST ADVANCEMENT EVER MADE IN BULK VENDERS"



Until you have actually operated 49s you have no idea of the time saved on location or in the service department the amount of reduction in overhead the extra time made available for handling additional machines the accurate control of merchandise the pleasure of knowing that your route is modern efficient, systematically serviced and producing every bit of profit available from your locations. Best of all you don't have to take anyone's word for it. See the Model 49 test it on your own route without risking a penny! Write or complete details today

KNOW WHAT'S GOING ON IN BULK VENDING

Read The Northwestern . . . full of news, photos, helpful hints for vending machine operators. It's FREE.

THE NORTHWESTERN CORPORATION
525 E. Armstrong St. Morris, Illinois

REFRESH-O-MAT

THE ONLY COIN OPERATED CUP DRINK VENDOR SO LOW IN PRICE



ONLY \$495.00

Makes Money in ALL Locations

At this low price you can go into drink vending and make extra revenue without extra effort. Refresh-O-Mat is an operator's machine. It meets all his requirements for Low Price . . . Lower Operating Cost . . . Lower Cost Per Drink . . . Mechanical Simplicity that eliminates the need for high-salaried factory-trained servicemen or technicians. It is Completely Self-Contained and Requires No City Water Connections. Vends this Nation's Leading Fruit Flavored Drinks at 5¢ or 10¢.

ENJOY THE PROFITS REFRESH-O-MAT CAN MAKE FOR YOU.

Price: F.O.B. Minneapolis, Minn. Changemaker Additional

REQUIRES ONLY 17" X 27" FLOOR SPACE

ORDER TODAY! AUTOMATIC PRODUCTS CO.

250 WEST 57TH STREET • NEW YORK 19, N.Y. • PLAZA 7-3123

ATTENTION 25¢ CONVERSIONS
Silver, Quarter or combination Nickel-Dime. Guaranteed Parts.

CIGARETTE MACHINES

UNEEDA, 8 Cols. \$100.00
UNEEDA, 6 Cols. 90.00
Uneeda Model 500, 9 Cols. 350
Pack Cap. 100.00
6 Col. Model E, 240 Pack Cap. 62.50
P.K. 10 Col. 425 Pack Cap. 100.00
National 9-50, 350 Pack Cap. 95.00
DuCromier Model W, 9
Col. 308 PACK CAP. 62.50
Special 4 Col. 100 Pack Cap. 32.50

CIGAR MACHINES

50 capacity, 10¢ vending, \$65.00
Lots of 10 or more, \$75.00 ea.

CANDY MACHINES

ROWE, 120 Bar Cap. \$75.00
CANDYMAN, like new, 72 Bar Cap. 62.50
VENDIT, 150 Bar Cap. 57.50
U-Select-It 35.00
UNEEDA 105 Bar Cap. 75.00
UNEEDA, 40 Bar Cap. 35.00

SALE NATIONAL CANDY VENDOR \$100.00

9 Col., 162 Bar Cap.

TOP EQUIPMENT—UNCONDITIONALLY GUARANTEED
ONE-THIRD DEPOSIT WITH ORDER—BALANCE C. O. D.
Parts and Mirrors available for all makes and models.

UNEEDA VENDING SERVICE

"THE NATION'S LEADING DISTRIBUTOR OF VENDING MACHINES"

166 CLYMER STREET, ELGROVE, N. Y. 4566 BROOKLYN 11, NEW YORK

19 Beverage Vender, Sirup Makers Set To Show at Chi Confab

CHICAGO, July 22.—Tying in with the special Beverage Day planned for the 1950 National Automatic Merchandising Association (NAMA) convention and exhibit, officials stressed the fact this week that nine major producers of beverage sirups and 10 cup and bottle vender manufacturers will present displays.

Ernest H. Fox, convention chairman, pointed out the number of soft drink and soft drink equipment makers to show at the Palmer House here November 12-15 signifies the interest that will be accorded this phase of automatic merchandising. As announced, there will also be special days for candy, gum and nut and cigarette operators.

Exhibiting drink vendors will be Atlas Tool & Manufacturing Company, St. Louis; Autotite Production Company, New York; Cole Products Corporation, Chicago; Lobe Pump & Machinery Company, Gasport, N. Y.; Lyons Industries, Inc., New York; Mills Industries, Inc., Chicago; Snively Vending & Sales Company, Winter Haven, Fla.; Spacarb, Inc., New York; Rowe Manufacturing Company, Inc., New York; The Vendo Company, Kansas City, Mo.

Beverage sirup makers who will exhibit are: Canada Dry Ginger Ale, Inc., New York; The Coca-Cola Company, Atlanta; The Double-Cola Company, Chattanooga; Charles E. Hires Company, Long Island City, N. Y.; Mission Dry Corporation, Los Angeles; Nehl Corporation, Columbus, Ga.; Orange-Crusher, Company, Chicago; Dr. Pepper Company, Dallas, and Sero Syrup Company, Brooklyn.

Fox said that while the complete program for Beverage Day is not ready for announcement, operators can be assured of hearing discussion of all that is new in the way of operating procedures and problems at the various beverage clinics and business sessions.



Yes, Rake stocks the largest selection of New and Used Coin Operated Vending, Amusement and other MONEY MAKING machines. We also stock complete assortment of Bulk Merchandise, Charms, Novelties and Accessories.

SEE THEM ON DISPLAY IN OUR WELL-STOCKED BUILDING . . . OR WRITE TO DEPT. V FOR COMPLETE LIST OF COIN-OPERATED MACHINES AND SUPPLIES.

Rake COIN MACHINE EXCHANGE
609 SPRING GARDEN ST.
PHILA. 23, PA.
LOMBARD 3-2676

PITTSBURGH OFFICE
2120 Fifth Ave. Phone: COt 1-3942
Distributors of Coin-Operated Machines and Salesboards

CHARMS...

Proven Sales Boosters!

Write for Complete Price List

Karl Guggenheim
33 UNION SQUARE, NEW YORK 3, N. Y.

WRITE FOR CATALOG

On Bulk Vendors, Merchandise, Games, etc.

CHARMS

Plastic Charms, small, 1,000 \$2.25
 Metal Charms, small, 1,000 2.25
 Plastic Charms, large, 1,000 2.25
 Plastic Charms, large, 1,000 2.25
 Silver Wedding Rings, 1,000 2.25
 Silver Wedding Rings, 1,000 2.25
 Silver Wedding Rings, 1,000 2.25
 Silver Wedding Rings, 1,000 2.25
 Silver Wedding Rings, 1,000 2.25
 Silver Wedding Rings, 1,000 2.25

We are factory distributors for all leading makers of VENDING MACHINES.

VICTOR 5¢ ALL CHARM VENDOR

The newest sensation for vending charms. Never in the history of vending has any one machine been so successful as this one. It has been the favorite of all the famous Victor All Charm Vendors. It has been the favorite of all the famous Victor All Charm Vendors. It has been the favorite of all the famous Victor All Charm Vendors.



1 to 23, \$12.95 each; 24 to 47, \$12.75 each; 48 to 79, \$12.50 each; 100 or more, \$12.75 ea.

All other Victor models available for immediate delivery.

Victory Basketball Game

Plenty of action—return ball feature—16 or 18 play. Real money market 22" high 18" wide 5" deep. Simple mechanism, guaranteed trouble-free.

\$32.50 ea.

1% DEPOSIT ON ALL ORDERS

PARKWAY MACHINE CORPORATION

713 Essex St. Baltimore 2, Md.

ADVANCE DUPLEX-E

SITROUX TISSUE AND OTHER SANITARY NAPKIN AND TISSUE MACHINES AVAILABLE

Also Complete Advance Line Including

HERSHEY BAR VENDOR

IMMEDIATE DELIVERY

Order Sample Today!

Write for Quantity Prices!

LISTO SANITARY NAPKINS

Sample and Prices on request. Manufacturer and Distributor

J. SCHOENBACH

1445 Bedford Ave., Brooklyn 25, N. Y.



TOPIER is tops!

Victory's new machine reaches new heights in popularity. It has a 4 machine to the case. 50¢ per case in lots of 1 to 5 cases.

\$10.00 per machine in lots of 25 cases

On larger orders we allow 50 weeks to the customer. No advance on any type equipment.

Sales & VIKCO Dist. Agency 1132 Hamilton Ave. Hamilton, Ohio

GIVE TO THE RUNYON CANCER FUND

Vend-Rite Introses 2d Pocket Lunch Vender; Readies Third

CHICAGO, July 22.—Vend-Rite Manufacturing Company announced the second of its scheduled three-item Pocket Lunch Vender line this week with the introduction of its special cookie pack vender, panel, Richard Tennes, president, also reported the firm's first offering, the Purity Pretzel machine, now offers increased capacity due to more efficient package design and a new premium plan for vender patrons effected by the pretzel company. He stated that Vend-Rite's third Pocket Lunch unit, vending a cheese corn snack, was slated for early production.

As in other Pocket Lunch models, the cookie machine employs the same basic mechanism and cabinet, the product promotion front panel being the single difference. The new cookie unit features a "store front" design, the actual 5-cent cookie pack is displayed behind a miniature store window. The words "Vend-Rite Bakery" appear over the window section, followed by "Today's Special," as a different cookie pack may be featured daily. Down the left side of the front panel also appear lithographed duplications of the entire line of cookie flavors that may be offered. Brand names are not featured (as in firm's pretzel unit) as arrangements have been made with four cookie manufacturers to supply operators. They are Austin Peck Company, National Biscuit Company, Blue Jay Food Products Company, Inc., and Gordon Foods, Inc. This permits operators to obtain swift delivery in all parts of the country, Tennes said. The same price schedule will be used on the cookie unit as other Pocket Lunch equipment, he stated.

New Pretzel Pack To be available August 1, the new size Purity Pretzel pack (29/16 by 4 by 1/4 inches) permits vender capacity to be increased to 60 packs. Former size (1 1/2 by 1 inch) limited capacity to 42. New pack has the same weight, pretzel content.

Purity Pretzel's new premium plan aimed at the vender customer and not requiring participation by the operator in any manner, is designed to increase vender volume, according to J. C. Walborn, president. The plan of coupons, printed as part of the pretzel pack and appearing on the cardboard bottom, which may be turned in for premiums such as a clothesbrush, slide blade penknife, etc. Coupon requirement is small, two, three, plus a small cash payment by the customer (20 to 50 cents). Premium plan is also effective August 1. In addition, the pretzel vender will carry a deal message advising patrons to "watch for valuable premiums on each pack."

Vend-Rite's third Pocket Lunch

Purity Pretzel Co.

At Nat'l Food Meet

CHICAGO, July 22.—Two Vend-Rite Pocket Lunch pretzel vendors will be featured in the Purity Pretzel Company booth at the National Food Distributors (NFD) annual convention and exhibit at the Hotel Sherman here beginning August 14.

J. G. Walborn, president of Purity Pretzel, said the vendors will be used to dispense firm's Purity Pretzel Six nickel pack to convention visitors. They will be handed coins with which to operate the vendors to obtain pretzels "on the house."

Cocoa Supply Good

Cocoa imports have been running at high levels in recent months. In addition of the belief that cocoa will continue to be available in good supply is the fact that futures on the cocoa exchange dropped a fraction of a cent a pound this week.

unit will feature Adams Corporation, Beloit, Wis., Korn Kuris, a cheese corn snack. Firm is now developing a new cellophane-topped tray pack for the vender.

Tennes also revealed his firm will introduce selective two, four and six-column vendors for candy, cookies and general snack food merchandise by October 15. Machines will have double columns for increased capacity, vend alternately from columns positioned one behind the other (two, four and six of these double columns permit controlled selectivity).

Stands in three different widths will also be available, featuring merchandise storage compartments and fasten-down pedestal bases. The company this week released tooling orders for the new models.

Atlas Tool Ups Colsnac Price \$100; Now \$695

ST. LOUIS, July 22.—Atlas Tool & Manufacturing Company, Inc., faced that effective last Saturday (15) the price of its Colsnac ice cream vender was increased \$100 to \$695. Walter Gummersheimer, sales manager, stated the move was necessitated because of rising costs of materials, labor and, in general, the "cost of doing business."

Gummersheimer added that Atlas recently put on a partial night shift to keep cabinet stampings in ready supply.

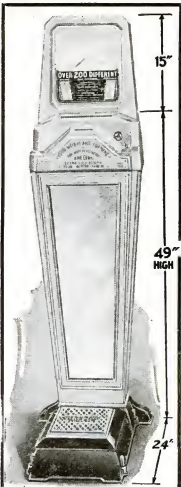
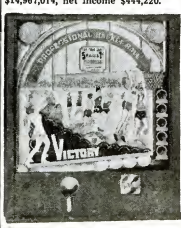
A special sales tour is being undertaken by Gummersheimer, who starts July 24 on a six-week tour of the Midwest and Western States. He will carry a working production model of the Colsnac machine especially mounted in a station wagon for on-the-spot one-man demonstrations during the tour. A second trip is planned later this year, when he will be accompanied by a service technician to aid in machine demonstration and aid in answering operating queries.

Canteen Sales Show

Increase Over 1949

CHICAGO, July 22.—Automatic Canteen Company of America announced that for the 12 weeks ended June 10 sales totaled \$4,956,982, with net income of \$176,126. Sales of \$4,444,679 and net income of \$131,219 was reported for the same period last year.

For the 36-week period ended June 10, Canteen reported sales of \$14,580,734 and net income of \$452,885. For the like 1949 period, sales were \$14,967,014, net income \$444,220.



13" WIDE

WEIGHT, 165 LBS.

\$25 DOWN

Balance \$10 Monthly

400 DE LUXE

PENNY FORTUNE SCALE

NO SPRINGS

WRITE FOR PRICES

LARGE CASH BOX HOLDS \$85.00 IN PENNIES

Invented and Made Only by

WATLING

Manufacturing Company

4650 W. Fulton St. Chicago 44, Ill.

Est. 1889—Telephone: Columbus 1-2722

Cable Address: WATLINGITE, Chicago

VICTOR'S NEW

VICTORY

BASKET BALL GAME

The first really new PENNY PLAY COUNTER GAME added to the trade in the post-war market. Features 5 ping-pong balls for sensational action, life and suspense. Automatically totalizes the score. Simplified mechanism—eliminates service calls.

It's a VICTOR PRODUCT . . . Famous for Precision-Built, Trouble-Free Mechanisms.

See your VICTOR distributor—or write for colored descriptive circular.

VICTOR VENDING CORPORATION

5701-13 W. Grand Ave. Chicago 39, Ill.

THE MARKET IS "HOT" SO CASH IN TODAY ON JUMBO-SIZE BALL GUM



Vended Perfectly with
VICTOR'S JUMBO UNIVERSAL
Thousands of locations waiting for JUMBO
UNIVERSAL and Jumbo Ball Gum.
Also the JUMBO UNIVERSAL SPECIAL
with the tremendous capacity of 3,272 balls.
SEE THEM TODAY AT YOUR
DISTRIBUTOR
VICTOR VENDING CORP.
5701-13 W. Grand Avenue
Chicago 39, Illinois

STANDARD TYERS

READY FOR
IMMEDIATE SHIPMENT
Rebuilt and Refinished
Machines that look and
operate like new.
**NEW MACHINES,
REPAIR PARTS AND
ALUMINUM DISCS**
We rebuild Old Greenleaf
and Standard Tyers like
NEW or accept them on
Trade for Guaranteed New
or Rebuilt Machines.
**OPERATE A PROVEN MONEY
MAKER 365 DAYS EVERY
YEAR. BUILT TO LAST
A LIFETIME.**

STANDARD SCALE CO.
1607 DELMAR BLVD. ST. LOUIS 3, MO.

VENDING MACHINE DISTRIBUTORS

Get on the
"Money Hat"
Bandwagon with the
**NEW AND SENSATIONAL
Money Making Hot Dog
and Bun Warmer**
★ Protected Territories Available
For Progressive Routemen
★ We Supply the Machines
★ You Handle Hot Dog and Bun
Distribution Locally
MORE PROSPECTS THAN EVER with STAN STEWART
Write For Complete Details While
Choice Territories Are Still Open.
**MIDWEST HOTEL & RESTAURANT
SUPPLY COMPANY**
681 W. Van Buren St., Chicago 7, Ill.

NAMA Says No Plans for Halting Eqpt.

To Mix War-Peace Work

CHICAGO, July 22.—Many of the leading manufacturers of vending machines have already been surveyed for war material production and are expecting orders which they will have to fill ahead of civilian goods, according to a special report this week from C. S. Darling, executive director of the National Automatic Merchandising Association (NAMA).

Darling, back from a three-day business trip to Washington, informed the association membership, "It does not seem likely at the present time that the production of merchandise vending machines will be prohibited; there are no plans so far for limiting vending machine production, but the materials and manpower situation will serve automatically to reduce substantially the production of these machines."

Darling added, "It seems to be recognized at Washington that in any partial or complete mobilization, the maintenance of civilian morale is important and that this includes giving to the public what it has been accustomed to receive in the manner in which it has been accustomed to receiving it, as far as possible without interfering with other phases of the war effort."

No Hope of Cut For Cig Prices

WASHINGTON, July 22.—Any lingering hopes of a cut in the wholesale price of cigarettes were dissipated this week as Agricultural Department announced the loan rate for the 1950 flue-cured tobacco crop will average 45 cents per pound as compared with 42.5 cents for the 1949 crop.

The Commodity Credit Corporation (CCC) will take loan consignments of all tobacco offered at auctions which does not rate the floor price. Already in CCC warehouses are 31,000,000 pounds of tobacco valued at \$126,000,000. The figures cover tobacco collected since 1946.

The increase in the loan rate was ordered as a result of an increase in the cost of farming. Tobacco loan and purchase rates, like those for other agricultural commodities, are based upon the parity level.

Canadian Machines Work for Veterans

ST. JOHN, N. B., July 22.—Coin machines are being featured in the operation of the concessions at Dominion Park, fronting on the St. John River, near St. John. Operating all the concessions this season is Post No. 64 of the Canadian Legion, St. John. The profits go to the post welfare fund.

Not only have the machines been operated in an Arcades among the park buildings, but they have been distributed along the beach front. A juke box also has been placed in the pavilion to provide music for dancing.

No Tobacco Shortage

Tobacco planting this year indicates a 1950 crop some 2 per cent below 1949 but well above average. No shortage of either cigarettes or cigars is in sight, barring mobilization of the armed forces on a war scale, which would probably greatly increase the amount of smoking.

Ohio Cig Op Group In Steps To Widen Its Membership

(Continued from page 102)

sales' license by simply paying his money, since the issuance of licenses is in the hands of the counties and without sufficient control at the State level.

Endorse NAMA Program

C. S. Darling, executive director of the National Automatic Merchandising Association (NAMA), urged the Ohio group to lend its support to the Red Feather campaign which NAMA is pushing this fall, and the State group unanimously endorsed the plan and promised to co-operate by using special matches, stickers and other Red Feather promotion.

At Friday's luncheon, Sam Abrams, president of the Ohio Advertising Agency in Cleveland, presented the association with a plaque. The plaque had been awarded the prewar Ohio Cigarette Operators' Association by The Billboard in recognition of the Ohio group's public relations work. Abrams urged the new association to put public relations high on its list of objectives.

Officers and Board

In addition to Levitch, other officers include George Flanagan, Paul's Cigarette Service, Dayton, and George Golden, Golden's Cigarette Service, Cleveland, vice-presidents; Leonard Stern, Columbus attorney, secretary-treasurer.

Elected to the board of directors were the following operators: Louis B. Golden, F. Iwin Kleinman, and Arthur A. Galvin, Cleveland; Theodore L. Schwartz and Willis Magley, Cincinnati; Edith Shaffer, Ironton; Martin Gluchow, East Liverpool; Frank Hostetter, Columbus; Ben Simons, Hamilton; Peter Bellow, Steubenville; Ralph Shanahan, Wilmington, and Harry Gometz, Toledo.

Friday afternoon was devoted to special panel discussion of operating problems and methods. Saturday morning, the entire business session was turned over to a mechanics' school, with manufacturers' representatives on hand to answer operator inquiries and make suggestions.

Representing manufacturing companies were Joseph Fox, Stoner; Lou Cantor, National; Charles W. Ward and John Mill, Rowe; Meyer Starr, Eastern Electric, and Lou Golden, Dugreiner.

See Increase in Soft Drink Vender Use on S. Jersey Boardwalk

WILDWOOD, N. J., July 22.—Apart from a Soda-Mart stand which has been in operation on the Boardwalk here for several summers, the first soft-drink vending machine went on location at this South Jersey seashore resort this season. S. B. Ramagosa, who has wide outdoor amusement and amusement machine interests here, placed a Juice-Bar machine at the terminus of the Boardwalk tram cars in his Casino Arcade Park.

While the Wildwood Walk has any number of manual stands, vending machines are conspicuous by their absence. The Soda-Mart, featuring four console cup machines manufactured by the Hupp Corporation, offers four flavors (cocoa cream, root beer, lemon lime and fruit punch) at 5 cents a cup. The four machines, plus a cashier to provide change, occupies an entire Boardwalk store front location.

Ramagosa's Juice-Bar machine offers three different canned drinks—soft drinks and juice drinks, at 10 cents a drink. The machine, located at a spot where the Boardwalk tram cars make up, which also is the entrance of the Casino Arcade Park, gets a terrific play, according to Ramagosa.

IT'S TOPPS

So Round
So Firm
So Good

BOZO BALL GUM

A high, high quality product priced no higher than ordinary gum. Nine different, delicious flavors... nine different colors that go all the way through to bright colored bubbles. Ask for Bozo today. Learn why operators call it the greatest gum ever made for vending machines. Enjoy the fastest turnover and largest ball gum profits you've ever known. Available in all sizes.

write for FREE samples

TOPPS CHEWING GUM
Incorporated
237—37th Street, Brooklyn 32, New York
South 6-9290

— LARGEST —
PROFIT MAKER

5c Silver-King for Pistachios

Change NOW to 5c Model for REAL PROFITS

5c Change-over parts available for all 1c Models

• New 5c Models low as \$10.00 in Quantities

Not all Gum Candy, Chews, Vendors 1c-5c U. S. and Foreign Coins. "Held Not" Vendors. At all the best dealers—or write Ask about the new "Hunter"

SILVER-KING CORP.
825 Olivetree Parkway Chicago, Ill.

BRAND NEW

LUCKY BOY VENDORS

\$9.75 Lots of 5, \$47.50
Lots of 10, \$77.50
Lots of 25, \$177.50
Lots of 50, \$347.50
Lots of 100, \$677.50

Not all Gum Candy Vendors hold the 5c. Note, Ball Gum Vendors 1c-5c U. S. and Foreign Coins. 1c Deposit, Balance C.O.D.

FREE
5 LBS. NUTS OR BALL GUM, ONE WALL BUILT INTO EACH MACHINE

BLOYD MFG. CO.
VALLEY STATION, KY.

Going Back In The Army!
I am offering my
**Revco Ice Cream Vending
Machine Route**

FOR QUICK SALE
Sixteen Machines, Refrigerator Body Truck, Spare Parts, Two Military Contracts, \$5,000 cash full price.

LET VENDORS
467 West 10th Street, Branch, N. J.
Long Branch 6-1966



Vendors in Office Buildings mean Big Savings for Realty Management Groups

So says the manager of Chicago's Merchandise Mart, the world's largest office building.

When you go after an office building location, it's a good idea to have a reprint of the VENDOR article, "MEMO FROM THE MART" in your location solicitation kit. You can get reprints of this and other articles for only 10c each.

ORDER BY NUMBER—OFFICE BUILDINGS SERIES
8. MEMO FROM THE MART

How vendors save thousands of dollars in Chi's Merchandise Mart.

9. VENDERS IN RADIO
 Morale and efficiency of broadcasters is up—with vendors.

10. SNACKS WITHOUT LOSS TIME

Advertising agency saves employee hours with vendors.

SEND REPRINT DEPT., BB-729

2160 Patterson St. Cincinnati 22, O.

SIMPLEST - STURDIEST LOW PRICED "KING OF VENDORS"



SILVER KING CHARM KING

2 GREAT VENDORS

Sample, \$12.96

3 to 5, \$12.54

1 to 4 Cases, \$10.00

1 Case or More, \$9.00

Packed 4 to Case.

CAMEO VENDING SERVICE

Main Office: 432 West 42nd St., New York City 18, N. Y.
 White Plains Branch: 8 Oranumum St., White Plains, New York



WRITE FOR FREE ILLUSTRATED CATALOG OF ALL TYPES OF MACHINES

TOPPER

(Illustrated) Lots of 100... \$10.00
 Sample, \$11.25

Victor's Universal

JUMBO

1st Best Gum Vendor Best Location-Getter Immediate Delivery.

1/2 Dep. With Order, Bal. C. O. D.

VEEDCO SALES CO., INC.
 2124 Market St. Philadelphia 3, Pa.
 Phone: LOcuet 7-1448

Vend-o-Mart, New Mfr., To Intro 2 Units

Mull Distrib Net

BOSTON, July 22.—Vend-o-Mart, Inc., an equipment manufacturer has been formed here at 234 Columbus Avenue to produce two new merchandise machines which it plans to market thru a net of franchise distributors soon to be organized.

General manager is Ed Ravreby, veteran arcade operator. Associated with him are Nat Jones, franchise manager, and Morton Hollis and Clarence Frost, engineers. Kurt Nagel is treasurer.

The machines on which design work has been completed are the Jewel Candy Mart and the Ever Fresh Popcorn Dispenser. It was indicated they will be available to the trade soon. Other machines to be added to the Vend-o-Mart line are still in the development stage.

Supplies In Brief

Items in Good Supply

WASHINGTON, July 22.—Foods, drinks and other items sold thru vending machines are generally in good supply, and there is no immediate danger of shortages, according to Agriculture Department. However, a greatly prolonged Korean conflict or its spread to World War III could mean a pinch.

Sugar Quota Up

Dependence of a large part of the vending trade on sugar used in candy, cookies and soft drinks makes the commodity of prime importance. With Agriculture Department having just upped the 1950 quota by 350,000 tons, it claims there is more sugar available than ever before. Demand for sugar also was high during the first half of 1950; some 170,000 tons were consumed for that the first half of last year.

However, the additional sugar authorized would be enough to take care of the excess consumption and a similar increase during the remainder of 1950. Total 1950 quota is now 7,850,000 tons, more than used in any previous year.

Bottles and Cups

Production of beverage bottles has been at near-peak levels so far this year and heavy stocks are available. Paper cup production is setting an all-time record. However, demand for all types of paper products is so high that there may be a shortage of cups by the end of the year if the fighting continues. A shortage for vendors will be inevitable if the President decides to put paper on the allocation list as he is empowered to do under the pending economic control bill. The armed forces are now using more paper products proportionally than during World War II. Heavy shipment of supplies to foreign countries is also taking a large amount of paper.

Coffee Price Stays High

Coffee supplies are expected to be sufficient but high-priced. The increased cost in recent months has been blamed by a Special Senate Committee on "maneuvers" in South America rather than upon any decline in imports. The increase of 20 cents per pound in wholesale prices that occurred between August and November last year came even though imports increased 5 per cent during that period.

Avon Books Via Microscope Units In New Op Plan

(Continued from page 102)

A check will be enclosed in payment for the vendited titles.

The Vend-Avon offers readers a selection of 24 different titles. Operated upon insertion of a silver quarter, the machine has a capacity of 350 to 650 books, depending on volume thickness. It stands about 6½ feet high and occupies 3 by 1½ feet of display space.

Glass display panels permit patrons to view covers of the books offered for sale. Actual selection is made by manipulating a plunger beneath the desired title. If the compartment holding the desired selection is empty the coin is returned. Operation is mechanical. The cabinet is finished in walnut grain.

The current model, on test since February, is said to incorporate functional improvements over earlier units. These were described by Herb Klein, Microscope sales manager, as aimed at providing more positive delivery and to ease service on location. Quantity production is underway at the Microscope plant, he declared.

With operator investment held to a minimum under the Avon program, the publishing house plans the careful scrutiny of franchise applicants. They will operate under provisional agreements for three months, before long-term contracts are negotiated.

Maurice Diamond, Avon vice-president, said route owners will be required to carry insurance covering equipment issued. Their facilities, as well, must be adequate to cover properly assigned territories.

In the immediate future, machines will be placed primarily in non-competitive locations which have no other book-selling facilities, Diamond said. Hospitals and supermarkets will be promoted as prime targets, in addition to the more normal machine locations, it was indicated.

Avon, which published 30,000,000 reprints a year, has designated the Haruch Company as Vend-Avon franchise holder in New York City and Westchester County. Several other areas are being negotiated for.

Wilcox-Gay Moves To Merge With Garod & Majestic Radio Co's

NEW YORK, July 22.—Wilcox-Gay Corporation, if just-announced plans to purchase Garod Radio Corporation and Majestic Radio & Television, Inc., are carried out, will make a new issue of stock to enable it to do so, according to Leonard Lieblich, who heads all three companies. Several of directors of each firm approved the merger.

The plan will be submitted to Wilcox-Gay stockholders within 30 days. If effected, the new firm will be called Wilcox-Gay-Majestic Corporation.

Ala. Tobacco Tax Returns

MONTGOMERY, Ala., July 22.—Tobacco tax collections for June totaled \$662,264, compared with \$662,737 in the same month of last year, according to official figures released by State Revenue Commissioner Roy Blair.

Cherter Southern Vending

FRANKFORT, Ky., July 22.—Se-retary of state has issued a charter to Southern Vending Company, a firm to operate coin-operated vending machines. Authorized capital stock is 1,000 shares, no par value. The incorporators were M. S. Burke, E. B. Wood and J. Harper.



EMPTIES MACHINES FASTER!

Rain-Blo BALL BUBBLE GUM

Copyright 1950

Leaf's famous trademark RAIN-BLO is known to operators all over the world as a guarantee of quality, uniformity and consumer acceptance. Other Leaf products include a complete line of fast-selling vending candies.

LEAF GUM CO.

Div. of Leaf Brands, Inc.
 Chicago, U. S. A.



GET * NEWER CHARMS

Lower prices from America's newest Charm manufacturer. Over 30 new and different series of Charms. Our prices are lower! Send 35c for complete samples.

PENNY KING CO.
 415 Myrtle Street, Pittsburgh 20, Pa.



Lowest Prices on Ball Gum, Nuts, Candies and Charms.

TOPPER
 (Illustrated) Lots of 100... \$10.00
 Sample, \$11.25
 Victor's Universal

JUMBO
 1st Best Gum Vendor Best Location-Getter in Years! Immediate Delivery. Time Payment Plan.

BERNARD L. BITTERMAN
 3902 Truman Road
 Kansas City 1, Mo.



POPCORN

Find out about the original "Pop" Corn See PRE POPPED CORN. Scientifically popped and packaged to create profits for you. Shipped anywhere. It costs nothing to ask—more profits for you.

WRITE, WIRE, PHONE

'POP' CORN SEZ CO.
 8329 Delaware Ave.
 UPPER DARBY, PENN.
 Phone: ALeghany 4-1019

THE MUSIC MACHINE

Charge Union Has Monopoly Over

Ask Picket Restraint

DETROIT, July 28.—Circuit Court Judge Arthur J.uster is expected to announce his decision Monday (24) in an injunction suit filed to restrain Teamsters' Local 985 (AFL) from picketing locations serviced by operators and routemen who are not members of the union.

Originally, the injunction case was to be argued today (22), but union attorney, David Previant, presented a motion to quash the proceedings until a hearing was postponed until Monday. The teamsters contend their pickets do not affect service in the locations, but only ask patrons to "stay in the juke boxes." They maintain, has been upheld in previous court decisions. Union executives said the picketing did not harm the business of food and beverages to locations.

William J. Patterson, of Paterson Music Company, filed the suit here Tuesday (11) and charged that the local teamsters' union monopolizes the juke box business in Detroit and Wayne County.

Name Five Defendants

Earlier, Patterson had been suspended from the union because, he alleged, he had placed a phonograph in an establishment formerly serviced by another operating concern. Patterson named as defendants William Buffalino, Local 985 business agent; Eugene James, president of the union, and Mike trustees, Bud Enghardt, Claire. Spooner and Edward M. Heibig.

Patterson further charged that a number of West Side taverns which use his boxes, were picketed by the teamsters and forced to move out his equipment because beer drivers refused to cross the picket lines. Buffalino counter-charged that Patterson, following his suspension from the union, tried to set up his own union.

Rival Union Formed

In the background of the fire-up appears to be the formation of a rival union organization called the National Phonograph Workers' Union (NPW). President of NPW is Edward Duck, with offices in the Royal Palm Hotel. Patterson said this week he is a member of NPW, and his location contracts specify his boxes will be serviced by this group. The NPW is understood to admit servicemen, active members and operators themselves as associate member without voting privileges. Patterson said NPW is chartered at present in Michigan, Illinois and Ohio, but is an independent organization without national union affiliation.

Gobs on "Big Mo" Get Tradivision

ASBURY PARK, N. J., July 22.—The Asbury Corporation, producers of a coin-operated television set, have had one of their units installed on the U. S. S. Missouri, but the coin-operated set to operate the set. The unit on the battleship is a Tradivision, Trad's three by four-foot screen projection model. The company's National distributor made the deal with the navy.

Personalized Contacting:

DecCee Distrib Uses Special Op Letters, Cards and Phone Calls To Push Coin-Catching Records

—By Carl Hutter—

WASHINGTON, July 22.—The Kaufmann-Washington Company, distributor here for Deca records, supplements mailings of Deca's release cards with special letters, cards and telephone calls to operators to announce some particularly hot number, according to Arthur E. Selnick, manager of the record department.

Release cards, listing forthcoming records as well as Deca's current hits, are sent out once a week by Kaufmann-Washington, while their own mailings, which are by mail, contain recommendations of what they think will be good sellers, go out about once a month. For really special occasions they rely on low-cost, overhead phone calls to operators. This procedure, while highly effective, in that it allows the operator to ask questions, is not feasible as a regular practice because operators are so difficult to locate by telephone, Selnick declares. When used, calls are made even be-

fore release cards are readied.

To help the operator interested in featuring a balanced diet in his machines, Kaufmann-Washington keeps available at all times a large selection of standard disks, promoted semi-annually by a mailing devoted to Deca's "50 top standards." Operators of 100-title machines are especially good customers for this type of record and appreciate having a varied list to choose from. All operators who get revival requests from location owners also make use of this list.

The firm lets operators know that it tries to promote the same records they sell to disk jockeys, who are in the best position to build up public demand.

As a good-will gesture, Kaufmann-Washington invites operators to parties given for visiting recording artists, Selnick reports.

Merchandising Music

STRIPS TO STICKERS . . . Using varied-colored title strips on his juke boxes has boosted the number of plays on those phonographs, Claude Hopkins' Low-cost overhead phone reports. Another gimmick which this enterprising operator has used to good advantage is a sticker on the front of his machines reading "Next Week's No. 1 Hit Today! 'I Wanna Be Loved.' Selection Punch No. 1. Hopkins says use of this type of sticker will bring added plays to any record so plugged.

MYSTERY MEANS \$. . . There have been many switches on the "mystery tune" promotion, but Freeman Harrison, Dobbins Pike, Gallatin, Pa., says the one he is using is bringing in extra juke plays regularly. Harrison uses the Deca "Songs of Our Times" albums, picking three different selections at regular intervals as mystery tunes. Corresponding title strips are used asking the patron to guess the name of the tune. He says most folk play the tune more than once in order to get the right title, and then do so in order to outguess their companions.

SALES TACTICS . . . Discussing the various methods used to sell records, the Tri-State Sales Company, Fayetteville, Ark., says that too often record salesmen, interested only in immediate commissions, will high pressure releases, convincing the buyer (operator) that it is certain to be hit. Comes dawn, and the disk turns out to be a dog, and the op is out the price of the record, plus the loss in play on his record. Firm says the salesman should realize this practice is hurting everyone involved, including himself. Tri-State says they find salesmen who do not work on commission are more helpful and truthful.

JUKE COMING BACK . . . Hank Henske, Litchfield, Ill., believes juke are on the road back. Television, says Henske, doesn't hurt the phonograph incomes as much as it formerly did, and he says he has heard owners talk again TV lately. As for operating procedures, Henske believes good records, changed every two weeks and good servicing of equipment, are musts. One special

(See MERCHANDISING, page 122)

Info to Other Departments

Among the stories of interest to the coin machine industry to be found in other departments of this issue of The Billboard are: DISKIERES HIKE PRICES ON 45'S. Victor pegs 45 line at 79 cents; Deca, 78 cents plus tax; (See DEPT. OF DISK) DECCA PREXY SEES DISK BIZ PROFITS DUE FOR FALL RISE. Milton R. Rackmil says industry is heading for profitable season (Music Department).

TEMPO SETS UP LOW-PRICE DISK SUBSID LABEL. The diskery moves into the competitive 75-cent price field with Theme label (Music Department).

LONDON RIDING CREST, ISSUES NEW CATALOG. Doing buff biz with three-for-one swap plan, the diskery issues new 45 and L catalog (Music Department).

STICKY CRYSTAL SHOWS CONSTRUCTION IN SIGHT. Tax hikes, price controls, rationing possible; action may start with radio-TV (General Department).

And other informative news stories as well as the Honor Roll of hits, pop charts and a special Billboard feature—two pages devoted to new merchandising and mechanical developments in the business—the Radio-Phono-TV section.

No Cutbacks In New Juke Box Building

Prices Mirror Demand

By Dick Schreiber

CHICAGO, July 22.—Prices on used phonographs, at once prevalent, began climbing this week as rumors spread that there might be a shortage of new juke boxes. In Chicago, for example, operators who had bought 1015s for around \$200 discovered the price was \$235—completely reversing the normal trend in the used machine market.

Other operators, who had prewar equipment in storage because they figured it worth more for parts and motors that the \$10-\$15 each machine would bring in trade, found this week they could ask and get twice as much. Ordinarily, this equipment would be destined for the junk heap.

Inquiries at Peak

How much longer used machine prices would move the 'ext 48 hours was anyone's guess. Distributors reported telephone inquiries were at a peak—operators either wanting to buy or simply checking to determine the availability of good used machines.

Switchboard operators, too, reported their switchboards busier than usual. Most of the calls from the field were to run down rumors involving price increases in the production. Except for Wurlitzer, which announced an increase in price prior to this week's buying spurt, not any other manufacturer intends at this time to raise prices.

No Shut-Downs

As to availability, there have been no indications from Washington that phonograph manufacturers will be asked to increase production. Except for the manufacturers, active in war work in World War II, were surveyed by the federal government months back and their organizations certified for certain types of government orders. But there are no indications at this time that government orders will shut off the flow of new machines.

Off-the-record, manufacturers stressed this fact: Abnormal buying due to the p-pears in the program, could lead to artificial shortages.

Some factors, over which the industry (See JUKE PRICES on page 112)

Ops See-Saw on Trade - Ins Say Chicago Distribs

CHICAGO, July 22.—Reports of a sizable drop-off in trade-ins on new juke boxes by some local distributors over the past week were minimized by other firms, who said operators were still offering trades at the same rate. In addition to a noticeable increase in new machine purchases, distributors generally agreed demand for late model used juke boxes was up. (See OPERATIONS See Saw on page 122)



6

PROGRAM CLASSIFICATIONS

48 tunes on 24 records...enough to stimulate all-time high play and keep record costs low.

The Wurlitzer 1250 proved THAT!

In addition, the 1250 offers another great play-stimulating feature.

All 1250 record selectors will play the top and bottom of each record in sequence, if desired. And BOTH SIDES OF THE RECORD ARE LISTED ON THE TITLE STRIP.

You can classify the 48 tunes on a Wurlitzer 1250 in up to SIX SECTIONS for quick, easy selection from a program "custom-built" for any location.

THE MOST FLEXIBLE PROGRAMMING SYSTEM FOUND ON ANY JUKE BOX

Standard sections for which classification cards can be provided are POPULAR TUNES, WALTZES, FOLK NUMBERS, CLASSICS, WESTERNS and POLKAS. You can have eight tunes under each heading or you can tailor your program to location requirements, devoting any multiple of eight to any type of music, such as 16 Popular Tunes, 16 Westerns, 8 Polkas and 8 Waltzes.

This programming on the Wurlitzer 1250 makes it more than ever the *feature phonograph* of the year—engineered in every way to attract the most play.

See it in action at your Wurlitzer Distributors now. Get it in action on location and watch it "go to town" for you.

WURLITZER MODEL 4820

54 104 254

Enables patrons to play both sides of each of the 24 records on the 1250.



THE RUDOLPH WURLITZER COMPANY • NORTH TONAWANDA, NEW YORK

Record Reviews

(Continued from page 31)

ARTIST LABEL AND NO.	TUNES COMMENT
-------------------------	------------------

POPULAR	
STARLIGHT TRIO Franklin F 5013	World Is Waiting for the Sunrise, The Rachety, impetuous accordion-guitar-bass get-off treatment. Fault is more in the recording than performance.
ETHEL SMITH Decca 7519	Blue Moon Acceptable male vocal, indifferent trio work.
ELMORE NIXON Parlophone 1537	Mambo Jambo The inevitable Latin coverage job by Miss Smith and her organ is as rhythmic and colorful as usual. Should do okay.
RAY ANTHONY ORK (Ronnie Deauville-Betty Holiday & The Skyliners) Capitol 1151	Cuban Cutie Pleasant little rumba production has distinctive modern flavor.
FREDDY MILLER King 15054	My Wish for You Warner gets off an effective blues in the "For You My Love" school, with shuffle boogie backing.
LENNY HERMAN & HIS QUINTET Coral 48357	Alabama Blues Slow blues is worried and backed persuasively.
BOB HANNON-JOHNNY RYAN Decca 77165	Can Anyone Explain? Habitual preening now Herman-Watts ballad gets a clean-cut, danceable rendition by the Miller-styled ork and drummer Deauville.
	Sky Coach Backed up instrumentally is most danceable if not overly distinctive.
	How Long Will It Last? Pet Terry delivers a quality vocal on a quality side. Oring is strong. Should click with the deys.
	Knock on Wood Gat trio strays on inconsequential novelty based on a Jewish dance tune.
	Little Brown Jug Herman's polished little ork makes few polkas fare out of the hole time. Instrumental is worthwhile in any polka robe.
	The Village Tavern Polka Familiar 'old polka takes on new luster in Herman's colorful, danceable arrangement.
	Tick-Tock Polka New polka hit, of Italian origin, gets a spanking rhythm go here. Lids harmonizer in highly acceptable pop-international fashion.
	Professor Spoons Old-timey clikety-clik rendition features some pre-Scient spoon work along with some Van-Clunk during. Attractive stuff in a somewhat overworked formula.

(Continued on page 112)

RATINGS OVER-ALL	CRITIC RETAILER	OPERATOR DISC-JOCKEY
---------------------	--------------------	-------------------------

25--25--25--25	35--35--35--35	76--76--77--74
75--76--76--72	71--71--70--72	71--71--70--72
84--84--84--84	72--73--72--70	72--75--72--70
63--64--63--62	71--70--70--73	72--72--72--73
76--75--75--77	71--72--70--70	

De La Vez Tells Jukes Plug Power In Guest Column

WASHINGTON, July 22.—"Setug hits aren't born; they're made" was the heading for a column guest-edited recently by Washington Music Guild (WMG) prexy Hirsch de La Vez for vacationing Arnold Fine, of The Washington Daily News. Fine pens the "Tips on Tables" column.

By way of informing the public that the song publisher's promotional efforts were largely responsible for a song's success, de La Vez told of the important roles played by disk jockeys and juke box operators. He contrasted modern publicity methods with the old-fashioned song-plugging techniques, whereby the words of popular songs were flashed on movie screens.

K★LITH BLANK PROGRAM TITLE STRIPS 50c per 100 Cards (In Lots of 1,000)

- 20 1/2-Inch Title Strips Per Card
- Black, Red, Green or Blue Border on ONE SIDE
- Special Machine Perforated
- Non-Yellowing, Translucent Paper
- No. 111 Fits Any Style Phonograph
- No. 112 for Seeburg "100"

All orders C. O. D., F. O. B. Cleveland

ORDER TODAY

HOUSE OF KENNEDY, INC.

102 St. Clair Ave., N. W., Cleveland 13, Ohio

Are You Overlooking Some Good Bets Among Today's Better Than 400 Record Labels?

The complete list, as well as many other valuable, profit-producing features, reference lists and buying services, is carried in *The Billboard's* Big 1950 NAIM Convention Supplement.

A limited number of copies still available.

USE THE COUPON TODAY
tomorrow may be too late!!!

The Billboard
3140 Patterson Street
Cincinnati 23, Ohio

Yes, I would like to have *The Billboard*, including the BIG 1950 National Association of Music Merchants' Convention Supplement issue, sent to me for one year (12 issues) for only \$15.

Name ☐ \$10 enclosed
Address ☐ Bill me for \$10
City Zone State ☐ \$5 enclosed, send Supplement only
Occupation

★★★ RISTAUCRAT Sensation of the Music Show! THE MUSIC BOX FOR THE SPOT YOU FORGOT

NOTE! Ristaucrat is NOT competition for your major juke box spots. Ristaucrat was designed to meet the crying need for a juke box that could be economically placed in those locations that did not warrant the expense and costly servicing of the big juke boxes. You can place 5 RISTAUCRAT MUSIC BOXES for less than the cost of one Big Juke Box. Check the hundreds of locations in your area that could use a music machine like the Ristaucrat.

CHECK THESE FEATURES

- ★ PLAYS 12 - 45 RPM RECORDS
- ★ RE-STACKS AUTOMATICALLY
- ★ HI-QUALITY TONE & DESIGN
- ★ UNBREAKABLE, COLORFUL PLEXI-GLAS DOME
- ★ GUARANTEED PERFORMANCE—PROVEN 45 RPM RECORD PLAYING MECHANISM
- ★ CONTROLLED AMPLIFIER
- ★ CAN BE USED WITH WALL BOXES
- ★ 5¢ OR 2 FOR 5¢ PLAY



**OPERATORS
WRITE FOR THE NAME
OF YOUR NEAREST
DISTRIBUTOR**

RISTAUCRAT, INCORPORATED

Exclusive Manufacturers

1216 EAST WISCONSIN AVENUE

APPLETON, WISCONSIN

**DISTRIBUTORS
A FEW TERRITORIES STILL OPEN
WRITE FOR DETAILS**

Between A-1 and Zora . . .

... There are over 400 different record labels listed in *The Billboard's* Big 1950 NAMM Convention Supplement. Good, steady profits are being made with many of these labels.

Are You Overlooking a Good Bet? Be sure to get your copy of *The Billboard's* 1950 NAMM Convention Supplement with its many valuable, profit-producing features, reference lists and buying services. A limited number of copies still available.

USE THE COUPON RIGHT NOW!!!

The Billboard
1140 Patterson Street
Cincinnati 12, Ohio

Yes, I would like to have *The Billboard*, including the 1950 National Association of Music Merchants' Convention Supplement issue, sent to me for one year (12 issues) for only \$10.

☐ \$10 enclosed ☐ Bill me for \$10
☐ 25¢ enclosed, send Supplement only

Name

Address

City State

Occupation

Juke Prices in Rise; No Cutback by Mfrs.

(Continued from page 109)

dusty has little or no control, work to keep production of new machines on an even keel and to discourage unusually large orders or new equipment: (1) Manufacturers, having learned a lesson on overproduction in recent years, would not be likely to increase their output even if they could; (2) Operator buying in large quantities is limited by the available amount of credit, and credit has been and continues to be limited.

Trade-In Situation

The trade-in situation varied this week from area to area. In some territories operators were reported hanging onto old machines and arranging to buy with cash downpayments; in others, operators were trading because they said distributors were offering better deals on used equipment.

More than one manufacturer, distributor and operator, remembering the way the industry overextended itself in 1946-1947, expresses the hope that this week's buying spree would stop short of overbuying, artificial shortages and still higher prices.

COBRA CARTRIDGES

Reassigned and reworked, 50 each, plus postage. Original tone and performance guaranteed or money refunded. 10 days service via air mail.

Electronic Industries
5911 N. 1st St. Phoenix, Arizona

ROUTE SOUTHERN CALIFORNIA

33 Lane Motel Phone, some 100's. Old established Route, High Income. PRICE \$14,900.00 Can be financed.
BOX A-16 The Billboard
4000 Sunset Blvd. Hollywood 28, Calif.

ON THE LEVEL . . . IT'S MORE ECONOMICAL TO SERVICE

EVANS' 1950

20 RECORD, 40 SELECTION

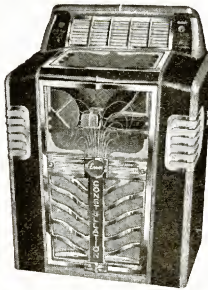
CONSTELLATION

An important phase of profitable operation is low cost location servicing. Evans' Table-Top one-level assembly of Record Magazine, Turntable, Pick-Up Arm, etc. speeds each call by many minutes . . . saves work . . . is neater and more efficient, thanks to front or top door accessibility.

See your Evans Distributor or write Factory direct.

AVAILABLE NOW — Record Popularity Meter for Original Constellation.

GENUINE PARTS for Mills Throne of Music, Empress and Original Constellation.



H. C. EVANS & CO.

1528 W. Adams St., Chicago 7, Illinois

SEE OUR COIN MACHINE AD ON PAGE 127

Record Reviews

(Continued from page 111)

ARTIST
LABEL AND NO.

TUNES
COMMENT

OVER-ALL
DISK Jockey
RETAILER
OPERATOR

PEGGY LEE (Dave
Barbour ORK)
Capitol 1100

Show Me the Way To Get Out of This
World Because That's Where
Everything Is

Mix Lee and the boys get a fine swinging beat going on this unusual ditty, with a far above average lyric. Super performance, but the lyric may be a shade too smart for general acceptance.

Happy Music

Apple, the thrash injects a load of music into an easy-swinging novelty. Tunes a lulling original by her and hubby Dave.

Our Little Ranch House

Further unrepentant as usual, rhythm eters on this side, as he really gets around on an over-dressed arrangement of a new summer novelty.

Two Wheels With Pay

Further unrepentant as usual, rhythm eters on this side, as he really gets around on an over-dressed arrangement of a new summer novelty.

Disraeli Band

A pre-Capitol side spots the thrash handling the two best side in her released but doing style. Sounds like Joe Vancini's holding in the supporting act.

Flying Too High

Key does a pleasant warble on this side the this job is not as gassy as has come to be expected of the thrash.

I Walked Back From the Buggy Ride

Chick with pleasing waltz does her darndest to save a dishing of ineffective material.

Take Your Girlie to the Movies

Flowing romp of a kind in which could serve the motion picture industry in good stead these days. Might catch some side coin.

RAY ANTHONY ORK
Capitol 1107

Young Man With a Horn

This is Anthony's theme song, nearly for dancing and mood. His growing fan following will want this side.

Stardust

Handsome mounted dance instrumental of the evergreen should score with teppers and Anthony followers.

ART MORTON-PAUL
WESTON ORK
Capitol 1106

Perhaps I Don't, Perhaps I Do

Batman vocalization of "Fantasia," Fanciful to be treated nearly by Weston and allows for a sturdy vocal chor by Morton.

Thinking of You

The side, revised in "Three Little Words" flicker, here is treated to a fine 1, Dorsey-like dance dishing by Weston with Morton dishing out the lyrics apocryphally.

RICHARD HAYES
Mercury 5456

Why Did the Feeling

This fine Frank Losser ballad from the "Let's Dance" flicker is richly mounted in an ex-chorus job by Raymond Scott. Hayes delivers a sound the colorless vocal.

Iron Horse

Another of these epic production jobs which is well arranged, well-recruited but which hasn't the necessary material ingredients to make more than an immediate slight dent in the current market.

MARTHA TILTON
Coral 60258

I'll Always Love You

Her new ballad which sounds like an adaptation but isn't is sung wonderfully well by Miss Tilton in a fine ex-chorus effort. Tunes from "My Friend Irma Goes West."

There Isn't Very Much To Do Now

A pleasant new Stan-Wells ballad draws another fine Tilton effort again backed in the best of taste by her and chorus.

AMES BROTHERS
Coral 60253

Can Anyone Explain?

A new one Jerry Benjamin-Wells ballad is done up in the expert harmonizing of this group with fine Ray thus ex chorus. Should be big for the boys.

Stirrin' 'n Rockin'

Another superb disc performance by the four brothers of a new and catchy ditty which could score on the juke.

MILLS BROTHERS
Decca 27104

The Tunnel of Love

The Mills turn in a typically polished rhythm performance with this melodically catchy Losser ditty from the "Let's Dance" flicker.

Why Did the Feeling

The group does this ballad from the same movie score lastly, unrepentant recording.

EVELYN KNIGHT
(Ray Charles
Singer)
Decca 27109

All Dressed Up To Smile

Bright, engaging ditty in the spirit of "Powder Your Face With Sunshine" could score big for Miss Knight. Exceptional rhythm support enhances the performance.

Cherry Stones

Engaging little ditty draws a charming performance by the thrash with an expert backing.

GEORGIA GIBBS
Coral 60255

I Wanna Go Where You Go—Do

What You Do! Then I'll Be Happy
Her rilly, with ex and chorus, does a sick first chorus of this side but sliding fails to follow her after that.

I Was Dancing With Someone

The thrash doesn't convince in her handling of this new and pretty plug ballad.

NAT COLE
(Patsy Rugsolo Ork)
Capitol 1133

Tunnel of Love

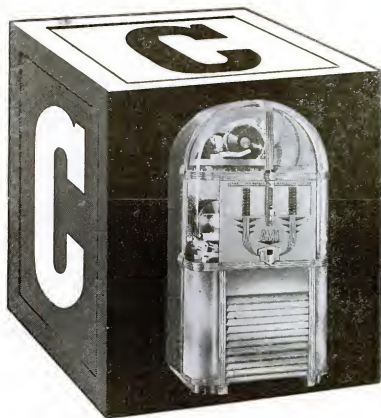
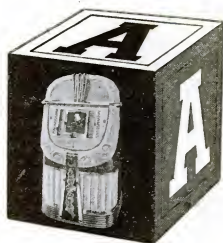
Her Frank Losser ditty gets a sturdy rendition here. Fine, off-style melody is the most attractive feature of this opus.

Home

Beautiful, relaxed version of the standard by Nat and chorus. Could be a big one and follow-up to his "Mama Lisa."

(Continued on page 118)

models of simplicity!



The dependability of the AMI record changing mechanism is basic — universally acclaimed! Its performance over the years proves to all music operators there is more profit, more financial security in running AMI's than any other make. Those sterling performers, Model "A" and Model "B" are today delivering the goods in tens of thousands of locations. Regardless of age, they play and work as if they had just been shipped from the factory this week. And should anyone want to sell them, they command a premium! AMI music is the foundation of operating success; you not only bank big operating profits, you save the greatest part of your first investment. 40 years of music know-how are behind the "C".

AMI Incorporated

TABLETOWN SHUFFLEBOARD NEWS

Fred Chlopan Elected Pres.

At 2d Meeting

Set Nov. Confab for Detroit

PEORIA, Ill., July 22.—In what appears to be an entirely new tack in the fortunes of the Table Shuffleboard Association of America (TSAA), Fred Chlopan, executive director of the Detroit Shuffleboard Association (DSA), was elected president of TSAA's second annual conference in

Who's Chlopan?

CHICAGO, July 22.—Fred W. Chlopan, new TSAA president, has been active in shuffleboard circles for the past year. Since he became executive secretary of the Detroit Shuffleboard Association (DSA) early this year, DSA has grown to a total of 50 operators who have approximately 650 boards on locations. He was recently re-elected president of the Motor City Lions Club, the first time anyone has served two terms. Chlopan is an executive director of the Detroit office of the Michigan Table Top Licensees Congress, president of the Embrook Civic Association and a member of Rosedale Park Improvement Association. He is Michigan representative for two large beverage concerns.

the Jefferson Hotel here July 14-16. Although much was accomplished at the meet, its over-all importance to the industry was marred by the small attendance other than association officials, local operators and ranking players.

Also voted into office were Lee Wheeling, St. Louis, and Paul Cosgrove, West Chester, Pa., vice-presidents, and Bill Eckelmann, secretary-treasurer, Redfield Park, N. J. Cosgrove is head of Penn Shuffleboard Company, while Eckelmann is an operator. (See TSSA 13 on page 116)

Jersey Resort Areas Booming Shuffle Games, Shuffleboard

WILDWOOD, N. J., July 22.—Shuffleboards and shuffle bowling games, which a season ago were confined only to a few tap and tavern locations, this year have all but taken over this South Jersey seashore resort. Not only have a number of new stands been set up along the Boardwalk featuring shuffle bowling machine play exclusively for merchandise prizes, but all the amusement machine arcades and particularly the X-Ray Poker stands have installed shuffle bowling games.

Operators of the X-Ray Poker stands, where both cigarettes and merchandise prizes are offered, say

the shuffle bowling machines are grabbing most of the play. Indicative of the popularity of shuffle bowling is what is happening at an arcade in North Wildwood where stands housing Skee-Ball, X-Ray Poker and shuffle bowling are located along the same Boardwalk block. The shuffle bowling stand not only gets the major play at night, but also finds the attendants busy during the afternoon when there is little activity at the other two stands.

Automobile Prize

Virtually every stand along the wooden way that features any kind (See JERSEY RESORT on page 113)

Peoria Area Sets Sights On Heavy League Schedule

PEORIA, Ill., July 22.—Buoyed by the country-wide publicity given Peoria as a shuffleboard center during the U. S. championship team tournaments held here in May, this area will have approximately 50 leagues in action by the beginning of October, Clayton Beebe, head of American Shuffleboard Sales Company, Peoria, predicted this week. By the Peoria area, Beebe referred to such surrounding places as Bloomington, Chillicothe, Knoxville, Metamora, Farmdale, Eureka, Streator, Morton and Pekin.

Last season Beebe had 12 leagues under his direction but by mid-season he had to limit his operation because he was receiving so many requests for league information from operators and location owners in the area that he had to limit his operation. Beginning this week he will start sounding out operators on their league plans and, if all goes according to plan, will be a factor in forming at least 20 leagues with a full time league secretary to handle all business.

Over 500 Boards

In that section defined as the Peoria area Beebe believes there are already over 500 boards, with indications that this number will increase another 20 per cent in the next few months. Beebe is certain that virtu-

ally every board in the area will be handling some type of competition. Some leagues will be for men or women exclusively, others mixed. There also some indication that cushion board leagues will become established for locations here.

Beebe said that while play has dropped off a little this summer, most locations were reporting steady play and felt certain that when league activity schedules are launched in mid-September grosses will be at a high level. Unlike most other shuffleboard centers, shuffle games have not offered as much competition as expected. The there are numerous shuffle games on location throughout the Peoria area, Beebe says that they have their own following, while the shuffleboards are patronized by a group of dyed-in-the-wool players who look upon the longboards as a sport.

As the local distributor for American and key figure in American Shuffleboard Leagues, Inc. (ASLI), for this State, Beebe was one of the big reasons for the success of the ASLI sponsored Illinois State championships in May, as well as the U. S. meet held a few weeks later.

Purveyor Readies Ind'pls. Showing

CHICAGO, July 22.—President Herb Perkins, of Purveyor Shuffleboard Company, announced that a showing of the Atom Jet will be held for Indiana operators in the Claypool Hotel, Indianapolis, Saturday, Sunday and Monday (29-31). A similar exhibit for Wisconsin operators was in progress this week-end at the Wisconsin Hotel, Milwaukee.

Charles Peters and Tom McNeill, of the Purveyor road sales staff, will assist Perkins in explaining the features of the remote control game at Indianapolis.

Puck Patter

Chicago: Purveyor Shuffleboard, thru Herb Perkins, reports an increase in the number of long-board rentals for industrial picnics. Perkins says this type of trade is now only profitable but easy to handle, since the (See PUCK PATTERN on page 117)

ASLI Begins Groundwork For O. Play

Cincy, Dayton in Picture

UNION CITY, N. J., July 22.—Ohio, which proved to be one of the leading centers for American Shuffleboard Leagues, Inc. (ASLI), competition last spring, again looms big for tournament and league play this fall. Ken Poulsen, ASLI field director, disclosed this week. At the height of last season's play, 10,000 players were participating in ASLI sponsored meets in 15 States. This number is expected to be doubled in competition slated to get under way in mid-September.

In Cincinnati, Alvin Holdgrieve has been elected executive secretary of the Greater Cincinnati American Leagues. The executive board for the league will consist of Bob Merrill, Bob Spitzmiller, John Salvo, Bunny Vonhaver and Holdgrieve, chairman. As a result of response from operators and location owners at the Cincinnati group's organizational meeting last week, approximately 100 teams are expected to carry out a full league slate in Cincinnati.

Poulsen also stated that Dayton will be another busy Ohio city as far as shuffleboard competition is concerned. Last week he and Harold Hayes, Gem Music Company, Dayton, began laying the foundation for an upward of 100 team league set-up for that city. This also will be under ASLI auspices.

Allied Adds Shift To Increase Output Of Whiz Bowl Unit

CHICAGO, July 22.—Output on the Whiz Bowl conversion unit manufactured by Allied Coin Machine Company here was increased this week as the firm added a second production line shift.

Designed specifically for two of the early shuffle games, Bally's Shuffle Bowler and United's Shuffle Alley, Whiz Bowl has upright plastic pins. It lists at \$79.50 and is available in two models—one matching the Bally game the other United's.

HOT SPECIALS!

RECONDITIONED SHUFFLEBOARDS \$75
with Maple or Mahogany Tops
NEW DELUXE SHUFFLEBOARDS, \$235
NEW MAPLE OR MAHOGANY TOPS, 100
REBUILT Bowling Games, 75
REBUILT Dice Games, 50
New Shuffleboard Scoreboards, 95
Rebuilt Shuffleboard Scoreboards, 40
Climate Adjusters (Set of 4) 100

Shuffleboard Specialists

7136 Stony Island, Chicago MI 3-1692

Shuffleboard Closeouts

AT GIVE-AWAY PRICES
LATE MODEL 22 FT. ROCK-OLLA SHUFFLEBOARD
(Grand New, \$219.50) (Act. Used, \$119.50)
REBUILT MODEL 21 SHUFFLEBOARD SCORING UNIT (New, \$119.50) (Used, \$79.50)
REBUILT MODEL 21 SHUFFLEBOARD SCORING UNIT (New, \$99.50)
REBUILT MODEL 21 SHUFFLEBOARD SCORING UNIT (New, \$99.50)
ROCK-OLLA CLIMATE ADJUSTERS (Set of 4) 100
VALLEY SHUFFLEBOARD WAX, 1 Lb. Can, 24 Cans per Case, \$1.50 per Can
Write for Quotations Price
ARROW NOVELTY CO.
214 N. Euclid, Chicago, Ill. 2, Mo.
(Phone: NEwberry 7201)

BIG BARGAINS NOW! PRICES RISING!

Shuffleboard Supplies

Purveyor Playing Weights (Pucks), set of 8, chrome-plated \$12.50
Score Sheets, 100 sheets per pad, 10 pads per bundle 7.50
Poured Wax, 24 1-lb. cans per case 7.50
12 1-lb. cans per case 6.50
Bowling Game, 10 weighted pins, 2 racks, extra sheets not included 12.50
Purveyor Shuffleboard Fluorescent Lights, pair 12.00
Climate Adjusters 10.00

NEW AND USED SHUFFLEBOARDS SCORING UNITS \$49.50 up

Nationwide Shuffle Baseball \$179.50
United Shuffle Alley (Flying Pin) 149.50
United Express 149.50
United Express 149.50
Metro Bowl Shuffleboard Conversion 49.50
Total Ball 20.00
Bowling Ball 20.00
Shuffleboard Conversion 89.50
Shuffleboard Conversion 89.50
Flying Pin Conversion 49.50
Gentle Sales-Cards (new-in-crate) 109.50

ATOM Jet

Remote Control Pin-Ball Wall Type Game.

SENSATIONAL!

PREMIUMS 26 pc. Knife set \$6.25 26 pc. Silverware 6.25

ALL POPULAR BRAND SHUFFLEBOARDS \$75 AND UP

First Class Condition

WAX, ADJUSTERS, PUCKS, CLEANER, SCORE SHEETS, BOARDS, SHUFFLEBOARDS

Purveyor Shuffleboard Co.

412-24 W. Madison Ave., Chicago, Ill. 6
Phone: (JUniper 8-1814, 8-1815, 8-1816)

COINMEN YOU KNOW

New York:

Stuart G. Lyon, Lynn Industries prexy, reports his firm's two-drinkers are being shipped in quantity to Union News for early installation in the Boston subway system. The machines are being made at the Holyoke, Mass., plant of Worthington Machine Co. The company is also gratified at the way cup ops are taking advantage of his service school sessions at the firm's Long Island city service center.

Barney Schlange, busy exec of the juke joint's coinmen, leaving last week-end for a two-week vacation in Clinton Corners, N. Y. . . . Morris Wurzel, of C. & S. Music, is commuting daily to the summer bungalow he has rented for his family in Far Rockaway. . . . Larry Ellman, Sparcab New York topper, was in a serious smash-up on July 10. Altho his car was ruined, Ellman escaped with superficial cuts and was back at work by the middle of the week.

Business at Mike Munves' coin row emporium is beginning to taper off now that mid-summer is here, but—(See New York page 116)

Twin Cities:

Harold Lieberman, of Lieberman Music Company, Wurliitzer jobbers, was at home last week selling a cold. His son, David, who has shown improvement in his lengthy illness, got a morale boost when his dad bought him a new Oldsmobile convertible. . . . Matt Engel, of Mayflower Distributing Company, reports that business at the establishment is going strong with bowling machines continuing to lead the parade of machines selling the best.

William Shindler, of Isle, Minn., recently bought a route in that area from L. S. Vagan, of Robbinsdale, Minn. New to the business, Shindler has been working hard and reports that the summer resort trade has been good thus far. . . . Sid Levin, of Hy-R Music Company, is enthusiastic over the way Universal's new one-ball game, Winner, has been catching the eye—and patronage—of operators. . . . Jonas Bessler, of Lieberman Music Company, said that the pending price increase on (See Twin Cities, on page 125)

Cincinnati:

Officers of the Cincinnati Phonograph Owners' Association have called off their regular August meeting for twin reasons—hot weather and vacations. President Charles Kanter said the association will hold a big meeting in September.

Peter Bigner, son of Ray Bigner, is back from St. Francis Hospital, recuperating from a leg injury. . . . Harry Autenrieth and Lewis Diesel, both operators, are back in town. They are the proud fathers of sons born this month.

Geraldine Ostrand, daughter of Phil Ostrand, secretary-treasurer of the phonograph association, was married July 23 at the Hotel Alms here. She is now Mrs. Lee Dreyfoos. After a Florida honeymoon, the couple will reside in Cincinnati.

Vital Statistics

Deaths

Edward Ahrens, 31, factory mechanic who traveled the Midwest area for the Rowe Manufacturing Company, killed July 19 in an auto accident near Elmore. O. Ahrens was on his way to Cedar Point, O., to attend a meeting of the Ohio Cigarette Vending Machine Operators' Association. His home was in Boonton, N. J.

Los Angeles:

Bob Causey, who operated in this area for a number of years until 1945, made visits to coin row last week. Causey, who has a 12-year perfect attendance record for Rotary meetings in Bell, Calif., is now in the novelty business but still maintains a close contact with his many friends in the coin machine industry. . . . Lou Chudd, head of Imperial Records, passing out cigars upon the arrival of son, Andrew Alan, at Cedars of Lebanon Hospital, Hollywood, on July 8. . . . Stan Johnson, of Oceanide, in the city on a buying trip and making a stop at Badger Sales Company. . . . Sam Rowe, of Upland, also a Badger buyer. . . . Jack Rankin, of (See Los Angeles page 117)

Milwaukee:

Vacation time recently was declared by Russell Copeland, of Russell Candy Service, who lit out for a cabin near Crivitz, Wis. To prove his time was well spent he brought back a few good sized fish to keep in the freezer at the shop as evidence. . . . Nick Slacy, of Slacy Bros., reports that brother Stanley still is visiting in his native Greece and expects to return sometime in August.

Irv Gehrke, of West Allie Vendors, reports the candy vending biz at a healthy level. This summer Irv informs that they have been doing summer bars with fairly good results. (See Milwaukee, on page 125)

Hartford, Conn.:

John Colucci, of Mattatuck Music, Waterbury, Conn., coin operator and brother of Ralph Colucci, Seaboard Distributors, Hartford, was in town, driving a new Cadillac. . . . Manny Leibert, Hartford vending machine operator, and Marjorie R. Spearo, a Hartford department store executive, are engaged. Leibert is also in the wrestling promotion field, putting on matches at the Hartford Auditorium.

Pitney-Bowes, Inc., Stamford, Conn., manufacturer of postage meters and mailing machines, has announced a \$250,000 building expansion which will add 36,000 square feet of floor space to its plant and several other offices. John H. Pratt Jr., vice-president, explained that in (See Hartford, Conn., on page 125)

Washington:

Joe McDonald, head of the Joe McDonald Enterprises, Alexandria, Va., reported his new cigarette leasing plan (The Billboard, June 17) is coming along splendidly, with many new locations signing up.

Sidney Lotenberg, of Westway Vending Company, received a number of the new Stoner candy machines that vend candy at 5 cents and 10 cents. Machines are also geared to give change for a dime.

"Simile Melody" waxed by Gary Crosby, was the Washington Music Guild's July 10 record of the week. (See Washington page 117)

Calendar for Coinmen

July 27—California Music Guild (CMG), Northern Division, monthly meeting, Hotel Sacramento, Sacramento, Calif.

July 27—Michigan Self-Service Laundry Association (MSSLA), dinner discussion meeting, Leland Hotel, Detroit.

July 27—Music Guild of America (MGA), quarterly meeting, Hotel Essex House, Newark, N. J.

August 1, 15—Music Operators Association of Indiana, Inc. (MAOI), semi-monthly meeting, Indianapolis Athletic Club, Indianapolis.

August 1, 15—Amusement Machine Operators of Greater Baltimore (AMO), semi-monthly meeting, Mandell-Ballou Restaurant, Baltimore.

August 2—Coin Machine Operators Association of Harris County (CMOAHOC), monthly meeting, Chamber of Commerce Building, Houston.

August 3—Washington Music Guild, Inc. (WMG), monthly meeting, Hotel Hamilton, Washington.

August 3—Cleveland Phonograph Merchants Association (CPMA), monthly meeting, Hollenden Hotel, Cleveland.

August 3—Summit County Music Operators Association (SCMOA), monthly meeting, Akron Hotel, Akron.

August 6—Southern Candy Wholesalers Association (SCWA), annual meeting, exhibit, Municipal Auditorium, Birmingham.

August 7—Illinois Amusement Association (IAA), monthly meeting, 208 North Madison Street, Rockford, Ill.

August 8, 22—Amusement Machine Association of Philadelphia (AMAP), semi-monthly meeting, Broadwood Hotel, Philadelphia.

August 9—Music Operators of Northern Illinois (MONI), monthly dinner meeting (address to be announced), Aurora, Ill.

August 9, 23—Music Merchants Guild (MMG), semi-monthly meeting, Narragansett Hotel, Providence.

August 10—Michigan Automatic Phonograph Owners Association, Inc. (MAPOA), monthly meeting, Macabees Building, Detroit.

August 10—Washington Coin Machine Association (WCMA), monthly meeting, Phillips Novelty Company, Washington.

August 10, 17, 24, 31—Connecticut State Coin Association, Inc. (CSCA), weekly meeting, Hotel Bond, Hartford.

August 14—California Music Guild (CMG), monthly meeting, 313 Club, Oakland.

August 26—Phonograph Owners Association (POA), monthly meeting, Broadway Hotel, East St. Louis, Ill.

August 29—Western Vending Machine Operators Association (WVMOA), monthly meeting, Los Angeles.

August 29—Automatic Music Operators Association, Inc. (AMOA), monthly meeting, Park Sheraton Hotel, New York.

September 26—National Automatic Merchandising Association (NAMA), Region 11 (New York) annual meeting, acting chairman, Frank Bradley, Statler Hotel, Buffalo.

Association officials are invited to submit convention and scheduled meetings information to The Billboard, 188 West Randolph Street, Chicago 1, for listing in this calendar.

Chicago:

A. Garlick Alex, president of Vending Service Corporation, tells of the top results being chipped during following inauguration of firm's new serviceman incentive pay program. Alex says the boys are doing a better job, selling more merchandise, and are "on the ball" more. He states another operator is working up a similar program, following a go-getter's wish for him.

Belvend Manufacturing Company, Inc., thru president, Bel E. Herr, reports volume activity on its Bunte pancake line, with operators requesting the free product-promotion program. The company is planning a James H. Martin, "Jimmy" to his record buying juke operators, is putting his vending machine experience back into play. He's becoming active to a greater degree in the vending field, following up the introduction of his own candy vender line. Jimmy is now being supposed to be ready for production later this year. However, Jimmy continues to keep his musical ear attuned for the juke market, following out promising ways for full placement on the phones.

Adolph Raymond, A. & M. Music Company, makes it a practice to ride by his new home almost every evening. The ranch type house is expected to be ready for occupancy within several weeks. Meanwhile, (See Chicago page 116)

Detroit:

Mary M. Collins, who was with Frederick E. Turner, of the Niko-Lok Company for many years, is operating her own business, Collins on Collingwood Avenue, moving out of the downtown district. She admits adding 18 pounds since she stopped her own building work. . . . Otto Klein, of Training Devices, back from a business trip to Louisville, reports the firm is planning an assembly on its equipment and may resume operations shortly.

H. Fielding, large Windsor, Ont., distributor, was a local visitor, buying a sizable stock of arcade equipment to take back under his firm's new July quota program. . . . Charles Friedenberg, of the Frye Coin Machine Company, is planning to add a serviceman to his route, so he can take life a bit easier.

Isidor Edelman, of Edelco Manufacturing & Sales Company, has bought a summer home at Schron Lake, N. Y., and headed east for the summer. The plant is being closed here for vacations for two weeks, with Henry Solomon, R. O. Bernolds, Anderson, and M. Templeton, also an Anderson operator. . . . The Feestle-Gaubert Corporation, 2451 South Western Avenue, St. Louis, has named Decca distributor for this territory. . . . Sicking, Inc., is displaying the coin conversion, that is attracting operators' attention.

(See Detroit, on page 125)

Indianapolis:

Woody Armstrong, of Business Stimulators, was on coin row buying parts. Also encountered on coin row were Paul Smith, Covington; Wilfred Luke, Beckwith; R. O. Bernolds, Anderson, and M. Templeton, also an Anderson operator. . . . The Feestle-Gaubert Corporation, 2451 South Western Avenue, St. Louis, has named Decca distributor for this territory. . . . Sicking, Inc., is displaying the coin conversion, that is attracting operators' attention.

Marvin Berman, son of Mrs. Lottie Berman, of Indianapolis, has returned from Stony Croft boys' camp in Shelby, Mich. After resting here several days, he will journey to Yellowstone Park with the Stony Croft officials, who will have charge of a group of boys on vacation. . . . The James Music Company is moving into a new building at 811 N. North Delaware Street. The moving is being done gradually so not to interfere with the business in the record store. . . . Henry H. Hays of the Simplex Music Company, was a business visitor in Chicago during the week.

TSAA Is Hype Payers Group; Fred Chopan Elected Prexy

(Continued from page 114)
 deal of Vibro Vita Products Company, named to be on the board of directors for the next year were Joe Cacciarelli, Waxola Chemical Company, Nutley, N. J.; W. A. Schrader, St. Louis manufacturer; Michael Benson, DSA president; and the following players: George Lawler, Brooklyn; Al Jarvis, Rummel, N. J.; and Frank Coleman, Philadelphia. Joe M. Reynolds, one of the founders of TSAA, remains as executive secretary.

In Two Cities
 Actually, the conference took place in two cities. Realizing that the small amount of manufacturer representatives would prevent certain league rule and policy discussions from coming to a conclusion, it was proposed that Chopan and Eckelmann go to Chicago to meet with board manufacturers. This took place Monday and Tuesday (17-18).

Schrader, a co-founder of TSAA and an organizer of shuffleboard and industrial leagues in St. Louis, opened the Peoria conference with a plea to the group to continue to elevate shuffleboard to the sports class "so that it can fit into any social class and cross-section of American life." He pointed out the recent emphasis on the development of industrial and church leagues and tournaments sponsored by fraternal and labor organizations.

Need Uniform Rules
 Wheeling, where league leagues in St. Louis, Peoria and Omaha last year, stressed that if more uniform rules of play were not advocated by manufacturers in forming their own leagues, shuffleboard was in danger of becoming several different types of game dependent on the section of the country. He also recommended that the TSAA rules committee investigate the feasibility of having rules to be used in American Shuffleboard Leagues, Inc. (ASLI), this fall. Under this rule, it is mandatory for the player with the hammer, the maker of a frame score in that frame or lose the hammer in the succeeding frame. Should the player with the hammer miss his opponents leading point and thereby enable his opponent to score, he retains the hammer.

While this rule was designed to speed up play and thereby create added interest for players and spectators, according to the ASLI, Wheeling felt that it removed one of the most strategic plays from the game.

Victor Hypes Output After Vacation Lull

CHICAGO, July 22.—Victor Vending Corporation reported this week it had resumed production following the vacation close-up in order to meet current orders and build up an inventory on its eight-model vander, popcorn dispenser and counter game. According to Victor's W. C. Worling, sales manager, combined output totals 1,300 units a week.

Production lines are turning out three Topper models, including the pocket charn vander, Model V, custom built universal; deluxe universal in penny and nickel models, the hot pop popcorn dispenser, and the new Victory Basket counter game.

Pantages in New Office

LOS ANGELES, July 22.—Pantages Theatre has opened new headquarters at 1348 Venice Boulevard here. Formerly located in the Pantages Theater Building in Hollywood, the company opened in this new location this week. Harry Mograder is in charge of the office, which also includes a showroom.

This view was echoed by George Lisk, a nationally known player who used the name Kid Gloves in exhibition matches. Wheeling asked the group to consider undertaking a national singles open tournament preceded by State elimination meets.

Move Slowly—Chopan
 Chopan in his inaugural address expressed confidence in the future of TSAA but emphasized that the group would have to proceed to handle industry problems on a practical basis. He warned the conference against wild speculations as to the millions of players they wanted to get in leas use this fall. Instead the group should proceed slowly but completely develop a city or area before working on new development projects.

He stated that the TSAA should realize by the very lack of manufacturers in attendance that TSAA would have to prove itself by creating interest in areas where play has dropped off the past year.

Meet in Detroit
 Confident that TSAA could be activated on a more solid foundation than the Peoria conference, Chopan asked the conference for permission to call a convention of the trade's operators, manufacturers and players in Detroit this fall. He said the idea was "This would have a two-fold purpose," he explained. "First we could show what has been accomplished in the Motor City in a short time and more important, we could discuss shuffleboard when there was some real interest in the game. I am confident we can draw 40 keenly interested shuffleboard people to the convention."

While in office, Chopan said he planned to offer the Detroit association as a model for other city groups. He pointed out that the state representatives in Peoria surprised him by letting him know DSA was the strongest association of its kind.

Following his talk, the other TSAA members agreed to meet and sanction a convention called by Chopan. It will be held November 4-6 in a Detroit hotel to be announced later. All branches of industry will be invited.

Not Interested
 In conferring with Rock-Ola and Monarch shuffleboard officials this week, Chopan said he was disappointed that apparently the manufacturers were not interested at this time in TSAA. While they were agreed there was a need for a national association both of Rock-Ola and Clayton Nemeroff, of Monarch, felt that it should be a group composed of players and operators. They explained that with manufacturers active in the association there was too much chance for business politics creeping into the picture. Both also stated that if TSAA could develop a new coalition with players in Detroit, the future of TSAA would be assured and co-operation from the manufacturer level would be a logical following.

Before leaving Chicago for Detroit Thursday night (20) Chopan emphasized that while the TSAA conference got off to a rocky start, it was now up to him to make the group accomplished in the past week. "At least we know what form our association will take," he said. "Prior to my visit to Peoria I felt that the aims of TSAA were on a sufficiently high plane to warrant all branches of the trade being a member. Now the only possible road for TSAA to follow is to have a new coalition with players, who are actually the nearest to competition. We all know that without leagues and tournaments the game will never become a great sport. It will be up to the operators and players to prove they want the game to progress."

Chicago:

(Continued from page 115)
 he has a good word to put in for juke and shuffle-bowl game play.

Because of sharply increased demand, Exhibit Supply has stepped up production on its entire arcade line. Clara Mayer, firm's ace roper, has been in the plant for the past two weeks—his longest stretch there this year.

J. H. Keeney & Company reports that some 800 employees and their families enjoyed the company picnic held since 1942 on July 8 at Maple Lake East. John Conroy, vice-president, said the affair was as successful that it will become an annual event for Keeney personnel. Prizes, races and refreshments claimed top attention, with all combating to make a perfect outing. John adds that with 500 people back on firm's worker staff to hypo production (highest figures since first postwar Super Bell days) current Double Bowl Bowl Bowl Bowl Bowl Champs are really rolling off the assembly benches.

Mike Spagnola, Automatic Photograph Distributing, repeats his good game news as music operators consume their equipment and turn it to their routes. Mike says local ops are sold on the idea of making a plus-volume spot out of their good juke locations with the addition of a shuffle unit.

Joe Schwartz, head of National Coin Machine Exchange, returned Wednesday (19) from the premium show in Atlantic City. Sheldon Spira is covering the Illinois territory. John Semack is calling on operators in Wisconsin. While all three were away Betty Semack handled all office inquiries. She reports that the Chicago office has had a healthy number of inquiries for new and late model used equipment.

At Exhibit Supply, Ed Hughes reports that the new set-up on the parts department has been running smoothly. The engineering department now checks into all placement orders to get a line on unusual requests for specific parts. Frank Menus says inquiries on the five-ball game. Judy, indicate that the favorable tests on the game is getting around. . . . **Maurice Bayar**, Allie Robin's new sales manager, is working up an effective sales campaign for the Whiz Bowl unit. **Col. L. Lewis**, handling a combination sales and publicity post for Allied, is in the East.

Sam Lewis, Chicago Coin Machine Company, says that Trophy Bowl was rushed into production because operators indicated thru distributors that there was heavy demand for the game. **Frank Page**, Roanoke Vending Company, Roanoke, Va., was in to see Sam Gensburg and Ed Levin. . . . **Ed Levin**, Chicago, was on a quick business trip in the early part of the week. He was pleased to report that music machine demand was encouraging.

Grant Shay and his bride returned from a Colorado Springs honeymoon July 22. Other Bell-Matic officials in Colorado this week include **Bob Smith**, who was on a vacationing with their families at Grand Lake. **Lil Jock** reports visitors at the plant last week included Jim Friedman, Atlanta, and **Harold Daily**, South Coast Amusement Company, Houston.

Virgil Christopher called on Bill Belheimer, Como Manufacturing, while making coin row rounds last week. **Chas. Novak**, Chicago, Baltimore, and claims that most of the Hollycrans in his area are on time play. . . . **H. F. Denison**, Denison Manufacturing, says that the Thro assembly line had been closed for group vacations the past

two weeks by Wednesday (19) everything was humming at full speed at the D. Gottlieb & Company plant. **Dave Gottlieb** interrupted his vacation in Wisconsin to attend the Coin Machine Institute (CMI) annual election meeting at the Bismarck Hotel (17). . . . **Morris Rosenberg**, New York, who is spending the long summer weeks at his farm some 50 miles from Chicago. . . . **Ray DeRoche** and Joe Vaccaro, who are in New York working the Simon Sales territory with **Dave Simon's** road men. **Herman Pastier**, Mayflower Distributing, New York, says the firm's conversion for Super Shuffle Alley.

Andy Oomens, head of Walter Oomens Sons music operation, is due back next Monday (31) from his vacation. Andy had been off for a two-week rest and attend himself to a leisurely life for a while. . . . **Bob Gnarro**, ABC Music Service, says there has been no change in play volume over the past few weeks. If war activity continues, however, he feels that public need for diversion and entertainment will result in volume. "But that's getting it the hard way," Bob adds.

A. Garrick Alex, head of Vendall Company, tells of sharpened buying as operators move to increase plant installations. He reports firm anticipates no trouble off for a two-week rest and attend himself to a leisurely life for a while. . . . **Mechanical Merchants** plans to add Photo-Mats and cup soft drink vendors to its gum and candy installations on the Chicago fairground.

New York:

(Continued from page 115)
 caded and still ordering enough equipment to keep his staff hopping. Mike figures that he will be able to take off for a few weeks' rest in the near future. . . . **Sam Sacka**, of Unedeas Shine, has placed a complimentary (free-play) shiner in the telephone booth at the New York office of his new ones, with the patron applying the polish by hand and using the automatic buffer to complete the shine.

Joe Friedman, of the Crystal Amusement Company, Bridgeport, Conn., was here last week for a visit with **Dave Simon**, of Simon Sales. He is slated for one of the top posts in the Knights of Pythias soon. . . . **Charles Kleinman**, game operator of Teanack, N. J., was shopping on the Avenue last week. . . . **Mon Blüner**, who is running Marcus Klein's jobbing firm while his boss vacations in Europe, says Klein is now in Paris and expects to return in September.

Ed Shipp, who reps the Automatic Products line in Texas, was here for a visit with **Ed Levine**, of the Automatic Sales manager. Ship reports Automatic's Refresh-a-Mat is catching on fast in the Southwest. . . . **Bern Beck**, who is in the United States from California where he visited with **George Seedman**, Rowe veepee who now heads the company's Los Angeles operation.

Ray Harrison's local cigarette route has been purchased by **Jackson Bloom** and **Tom Cola**, of the United Tobacco Corporation. . . . **Joe Breen**, head of the United States Parts, is commuting week-ends to South Fallsburgh, N. Y., where his wife, Frieda, and son, Stephen, are. . . . **W. C. Gordon**, biz manager of the Automatic Music Operators' Association, away on a two-week vacation.

Jim Engelmen, who runs the Columbia Music Company, is now the new head of the Columbia Music European singer here to cut some pop records. It's a coincidence, but the records will carry the Columbia name. . . . **W. C. Gordon's** operation was featured in a write-up in The Sunday News, July 16.

Los Angeles:

(Continued from page 115)
Ontario, making one of his regular stops along the row. . . Don James, of Santa Monica in town. . . Ralph Levine and family (of Cleveland) are vacationing on the Coast. Levine is a juke box operator in the Ohio city. D. J. Harrison here from Bloomington, Calif.

Jud Lilly, of Montebello, stopped in to see Paul Yearley. . . Earl Levine, Bakeries operator, is conducting a much needed vacation in this section of California. . . John Hawley, who stepped into prominence with the Hawley Brothers, is selling a line of premium merchandise to his coin machine items. . . Stewart Ashurst in town from Long Beach. . . William Bradley here from Coana. . . Art Narell, who has been in the coin machine business for a number of years, continues to make regular stops along the row to see who is new for him to use in Anaheim.

William Olson here from San Pedro. . . Lloyd Willard down from Paso Robles. . . "Pop" Burris, another old-timer, making his usual weekly trek here from Montebello. . . E. Jarome down from San Bernardino. . . Another Bradley, Jim, here from Long Beach. . . Arlington was represented by H. E. Spear. . . Johnny Nelson, the big guy from Culver City, in town shopping around. . . Alex Kopechus, Bakeries, left. . . Cecil Allison, Lancaster. . . Lloyd Barker, Pomona. . . Pat Patterson, Glendale, among others on coin row.

Joseph Durante, who holds the rank of captain in the army reserves, is back at his desk in the export department of Badger Sales Company after the company's training at Fort Lewis, Washington. . . Charlie Daniels, of the Paul Layman staff, is taking his annual vacation. He is remaining in town to get things done at his home. . . Larry Hamford, music and games operator, making the coin row round trip to his operation in Lompoc. . . William Bradley in town from Covina.

Al Reisz, a visitor from Santa Monica. . . Harry Williams, an old-time operator, also noted along the row. He's also from Santa Monica. . . Ed Cepica in town from San Bernardino. . . Ray Walsh has become the official buyer for the coin machine trade. Walsh recently added a new truck to give the jobbers better service. . . Dudley Trojan, of Trojan Novelty Company, is back from a fishing trip.

According to Mary Solle, who conducts the record bar for Bill Leuenhagen, the free coffee deal will continue no matter how high the retailing price of coffee. . . Mrs. Slaight are the guests of Lucille and Paul Layman at their home in the Palisades area. Slaight is the man in the family. . . Lambert, a new operator, in the city from Brawley. . . C. C. McGovern, of North Las Vegas, made the trip down from the town to replenish his record supply at Leuenhagen's. . . Frank Mangum, of Bisbee, one of the Arizona operators in the city, is a busy day. While here, he took the opportunity of talking with some of the leading operators.

Jack Leonard, head of the parts department at Badger Sales, takes off with his wife, Dorothy, for a vacation in September. They will make a bee-line for Oklahoma City where the Oklahoma State Fair will visit. Leonard also is with the fair. . . Leonard is also with the Royal American Shows. . . Ed Ratajczak, Western regional AMI representative, in town for a visit with Joe Foster and Walter (Solby) Solomon. . . Albert Mason, AMI factory representative, spent three days last week conferring with the Personnel organization. . . Johnny Nelson, well known Culver City op-

erator, expects to take off soon for Glacier National Park. . . Robert Boyd, of San Diego, in town for a visit and a buying trip.

Barbara Chandler, niece of Mary Solle, is helping out at the Leuenhagen record bar during her visit in Los Angeles. . . Jack McDaniel, of McDaniel Distributing Company in Galveston, has returned to his home in Galveston after a visit of several weeks in Los Angeles. . . Cecil Ellison, of Desert Operating Company in Lancaster, reports that the thermometer is getting pretty high in his territory.

Jack Faust, of the F. & S. Sales Company in Santa Ana, made the usual trip to the city for equipment and parts. . . S. L. Griffin in town from Pomona. . . Car Farrell took advantage of the hot weather to bring the driving the coast from San Diego to Los Angeles, where he looked over the floor models. . . C. R. Millhouse, here from Las Vegas. . . Ray Russell, of Crescent, reports that things are going good in the resort area where he operates. . . A. A. Miller, of Blythe, is making the trip to Los Angeles to restock his operation.

Washington:

(Continued from page 115)
July 17 platter choice was the Dick Haymes-Evelyn Knight grooving of "Say When," according to Bill Schwarz.

Roger Griffith, of the Pioneer Novelty Company, is vacationing by dividing his time between Syracuse and Wildwood, N. J. His brother, Evan, associated in the firm with him and treasurer of the Washington Arcade, is in town on his vacation July 29. He too will head for Wildwood, which seems to have a special lure for the Griffiths.

Quick police action recently foiled an attempted robbery in the building housing the Fun Palace Arcade. . . The police entered via the roof and captured the two thieves who had just lifted \$674 from the safe.

Vacations have begun for employees of the Phillips Novelty Company, owner John H. Phillips reports.

The June-July issue of the Washington Music Guild's (WMG) News Letter is the last until September. Editor Bill Schwarz declared that he was gratified by WMG members' disappointment at the newspaper's cancellation. He said the paper had caught on remarkably well. It presently is being sent to 2,200 persons, including copies to all associations of heads in country, disc jockeys, recording artists, trade papers, record manufacturers and distributors, and music publishers. Beginning next month, the paper will be mailed to non-WMG members in the Washington vicinity, he said.

L. M. Tigner, manager of the National Apple Service, is conducting a 90-day test on a new refrigerated apple vending machine. Reaction to the new unit will be recorded and it is now being checked for mechanical flaws, he said.

When WTOP disc jockey Eddie Gallahar plays his "records of the week," he mentions that the platters are chosen in co-operation with the Washington Music Guild. These biscuits are apt to be aired on his morning broadcast or later in the "Moonlight" show.

Irving Sathler, of Whitey's Coin Machine Service, provides a 24-hour, 7-day-a-week emergency service at Seeburg parts. Units and parts can be borrowed in an emergency by members of the industry. Sathler turned in 46 hours.

Industry To Feel Impact Of Material Allocations

(Continued from page 101)

at all in specified cases. In essence, the bill provides for rules similar to regulation which was in effect during World War II.

Effect of the credit limitations on coin machine operators will depend upon the interpretation of a clause exempting from curbs credit extended to business enterprises unless the credit is for the purpose of buying any durable goods "which are used by or for the personal or family or household purposes."

What Is "Usable?"

The question is whether amusement games and juke boxes would be considered as "usable" for personal purposes. Lenders, apparently, would be exempt from credit restrictions. The interpretation will probably come after enactment of the legislation from the Federal Reserve Board (FRB), which is expected to be the agency designated to handle credit controls.

FRB is expected to put the minimum down payment on durables—which would include games and juke boxes unless they are given ex-

at 20-33½ per cent, with no longer than two years to pay.

Regardless of whether the allocation program is made voluntary or compulsory, it will be much more difficult for manufacturers to get metals for coin machines. Steel, which has not been in plentiful supply since the last war, will be one of the first metals to be put on the allocations list.

Can Seize Stocks

Another provision of the control legislation makes it apparent that it will do little good for coin machine makers to try to stock much steel, even if it is possible to do so. The President is given authority to seize any stocks in the hands of any person or firm upon payment of "just compensation."

Probable additions to the allocations list besides steel are copper, zinc, lead and lumber. Rationing of materials to any but essential suppliers will be complete. Steel is in isolation. Defense needs would be taken off the top of supplies, with non-essential buyers left to scramble for what may remain.

From Drates to Films to Games A 40-Year Saga of Fred McKee

(Continued from page 101)

he put automatics at the canteen, as the next exchange was called during World War I, at Fort Lewis in Washington.

Following the first World War, McKee devoted his time to operating in Washington, where he was born, Oregon, California and parts of Canada.

At some time, he would return to show business and serve on the advisory board of "round" shows or a travel film. There also was a stint about this time of selling pianos, but no matter the other job, there was always some connection with coin machines.

Northwest With Diggers

In the early '30s, McKee met the late Frank Meyers, of the Exhibit Supply Company, and helped him introduce diggers in the Northwest. The latter part of that decade he switched over to the International Multicope and represented them in the West.

Early in the '40s, McKee opened an arcade on Main Street in downtown Los Angeles and it was one of the busiest spots in the city during the war. Alto this was a most profitable business. McKee still had his second job. This time it was planting coin-operated equipment in motion pictures. Whenever there was need for machines in a film, McKee was the man who put them there. He worked on the film *With No Name*, a semi-documentary film showing the workings of the FBI. The Penny Arcade in that film was set up by McKee and it resembled the one that he was operating in Los Angeles.

After the war, McKee was working in the coin machine field. P. S. Allen was operating a photographic studio specializing in strip pictures on Pike in Long Beach. The hours Allen spent in the darkroom were necessary to make the project pay. And it not only took all of his efforts, but he had to turn to members of his family. To get away from the long and tedious work, Allen designed a fast-operating strip projector.

War Held Up Development

In 1939, Allen had the machine just about where he wanted it. When the war came, he dropped the idea and went into New York, giving up because the value of his knowledge in mechanics and electronics. But, once

the war had ended in 1945, he again turned to his camera idea.

With his model and the blueprints, Allen contacted the Keystone Aircraft Parts Company here and the Auto-Photo Company was set up. The machine was put thru rigid tests before it was on the market several months ago.

McKee is handling the auto photo machine in the coin-operated field. This time he has no second job.

PUCK PATTERN

(Continued from page 114)

tomer arranges to pick up and return the board. Perkins planned to take in the TSEA annual convention in Peoria as the first part of a business trip to St. Louis.

Clayton Nemeroff, Monarch Shuffleboards, reports sales activity stepping up in Indiana, Ohio and Texas. "The weather seems to be just what we need in the Midwest. It is in some of the areas in which operators claim the heat is cutting down play, activity goes on at a steady pace," Nemeroff said.

At Precision Puck, Nels Malmgren is back from an Eastern trip where he met with the other operators at a steady pace. Currently, operators are ordering pucks in unusually large quantities, he states, probably because of the getting a little tighter. Precision is also working around the clock these days on defense production. These orders have been coming in the last few days. Harold Smdburg, Malmgren's partner, will start a vacation next week in his newly delivered Ford. Malmgren will take his in Arizona after Smdburg gets back.

Pate Rospus, Metro Industries, reports reception of a new batch of orders from Panama and the Hawaiian Islands. As in the past these inquiries have been for tournament boards. "One of the hottest spots for shuffleboard in the Windy City is the U. S. Naval Academy at the foot of Randolph Street. Reservists and regular navy personnel give the board a steady workout every week and there is some possibility of the tournament board will be revived in the next couple of weeks."

GREAT PHONOGRAPH BARGAINS

1080	\$269.00	146M	\$259.00
1015	249.00	147M	299.00

ROCKOLA

1432 \$169.00

These Phonographs Are Thoroughly Reconditioned—Like New!

WALL BOXES

SEEBURG	W-155 (NEW)	\$37.00	W-125, 54	\$8.95
2W-155, 54, 3 WIRE	29.00		OS-10-12, 54	\$8.95
W-155, 54 WIRELESS	24.00		5-10-12, 54	\$7.50
W-155, 54/10/25	17.00		WURLITZER	
DSB-12, 5/10/25	17.00		125, 54/10/25	3.50
			120, 54	3.50

SEEBURG WURLITZER ROCK-OLA

1941 R.C. Special	\$119.800		\$ 99	Super-40	\$59
Hightone, R.C.	99	850	89	Master 40	59
Hightone, E.S.	79	950	89	Deluxe 39	59
Colonel	69	500	69		
Major	79	600R	64	Standard 39	59
Commander	69	Victory	39	Commands	49
Classic	59	616	39	President	49
Regal	59				

THESE PHONOGRAPHS ARE COMPLETE AND IN WORKING ORDER. EACH IS AVAILABLE COMPLETELY OVERHAULED, PROFESSIONALLY REFINISHED, UNCONDITIONALLY GUARANTEED FOR AN ADDITIONAL \$25.00.

THREE-WIRE CABLE, 7 CENTS; NEEDLES & LOW QUANTITY PRICES, WRITE, FUSES, 50% OFF LIST. FUSE-TATS, 33 1/2% OFF LIST.

TERMS: 1/3 DEPOSIT WITH ORDER, BALANCE C. O. D. WE SPECIALIZE IN EXPORT TRADE

DAVIS DISTRIBUTING CORP.

Seeburg Factory Distributors

738 ERIE BLVD. EAST
SYRACUSE, N.Y.—PHONE 5-5194

Branches in Buffalo, Rochester, Albany

SENSATIONAL NEW MONEYMAKER

for Bowling Alleys, Taverns, Arcades

GROSSES \$3380.40 PER UNIT!



Think of it! \$3380.40 is the actual take for a single 10c BOWL-O alley in only one year as reported by a prominent bowling alley operator. Many other reports now on file tell of additional terrific earnings piled up by BOWL-O in taverns, restaurants, arcades.

Order BOWL-O for early Fall installation NOW. Production is limited, so don't delay and miss out. Write today for fully illustrated literature and records of earnings.

SUTPHEN PRODUCTS Corporation

61 West 55th Street
New York 19, N. Y.OPERATORS,
DISTRIBUTORS:

Get on the

"BOWL-O" beam!

REAL MAPLE ALLEYS!

REAL BOWLING BALLS!

The Only Real
Bowling Game

EARNING
CAPACITY
\$400
PER HOUR



Bowl-O

FOR SALE: Clean, and Guaranteed in Good Running Condition

Free Play 5 Ball	Steel Ball Rollers	
1—Havana—Flip	1—Hawaii—Flip	3—Advance Rolls
1—Kibow—Flip	1—Singapore—Flip	1—Roll-A-Ball
1—Mile	1—Cover Girl—Flip	1—Sportman—Flip
1—Paris	1—Bernoulli—Flip	1—Super Roll
1—Arcadia	1—Gold Mine—Flip	3—Hi Rolls
1—Hitch	1—Tropicana—Flip	1—Tom Tom, 8 balls, 5¢
1—Crack Out		
1—Shooting Stars		
No shipping or crating, none sold separately, come and get them. Full price, \$275.00		
PHONE OR WRITE:		
WM. E. DORAN		
Phone 7-1234		

316 S. Henry St.

Ray City, Mich.

Record Reviews

(Continued from page 112)

ARTIST
TUNES
LABEL AND NO.
COMMENT

PATTI PAGE
(H. Celler
Mercury 5455)
POPULAR
Roses Remind Me of You
Patti's fine voice in her chirping of this ballad, **75--79--73--73**
All My Love
The adaptation of the French ballad "Belen" is sung with warmth and persuasion by the thrush. If the plug tune scores, this diskling should catch a sizable share. **86--86--85--86**

LEO AND HIS TRIO
Intro 4001
Won't You Come Over to My House?
Solid duo harmony with a winsome baritone solo ballad, with real piano and trumpet assist. Nice example of making much out of little. **73--73--72--74**

Jazz Me Blues
Small combo changes out the jazz classic with a heavy beat, featuring bary sax and piano solos. **63--63--62--64**

THE KEYS
London 670
The Four Brothers
A happy four-barre here, as a smooth song quartet riffs thru the hoppy arrangement of the fine Woody Herman disk. "Hijr" jacks and bop fans will like this one. **73--74--74--70**

A Stairway to the Stars
Results here are not as engaging as flip. Arrangement, with a beat, is graceful, bop just little feeling into it, the three techniques is obviously good. **65--65--65--65**

EDDIE CONDON ORK.
Decca 27106
The Yellow Dog Blues
Ralph Straker's boogie blues plan is showcased in front of a swinging Dixie free-for-all on the Handy classic. For the hot jazz-minded. **63--63--63--63**

Sweet Cider Time, When You Were Mine
Luscious run-thru of a ballad aided with Jimmy Alatin doing a satisfactory vocal chorus-and-a-third. **65--65--64--66**

Goodnight, Irene
Pleasant ramage of the fast-breaking hit falls far short of the competitive version both in name power and interpretation. **65--65--64--66**

Wonderbar
The delightful Cole Porter from "Kiss Me, Kate" draws an unpretentious and easy-to-take waxing from this male duo. **60--60--60--60**

ALEXANDER BROTHERS
Mercury 5448
CHILDREN

LEON JANNEY-A. MARSH-A. GENTRY
Hi-Tone 4
The Three Beers
Warm, useful production of the familiar tale should sell easily at 39 cents. **77--74--80--NS**

Cinderella
Ditto, the competition is much tougher. Okay at the price, but hardly comparable to the patent Victor first version. **70--65--75--NS**

Ugly Duckling
Charming folk tale is told tunefully, the song here less appealing than others in the same series. The price is right. **70--65--75--NS**

Little Miss Muffet
Nursery tune is blown up to a full-size production. Title and price are the selling points. **70--65--75--NS**

ZEB TURNER
King 883
COUNTRY & WESTERN
I'm Tying Up the Blues (With a Big Blue Ribbon)
Savvy twister in a dance tempo is warbled engagingly, backed with song beat. **77--77--77--77**

Hard-Hearted You and Chicken-Hearted Me
Rhythmically effective little angle is projected with much savor by Turner and crew. **80--80--80--80**

ERNEST TUBB & RED FOLEY
Decca 44555
Hillbilly Fever No. 2
Second edition of the recent country hit is a jolly job by the lads' own hoppers. **82--82--82--82**

Goodnight, Irene
The Top-Ever Tuba-Supplies Trio
This potent wailing of the enormous folk-waltz tune has earmarks of pop and country stardom. Sincerity of conception and performance are tops. **88--88--88--88**

SMOKEY ROGERS & HIS STRING BAND
Coral 64052
New Panhandle Rag
Thorough, engaging, charming as a new edition of the popular "Panhandle Rag." String backing furnishes a lively medium dance beat. **72--72--70--74**

Nine-Tenths of the Tennessee River
(Are the Tears that I Shed Over You)
Whimsical cover idea brings only empty, rendition in light and pleasant. **68--68--66--70**

Mississippi Valley Blues
Austri warbles a nostalgia-for-the-homesick ditty, joined on the retrain by another warbler for some close harmony. **70--70--70--70**

Silver Haired Daddy
Same technique is applied to the throber about dear old pop. **70--70--70--70**

BOOTS MITCHELL & RANGE RIDERS
Har-Van 16017
I Love a Square Dance
Katie warbles while accordion-string group hoots it down in polka tempo. Lively, harmless stuff. **58--56--58--60**

Georgia's Hop
More orthodox polka is done with spirit and charm by the instrumental group—upbeat is adequate. **67--67--66--68**

Wesphalia Waltz
Waltz instrumental with little German band touches has mild-European flavor. Bohemian and German robes will like. **68--67--68--69**

Put Your Little Foot
Another waltz for the country tempers has an engaging main strain. It is deftly executed. **68--67--68--69**

THE FRONTIERSMEN
Bullet 705
Gun Skiffle
Country boogie novelty with good vocal, guitar and piano solos are likely but unimpaired. **65--65--63--67**

Honky Tonk Hop
Wester material, similar treatment. **61--61--59--63**

75--79--73--73
86--86--85--86
73--73--72--74
63--63--62--64
73--74--74--70
65--65--65--65
63--63--63--63
65--65--64--66
60--60--60--60
77--74--80--NS
70--65--75--NS
70--65--75--NS
70--65--75--NS
77--77--77--77
80--80--80--80
82--82--82--82
88--88--88--88
72--72--70--74
68--68--66--70
70--70--70--70
58--56--58--60
67--67--66--68
68--67--68--69
68--67--68--69
65--65--63--67
61--61--59--63

When you buy from Runyon

YOU BUY THE BEST

FOR TOP MONEY
YOU CAN
ALWAYS
DEPEND ON . . .AMI and
BALLYRUNYON
SALES COMPANYExclusive AMI Distributors in N.Y.C. & Conn.
513 10th Avenue • 123 W. Runyon Street
New York 18, N.Y. • Newark 6, N.J.
Longacre 4-1888 • Elgin 3-8777

ARCADE & LOCATION EQUIPMENT

Atomic Bomber	\$175.00
Pinball Machine, sensational	100.00
Hot-A-Meter, new counter game	27.50
Exhibit Post Vitalizer, new	145.00
Field Goal, upright floor slide	150.00
Use Base	175.00
Shoe Shine Machine	95.00
Rolling Practice	85.00
Foot Race Vitalizer	95.00
Keeney Ten Pin	95.00
Exhibit Dice Cup	95.00
Williams All Star	125.00
Hockey, Airacade of Saaburg	95.00
Chi Chin Pistol	125.00
Pitch-Em & Catch	125.00
Chi Chin basketball	125.00
Chi Chin dice ball	150.00
Tom Tom	95.00

NATION WIDE, Rebound

BASEBALL SHUFFLE ALLEY

REAL Baseball Action \$75.00

REAL Baseball Thrills

Reconditioned Machines the Munves Way

Work And Look Like New

WILE ACCEPT TERMS

JUNE, 1950, LARGE ILLUSTRATED

EQUIPMENT CATALOG ON REQUEST

MUNVES

372 10th Ave. apt 42nd fl. N.Y. 18, N.Y.

TABLEWARE

24-pc. service for 6, \$4.95

with leatherette case com-plate

Send cash for sample and quantity prices.

Swingin' • Chicken

Monk \$89.50 • Sam \$69.50

COINEX CORP.

1346 Racine St. • Chicago 13

Greenland 2-0317

WANTED
SOUTHWEST SALES
REPRESENTATIVE

To cover Louisiana, Mississippi, Kentucky, Tennessee, for well-known, well-rated Coin Machine Parts Company.

Wonderful opportunity. Protected territory.

Box 370, The Billboard Pub. Co., 188 W. Randolph St., Chicago, Ill.

WHILE THEY LAST

CITATIONS \$175.00

CHAMPIONS 295.00

JUST 21 (5 Ball) 100.00

Deposited Reconditioned

Southern Amusement Co.

1933 Sophie Wright Place

New Orleans 13, La.

Record Reviews

ARTIST
LABEL AND NO.TUNES
COMMENT"SMILING" JERRY
JERICHO
4 Star 1500

COUNTRY AND WESTERN

Thru the Garden
Lack of lyrical content dims an otherwise solid recording by Jerry and dance duo.Take Your Time
Another danceable Southwestern slide, with the same lyrical deficiency.I'll Paint Your Pictures (In My Memories)
Good recording with a good, brisk dance beat. Material is strictly from formula.Troubles On My Mind
Same comment.REDD STEWART &
HIS KENTUCKY
COLONELS
King 877Tomorrow You'll Be Married
Redd warms a routine torcher with subdued sweetness.Gotta Get Back to Dixie
The charms of Dixie are recited in a brisk, dancey recording at the "That's What I Like About the South" formula.BRUCE CULVER
King 892Buddy, Stay Out of That Wine
Up-tempo humorous malarkey is tailed by Culver in Tex Williams style, with another winking, plaining for harmony on the refrain. Delivery is not overly impressive.Racon River
In the same snappy talk-in' format, Culver delivers a comic account of a river boat.DEE STONE-
T. PRILL-AMAN'S
VIRGINIA
RAMBLERS
Minal 201Answer to Little Pal
Lively string plucking and nasal chanting in the honest backwoods style on an up-tempo jangle. Recording is low-level good, however.Square Dance Rag
Fairy headbun fiddling, poorly recorded.

LATIN AMERICAN

MACHITO & HIS
ORK
Mercury 5443Ciegotra Rumba
Machito's rumba rhythm section punches home this rather unusual Oriental-flavored rumba which features a bang chank of Mitch Miller's obnoxious playing.El Sapo (Cuban Slew)
Adhering closer to the universal rumba disk line, this is a fine dance disk of a medium rumba with Machito shouting the Spanish lyric.RUBE SCHWARTZ &
HIS CUTE BOYS
Decca 7575Rain Rain Polka
Heavy-handed, dimly recorded version of the quality polka standard is inferior to many earlier recordings.Innocence Waltz
Another familiar European folk waltz is couched in heavy understimulated fashion.

SPIRITUAL

THE FLYING CLOUDS
Decca 5020Ain't No Strangers Now
Singing chant is performed with intense feeling by an especially colorful male group.Move in the Room With the Lord
A seller, but no less effective mood is struck in intense joy spiritual.THE SPIRIT OF
MEMPHIS
QUARTET
King 4371If Jesus Had To Pray
Variety at wares and rhythmic strength help this slow chant build intensely. Good material.He Never Left Me Alone
Like the Big, this is a new material. Brighter rhythm and arrangement make it most attractive despite weaker material.GUIDING LIGHT
GOSPEL SINGERS
Decca 64535Jesus, My Friend
Here never then quality in this male-led version of the spiritual standard.What a Friend We Have in Jesus
As above.

SACRED

JAMES & MARTHA
CARSON
Capitol 1110Heaven's Jubilee
Good quality, fervent, hillbilly sacred tune. Fine, flannel-mouth performance.Filled With Glory Divine
An equally strong offering. Should do big business in the South.KENNY ROBERTS-
KENTONES
Decca 64853Our Lady of Fatima
Sensational religious piece of material gets a potent rendering in Roberts' sweet, smooth delivery.Mother, Dear, O Pray for Me
Another well-sustained religious epic is rendered with reverence by the fine country warbler.RED FOLEY-
ANITA KERR
SINGERS
Decca 54526Our Lady of Fatima
Impressive chorus sets off another of Foley's sure-fire vocal-with-recitation offerings. Should be big with "Steel Away" buyers.The Rosary
The section in content, the beautiful standard should make for one of Foley's biggest disks over a period at time.

CLASSIC

HIS HOLINESS POPE
PIUS XII
RCA V-145149-1253;
07032-1258The Prayer of the Holy Year
His Holiness offers a monumental prayer in English. A treasure for Catholic homes.Hymns of the Pilgrims
(Epiphonic Choir of the Academy of Sts., Cecilia, Rome, Me. Bonaventura, Cond.)

Like the Prayer, this was taken from a Vatican radio broadcast. Fine choral singing, and a fitting backing for the "A" side.

CATERING
DISC JOCKEY
OVER-ALL
RETAILER
OPERATOR

Runzel

PUSHBACK
WIRE
18 OR 20 STRANDED

NOW AVAILABLE IN

90

COLOR COMBINATIONS

This wide variety of color combinations meets any requirement of wiring houses known to the coin and vending machine industry. Cuts production costs . . . Simplifies wiring diagrams . . . Facilitates field repairs . . . Insures positive operation . . . Saves time. Service organizations and distributors are invited to write for more information as to how they may better serve their trade by furnishing them with RUNZEL quality wire.

Immediate delivery from stock

Manufacturers . . . our facilities for building wiring harness to meet your specifications is unsurpassed. Some of the world's largest manufacturers of coin and vending machines are our customers. We also maintain an expert staff of engineers and harness designers for best results in your equipment. Send blueprints and specifications.

We specialize in Telephone cords, wire and cable, Inter-Com cable requirements solicited.

RUNZEL
Cord and Wire Co.

4723 W. MONTROSE AVE.

CHICAGO 41, ILL.

JULY 26TH

IS

DH DAY

FOR THE NEW
WILLIAMS GAME

★

SEE IT ON DISPLAY

IN NEW YORK

583 10th Ave. (Near 42nd St.)

Bryant 9-5220

IN NEW JERSEY

772 High St. (Near Clinton Ave.)

Mitchell 2-1491

SEABOARD NEW YORK CORP.

Exclusive WILLIAMS Distributors

KEENEY DOUBLE
BOWLER 9 1/2'

Fastest Scoring Two Player

Rebound Bowling Game

PRICED EIGHTY

Come in and See them in Action!

WE'LL ACCEPT TRADES

SPECIALS!

Keeney Pin Boy \$175.00

Keeney Ten Pin \$150.00

Daily Shuffly \$75.00

Available for immediate delivery -

KEENEY SLACK CO. 5100 W. 10TH

DAVE LOWY & CO.

Exclusive Distributor for Keeney Products

in the Metropolitan Area and N.Y.C.

194 Tenth Avenue NEW YORK, N.Y.

Phone: CHickering 4-3336

GOTTIES BOWLITES \$139.50

LIKE NEW
Write for details
Shuffle Bowling Games

5 BALL PIN GAMES

Sevens	44.50	Monterey	42.50
Caroline	47.50	Build Up	32.50
Quincan	49.50	Circus	39.50
Erma	19.50	Star Series	32.50
Trinidad	34.50	Three Hitter	39.50
Lornival	49.50	Leap Year	39.50
Midway	32.50	Leap Day	39.50
Merced	45.50	ONE BALLS	
Asses	49.50	Gold Cup	\$109.00
Quarterback	39.50	Jacky	
Baseball	49.50	Special	79.50
Sevens	24.50	Circus	39.50
Pinch Hitter	49.50		

THE MARKEPP CO.

4311 Carnegie Ave., Cleveland 3, Ohio
Henderson 1-962

WANT MECHANIC

For Photographs, Quizzes, Expert
ance and reference required. Married, will
Furnish home.

BOX 175

416 BILLBOARD PUB. CO.
St. Louis 1, Mo.

Turning Back the Clock

10 Years Ago This Week
CHICAGO, July 18, 1940.—Coin machine news of the week was the first annual picnic of coin machine industry employees scheduled for Riverside Park here, July 20. A possible crowd of 15,000 was forecast by Herb Jones, general chairman of the picnic. In addition to food, games figures in the industry, an outdoor vaudeville program and dancing were planned.

Serving on the entertainment committee were Karl Klein, Groetchen Tool Company; John Christ, Exhibit Supply Company; Alfred Koch, Western Products, Inc., and H. K. Baker, Baker Novelty Company. The program was

handled by W. F. O'Brien, Rock-Ola Manufacturing Corporation; Charles Korbs, Johnson Fare Box Company, and Ed Hansen, Groetchen Tool.

On the prize committee were Rex Shriver, H. C. Evans & Company; C. R. Adelberg, Stoner Corporation, and Elmer J. Peace, Burei Company. Responsible for entertainment were Leo Kelly, Bally Manufacturing Company; Clarence Schuyler, H. C. Evans and Jack Keiner, Rowe Manufacturing Company. On the decoration committee were J. Edgar Smith, Johnson Fare Box, and C. B. DeSelm, Exhibit Supply Company.

On the "unusual application" front, J. P. Seeburg Corporation reported

that one of its wireless remote control music systems was installed on the steam streamlined excursion boat, S. S. Admiral, operating on the Mississippi River. The juke box on the ship proved to be "one of the biggest earning locations in the country," according to Bill Betz, W. B. Novely Company, St. Louis.

Leading juke favorites over the country were Fools Rush In, Sierra Sue, I'm Stepping Out With a Memory, I'm Nobody's Baby, I'll Never Smile Again and The Nearness of You.

Juke boxes took the lead in types of coin equipment being exported during May, 1940. With foreign buying of all types of equipment coming to \$145,000, phonographs accounted for \$87,791 of this total, or over half. Third in line were various types of amusement machines, with \$45,442, and third came vendors at \$11,759.

15 Years Ago This Week
CHICAGO, July 18, 1935.—A detailed study of the pinball game field featured in the July 7 edition of The New York Times was hailed by the industry as "one of the most reasoned and conservative news stories of the development of the modern pinball industry that has ever appeared in the public press."

Breaking down facts on the pin game business, The Times stated that the United States (in 1935) had 100 manufacturers of such equipment, 250 distributors and jobbers and a recorded 25,000 owners and operators who control approximately 500,000 games. Annual output of the 100 manufacturers was given as 250,000 units.

The article declared that about \$250,000,000 annually was involved in the pin game business thruout the country, counting allied enterprises. Games listed from \$29.50 to \$65, with "elaborate and highly decorated specimens" costing from \$90 to \$100. "Taking \$40 as an average value and assuming there are now 500,000 games, this means a \$20,000,000 output," The Times said.

Concluding, the article pointed out that 10,000 operators controlled about 50,000 games in New York City. The "most active" games were to be found in the 96 playgrounds and sports areas in the city, the largest of which operated 200 pin games and employed 71 attendants who worked in shifts from 8 a.m. to 3 a.m.

Exhibit Supply Company announced the adoption of a new three-color transfer showing William Tell with a bow and arrow, taking aim at the apple in the storied position on his son's head. In large letters, a legend on the transfer read "Test of Skill." Idea, according to Claude Kirk, vice-president, was to create and keep in the public mind the idea that Exhibit games were truly games of skill. Association of the William Tell idea with pin games would result in a better realization that pure games are actual tests of an individual's skill, Kirk stated. Exhibit Supply planned to perpetuate the transfer design as a firm trade-mark.

SAVE TIME! SAVE MONEY! DON'T LOSE LOCATIONS OR COLLECTIONS!

USE
THE
TRIED,
TESTED
AND
AMAZING



Dimensions:
9"x14 1/2"x21"
Weight—33 lbs.

tele-MAGNET
THE MACHINE THAT ANSWERS YOUR TELEPHONE
AND RECORDS MESSAGES WHEN YOU'RE OUT!

- * No wires, attachments or hook-ups whatsoever are used. No installation necessary—TELE-MAGNET simply plugs into any AC electrical outlet.
- * When you leave your office simply place telephone on top of the TELE-MAGNET on picture.
- * TELE-MAGNET works 24 hours a day—takes messages at any time—makes no errors. As many as 60 messages can be recorded during one's absence.
- * TELE-MAGNET provides your losing any locations or collections due to failure in getting a service call promptly.
- * TELE-MAGNET also serves as a conventional recording machine with microphone for office use.
- * TELE-MAGNET can record two-way telephone conversations when operated manually. It has automatic voice control—even records a whisper!
- * You get six copies of your messages, one each on all sides of three records. Following is a suggested message—merely substitute your name for that of "John Smith Company."
- * This is the JOHN SMITH COMPANY. There is no one in the office at present. Please leave your name, phone number and message; they will be recorded and given to the proper person. Please start talking at the end of the sound signal!

ORDER TODAY!
IMMEDIATE DELIVERY!

Scott - Crosse Co.

1423 Spring Garden Street, Philadelphia, Penna.
Rittenhouse 6-7712

"An outstanding example of America's creative genius . . ."
says the American Society of Industrial Engineers in giving TELE-MAGNET its Merit Award for 1950.

This is how it works! When you're out on service calls or collections—or to lunch—or to a movie in the evening—or when you're asleep at night—and your phone rings—the TELE-MAGNET automatically lifts the receiver and a recorded voice answers—advises the caller that you're out—and directs him to leave a message. Upon your return you simply throw a switch and listen to your caller's messages. The machine runs only while a call is being received. It shuts off automatically between calls.

\$299.00

1/2 Dep. Bal. C.O.D.
F.O.B. Phila.

UNCONDITIONAL GUARANTEE
TELE-MAGNET carries standard
"Satisfaction or Money Back"
guarantee. If TELE-MAGNET
EXACTLY PERFORMS ITS FUNCTION
RETURN IT WITHIN 5 DAYS
AND WE WILL RETURN YOUR CASH
IN FULL.

Please ship _____
TELE-MAGNET. Check for 1/3 down
post is enclosed. Use this name
for the recording:

(Please PRINT the name you want used in the message.
If you want to use a special message—the
standard one as described above, please write it on a
separate sheet and attach this coupon.)

NAME _____
ADDRESS _____
CITY _____ STATE _____

AT A NEW ADDRESS TO SERVE YOU
HIGH SPEED
LONG LASTING
LARGE LABEL

FORMULA 77-RED LABEL
1 Case - 2 Dls. Cans. - 234 Bch. - \$9.94
1 Case - 2 Dls. Cans. - 234 Bch. - 29.16
4 Cases - 12 Dls. Cans. - 936 Bch. - \$39.56
FORMULA 77-BLUE LABEL
1 Case - 2 Dls. Cans. - 234 Bch. - \$8.93
1 Case - 2 Dls. Cans. - 234 Bch. - 29.16
4 Cases - 12 Dls. Cans. - 936 Bch. - \$37.34

RUGGED-RAPPERS

• Won't stick together
• Won't come apart
• Resists to handle

Let them use lots . . . 69¢ per M
25 M to the case . . . 25¢ per M
100 M 14¢ case . . . 14¢ per M

NEW LARGE UNITED FLY BACK
PINS
"CONVERSIONS" . . . \$49.50

Express H.C. Carries on Express
Economy Supply Co.
New Location at
177 Tenth Ave. (at 42nd St.), N. Y. C.

IMMEDIATE SHIPMENT

BUCKLEY
CRISS-CROSS
JACKPOT BELLE
5¢ • 10¢ • 25¢



WRITE FOR PRICE!
WORLD FAMOUS
BUCKLEY
WALL AND BAR BOX
FOR 16-20-24-32 RECORD SELECTIONS



NOW ONLY \$19.50
ORDER QUICK!

BUCKLEY PUCK



PACKED 8 IN PLASTIC BOX
WRITE FOR PRICE!

BUCKLEY
MANUFACTURING CO.
4232 W. LAKE ST., CHICAGO 34, ILL.
(All Phones: VAN Buren 6-6436)

RHYTHM & BLUES RECORD REVIEWS

(Continued from page 30)

EARL BOSTIC ORK
King 4287

Portrait of a Faded Love

Smooth slow ballad offering with firm vocal. Seven Steps
Alto, vibron, and more alto solos on a fast-tapping bass instrumental. Chorus played with swing, but not very commercial.

JULIA LEE AND HER BOY FRIENDS
Capitol 1111

My Man Stands Out

In the spirit and beat of the "Swish and Grab II," though gets off a carefree double entendre. Another come too soon
Don't play blue side—this is certainly too blue for swing. The girl with fairly lucid lyrics should listen carefully before installing this one.

DOC DAWSON
Red Jay 1006

School This Fool

Wretchedly sentimental recording of a warbler who might sound something like Bob Howard if he could be heard.
Not Now, I'll Tell You When
Some story, except that the words are a throw away line.

WALTER BROWN
Capitol 1112

Liz's Love Awhile

Brown chants this medium tempo blues with a ringing, snappy quality, nicely backed by Jay McShann's combo, featuring Ben Webster tenor.

AMOS MILBURN
Aladdin 3059

Hard Luck Blues

Milburn does the high-riding Roy Brown blues in a swinging style that attracts, but doesn't threaten to crowd Brown's own hard-biting style.

CHARLES BROWN
Aladdin 3060

Two Years of Torture

Brown chants an aggressive heartbreak blues with impassioned conviction. Impressive slow blues side.

CHARLES BROWN
Aladdin 3060

I've Got That Old Feeling

If Chas had worried the first chorus instead of handing it to his tenor man, this could have been a hit. As it stands, it probably will please those Chas. Brown legions.

GUNTER LEE CARR
Decca 49167

Goodnight, Irene

A promising new r. and b. chatter goes astray here, distorting the waltz melody wherein lies the charm of the new summer hit.
My House Fall Down
Comedian, routine blues offering in semi-sophisticated fashion.

R. & B. BLUE NOTES

Symphony Sid moves his midnight to 5:45 a.m. Monday to Saturday jazz platter show to the Birdland nitery August 1. Sid will remain on Station WJZ. . . . Amos Milburn's crew currently is doing a saturation one-nighter tour of Virginia. . . . Derby Records, subsid firm of Rainbow Records, last week inked Big Sheba, a 15-year-old blues thrush. . . . Hot Lips Page and his unit went in for a one-weeker at the Showboat nitery, Philadelphia, July 10. . . . Tiny Bradshaw, who riding the crest of a comeback as the result of his hot King disk of "Well! Oh! Well!" is making the rounds of the key Eastern R. & B. theaters. Bradshaw, at the Apollo in New York week before last, was slated to do a week at the Howard Theater in Washington beginning July 14.

Illinois Jacquet's ork and thrush Ella Fitzgerald split the billing on the new Hop City nitery show in New York, which kicked off July 20 for a two-week stay. . . . Gunter Lee Carr is the latest artist addition to Decca's R. & B. roster in the diskery's current drive in the market. Carr's first slicing is a rhythm version of the pop-country hit, "Goodnight, Irene." . . . Thrush Sarah Vaughan is taking a vacation the last two weeks of this month, her first hiatus in over a year. Prior to the vacation, the canary was due to slice a wax session at Columbia. . . . Rumors Billy Valentine, pianist-vocalist with Johnny Moore's Three Blazers, would leave the group to form his own unit were squelched last week when the Moore unit drew up a contract among themselves which would require that any member of the Blazers aiming to leave the unit offer six months' notice to the remaining members.

Jerry Blaine, topper of Jubilee Records, gifted The Orioles with a Cadillac as a token of his appreciation for their successes on his label. . . . Buddy Johnson's ork scheduled for a three-week stand at the Savor Ballroom, New York, beginning July 23. . . . Ben Decosta, former band manager for the late Jimmy Lunceford, Johnny Bothwell and Mel Slinger, last week joined the Amos Milburn crew as road manager. The Milburn group currently is on a tour of the South which will cover 42 dates, all being promoted under the aegis of Ralph Weinberg thru Shaw Artists.

Spotlight at the 421 Club, Philadelphia, following the week with Roy Brown's band, had Herbie Fields in for the past week with the Orioles coming in July 24 for an untempered return engagement following their Southern tour.

ADVANCE RHYTHM & BLUES RECORD RELEASES

After Hours—B. Smith Ork (Topper Inc.) Apollo 804
Checkin' Up Blues—The Great Gates (Rock Me) 4 Star 1504

Cryin' and Singin' the Blues—Roy Milton and His Solid Sides (Playboy Blue) SP 366
Don't Say Your Gals Again—The Blues (Blat Blues) Apollo 1166

Everything's Gonna Be All Right Tonight—King Perry (Metropolitan) Specialty SP 367
Evil Dancer Blues—H. Noel (Grandson's Music) MGM 30752

Feel Like I'm Losing You—A. Sitcham Ork (Spreme) MG 17822-0093; (4530-0093)
Grandma's Blues—H. Noel (Evil Dancer) MGM 30752
Hard Luck Blues—A. Milburn (Two Years) Aladdin 3059

I've Got That Old Feeling—C. Brown (Reptance Blue) Aladdin 3060
Liz's Love Awhile—W. Brown (Slow Down) Cap 1112
Mellow Gal Blues—King Perry and His Sirette

(Everything's Gonna) Specialty SP 367
Playboy Blues—Roy Milton and His Solid Sides (Cryin' and Singin') Specialty SP 366

Portrait of a Faded Love—E. Bostic Ork (Seven Steps) King 4287
Reptance Blues—C. Brown (I've Got) Aladdin 3060
Ritual Blues—The Blues (Don't Say) Apollo 1166

Rock Me Baby—The Great Gates (Checkin' Up) 4 Star 1504
Seven Steps—E. Bostic Ork (Portrait of a King) 4287
She Knows How He Drops Will Fall—B. Smith Quartet (I've Got) Cap 1112

Slow Down, Baby—W. Brown (Slow Down) Cap 1112
Somebody Loves Me—A. Sitcham (Feel Like) VOR22-0093; (4530-0093)
Tupelo In—B. Smith Ork (After Hours) Apollo 804

Two Years of Torture—A. Milburn (Hard Luck) Aladdin 3059
You've Got Me Crying My Heart Out—B. Smith Quartet (She Knows) Cap 1112

Op Uses 2-Pronged Play-Boost Plan To Up Route-Wide Biz

BERWYN, Ill., July 22.—Rudy Kitt, head of Suburban Music Service, this week inaugurated a second play-boosting program, designed to give teen-age customers "more for their money." The move rounds out firm's plus-play program, which now covers both tavern and "kiddie" locations.

Kitt emphasizes the music operators' stock in trade is entertainment and the more entertainment (music) he can give to his patrons, the better the over-all gross take will be. Thus, he is now converting all non-tavern locations to one-for-a-nickel, three-for-a-dime, seven-for-a-quarter play (tavern spots will remain at the regular nickel play peg). The more-play plan is based on this thinking: With teen-agers' spending money limited, they will use a larger portion of such money, in the long run, for juke play when they receive bonus plays. The extra tunes will act as an incentive to spend more dimes and quarters than under the straight nickel price. Profitless "silent" periods will be cut down on machines in tavern spots.

Suburban Music reports that its tavern play promotion is being continued unchanged. While it is "old hat," it has proved successful in that up to 30 per cent more dimes have resulted in many such locations. In addition to placing a platter of Happy Birthday in each tap juke (using a vocal or instrumental disk as preferred), Kitt also makes it a practice to place at least one (more often two) "specials" on each machine.

Title tips for such specials carry only the name of the location owner, or owners, such as "John's special" or "Mary's special," and are tunes that are favorites of the particular person. Too, whenever a "birthday special" is used, it is always the favorite of the night barmen, so that it will be exposed to heavier play during the high volume time.

Kitt declared that the Happy Birthday records average between 20 and 30 plays a week, comparing favorably with some of the top hits of the day.

Empire Mails New Catalogs

CHICAGO, July 22.—Empire Coin Machine Exchange has begun mailing two catalogs to the operator trade, Ralph Sheffield, partner in the firm, announced this week.

One catalog is an eight-page booklet in three colors and shows a picture of all the new and used equipment distributed by Empire. The other, consisting of two pages, shows a representative amount of premium merchandise handled by the firm.

PREMIUMS—PRIZES FOR BOWLING ALLEYS AND PREMIUM BOARDS

We have the largest line of premiums at the lowest prices. Stop in and look them over or write for list.

New Getting Sacked—Crown . . . \$149.50
New Betty Hot Rods . . . 175.00
New 1949 Buick Wildcat . . . 206.00
New Williams Twin Shuffle, 9's . . . 150.00
Used Decca Bowling, 8's and 10's . . . 72.00
Used 1949 Buick Wildcat, 9's . . . 125.00
Used Betty Shuttle, 9's . . . 115.00
Used 1949 Buick Wildcat, 10's . . . 95.00
Used 1949 Buick Wildcat, 11's . . . 150.00
Used 1949 Buick Wildcat, 12's . . . 150.00
Keener Buick, 10's-12's . . . 206.00
Used 1949 Buick Wildcat, 13's . . . 150.00
Used 1949 Buick Wildcat, 14's . . . 150.00
Used 1949 Buick Wildcat, 15's . . . 150.00
Used 1949 Buick Wildcat, 16's . . . 150.00
Used 1949 Buick Wildcat, 17's . . . 150.00
Used 1949 Buick Wildcat, 18's . . . 150.00
Used 1949 Buick Wildcat, 19's . . . 150.00
Used 1949 Buick Wildcat, 20's . . . 150.00
Used 1949 Buick Wildcat, 21's . . . 150.00
Used 1949 Buick Wildcat, 22's . . . 150.00
Used 1949 Buick Wildcat, 23's . . . 150.00
Used 1949 Buick Wildcat, 24's . . . 150.00
Used 1949 Buick Wildcat, 25's . . . 150.00
Used 1949 Buick Wildcat, 26's . . . 150.00
Used 1949 Buick Wildcat, 27's . . . 150.00
Used 1949 Buick Wildcat, 28's . . . 150.00
Used 1949 Buick Wildcat, 29's . . . 150.00
Used 1949 Buick Wildcat, 30's . . . 150.00
Used 1949 Buick Wildcat, 31's . . . 150.00
Used 1949 Buick Wildcat, 32's . . . 150.00
Used 1949 Buick Wildcat, 33's . . . 150.00
Used 1949 Buick Wildcat, 34's . . . 150.00
Used 1949 Buick Wildcat, 35's . . . 150.00
Used 1949 Buick Wildcat, 36's . . . 150.00
Used 1949 Buick Wildcat, 37's . . . 150.00
Used 1949 Buick Wildcat, 38's . . . 150.00
Used 1949 Buick Wildcat, 39's . . . 150.00
Used 1949 Buick Wildcat, 40's . . . 150.00
Used 1949 Buick Wildcat, 41's . . . 150.00
Used 1949 Buick Wildcat, 42's . . . 150.00
Used 1949 Buick Wildcat, 43's . . . 150.00
Used 1949 Buick Wildcat, 44's . . . 150.00
Used 1949 Buick Wildcat, 45's . . . 150.00
Used 1949 Buick Wildcat, 46's . . . 150.00
Used 1949 Buick Wildcat, 47's . . . 150.00
Used 1949 Buick Wildcat, 48's . . . 150.00
Used 1949 Buick Wildcat, 49's . . . 150.00
Used 1949 Buick Wildcat, 50's . . . 150.00
Used 1949 Buick Wildcat, 51's . . . 150.00
Used 1949 Buick Wildcat, 52's . . . 150.00
Used 1949 Buick Wildcat, 53's . . . 150.00
Used 1949 Buick Wildcat, 54's . . . 150.00
Used 1949 Buick Wildcat, 55's . . . 150.00
Used 1949 Buick Wildcat, 56's . . . 150.00
Used 1949 Buick Wildcat, 57's . . . 150.00
Used 1949 Buick Wildcat, 58's . . . 150.00
Used 1949 Buick Wildcat, 59's . . . 150.00
Used 1949 Buick Wildcat, 60's . . . 150.00
Used 1949 Buick Wildcat, 61's . . . 150.00
Used 1949 Buick Wildcat, 62's . . . 150.00
Used 1949 Buick Wildcat, 63's . . . 150.00
Used 1949 Buick Wildcat, 64's . . . 150.00
Used 1949 Buick Wildcat, 65's . . . 150.00
Used 1949 Buick Wildcat, 66's . . . 150.00
Used 1949 Buick Wildcat, 67's . . . 150.00
Used 1949 Buick Wildcat, 68's . . . 150.00
Used 1949 Buick Wildcat, 69's . . . 150.00
Used 1949 Buick Wildcat, 70's . . . 150.00
Used 1949 Buick Wildcat, 71's . . . 150.00
Used 1949 Buick Wildcat, 72's . . . 150.00
Used 1949 Buick Wildcat, 73's . . . 150.00
Used 1949 Buick Wildcat, 74's . . . 150.00
Used 1949 Buick Wildcat, 75's . . . 150.00
Used 1949 Buick Wildcat, 76's . . . 150.00
Used 1949 Buick Wildcat, 77's . . . 150.00
Used 1949 Buick Wildcat, 78's . . . 150.00
Used 1949 Buick Wildcat, 79's . . . 150.00
Used 1949 Buick Wildcat, 80's . . . 150.00
Used 1949 Buick Wildcat, 81's . . . 150.00
Used 1949 Buick Wildcat, 82's . . . 150.00
Used 1949 Buick Wildcat, 83's . . . 150.00
Used 1949 Buick Wildcat, 84's . . . 150.00
Used 1949 Buick Wildcat, 85's . . . 150.00
Used 1949 Buick Wildcat, 86's . . . 150.00
Used 1949 Buick Wildcat, 87's . . . 150.00
Used 1949 Buick Wildcat, 88's . . . 150.00
Used 1949 Buick Wildcat, 89's . . . 150.00
Used 1949 Buick Wildcat, 90's . . . 150.00
Used 1949 Buick Wildcat, 91's . . . 150.00
Used 1949 Buick Wildcat, 92's . . . 150.00
Used 1949 Buick Wildcat, 93's . . . 150.00
Used 1949 Buick Wildcat, 94's . . . 150.00
Used 1949 Buick Wildcat, 95's . . . 150.00
Used 1949 Buick Wildcat, 96's . . . 150.00
Used 1949 Buick Wildcat, 97's . . . 150.00
Used 1949 Buick Wildcat, 98's . . . 150.00
Used 1949 Buick Wildcat, 99's . . . 150.00
Used 1949 Buick Wildcat, 100's . . . 150.00

WRITE FOR CLOSE-OUT PRICE ON . . .
New 1949 Buick Wildcat, 101's . . . 150.00
New 1949 Buick Wildcat, 102's . . . 150.00
New 1949 Buick Wildcat, 103's . . . 150.00
New 1949 Buick Wildcat, 104's . . . 150.00
New 1949 Buick Wildcat, 105's . . . 150.00
New 1949 Buick Wildcat, 106's . . . 150.00
New 1949 Buick Wildcat, 107's . . . 150.00
New 1949 Buick Wildcat, 108's . . . 150.00
New 1949 Buick Wildcat, 109's . . . 150.00
New 1949 Buick Wildcat, 110's . . . 150.00
New 1949 Buick Wildcat, 111's . . . 150.00
New 1949 Buick Wildcat, 112's . . . 150.00
New 1949 Buick Wildcat, 113's . . . 150.00
New 1949 Buick Wildcat, 114's . . . 150.00
New 1949 Buick Wildcat, 115's . . . 150.00
New 1949 Buick Wildcat, 116's . . . 150.00
New 1949 Buick Wildcat, 117's . . . 150.00
New 1949 Buick Wildcat, 118's . . . 150.00
New 1949 Buick Wildcat, 119's . . . 150.00
New 1949 Buick Wildcat, 120's . . . 150.00
New 1949 Buick Wildcat, 121's . . . 150.00
New 1949 Buick Wildcat, 122's . . . 150.00
New 1949 Buick Wildcat, 123's . . . 150.00
New 1949 Buick Wildcat, 124's . . . 150.00
New 1949 Buick Wildcat, 125's . . . 150.00
New 1949 Buick Wildcat, 126's . . . 150.00
New 1949 Buick Wildcat, 127's . . . 150.00
New 1949 Buick Wildcat, 128's . . . 150.00
New 1949 Buick Wildcat, 129's . . . 150.00
New 1949 Buick Wildcat, 130's . . . 150.00
New 1949 Buick Wildcat, 131's . . . 150.00
New 1949 Buick Wildcat, 132's . . . 150.00
New 1949 Buick Wildcat, 133's . . . 150.00
New 1949 Buick Wildcat, 134's . . . 150.00
New 1949 Buick Wildcat, 135's . . . 150.00
New 1949 Buick Wildcat, 136's . . . 150.00
New 1949 Buick Wildcat, 137's . . . 150.00
New 1949 Buick Wildcat, 138's . . . 150.00
New 1949 Buick Wildcat, 139's . . . 150.00
New 1949 Buick Wildcat, 140's . . . 150.00
New 1949 Buick Wildcat, 141's . . . 150.00
New 1949 Buick Wildcat, 142's . . . 150.00
New 1949 Buick Wildcat, 143's . . . 150.00
New 1949 Buick Wildcat, 144's . . . 150.00
New 1949 Buick Wildcat, 145's . . . 150.00
New 1949 Buick Wildcat, 146's . . . 150.00
New 1949 Buick Wildcat, 147's . . . 150.00
New 1949 Buick Wildcat, 148's . . . 150.00
New 1949 Buick Wildcat, 149's . . . 150.00
New 1949 Buick Wildcat, 150's . . . 150.00
New 1949 Buick Wildcat, 151's . . . 150.00
New 1949 Buick Wildcat, 152's . . . 150.00
New 1949 Buick Wildcat, 153's . . . 150.00
New 1949 Buick Wildcat, 154's . . . 150.00
New 1949 Buick Wildcat, 155's . . . 150.00
New 1949 Buick Wildcat, 156's . . . 150.00
New 1949 Buick Wildcat, 157's . . . 150.00
New 1949 Buick Wildcat, 158's . . . 150.00
New 1949 Buick Wildcat, 159's . . . 150.00
New 1949 Buick Wildcat, 160's . . . 150.00
New 1949 Buick Wildcat, 161's . . . 150.00
New 1949 Buick Wildcat, 162's . . . 150.00
New 1949 Buick Wildcat, 163's . . . 150.00
New 1949 Buick Wildcat, 164's . . . 150.00
New 1949 Buick Wildcat, 165's . . . 150.00
New 1949 Buick Wildcat, 166's . . . 150.00
New 1949 Buick Wildcat, 167's . . . 150.00
New 1949 Buick Wildcat, 168's . . . 150.00
New 1949 Buick Wildcat, 169's . . . 150.00
New 1949 Buick Wildcat, 170's . . . 150.00
New 1949 Buick Wildcat, 171's . . . 150.00
New 1949 Buick Wildcat, 172's . . . 150.00
New 1949 Buick Wildcat, 173's . . . 150.00
New 1949 Buick Wildcat, 174's . . . 150.00
New 1949 Buick Wildcat, 175's . . . 150.00
New 1949 Buick Wildcat, 176's . . . 150.00
New 1949 Buick Wildcat, 177's . . . 150.00
New 1949 Buick Wildcat, 178's . . . 150.00
New 1949 Buick Wildcat, 179's . . . 150.00
New 1949 Buick Wildcat, 180's . . . 150.00
New 1949 Buick Wildcat, 181's . . . 150.00
New 1949 Buick Wildcat, 182's . . . 150.00
New 1949 Buick Wildcat, 183's . . . 150.00
New 1949 Buick Wildcat, 184's . . . 150.00
New 1949 Buick Wildcat, 185's . . . 150.00
New 1949 Buick Wildcat, 186's . . . 150.00
New 1949 Buick Wildcat, 187's . . . 150.00
New 1949 Buick Wildcat, 188's . . . 150.00
New 1949 Buick Wildcat, 189's . . . 150.00
New 1949 Buick Wildcat, 190's . . . 150.00
New 1949 Buick Wildcat, 191's . . . 150.00
New 1949 Buick Wildcat, 192's . . . 150.00
New 1949 Buick Wildcat, 193's . . . 150.00
New 1949 Buick Wildcat, 194's . . . 150.00
New 1949 Buick Wildcat, 195's . . . 150.00
New 1949 Buick Wildcat, 196's . . . 150.00
New 1949 Buick Wildcat, 197's . . . 150.00
New 1949 Buick Wildcat, 198's . . . 150.00
New 1949 Buick Wildcat, 199's . . . 150.00
New 1949 Buick Wildcat, 200's . . . 150.00
New 1949 Buick Wildcat, 201's . . . 150.00
New 1949 Buick Wildcat, 202's . . . 150.00
New 1949 Buick Wildcat, 203's . . . 150.00
New 1949 Buick Wildcat, 204's . . . 150.00
New 1949 Buick Wildcat, 205's . . . 150.00
New 1949 Buick Wildcat, 206's . . . 150.00
New 1949 Buick Wildcat, 207's . . . 150.00
New 1949 Buick Wildcat, 208's . . . 150.00
New 1949 Buick Wildcat, 209's . . . 150.00
New 1949 Buick Wildcat, 210's . . . 150.00
New 1949 Buick Wildcat, 211's . . . 150.00
New 1949 Buick Wildcat, 212's . . . 150.00
New 1949 Buick Wildcat, 213's . . . 150.00
New 1949 Buick Wildcat, 214's . . . 150.00
New 1949 Buick Wildcat, 215's . . . 150.00
New 1949 Buick Wildcat, 216's . . . 150.00
New 1949 Buick Wildcat, 217's . . . 150.00
New 1949 Buick Wildcat, 218's . . . 150.00
New 1949 Buick Wildcat, 219's . . . 150.00
New 1949 Buick Wildcat, 220's . . . 150.00
New 1949 Buick Wildcat, 221's . . . 150.00
New 1949 Buick Wildcat, 222's . . . 150.00
New 1949 Buick Wildcat, 223's . . . 150.00
New 1949 Buick Wildcat, 224's . . . 150.00
New 1949 Buick Wildcat, 225's . . . 150.00
New 1949 Buick Wildcat, 226's . . . 150.00
New 1949 Buick Wildcat, 227's . . . 150.00
New 1949 Buick Wildcat, 228's . . . 150.00
New 1949 Buick Wildcat, 229's . . . 150.00
New 1949 Buick Wildcat, 230's . . . 150.00
New 1949 Buick Wildcat, 231's . . . 150.00
New 1949 Buick Wildcat, 232's . . . 150.00
New 1949 Buick Wildcat, 233's . . . 150.00
New 1949 Buick Wildcat, 234's . . . 150.00
New 1949 Buick Wildcat, 235's . . . 150.00
New 1949 Buick Wildcat, 236's . . . 150.00
New 1949 Buick Wildcat, 237's . . . 150.00
New 1949 Buick Wildcat, 238's . . . 150.00
New 1949 Buick Wildcat, 239's . . . 150.00
New 1949 Buick Wildcat, 240's . . . 150.00
New 1949 Buick Wildcat, 241's . . . 150.00
New 1949 Buick Wildcat, 242's . . . 150.00
New 1949 Buick Wildcat, 243's . . . 150.00
New 1949 Buick Wildcat, 244's . . . 150.00
New 1949 Buick Wildcat, 245's . . . 150.00
New 1949 Buick Wildcat, 246's . . . 150.00
New 1949 Buick Wildcat, 247's . . . 150.00
New 1949 Buick Wildcat, 248's . . . 150.00
New 1949 Buick Wildcat, 249's . . . 150.00
New 1949 Buick Wildcat, 250's . . . 150.00
New 1949 Buick Wildcat, 251's . . . 150.00
New 1949 Buick Wildcat, 252's . . . 150.00
New 1949 Buick Wildcat, 253's . . . 150.00
New 1949 Buick Wildcat, 254's . . . 150.00
New 1949 Buick Wildcat, 255's . . . 150.00
New 1949 Buick Wildcat, 256's . . . 150.00
New 1949 Buick Wildcat, 257's . . . 150.00
New 1949 Buick Wildcat, 258's . . . 150.00
New 1949 Buick Wildcat, 259's . . . 150.00
New 1949 Buick Wildcat, 260's . . . 150.00
New 1949 Buick Wildcat, 261's . . . 150.00
New 1949 Buick Wildcat, 262's . . . 150.00
New 1949 Buick Wildcat, 263's . . . 150.00
New 1949 Buick Wildcat, 264's . . . 150.00
New 1949 Buick Wildcat, 265's . . . 150.00
New 1949 Buick Wildcat, 266's . . . 150.00
New 1949 Buick Wildcat, 267's . . . 150.00
New 1949 Buick Wildcat, 268's .

Jersey Resort Areas Booming Shuffle Games, Shuffleboards

(Continued from page 114)
of coin machine play offers shuffle bowling. Biggest splash is being made by Golf Shuffle Bowling which is offering a \$2,000 Kaiser 1951 sedan to the season's highest scorer. The grand prize is on display at a miniature golf course next door. Moreover, players score 144 points or more get a free ticket to play mini golf. In addition, a 16-inch Motorola console television set is awarded to the highest scorer each week. Golf Shuffle Bowling has 24 United Shuffle Bowling Express and United Super Shuffle Bowling games.

A television set is also offered as the grand prize each week at the Maple Avenue Arcade, originally an X-Ray Poker stand which now shares the floor space between both types of machines. The 15 shuffle bowling machines on the floor include Williams' Twin Shuffle, Genco Bowling League and United's Shuffle Bowling Express.

Another type of promotion is used by the Hotel Royal Arcade which is entirely devoted to shuffle bowling.

Location Biz Hikes Help Coin Grosses

WASHINGTON, July 22. — Most types of coin machine locations show in the general June retail business increase over June, 1949, Commerce Department reported this week.

Sparked by increases of 43 per cent and 27 per cent in lumber and auto sales respectively, retail business was up 11 per cent over June, 1949. Of coin machine spots, gas stations led the way with a gain of 3 per cent, while drugstores and department stores both showed increases of 1 per cent.

The most significant sign trend was contained in Commerce's report that eating and drinking places showed no change from a year ago. This marks the first time in some two years that business of such locations failed to show a decline.

All of the business reports were taken from large, independent stores, with no chains or small independents reporting.

100%

RETURN PRIVILEGE WITHIN 10 DAYS
IF NOT SATISFIED WITH OUR
RECONDITIONED EQUIPMENT.

MILLS THRONE

Fully repaired.
Perfect condition.
Ready for
location.

\$99.50

(C.R.)
1/3 with all
organs, Balance
C. O. D.

SEND FOR OUR COMPLETE LIST OF

RECONDITIONED PHONOS AND
GAMES

DAVID ROSEN

855 N. BROAD STREET PHILADELPHIA, 22, PA.
PHONE: STEVENSON 2-2983

DIES for STEPPING UNITS RELAYS — BANKS

for manufacturing coin-operated games

AT FRACTION OF COST

MIKE MUNVES 577 10th Ave. (at 42nd), New York 18, N. Y.
BRYANT 9-6677

Each day, a feature coupon is posted on the door, and a special merchandise prize goes to the player who gets the corresponding number on a coupon. All the stands give coupons to high point scorers, encouraging players to save their coupons in order to win more elaborate merchandise prizes on display.

Other X-Ray Poker stands featuring shuffle bowling include the Pokerino Arcades, Poker Palace and Young's Avenue Arcade.

Three popular arcades also feature shuffle bowling machines for the first time this season. The Stanley Sportland, largest of the arcades, has 14 United Shuffle Bowling Express machines. Cedar Avenue Pennyland has four United machines out front; Casino Arcade Park Pennyland has 10 United machines, and the Maple Avenue Arcade has added six Bally Shuffle Champ machines to the more than 100 making up the amusement center.

Largest stand devoted entirely to shuffle bowling is the Shufflecade opposite Convention Hall with 30 United machines. Another arcade nearby, Young's Avenue Arcade, has 22 machines, and the Shuffle-Cade in the North Wildwood Arcade block has 16.

In addition to the several hundred shuffle bowling machines located on the Boardwalk alone, there's a goodly number of machines at other locations throughout the resort—particularly at the taps and tavern centers.

Clubs, taverns and restaurants advertise "Modern Shuffleboard and Television." And with television reception none too good in this resort corner, shuffleboard gets much attention, location owners report, particularly in the afternoon.

MERCHANDISING MUSIC

(Continued from page 109)
promotion he has started is worked in conjunction with a roadside spot called Skinny's Cafe. Each time he changes records in this spot, Henske features a "Skinny's Special." The deal worked so well in this spot that Henske is now using it in other locations. Incidentally, Henske is another booster of the pop charts in The Billboard, using these to select new disks for his juke.

NEEDLE HELPS . . . The new Permo nylon needle gets a boost from E. & H. Vending, Oakland, Calif. Firm, while reporting juke box biz not holding its own these days, says the nylon needle has helped cut down on losses. And although the grosses are down, the operation continues to change its records regularly, in order to maintain some level of business until the seasonal pick-up comes along.

OPERATORS SEE-SAW

(Continued from page 109)
in-city routes, hyped purchases were seen as indicating a move to cut down old equipment; rural operators, on the other hand, appeared to be more concerned about route expansion.

Automatic Photograph Distributing reported the greatest rise in no-trade buying, which it said increased almost by half over the past two weeks. As Music Came Along, the decline in trade-ins may indicate a trend while Cohn Distributing Company declared it had found no change in operator buying habits, with the exception that volume had increased over the past few weeks.

BUY THE BEST

BUY...



BIG
12½" PICTURE
ONLY \$199.50 LIST PRICE
25% WITH ORDER
BALANCE C.O.D.

EXCLUSIVE DISTRIBUTOR
FRANCHISES AVAILABLE
WRITE—WIRE—PHONE

TRADIO
TELEVISION CORP.
Manufacturers of RCA licensed
Television
ASBURY PARK, N. J.
ASbury Park 2-7447

The Greatest Name in COIN OPERATED TELEVISION

Operators who know will buy no other. Because they have learned from experience that Tradio builds a set that will stand up under all operating conditions and produce the greatest dollar return everywhere. This wonderful television is manufactured by Tradio—not merely assembled.

ORDER TODAY!
Complete Details on Request

CLIP AND MAIL TODAY!

Send Television Corp.
Asbury Park, N. J.
Continental:
Please rush 12½" TRADIO COIN
OPERATED TELEVISION SETS @ \$199.50 Ea.
Enclosed check for 25% deposit.
NAME
ADDRESS
CITY **STATE**

NATIONAL GUARANTEED VALUES!

**NEW
EQUIPMENT**
Gottlieb Triplets
Exhibit Judy
Chicago Coin Pin Bowler

5-BALLS
Select-a-Card \$79.50
Buffalo Bill 52.00
Just 21 14.00
College Days 15.00
Three Musketeers 15.00
Golden Gloves 15.00
Freshie 15.00
Mayfield 15.00
Double Shuffle 15.00
41 Pass 15.00
Shrapnel 15.00
Dallas 15.00
St. Louis 15.00
Three Feathers 15.00
Super Hockey 15.00
Tecson 15.00
Bin Top 15.00
Buttons & Bows 15.00
Badminton 15.00
Black Gold 15.00
Fishing Power 15.00
Punchboard 15.00
All Stars 15.00
Screwball 15.00
Circusella 15.00
Robin Hood 15.00
Trinidad 15.00
Catalina 15.00
Trade Winds 15.00
Triple Action 15.00
Rally 15.00
Wisconsin 15.00

**CONVERSIONS
for
SHUFFLE GAMES**
United Shuffle Alley
with Disappearing
Pins \$79.50
Williams Disappear-
ing Pin Conversion
for Chi Gam
Machines 79.50
Bally Disappearing
Pins 89.50

**RECONDITIONED
SHUFFLE GAMES**
Shuffle Alley \$19.00
Bally Shuffle 19.00
Sanco Bowling 96.00
Laguna 96.00
United Super 179.50
Chicago Bowling 179.50
Alley 165.00
Hals 89.50
Shuffleboard, New 150.00
Gliders 69.00

**PREMIUMS
ALL TYPES
AND KINDS**
Write for our complete price list and catalog.

NATIONAL COIN MACHINE EXCHANGE

1411-13 DIVERSEY BLVD. (Phone: Buckingham 1-6466) CHICAGO 14

WRITE for SPECIAL PRICES! MONARCH NEW 1950 MODERNISTIC DESIGN SHUFFLEBOARDS

ALSO SPECIAL PRICES ON THOROUGHLY
RECONDITIONED DELUXE SHUFFLEBOARDS
MICHIGAN OPERATORS—Contact our Detroit Sales
Office: 2994 Grand River Ave. Telephone: Temple 1-4458

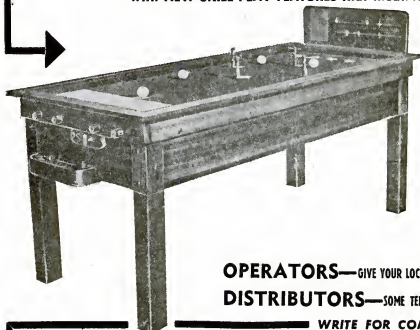
Monarch Shuffleboard Inc.
1545 NO. FAIRFIELD AVE CHICAGO 22, ILL. ARKATAGE 6-1434

Introducing...

BAGATELLE BILLIARDS

The English Version of Belgian Pool

with NEW SKILL PLAY FEATURES that mean far greater, far longer play appeal—



Rules of play for Bagatelle Billiards (first introduced in Europe during the time of Catherine the Great) are the same used in Belgian Pool, but the use of four "akhties" (three black and one red) instead of the usual one makes the game the most interesting and skillful one of this type ever produced.

BAGATELLE BILLIARDS IS QUALITY CONSTRUCTION THRUOUT

- ★ No electrical connections; completely automatic, completely mechanical.
- ★ Finest rubber backed felt laid on a SLATE BED, the same type construction used in all quality billiard tables.
- ★ Quiet operation with felt line masonite ball return chute.
- ★ 10c operation with adjustable mechanical timer.
- ★ Built in cue holders for four quality cues; no hooks on outside of table.
- ★ Attached score board; no messy chalk or blackboard required.

OPERATORS—GIVE YOUR LOCATIONS NEW LIFE WITH BAGATELLE BILLIARDS**DISTRIBUTORS—SOME TERRITORIES STILL AVAILABLE FOR RELIABLE DISTRIBUTORS**

WRITE FOR COMPLETE DETAILS

SAMBROS, Inc.

89 Sigourney St., Hartford 5, Conn.

BE MONEY AHEAD, ALL WAYS—SEE LONDON!**PHONOGRAPHS AND ACCESSORIES**

Cleaned! Checked! Ready for Location!

FILBEN FP-300 (30 Selection)	\$229.50
SEEBURG COLONEL	69.50
SEEBURG \$200. \$800. 9800	69.50
WURLITZER TWIN 12	49.50
ROCK-OLA PLAYMASTER	79.50
WS22 WIRELESS BOXES	9.50
OS202 WIRED BOXES	9.50
MILLS CONSTELLATION	249.50

3 Complete Hostess Systems (units of 10)—MAKE AN OFFER!

GAMES—Cleaned! Checked! Ready for Location!

7-Mil Pool Table	\$49.50	Purdinhead	\$59.50
Dance Gitter	49.50	2-3-5	44.50
Dance Total Ball	34.50	Yanks	44.50
Dance Advance Ball	34.50	Virginia	39.50
Dance Advance Roll	34.50	Wisconsin	34.50
Dance King Ball	39.50	Bermude	39.50
Dance King Roll	39.50	Spinball	39.50
Triple Action	39.50	Catania	39.50
Triple Woods	39.50	Thrill	39.50
Mardi Gras	39.50	Starry	39.50
Merry Widow	44.50	Jummy	39.50
Screwball	49.50	Humpy Dumpty	39.50

SPECIFY SECOND CHOICE

Exclusive Distributor SEEBURG Products in Wisconsin, Minnesota, North Dakota, South Dakota and Upper Michigan

S. L. London Music Co., Inc.
 3130 WEST LISBON AVENUE
 MILWAUKEE 8, WISC.
 Division 4-3220



2605-7 HENNEPIN AVENUE
 MINNEAPOLIS 8, MINN.
 KENWOOD 6612

SLOT SALE

5 & 10 CENT BUCKLEY	CRISS CROSS	\$60.00 EACH
5 & 10 CENT MELLON	BELL (1949)	35.00 EACH
5 CENT MILLS Q.T.	Like new	35.00
10 CENT PACE (CHROME 1949)		65.00

FRANK GUERRINI, BURNHAM, PA.

SEND 1¢ DEPOSIT

ALLIED'S New Whiz BOWL Conversionfor Bally's
Shuffle Bowler
and Untied's SHUFFLE ALLEYNO ELECTRICAL ADJUSTMENT NECESSARY
a Assembled Upright Plastic Pin
a Units made to match cabinets.

Designed with all the thrills and speed of bowling. ALLIED'S SHUFFLE ALLEY CONVERSION is a top money maker. Immediate Delivery.

Unit Price Lots
\$79.50 of 3
Turns: 1/3 Hrs., bal. C.O.D.DISTRIBUTORS WRITE
CHOICE TERRITORIES
STILL AVAILABLE!**ALLIED COIN MACHINE CO.**
828 MILWAUKEE AVE. • MO 6-2110 • CHICAGO 22, ILL.**LARGE OPERATION FOR SALE**275 MACHINES—ESTAB. 10 YEARS—175 LOCATIONS
PRICE \$95,000 CASH OR \$105,000 ON TERMS

Large Operation in Baltimore Area. Over 200 Postwar Games and 75 Phonographs (expens. 300 Postwar Wall Boxes, etc.). All 100% legal in territory. Complete A-1 service organization. Most locations and employees with us for many years. Estimated average collections \$12,500.00 per month. Good reasons for selling and will play with purchaser few months. Asking price \$95,000 cash or \$105,000 on terms of 1/2 down with balance over 12 or 24 months as negotiable and suitable price. DO NOT REPLY UNLESS YOU ACTUALLY HAVE AT LEAST \$50,000 CASH.

BOX NY-121, BILLBOARD

1564 BROADWAY NEW YORK 19, NEW YORK

The American Foundation for The Blind Lights the Way for Those Who Walk in Darkness

There is no substitute for the thrill of bowling with REAL PINS and EVANS' GREAT

SHUFFLE TEN STRIKE

Patent Nos. 2181984, 2229712, 2411789 & 2327350

GIVES YOU REAL—Not Synthetic—PIN ACTION!

They carom, they teeter, they fly from the Alley!

5½-INCH PINS—AUTOMATICALLY RESET! • DIRECT VIEW AUTOMATIC SCORING COUNTER! • COMPARATIVELY NOISELESS ACTION! • FASTER THAN EVER!



SIDE MECHANISM
DOOR
NEW STAINLESS STEEL
PIN BOARD!

8 FT. LENGTH
IDEAL SIZE FOR MOST
LOCATIONS!

RECESSED CHUTE AND SAFETY
PUCK—RETURN CUP PRO-
TECTS PLAYERS!

Everyone who operates or plays Shuffle Ten Strike agrees that it's THE CLOSEST THING TO REAL BOWLING EVER BUILT INTO A SHUFFLE TYPE GAME! Don't confuse with ordinary shuffle bowling games!

AUTHENTIC SCORING—Strikes—Spares—Doubles
Turkeys!

RAISED ALLEY—REAL RECESSED GUTTERS!

AUTOMATIC PUCK RELEASE delivers puck at start of game
AUTOMATIC PUCK LOCK withholds puck at finish of game

ORDER FROM YOUR EVANS DISTRIBUTOR OR WRITE DIRECT

H. C. EVANS & CO.

1528 W. ADAMS STREET

CHICAGO 7, ILLINOIS

SEE EVANS' CONSTELLATION AD ON PAGE 112

AUTOMATIC COIN
America's Bell Machine Center

LATEST BELLS, RECONDITIONED BY THE FINEST MECHANICS IN THE BUSINESS!

MILLS 24, 10¢ or 25¢ 1948 MELON BELLS	WRITE FOR PRICES
MILLS 15¢ or 25¢ 1948 BLACK GOLD HANDLOAG	
MILLS 15¢ or 25¢ 1948 BLACK CHERRY BELLS	
MILLS 15¢ or 25¢ 1948 JEWEL BELLS	
MILLS 24, 10¢ or 15¢ 1948 BLACK BEAUTY	
MILLS 24, 10¢ or 15¢ 1948 TOKEN BELL	
MILLS 24, 10¢ or 15¢ 1948 21-BELL	
MILLS 24, 10¢ or 15¢ 1948 21-BELL	
MILLS 24, 10¢ or 15¢ 1948 21-BELL	
MILLS 24, 10¢ or 15¢ 1948 21-BELL	

JENNINGS 10¢ DELUXE LIFE-UP
JENNINGS CHALLENGER, 15¢
REBUILD 10¢ DELUXE BELLS, IN NEW CABINETS



Limited Quantity—Brand New
**MILLS
VEST POCKET
BELLS, \$65.00**

Jobbers and Distributors,
Write for Special Price!

RECONDITIONED GAMES
KEENEY TEN PINS\$99.50

WRITE FOR PRICES

Bally Deluxe Draw Ball

Bally Citation, F.P.

Keeney Twin Bonus Super Ball, 5¢-25¢

Latest Model Triple Switch Dials Cans, Like New

Bowling Track Odds

ROYAL CONVERSIONS FOR CHICAGO COIN SHUFFLE GAMES.....\$14.50

ALL PRICES SUBJECT TO CHANGE WITHOUT NOTICE!

Terms: 1-3 Days, 4-60 Days, 60-90 Days, 90-120 Days, 120-180 Days, 180-240 Days, 240-300 Days, 300-360 Days, 360-420 Days, 420-480 Days, 480-540 Days, 540-600 Days, 600-660 Days, 660-720 Days, 720-780 Days, 780-840 Days, 840-900 Days, 900-960 Days, 960-1020 Days, 1020-1080 Days, 1080-1140 Days, 1140-1200 Days, 1200-1260 Days, 1260-1320 Days, 1320-1380 Days, 1380-1440 Days, 1440-1500 Days, 1500-1560 Days, 1560-1620 Days, 1620-1680 Days, 1680-1740 Days, 1740-1800 Days, 1800-1860 Days, 1860-1920 Days, 1920-1980 Days, 1980-2040 Days, 2040-2100 Days, 2100-2160 Days, 2160-2220 Days, 2220-2280 Days, 2280-2340 Days, 2340-2400 Days, 2400-2460 Days, 2460-2520 Days, 2520-2580 Days, 2580-2640 Days, 2640-2700 Days, 2700-2760 Days, 2760-2820 Days, 2820-2880 Days, 2880-2940 Days, 2940-3000 Days, 3000-3060 Days, 3060-3120 Days, 3120-3180 Days, 3180-3240 Days, 3240-3300 Days, 3300-3360 Days, 3360-3420 Days, 3420-3480 Days, 3480-3540 Days, 3540-3600 Days, 3600-3660 Days, 3660-3720 Days, 3720-3780 Days, 3780-3840 Days, 3840-3900 Days, 3900-3960 Days, 3960-4020 Days, 4020-4080 Days, 4080-4140 Days, 4140-4200 Days, 4200-4260 Days, 4260-4320 Days, 4320-4380 Days, 4380-4440 Days, 4440-4500 Days, 4500-4560 Days, 4560-4620 Days, 4620-4680 Days, 4680-4740 Days, 4740-4800 Days, 4800-4860 Days, 4860-4920 Days, 4920-4980 Days, 4980-5040 Days, 5040-5100 Days, 5100-5160 Days, 5160-5220 Days, 5220-5280 Days, 5280-5340 Days, 5340-5400 Days, 5400-5460 Days, 5460-5520 Days, 5520-5580 Days, 5580-5640 Days, 5640-5700 Days, 5700-5760 Days, 5760-5820 Days, 5820-5880 Days, 5880-5940 Days, 5940-6000 Days, 6000-6060 Days, 6060-6120 Days, 6120-6180 Days, 6180-6240 Days, 6240-6300 Days, 6300-6360 Days, 6360-6420 Days, 6420-6480 Days, 6480-6540 Days, 6540-6600 Days, 6600-6660 Days, 6660-6720 Days, 6720-6780 Days, 6780-6840 Days, 6840-6900 Days, 6900-6960 Days, 6960-7020 Days, 7020-7080 Days, 7080-7140 Days, 7140-7200 Days, 7200-7260 Days, 7260-7320 Days, 7320-7380 Days, 7380-7440 Days, 7440-7500 Days, 7500-7560 Days, 7560-7620 Days, 7620-7680 Days, 7680-7740 Days, 7740-7800 Days, 7800-7860 Days, 7860-7920 Days, 7920-7980 Days, 7980-8040 Days, 8040-8100 Days, 8100-8160 Days, 8160-8220 Days, 8220-8280 Days, 8280-8340 Days, 8340-8400 Days, 8400-8460 Days, 8460-8520 Days, 8520-8580 Days, 8580-8640 Days, 8640-8700 Days, 8700-8760 Days, 8760-8820 Days, 8820-8880 Days, 8880-8940 Days, 8940-9000 Days, 9000-9060 Days, 9060-9120 Days, 9120-9180 Days, 9180-9240 Days, 9240-9300 Days, 9300-9360 Days, 9360-9420 Days, 9420-9480 Days, 9480-9540 Days, 9540-9600 Days, 9600-9660 Days, 9660-9720 Days, 9720-9780 Days, 9780-9840 Days, 9840-9900 Days, 9900-9960 Days, 9960-10020 Days, 10020-10080 Days, 10080-10140 Days, 10140-10200 Days, 10200-10260 Days, 10260-10320 Days, 10320-10380 Days, 10380-10440 Days, 10440-10500 Days, 10500-10560 Days, 10560-10620 Days, 10620-10680 Days, 10680-10740 Days, 10740-10800 Days, 10800-10860 Days, 10860-10920 Days, 10920-10980 Days, 10980-11040 Days, 11040-11100 Days, 11100-11160 Days, 11160-11220 Days, 11220-11280 Days, 11280-11340 Days, 11340-11400 Days, 11400-11460 Days, 11460-11520 Days, 11520-11580 Days, 11580-11640 Days, 11640-11700 Days, 11700-11760 Days, 11760-11820 Days, 11820-11880 Days, 11880-11940 Days, 11940-12000 Days, 12000-12060 Days, 12060-12120 Days, 12120-12180 Days, 12180-12240 Days, 12240-12300 Days, 12300-12360 Days, 12360-12420 Days, 12420-12480 Days, 12480-12540 Days, 12540-12600 Days, 12600-12660 Days, 12660-12720 Days, 12720-12780 Days, 12780-12840 Days, 12840-12900 Days, 12900-12960 Days, 12960-13020 Days, 13020-13080 Days, 13080-13140 Days, 13140-13200 Days, 13200-13260 Days, 13260-13320 Days, 13320-13380 Days, 13380-13440 Days, 13440-13500 Days, 13500-13560 Days, 13560-13620 Days, 13620-13680 Days, 13680-13740 Days, 13740-13800 Days, 13800-13860 Days, 13860-13920 Days, 13920-13980 Days, 13980-14040 Days, 14040-14100 Days, 14100-14160 Days, 14160-14220 Days, 14220-14280 Days, 14280-14340 Days, 14340-14400 Days, 14400-14460 Days, 14460-14520 Days, 14520-14580 Days, 14580-14640 Days, 14640-14700 Days, 14700-14760 Days, 14760-14820 Days, 14820-14880 Days, 14880-14940 Days, 14940-15000 Days, 15000-15060 Days, 15060-15120 Days, 15120-15180 Days, 15180-15240 Days, 15240-15300 Days, 15300-15360 Days, 15360-15420 Days, 15420-15480 Days, 15480-15540 Days, 15540-15600 Days, 15600-15660 Days, 15660-15720 Days, 15720-15780 Days, 15780-15840 Days, 15840-15900 Days, 15900-15960 Days, 15960-16020 Days, 16020-16080 Days, 16080-16140 Days, 16140-16200 Days, 16200-16260 Days, 16260-16320 Days, 16320-16380 Days, 16380-16440 Days, 16440-16500 Days, 16500-16560 Days, 16560-16620 Days, 16620-16680 Days, 16680-16740 Days, 16740-16800 Days, 16800-16860 Days, 16860-16920 Days, 16920-16980 Days, 16980-17040 Days, 17040-17100 Days, 17100-17160 Days, 17160-17220 Days, 17220-17280 Days, 17280-17340 Days, 17340-17400 Days, 17400-17460 Days, 17460-17520 Days, 17520-17580 Days, 17580-17640 Days, 17640-17700 Days, 17700-17760 Days, 17760-17820 Days, 17820-17880 Days, 17880-17940 Days, 17940-18000 Days, 18000-18060 Days, 18060-18120 Days, 18120-18180 Days, 18180-18240 Days, 18240-18300 Days, 18300-18360 Days, 18360-18420 Days, 18420-18480 Days, 18480-18540 Days, 18540-18600 Days, 18600-18660 Days, 18660-18720 Days, 18720-18780 Days, 18780-18840 Days, 18840-18900 Days, 18900-18960 Days, 18960-19020 Days, 19020-19080 Days, 19080-19140 Days, 19140-19200 Days, 19200-19260 Days, 19260-19320 Days, 19320-19380 Days, 19380-19440 Days, 19440-19500 Days, 19500-19560 Days, 19560-19620 Days, 19620-19680 Days, 19680-19740 Days, 19740-19800 Days, 19800-19860 Days, 19860-19920 Days, 19920-19980 Days, 19980-20040 Days, 20040-20100 Days, 20100-20160 Days, 20160-20220 Days, 20220-20280 Days, 20280-20340 Days, 20340-20400 Days, 20400-20460 Days, 20460-20520 Days, 20520-20580 Days, 20580-20640 Days, 20640-20700 Days, 20700-20760 Days, 20760-20820 Days, 20820-20880 Days, 20880-20940 Days, 20940-21000 Days, 21000-21060 Days, 21060-21120 Days, 21120-21180 Days, 21180-21240 Days, 21240-21300 Days, 21300-21360 Days, 21360-21420 Days, 21420-21480 Days, 21480-21540 Days, 21540-21600 Days, 21600-21660 Days, 21660-21720 Days, 21720-21780 Days, 21780-21840 Days, 21840-21900 Days, 21900-21960 Days, 21960-22020 Days, 22020-22080 Days, 22080-22140 Days, 22140-22200 Days, 22200-22260 Days, 22260-22320 Days, 22320-22380 Days, 22380-22440 Days, 22440-22500 Days, 22500-22560 Days, 22560-22620 Days, 22620-22680 Days, 22680-22740 Days, 22740-22800 Days, 22800-22860 Days, 22860-22920 Days, 22920-22980 Days, 22980-23040 Days, 23040-23100 Days, 23100-23160 Days, 23160-23220 Days, 23220-23280 Days, 23280-23340 Days, 23340-23400 Days, 23400-23460 Days, 23460-23520 Days, 23520-23580 Days, 23580-23640 Days, 23640-23700 Days, 23700-23760 Days, 23760-23820 Days, 23820-23880 Days, 23880-23940 Days, 23940-24000 Days, 24000-24060 Days, 24060-24120 Days, 24120-24180 Days, 24180-24240 Days, 24240-24300 Days, 24300-24360 Days, 24360-24420 Days, 24420-24480 Days, 24480-24540 Days, 24540-24600 Days, 24600-24660 Days, 24660-24720 Days, 24720-24780 Days, 24780-24840 Days, 24840-24900 Days, 24900-24960 Days, 24960-25020 Days, 25020-25080 Days, 25080-25140 Days, 25140-25200 Days, 25200-25260 Days, 25260-25320 Days, 25320-25380 Days, 25380-25440 Days, 25440-25500 Days, 25500-25560 Days, 25560-25620 Days, 25620-25680 Days, 25680-25740 Days, 25740-25800 Days, 25800-25860 Days, 25860-25920 Days, 25920-25980 Days, 25980-26040 Days, 26040-26100 Days, 26100-26160 Days, 26160-26220 Days, 26220-26280 Days, 26280-26340 Days, 26340-26400 Days, 26400-26460 Days, 26460-26520 Days, 26520-26580 Days, 26580-26640 Days, 26640-26700 Days, 26700-26760 Days, 26760-26820 Days, 26820-26880 Days, 26880-26940 Days, 26940-27000 Days, 27000-27060 Days, 27060-27120 Days, 27120-27180 Days, 27180-27240 Days, 27240-27300 Days, 27300-27360 Days, 27360-27420 Days, 27420-27480 Days, 27480-27540 Days, 27540-27600 Days, 27600-27660 Days, 27660-27720 Days, 27720-27780 Days, 27780-27840 Days, 27840-27900 Days, 27900-27960 Days, 27960-28020 Days, 28020-28080 Days, 28080-28140 Days, 28140-28200 Days, 28200-28260 Days, 28260-28320 Days, 28320-28380 Days, 28380-28440 Days, 28440-28500 Days, 28500-28560 Days, 28560-28620 Days, 28620-28680 Days, 28680-28740 Days, 28740-28800 Days, 28800-28860 Days, 28860-28920 Days, 28920-28980 Days, 28980-29040 Days, 29040-29100 Days, 29100-29160 Days, 29160-29220 Days, 29220-29280 Days, 29280-29340 Days, 29340-29400 Days, 29400-29460 Days, 29460-29520 Days, 29520-29580 Days, 29580-29640 Days, 29640-29700 Days, 29700-29760 Days, 29760-29820 Days, 29820-29880 Days, 29880-29940 Days, 29940-30000 Days, 30000-30060 Days, 30060-30120 Days, 30120-30180 Days, 30180-30240 Days, 30240-30300 Days, 30300-30360 Days, 30360-30420 Days, 30420-30480 Days, 30480-30540 Days, 30540-30600 Days, 30600-30660 Days, 30660-30720 Days, 30720-30780 Days, 30780-30840 Days, 30840-30900 Days, 30900-30960 Days, 30960-31020 Days, 31020-31080 Days, 31080-31140 Days, 31140-31200 Days, 31200-31260 Days, 31260-31320 Days, 31320-31380 Days, 31380-31440 Days, 31440-31500 Days, 31500-31560 Days, 31560-31620 Days, 31620-31680 Days, 31680-31740 Days, 31740-31800 Days, 31800-31860 Days, 31860-31920 Days, 31920-31980 Days, 31980-32040 Days, 32040-32100 Days, 32100-32160 Days, 32160-32220 Days, 32220-32280 Days, 32280-32340 Days, 32340-32400 Days, 32400-32460 Days, 32460-32520 Days, 32520-32580 Days, 32580-32640 Days, 32640-32700 Days, 32700-32760 Days, 32760-32820 Days, 32820-32880 Days, 32880-32940 Days, 32940-33000 Days, 33000-33060 Days, 33060-33120 Days, 33120-33180 Days, 33180-33240 Days, 33240-33300 Days, 33300-33360 Days, 33360-33420 Days, 33420-33480 Days, 33480-33540 Days, 33540-33600 Days, 33600-33660 Days, 33660-33720 Days, 33720-33780 Days, 33780-33840 Days, 33840-33900 Days, 33900-33960 Days, 33960-34020 Days, 34020-34080 Days, 34080-34140 Days, 34140-34200 Days, 34200-34260 Days, 34260-34320 Days, 34320-34380 Days, 34380-34440 Days, 34440-34500 Days, 34500-34560 Days, 34560-34620 Days, 34620-34680 Days, 34680-34740 Days, 34740-34800 Days, 34800-34860 Days, 34860-34920 Days, 34920-34980 Days, 34980-35040 Days, 35040-35100 Days, 35100-35160 Days, 35160-35220 Days, 35220-35280 Days, 35280-35340 Days, 35340-35400 Days, 35400-35460 Days, 35460-35520 Days, 35520-35580 Days, 35580-35640 Days, 35640-35700 Days, 35700-35760 Days, 35760-35820 Days, 35820-35880 Days, 35880-35940 Days, 35940-36000 Days, 36000-36060 Days, 36060-36120 Days, 36120-36180 Days, 36180-36240 Days, 36240-36300 Days, 36300-36360 Days, 36360-36420 Days, 36420-36480 Days, 36480-36540 Days, 36540-36600 Days, 36600-36660 Days, 36660-36720 Days, 36720-36780 Days, 36780-36840 Days, 36840-36900 Days, 36900-36960 Days, 36960-37020 Days, 37020-37080 Days, 37080-37140 Days, 37140-37200 Days, 37200-37260 Days, 37260-37320 Days, 37320-37380 Days, 37380-37440 Days, 37440-37500 Days, 37500-37560 Days, 37560-37620 Days, 37620-37680 Days, 37680-37740 Days, 37740-37800 Days, 37800-37860 Days, 37860-37920 Days, 37920-37980 Days, 37980-38040 Days, 38040-38100 Days, 38100-38160 Days, 38160-38220 Days, 38220-38280 Days, 38280-38340 Days, 38340-38400 Days, 38400-38460 Days, 38460-38520 Days, 38520-38580 Days, 38580-38640 Days, 38640-38700 Days, 38700-38760 Days, 38760-38820 Days, 38820-38880 Days, 38880-38940 Days, 38940-39000 Days, 39000-39060 Days, 39060-39120 Days, 39120-39180 Days, 39180-39240 Days, 39240-39300 Days, 39300-39360 Days, 39360-39420 Days, 39420-39480 Days, 39480-39540 Days, 39540-39600 Days, 39600-39660 Days, 39660-39720 Days, 39720-39780 Days, 39780-39840 Days, 39840-39900 Days, 39900-39960 Days, 39960-40020 Days, 40020-40080 Days, 40080-40140 Days, 40140-40200 Days, 40200-40260 Days, 40260-40320 Days, 40320-40380 Days, 40380-40440 Days, 40440-40500 Days, 40500-40560 Days, 40560-40620 Days, 40620-40680 Days, 40680-40740 Days, 40740-40800 Days, 40800-40860 Days, 40860-40920 Days, 40920-40980 Days, 40980-41040 Days, 41040-41100 Days, 41100-41160 Days, 41160-41220 Days, 41220-41280 Days, 41280-41340 Days, 41340-41400 Days, 41400-41460 Days, 41460-41520 Days, 41520-41580 Days, 41580-41640 Days, 41640-41700 Days, 41700-41760 Days, 41760-41820 Days, 41820-41880 Days, 41880-41940 Days, 41940-42000 Days, 42000-42060 Days, 42060-42120 Days, 42120-42180 Days, 42180-42240 Days, 42240-42300 Days, 42300-42360 Days, 42360-42420 Days, 42420-42480 Days, 42480-42540 Days, 42540-42600 Days, 42600-42660 Days, 42660-42720 Days, 42720-42780 Days, 42780-42840 Days, 42840-42900 Days, 42900-42960 Days, 42960-43020 Days, 43020-43080 Days, 43080-43140 Days, 43140-43200 Days, 43200-43260 Days, 43260-43320 Days, 43320-43380 Days, 43380-43440 Days, 43440-43500 Days, 43500-43560 Days, 43560-43620 Days, 43620-43680 Days, 43680-43740 Days, 43740-43800 Days, 43800-43860 Days, 43860-43920 Days, 43920-43980 Days, 43980-44040 Days, 44040-44100 Days, 44100-44160 Days, 44160-44220 Days, 44220-44280 Days, 44280-44340 Days, 44340-44400 Days, 44400

Profits ARE JUMPIN' with Judy!



Here's the new, fast-action, profit-pulling "FIVE BALL" that stands out for —

**SCORING SIMPLICITY
SUPER-HIGH SCORES
BOBBLE BUMPERS
3 "SPECIALS" FOR FREE GAMES
LAST-CHANCE POP-OUT**

Plus unique new FLASH that means new CASH to operators! And ONLY Exhibit has it! Let JUDY jump your profits! See "Judy" at your distributor Now!



THE EXHIBIT SUPPLY COMPANY

4222-30 West Lake Street • Chicago 42, Illinois • Established 1901

BIGGER PROFITS FROM YOUR BALLY SHUFFLE-BOWLERS

**NEW
CONVERSION
WITH REALISTIC
UPRIGHT PINS
THAT DISAPPEAR
AS ROLL-OVERS ARE HIT**

**PINS AUTOMATICALLY SET
EXACTLY AS ON
BALLY SPEED-BOWLER**

**INSTALLED ON LOCATION
IN A FEW MINUTES...**

IT'S FAST!



New, low-cost conversion gives your Shuffle-Bowlers all the features of the famous Bally Speed-Bowler. Easy to attach on location in just a few minutes. Write at once for complete details and prices.

COMO

MANUFACTURING CORPORATION
5013-5025 N. KEDZIE AV., CHICAGO 25, ILL.
PHONE Independence 3-7600

IT'S HERE

POKERINO CONVERSION

2 IN 1 = JOKER POKER
OR
DOUBLE WIN

Tested and proven for PLAYER APPEAL and operator's satisfaction. IT has been designed to bring in regulated profits for X-RAY POKER operators. POKERINO Conversion comes complete with newly designed and mirrored back glass, ready for quick installation.

Spend \$14.50 to make more money and to make your old Poker Table look like new.

JOKER POKER SALES CO.

218 Berry Street

Brooklyn 11, N. Y.

GREAT SACRIFICE-SELLING CHEAP

43 SLOT MACHINES — 31 BRAND NEW — 47 SLIGHTLY USED

Whole or Part		New in Street	
2 Only Super Deluxe Sun Chief Consoles Tic-Tac-Toe, New \$4. Each.....	\$315.00	2 Only Super Deluxe Sun Chief Consoles Tic-Tac-Toe, New \$4. Each.....	\$315.00
2 Only Super Deluxe Sun Chief Consoles Tic-Tac-Toe, New \$4. Each.....	\$315.00	2 Only Super Deluxe Sun Chief Consoles Tic-Tac-Toe, New \$4. Each.....	\$315.00
2 Only Solid Sun Chief Standards Consoles Tic-Tac-Toe, New \$4. Each.....	\$315.00	2 Only Solid Sun Chief Standards Consoles Tic-Tac-Toe, New \$4. Each.....	\$315.00
2 Only Solid Sun Chief Standards Consoles Tic-Tac-Toe, New \$4. Each.....	\$315.00	2 Only Solid Sun Chief Standards Consoles Tic-Tac-Toe, New \$4. Each.....	\$315.00
2 Only Solid Sun Chief Standards Consoles Tic-Tac-Toe, New \$4. Each.....	\$315.00	2 Only Solid Sun Chief Standards Consoles Tic-Tac-Toe, New \$4. Each.....	\$315.00
SLOTS SLIGHTLY USED			
4 Only Monte Carlo Console Prospectors, \$4. Each.....	\$250.00	4 Only Monte Carlo Console Prospectors, \$4. Each.....	\$250.00
4 Only Monte Carlo Console Prospectors, \$4. Each.....	\$250.00	4 Only Monte Carlo Console Prospectors, \$4. Each.....	\$250.00
4 Only Monte Carlo Console Prospectors, \$4. Each.....	\$250.00	4 Only Monte Carlo Console Prospectors, \$4. Each.....	\$250.00
4 Only Monte Carlo Console Prospectors, \$4. Each.....	\$250.00	4 Only Monte Carlo Console Prospectors, \$4. Each.....	\$250.00
All the above Prospectors are converted to the New Tic-Tac-Toe.			
4 Only Super Deluxe Sun Chief Consoles Tic-Tac-Toe, 15¢. Each.....	\$275.00	4 Only Super Deluxe Sun Chief Consoles Tic-Tac-Toe, 15¢. Each.....	\$275.00
4 Only Super Deluxe Sun Chief Consoles Tic-Tac-Toe, 15¢. Each.....	\$275.00	4 Only Super Deluxe Sun Chief Consoles Tic-Tac-Toe, 15¢. Each.....	\$275.00
4 Only Super Deluxe Sun Chief Consoles Tic-Tac-Toe, 15¢. Each.....	\$275.00	4 Only Super Deluxe Sun Chief Consoles Tic-Tac-Toe, 15¢. Each.....	\$275.00
4 Only Super Deluxe Sun Chief Consoles Tic-Tac-Toe, 15¢. Each.....	\$275.00	4 Only Super Deluxe Sun Chief Consoles Tic-Tac-Toe, 15¢. Each.....	\$275.00

25 Kentucky for \$400.00
25 Victory Derby \$35.00

P.O. Box 1132

WESTERN NOVELTY CO.

Great Falls, Montana

GIVE TO THE DAMON RUNYON CANCER FUND



**MILLS
BELLS!**

We have all Mills latest Bells
in stock.

FRIEDMAN

AMUSEMENT COMPANY

441 Edgewood Ave., S. E., Atlanta, Ga.
AUTHORIZED BELL-O-MATIC DISTRIBUTOR

BALLY CITATIONS, Ea. \$249.50
BALLY CHAMPIONS, Ea. \$64.50

Extra Special

SEEBURG SHOOT THE BEAR GUN \$324.50

Oshelun Distributing Co.
11601 BROADWAY ALBANY 4, N. Y.

TRIMOUNT'S NOW DELIVERING

ALL THE NEWEST 5 BALLS
ALL THE NEWEST SHUFFLE GAMES
AVAILABLE FOR IMMEDIATE DELIVERY
Gottlieb's TRIPLETS
Williams SWEETHEART
Genco's CANASTA
Chicago Col'n's PIN BOWLER

ATTEND SPECIAL SHOWING WEDNESDAY, JULY 24,
OF WILLIAMS SENSATIONAL NEW MACHINE!!!

WANTED — ANY QUANTITY OF LATE FLIPPER GAMES.

Exclusive Gottlieb, Seeburg and Williams Distributors

TRIMOUNT

Remember
in NEW ENGLAND
IT'S TRIMOUNT

40 WALTHAM STREET

BOSTON 18, MASS.

Tel. Liberty 2-9800

WORLD'S LARGEST COIN MACHINE DISTRIBUTING HOUSE

NEW PIN GAMES

CHL. PIN BOWLER
UNITED ARIZONA
EXN. JUOY

NEW ONE BALLS

UNIV. WINNERS
BURN TURN KING
BULLY CHAMPION, F.P., Write

New Phone Specials

EVANS' CONSTELLA-
TION, 40 Balls. Write

NEW SKILL GAMES

'Unitat 6' 41 SHUFFLE
ALLEY EXPRESS
TWIN REBOUND, S.A.
UN. SHUFFLE SHUFFLE
CHL. PIN B.

EXHIBIT 91 41'S
STRIKE

EX. BULLY BULLETS Write

PREMIUMS!

Write for New
Illustrated Circular

**BRAND NEW SLOT
SPECIALS!**

Mills Melon Bells, 15c, Ea. \$175.00
Jans. Standard Chival, 3c, Ea. \$119.50
Gret. Columbus, 4c, Ea. \$109.50
Rat Stand, Special Closeout Ea. 75c

5 BALL PIN GAMES

Football	\$154.95	Marengo	\$69.50
Utah	154.95	Tempest	64.50
Pitch Hitter	139.50	Scramble	64.50
St. Louis	127.50	Committed	64.50
Three Fathers	119.50	Alto in Wines	64.50
Shorewater	119.50	Mary Wicow	64.50
Dallas	109.50	Chico	64.50
Aqueduct	104.50	2 x 4 Wines	64.50
Bever's Champ	104.50	Romano	64.50
Rut. & Rows	104.50	Gay Oval	64.50
El Paso	101.50	Virginia	64.50
Melons of 1949	101.50	Bermuda	64.50
Talecard	95.50	Crazy Ball	64.50
Rig Top	95.50	Spinball	64.50
Harvest Moon	95.50	Catalina	64.50
Floating Power	95.50	Caribbean	64.50
Playtime	95.50	Wisconsin	64.50
Ceratina	95.50	Strimpy	64.50
Baby Face	95.50	Remie	64.50
One-Two-Three	95.50	Cover Girl	64.50
Grand Award	95.50	Bondswoman	64.50
Puddin' Head	95.50	Mal. Leap, B. 44-40	64.50
Ruckman	79.50	Jamboree	39.50
Qondila	79.50	Closetra	39.50
Magic	79.50	Melody	39.50

ONE-HALF DEPOSIT WITH ORDER, BALANCE C. O. D. OR SIGHT DRAFT. SEND CHECK IN FULL WITH ORDERS LESS THAN \$25

NEW COUNTER GAMES

MIT-A-HOMER	\$27.50	GUSHER, M.	\$29.50
BUDDY Cig Rais	24.50	NON-COIN MARVEL	39.50
NAVAL CUB 1c CR	31.50	NAVAL ACE 1c CR	31.50
ART CHALLENGER	47.50	KICKER & CATCHER	37.50
ART MODER	47.50	NON-COIN EAGLE	37.50
TEST QUEST	49.50	IMP 1c 2c 3c	37.50
SHUFFLE ARROW	49.50	TILT TEST, 1c	37.50
NAVAL SHIP TMBL	32.50	FIVE JACKS	49.50
NAVAL SHIP TMBL	32.50	ACHIEVE NUMBER	49.50
GROET, KLIX, POKO-REEL, YANKER, WINGS, EA.	34.50		

NEW SLOTS

MILLS BLACK REALITY, M. L., BLACK OOD, M. L., BLUE
BELL, MELON BELL, BONUS BELL, 1c 2c 3c
JENNINGS UN. CHIEF EXPORT CHIEF SWEETPAKE
VEST POCKETS

845.50 Q. T., 3c, \$115.00; 32c \$142.50

SLOT, SAFES, STANDS, ETC.

CHICAGO SHUFFLE REVOLVING SAFES OF LUXE
\$121.00 & Double—\$192.00 & Triple
\$225.00
BOX STANDS—\$27.50 & 5-WAY 2c COIN CHANGER 37.50

SHUFFLE GAMES

UNITED SHUFFLE ALLEY	\$114.50
With Unit's Disappearing Pin Conv. installed	189.50
CHICAGO SHUFFLE ROWLING PIN	124.50
UNITED SUPER SHUFFLE ALLEY	189.50
GENCO ROWLING LEAGUE 1 1/2 Pin	119.50
UNITED SUPER SHUFFLE ALLEY	189.50
UNIVERSAL TWIN BOWLER	189.50
CHI COIN BOWLING ALLEY	189.50
UNITED DOUBLE SHUFFLE ALLEY	239.50
BALLY SPEED BOWLER	249.50
UN. SUPER TWIN BOWLER, 9 Pin	249.50

PIN CONVERSIONS

Unit's SHUFFLE ALLEY OF LUXE DISAPPEARING PIN CONVERSION

UNIT'S DISAPPEARING PIN CONVERSION FOR SHUFFLE BOWLER

BALLY'S DISAPPEARING PIN CONVERSION FOR SHUFFLE BOWLER

Williams' DISAPPEARING PIN CONVERSIONS OF CHI COIN, UNIV., GENCO.

SPECIAL LIGHTED PIN CONVERSION FOR CHI COIN, UNIV., GENCO.

ARCADE

DOTT, BOWLETTE (New)	\$174.50
TAR SERIES	329.50
TELEQUIN 1c 2c 3c All Lites	149.50
DOTT BOWLETTE	149.50
"HIGHER RATES" ALL CHAMP	149.50
WINE ALL	149.50
CHICCO PIN	129.50
TAR	129.50
GENCO Q. T.	99.50
SCIENTIFIC	89.50
SHUFFLE	79.50
PLAIN HOCKEY	69.50
RAY HEARST	69.50
GENCO WHITZ, P.	69.50
RAY HEARST	69.50
ART MODEL 8 Pin the Top	37.50
ART CHAMP	37.50
WOOD & STEEL BALL ROLLERS	Write
41 Shawway Prizes	

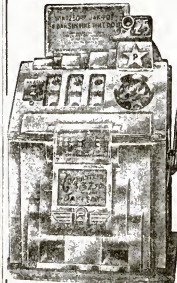
CONSOLES

BALLY TRIPLE BELLS, 5-10-25c	\$295.00
52c TWIN BONUS SUPER	375.00
JENN. CHALLENGER, 5-10-25c 1c 2c 3c	375.00
3c KANEY BONUS SUPER BELL	319.50
5c KANEY BONUS SUPER BELL	349.50
BALLY OF LUXE GRAM BELL	179.50
BALLY DRAW BELLS, Rap.	145.00
TWIN SUPER BELL, 52c, 3c Per War	109.50
MILLS JUMBO, LATE HEAD	99.50
MILLS 3 BELLS, Latest Mod.	195.00

CIGARETTES-CANDY

Reconditioned and Refinished "1st" play, add \$15.00	\$110.00
NATIONAL	119.00
BOWIE CRUSADER, 16 Col.	119.00
STEWART	75.00
BOWIE PRESIDENT 18 Col.	81.00
WAL	120.00
FX, 10 Col.	120.00
BOWIE CRUSADER, Col. 150-Bar	55.50
U-S-E-L-E-C-T-I-N-G	55.50

**PACE BELLS
SUPREME**



**The Exclusive
PACE 4th Reel
Super Jakpot Bell**

All types to meet your re-
quirements—5c-10c-25c-
50c-\$1.00. All reel com-
binations and payouts:

**Mystery 3-5
One Cherry 2-5
One Cherry 3-5
Criss Cross 2-5**

Operators or club
percentages

Pace 4th Reel Super
Jakpot Bells earn more
than any other Bell accord-
ing to Harold's Club, Reno,
Nev., who now have 80
in operation.

Because of the Korean situ-
ation, shortages and in-
creased cost are develop-
ing every day—we urge
you to order machines
and parts without delay
— we cannot guarantee
prices. Wire or write at
once for prices and cir-
culars.

PACE MFG. CO., INC.

2907 Indiana Ave.,
Chicago 16, Ill.

Empire Coin

**MACHINE
EXCHANGE**

1012-14 MILWAUKEE AVE.

Phone EVERGRADE 4-3600

CHICAGO 22, ILL.

**FAST PLAYING!
BIG PAYING!**

GENCO'S

CANASTA



MILLIONS TO SCORE!

"Game Over" feature on playboard.

EXCITING! INVITING!

draws Play All Day!

MULTIPLE REPLAYS

NEW

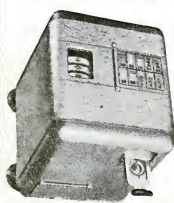
Mechanical Gate STOPS Runaway Balls!

WRITE, WIRE OR PHONE YOUR DISTRIBUTOR NOW!

GENCO

2621 NORTH ASHLAND AVE. • CHICAGO 14, ILL.

MILLS' NEW 1950 BELLS



MILLS' NEW VEST POCKET BELL
Operates on 3-5 Mystery Payout System
5c Play \$65.00 25c Play \$89.50
WRITE FOR QUANTITY PRICES



MILLS' NEW QT
A "Pony-Size" Ball. Weighs only 25 lbs.
5c Play, \$115.00; 25c Play, \$137.50
WRITE FOR QUANTITY PRICES

"21" BELL BLUE BELL BLACK BEAUTY
5c-10c-25c-50c PLAY

BONUS BELL TOKEN BELL
WRITE FOR PRICES

GUARANTEED RECONDITIONED MILLS

New Box Stands, Single, Double and Triple Safes for All Balls.
Jewel Balls, Black Cherry Balls, Bonus Balls, Blue Fronts, Brown Fronts, Q. T. Balls, Vest Pocket Balls. WRITE FOR PRICES.
Mills Club Canasta Balls, 5c, 10c, 25c, 50c \$149.00 ea.

We Have in Stock at All Times
EVERY NEW COIN MACHINE MANUFACTURED
Write for Circular and Price List. In Detail With All Orders.
SICKING, INC. America's Oldest 1401 CENTRAL PARKWAY
Distributor ESTABLISHED 1895 CINCINNATI 14, OHIO
Associated with SICKING DIST CO, 2833 W. Pike Blvd., Los Angeles, Calif.
SICKING, INC., 927 E. Wayne Ave., Indianapolis, Ind.



**FOR BIGGER PROFITS
CONVERT OVER TO
SPEED BOWL**

**CONVERSION FOR UNITED
SHUFFLE ALLEY**

**LIKE HAVING A NEW
GAME ON LOCATION!**



**EASY TO INSTALL
NO SOLDERING
• NEW BACKBOARD
GLASS
• DISAPPEARING PINS
• INDIVIDUALLY NUMBERED**

**WIRE, PHONE
OR WRITE**

**DISTRIBUTORS
WRITE**

M. & T. SALES COMPANY

2845 W. FULLERTON AVE.
CHICAGO 47, ILLINOIS
Dickens 2-2424

INTERESTING FIGURES



52 COPIES AT 25¢ = \$13.00
52 COPIES FOR ONLY 10.00
YOU SAVE \$3.00

*Simple Arithmetic Proves that
You Save \$3.00 on Subscription*

The Billboard
2160 Patterson Street,
Cincinnati 22, Ohio
Please enter my subscription to The Billboard for one year
(52 issues), \$10.

Name \$10 enclosed
Address Bill me
City State
Occupation or business

Dept. 7-29-CM

STRENGTH

The construction of any unit that is to be used in operation by the public requires rigid standards. One weak spot and the whole project becomes a mess. All the effort and money spent for quality materials go to waste because the mechanical unit is broken down and no longer of any use as a money-maker to the owner. A manufacturer's product is as good as the thought and effort put into it. Trusting to luck and keeping the fingers crossed never will be the answer. It takes the application of good engineering, good assembly, good materials and rigid final inspection to produce quality products. Constant surveillance of parts that bear the brunt of the wear is necessary, and troubles that come up in the field where the product in question is operated must be remedied when these problems have been proved to exist.

In the manufacture of a Mills Bell, every conceivable spot where wear and tear would show up is strengthened far beyond its normal need. We have often been confronted with the statement, "You put too much money into making that part; you don't need half that much metal." But we have an answer for that. The Mills Bell is, and has been, the best Bell manufactured for 60 years. Ten thousand successful Bell operators will back up this statement.

BELL-O-MATIC

CORPORATION

WORLD'S EXCLUSIVE DISTRIBUTOR: MILLS BELL PRODUCTS, 4100 FULLERTON AVENUE, CHICAGO 39, ILLINOIS



New!
FASTEST!

Again KEENEY'S DOUBLE BOWLER

★ **FASTER ACTION!** Rebound puck cuts game time to 45 seconds or less.

★ **HI-SPEED TOTALIZER** registers score for 2 players or one.

★ **SCORES ALL SPLIT SHOTS!**

★ **IMPROVED DESIGN and GREATLY SIMPLIFIED MECHANISM!**

★ **QUIET PLAY!**
FASTEST
2-PLAYER
BOWLER OF
TODAY!



LARGER
SIZE
7 1/4 FEET
LONG
BY
2 FEET
WIDE

BY POPULAR
DEMAND
AVAILABLE
ALSO IN
8 FT.
LENGTH

SCORES 4-7 and
6-10 SPLITS

20-30 SCORING

SEE YOUR
KEENEY
DISTRIBUTOR

J. H. Keeney & CO., INC.
1400 WEST FORTIETH STREET, CHICAGO 22, ILLINOIS

CENTRAL OHIO COIN'S QUALITY BUYS!!

Universal's 1 BALL
SENSATION "WINNER"

SPECIAL THIS WEEK
*46 SEEBURG, Very Clean \$295.00
1015 WURLITZER, Very Clean 269.50

NEW PIN BALLS

GOTTIEB—TRIPLETS; EXHIBIT—JUDY; CHI COIN—PINBOWLER;
EXHIBIT—JEANIE; BALLY—TURF KING

We have many used Shuffle Alleys at reduced prices for prompt shipment.

SLOTS New and Used

5¢ Blue or Brown Fronts	 \$ 69.50
5¢ Blue or Brown Fronts	 74.50
25¢ Blue or Brown Fronts	 85.00
5-10-25¢ Melon Balls	 94.50
5¢ Black Cherry	 99.50
10¢ Black Cherry	 104.50
15¢ Black Cherry	 115.00
50¢ Black Cherry	 245.00
50¢ Jewel Balls	 69.50
5¢ New Vest Pockets	 65.00
5¢ Milt Q.T., A-1	 65.00

ARCADE EQUIPMENT Specials

Exhibit Dale Cent	 \$119.50
Total Balls, A-1	 49.50
Chicago Coin Parts	 75.00
Undersea Raider—Bally	 149.50
Sky Fighter	 99.50
Keeney Submarine	 79.50
Victor & Bell St., New, With Base	 49.50
Pitchem & Batem, First Same	 39.50
Victor & Bell St., Like New	 32.50
Premier Ship, Like New	 165.00
18" & 2" Shuffleboards	 175.00
Exhibit Rotary Marching Band	 195.00
Chicago Coin Roll Down, New	 195.00
Gottlieb Triple Crippen, New	 32.50

CONSOLES

Mills Jumbo Parade, CP	 \$ 49.50
Keeney 3-Way, 5-10-25¢, Like New	 375.00
Keeney 2-Way, 5-25¢, A-1	 295.00
Mills 3-Balls, Late Model	 295.00
Event Recm., Comb. CP-FF	 395.00

DISAPPEARING PIN CONVERSIONS

UNITED FACTORY ORIGINALS	
SHUFFLE ALLEY DELUXE	 \$79.50
SUPER SHUFFLE ALLEY	 89.50

NEW SAFES

"DELUXE" LINE	
SINGLE, REVOLV-A-ROUND	 \$132.00
DOUBLE, REVOLV-A-ROUND	 192.00
TRIPLE, REVOLV-A-ROUND	 238.00

"UNIVERSAL" LINE	
SINGLE, REVOLV-A-ROUND	 \$ 87.50
DOUBLE, REVOLV-A-ROUND	 128.50
SINGLE, BOX STAND	 26.00

HEAVY SAFES	
SINGLE, TURNABOUT	 \$139.00
DOUBLE, TURNABOUT	 275.00
TRIPLE, TURNABOUT	 325.00

WRITE • WIRE • PHONE • ADAMS 7254

CENTRAL OHIO COIN MACHINE EXCHANGE
525 S. HIGH STREET COLUMBUS 15, OHIO

GUARANTEED SATISFACTION OR MONEY-BACK RECONDITIONED PHONOGRAPHS

WURLITZER 1100, 1015, 1080— Write	SEEBURG 100 Record Photo— Write	ROCKOLA Magic Glo, 1950— Write
---	---------------------------------------	--------------------------------------

These machines are complete and in working order. Each is available, completely overhauled, professionally refinished, unconditionally guaranteed for an additional \$85.00.

WURLITZER 616	 \$44.50
AIRODON DELUXE	 64.50
SEEBURG HITONE	 \$74.50
SEEBURG LOTONE	 84.50

ONE BALLS

Champion	 Write
Photo Finish	 \$295.00
Citation	 235.00
Gold Cup	 99.00
Jackey Special	 74.50
Special Entry	 59.00
Victory Special	 39.00
Cott. Daily Races	 29.00

CONSOLES

Clever Ball, New	 WRITE
Arrow Ball, Like New	 \$469.50
Keeney Bonus Ball,	
1 Way	 125.00
Keeney Bonus Ball,	
1 Way	 145.00
Keeney Bonus Ball,	
3 Way	 195.00
Bally Hit Hand	 42.00

IN STOCK

BALLY'S TURF KING, 1 BALL
or 5 BALL. We will guarantee
Bally TURF KING to be great-
est profit producer. Return in
3 weeks for full refund if
not satisfactory.

SLIGHTLY USED ALLEYS

POSITIVELY THE LARGEST STOCK BALLY, UNITED, KEENEY, WILLIAMS, CHICAGO COIN,
UNIVERSAL, SHUFFLE BOWLING ALLEYS IN THE UNITED STATES

SPECIAL!!! MISCELLANEOUS

7 HI BELGIAN POOL TABLE	 \$84.00
ATOM JET (new)	 WRITE
WILLIAMS QUARTERBACK	 99.00
MILLS & JENNINGS SLOTS (new)	 WRITE
EDCLO NEW DOUBLE DOUBLE	 \$265.00
MILLS VEST POCKET (new)	 WRITE
LARGE STOCK USED SLOTS, PRICES REDUCED	
United & Bally Disappearing Pin Conversions	

NEW ENGLAND OPERATORS:

IN STOCK, ALL PARTS AND LATEST
MONEY MAKING PREMIUMS, LATEST
RECORD HITS WITH FREE TITLE
STRIPS.

NEW PIN BALLS: Exhibit JEANIE, Chicago Coin PIN BOWLER,
Gottlieb MADISON SQUARE GARDEN, United ARIZONA

LARGE STOCK OF ALL USED FIVE BALLS

WANTED: Wurlitzer 1017 and 3020 Welthosen, Bally Eureka, One Ball,
Photo Finish, Late Five Ball, Grand New Five Ball Closures, Bally
Speed Bowler and Shuffle Champ, Seeburg 100 Selectomatics.

REDD DISTRIBUTING CO., INC.

EXCLUSIVE DISTRIBUTOR FOR WURLITZER, BALLY, KEENEY & EXHIBIT

208 Lincoln Street, Allston, Mass. PHONE: AL 4-4040

BRANCH OFFICE: 811 Union Street West Springfield, Mass.

PHONE: Springfield 6-5418

NO. 4 ON OUR HIT PARADE OF SHUFFLE-BOWLING GAMES!



1 OR 2
CAN PLAY!

8 FT.
LONG!

THE
MOST
BEAUTIFUL
BOWLING
GAME
ON THE
MARKET

*Chicago
Coin's*

SINCE DECEMBER
WE GAVE YOU
ONE MONEY MAKING
BOWLING GAME
AFTER ANOTHER
• Bowling Alley
• Bowling Classic
(WITH PLASTIC PINS)
• Bowling Classic
AND NOW...

**TROPHY
BOWL**

WITH ALL OF THE SENSATIONAL
"PLAY AND PROFIT" FEATURES
OF "BOWLING CLASSIC"

- *Speed!* - 45 SECOND PLAY!
- REBOUND ACTION - FAST! SILENT!
- Simplified Easy To Service Mechanism!

CHICAGO COIN MACHINE
COMPANY

1725 DIVERSEY BOULEVARD
CHICAGO 14, ILLINOIS



JOE
ASH

IT'S SMART TO BE THRIFTY
WITH THE

WURLITZER 1250

NOW TAKING ORDERS!

Exclusive WURLITZER Distributor
In S. E. Pa., So. N. J. and Delaware

ACTIVE AMUSEMENT MACHINES CO.

666 N. BROAD ST.
PHILADELPHIA 30, PA.
FRAMONT 7-4495

58 FRELINGHUYSEN AVE.
NEWARK 5, N. J.
BISLEW 3-4300

"YOU CAN ALWAYS DEPEND ON ACTIVE - ALL WAYS"

ATTENTION, OPERATORS . . .

WANTED TO BUY FOR CASH Late Model PHONOGRAPHS for our EXPORT ORDERS.
State Price and Serial Numbers . . . Write, Phone or Telegraph.

Seaburg 100
Wurlitzer 1250
AMI Model C
Rock-Ola 1428

Seaburg 1-48M
Wurlitzer 1100
AMI Model B
Rock-Ola 1426

Contact Us TODAY

BADGER SALES CO., INC.

2251 W. Pike Blvd.
Los Angeles 6, Calif.
All Phones: DUNKIN 7-2443

BEST PREMIUM BUYS!

THIS WEEK'S SPECIAL! Lots of Chrome & Flash! **\$3.25** Ea.

Write for Catalog-WE MAIL ANYWHERE-25% Deposit With Order

**BALLY
CLOVERBELL
Write!**

**ORDER NOW
BALLY
TURF KING**

**USED WURLITZER
PHONOS—
RE-ENGINEERED!**

1100 . . . \$395.00 850 . . . \$135.00
1015 . . . 249.50 800 . . . 99.50
950 . . . 89.50 7500 . . . 125.00

LIKE NEW!

BALLY SPOT BELL . . . \$395.00

Bally Shuffle
Bowling Consoles
(Glycerin Pin)
\$89.50

**EXHIBIT
JEANIE
\$195.00**

Operators in Wisconsin, No. Illinois & Indiana
USE THE COVEN FINANCE PLAN

COVEN

All Equipment Thoroughly
Serviced or Reconditioned
by our Trained Staff.

distributing company
3101 Elston Chicago 18, Ill.

Independence 3-2210

Authorized Distributors for

Bally and Wurlitzer
Products Phonographs



Not ONE... Not TWO... But **THREE...**
 Yes, 3 Fascinating Scoring Opportunities
 with **TRIPLE** Earning Potential in
GOTTLIEB'S TERRIFIC

TRIPLETS

SPELL TRIPLETS
 VARIABLE BONUS AWARD

SIDE ROLLOVERS
 Alternate for Free Play when Triplets
 Sequence completed.

with Fast Action
DROP COIN CHUTE

"POP" Bumpers
 Flippers

ORDER FROM
 YOUR
 DISTRIBUTOR

D. Gottlieb & Co.
 1140-50 N. KOSTNER AVE.
 CHICAGO 51, ILLINOIS

"There is no substitute for Quality!"

SOUTHERN AUTOMATIC Offers the Season's BEST BUYS!

USED ALLEY GAMES

Exhibit Strike	\$175.00
Keeney Pin Boy	79.50
United Shuffle Alley	89.50
United Shuffle Alley w/Plastic Pin Conversion	99.50
United Shuffle Alley w/Disappearing Pins	169.50
United Super Shuffle Alley	129.50
Bally Shuffle Bowler	89.50
Genco Glider	69.50
Genco Bowling League	59.50
Chicago Coin Bowling Alley	129.50
Chicago Coin Bowling Alley w/Plastic Pin Conv.	139.50
Chicago Coin Shuffle Baseball	119.50
Chicago Coin Bowling Alley w/Disappearing Pins	219.50
Williams Twin Shuffle	79.50
Williams Single Bowler	99.50
Williams DeLuxe Bowler	219.50
Gottlieb Bowlette	99.50
Shuffle Back	39.50
Rock-Ola Shuffle Lane	69.50
Rock-Ola Shuffle Jungle	99.50
Universal Twin Bowler	139.50
Universal Super Twin Bowler	229.50
Exhibit Shuffle Bowl Attachment	49.50

BRAND NEW CLOSEOUTS

Plastic Pin Conversions	\$ 9.50
Chicago Coin Pistol	159.50
American Flag Counter Game	12.50
Samco Peanut Vendor	7.00
Samco Gum Vendor	5.00

NATIONAL
 or ARROW
SHUFFLEBOARDS
 Completely Refinished
\$75.00 Each

POOL TABLES

Pooltable	\$100.00
Saven Hi	125.00
Like New Double	190.00
Bert Lane Q Ball	175.00

Write for New List of All
 Types of Music, One-Ball
 Games, Consoles and Lots
 Free Play Games.

FREE PLAY GAMES
 \$14.50 EACH **3 FOR \$40.00** \$14.50 EACH
 Your Choice

Baffle Card Mexico
 Broncho Marjorie
 Bowling League Melba
 Bonanza Opportunity
 Big Hit Playboy
 Bell Hop Bally Rocket
 Ballyho Rio
 Cyclone Suspense
 Crossfire Surf Queen
 Co-Ed Superliner
 Click Step Up
 Dynamite State Fair
 Flying Trapeze Starlite
 Flamingo Spellbound
 Gold Ball S. D. Canton
 Havana South Seas
 Hi Ride Snow White
 Honey Smarmy
 Kibrey Sea Isle
 Lucky Star Superscore
 Laura Tornado
 Marvel Carnival Treasure Chest
 Mystery Tallyho
 Midget Racer Victory

Terms: 1/3 Deposit, Balance C.O.D.

Exclusive

AMI

Distributors in Kentucky, Indiana, Southern Ohio

"The House that Confidence Built"

SOUTHERN AUTOMATIC
MUSIC COMPANY, INC.

ESTABLISHED 1923

624 S Third St., Louisville 2, Ky.
 240 Jefferson St., Lexington 2, Ky.
 3011 S. Main Ave., Ft. Wayne 4, Ind.

1000 Broadway Cincinnati Ohio
 403 Linden Ave., Dayton 3, Ohio
 325 N. Illinois St., Indianapolis 4, Ind.



ADDED ENTRIES
A-B-C-D DUMPERS
SPELL NAME
MYSTERY TYPE
ADVANCING ODDS

UNIVERSAL'S FEATURE BELL

Packed
with
EXTRA
FEATURES!



New!
KICK PLATE
ON FRONT DOOR

SENSATIONAL! "WINNER"

UNIVERSAL'S

**FIRST
Choice
OF
ALL
PLAYERS**

TAKE ADVANTAGE OF THESE PLAY-INVITING ENTRY FLASH

FEATURES FOR GREATER PROFITS THAN EVER!

- * **DAILY DOUBLE**... Returns ball after a winner, with odds remaining at same level for start of next game!!!
- * **EXTRA NEW SELECTIONS**... Boot - Saddle - No. 4's, etc. WINNER IS MADE FROM THESE LITES!
- * **LITES FEATURE RACE**... Gives player an additional method of "buying" Feature Race!
- * **ADVANCES ODDS**... One of the greatest incentives for additional play!
- * **PURSE AND SHOW SECTIONS SCORE WIN ODDS**... the familiar feature that players try for after obtaining other advantages!
- * **ADDITIONAL SELECTIONS**: 3, 4, 5, singly or in combination

SAVING THE DAY FOR SHUFFLEBOARDS... UNIVERSAL'S "SHUFFLE TOURNAMENT"

**45 SECONDS
OR LESS
PER
GAME!**



FITS
ALL
SHUFFLE-
BOARDS

Easy to Install
or Remove

AS MANY AS
4 PLAYERS!

Converts your shuffleboards into
2 Super Twin Bowlers

Write • Wire • Phone See Your Universal Distributor

Order
TODAY!



UNIVERSAL INDUSTRIES, Inc.

Designers and Manufacturers of America's Most Profitable Coin Operated Equipment
5737 NORTH BROADWAY • Telephone Uptown 8-2345 • CHICAGO 40, ILLINOIS

Put New Life Into Your Shuffle Alleys!

UNITED'S

Shuffle Alley Deluxe

New Disappearing Pin CONVERSION UNIT

New Flashy
Back Glass

**Turns your original Shuffle Alley
into a
New Shuffle Alley Express**

(ALSO AVAILABLE FOR SUPER SHUFFLE ALLEY)

- **Easily Installed on Location**
- **Takes Only 15 Minutes**
- **No Switches Added**
- **No Electrical Changes Needed**
- **Matches Cabinet Design**

Made by the Originators
of Automatic Scoring
Shuffle-Type Bowling Games

SEE YOUR DISTRIBUTOR



UNITED MANUFACTURING COMPANY
3401 N. CALIFORNIA AVENUE, CHICAGO 18, ILLINOIS

9:30 AM
JULY 26
IS
* **DH**
DAY

At All Williams Distributors

• **DOUBLE HEADER**

**The Greatest Shuffle Type
Game Ever Built.**



CREATORS OF DEPENDABLE PLAY APPEAL!
4242 W. PULMORE STREET, CHICAGO 24, ILLINOIS

Bally TURF KING

GETS RECORD-SMASHING PLAY

from All Types of Players!

★ I PLAY FOR BETTER ODDS

★ PURSE OR SHOW SCORES WIN IS MY MEAT

♣ I GO FOR DOUBLE SCORES

U GIVE ME MORE SELECTIONS

U I'M WILD ABOUT WILD HOLES

WAVE THAT FEATURE FLAG FOR ME

AMAZING NEW PLAYER'S CHOICE IDEA

offers attractions to every type of player... the passer-by who plays a couple of nickels now and then... and the dyed-in-the-wool pinball fan who enjoys lengthy sessions of exciting play. And TURF KING permits each player to test his judgment before the final skill-test of shooting the ball. The result is complete player-satisfaction and the greatest continuous earning-power in pinball history. Get your share... get TURF KING now.

Bally MANUFACTURING COMPANY
DIVISION OF LION MANUFACTURING CORPORATION
2640 BELMONT AVENUE, CHICAGO 18, ILLINOIS

UNITED'S *TWO PLAYER* SHUFFLE ALLEY EXPRESS

LIGHTNING FAST, AUTOMATIC SCORING BOWLING GAME



1 OR 2
10¢ 20¢
PLAYERS

**DISAPPEARING
PINS**



20-30
SCORING

**HINGED
PLAYFIELD**
**EASY TO
SERVICE**

**UNITED'S
PROVEN
DROP
CHUTE**

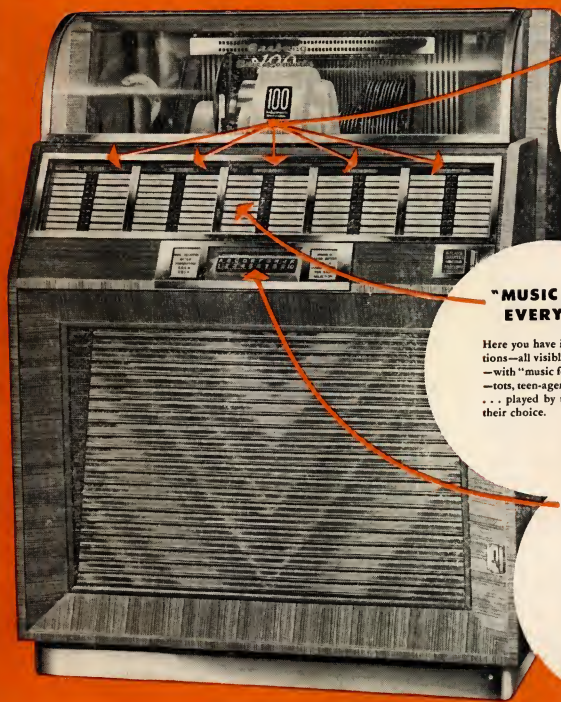
SEE YOUR DISTRIBUTOR



UNITED MANUFACTURING COMPANY
3401 N. CALIFORNIA AVENUE, CHICAGO 18, ILLINOIS

only the Select-o-matic "100" music system permits

PROPER PROGRAMMING



FAST REFERENCE

Only the Select-O-Matic "100" Music System gives you the opportunity for proper programming under the five basic musical classifications.

"MUSIC FOR EVERYONE"

Here you have it! 100 selections—all visible at one time—with "music for everyone"—tots, teen-agers, old-timers... played by the artists of their choice.

EASY SELECTION

Conveniently located letter-button-number button selection system. Single coin chute — 1 play, nickel — 2 plays, dime — 6 plays, quarter.

"years ahead in design"

Seeburg
DEPENDABLE MUSIC SYSTEMS SINCE 1902
J. P. SEEBURG CORPORATION
Chicago, Ill.

100
SELECTIONS